COMMONWEALTH OF PENNSYLVANIA

GAMING CONTROL BOARD

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PUBLIC MEETING

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BEFORE: GREGORY C. FAJT, CHAIRMAN

James B. Ginty (via phone), Raymond S.

Angeli, Jeffrey W. Coy, Kenneth T. McCabe,

Gary A. Sojka, Kenneth I. Trujillo

(via phone)

Jorge Gusto, representing Russell Redding,

Secretary of Agriculture; David Barasch,

Deputy Secretary of the Department of

Revenue, Representative

MEETING: Thursday, June 10, 2010, 10:00 a.m.

LOCATION: North Office Building

401 North Street, HR1

Harrisburg, PA 17120

WITNESSES: Kevin O'Toole, Susan Hensel, Claire Yantis,

David Rhen, Robert DeSalvio,

Richard Sandusky

Reporter: Jennifer T. Alves

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2 APPEARANCES 1 2 OFFICE OF CHIEF COUNSEL 3 R. DOUGLAS SHERMAN, ESQUIRE Chief Counsel 4 STEPHEN S. COOK, ESQUIRE 5 6 Deputy Chief Counsel 7 SUSAN YOCUM, ESQUIRE Assistant Chief Counsel 8 9 RICHARD SANDUSKY 10 Director of Regulatory Review OFFICE OF ENFORCEMENT COUNSEL 11 12 CYRUS PITRE, ESQUIRE Chief Enforcement Counsel 13 14 KATHLEEN ANN HIGGINS, ESQUIRE 15 Assistant Enforcement Counsel 16 PA Gaming Control Board 17 P.O. Box 69060 18 | Harrisburg, PA 17106-9060 19 Counsel for the Pennsylvania Gaming Control Board 20 21 HOLLY L. EICHER, ESQUIRE 22 | Sands Bethworks Gaming, LLC 23 77 Sands Boulevard Bethlehem, PA 18015 24 25 Counsel for Sands Bethworks Gaming, LLC

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PROCEEDINGS

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CHAIRMAN:

Good morning, everybody. We have

Commission Trujillo and Commissioner Ginty with us via

phone hookup today. And with a quorum of the Board

being present, we'll call the meeting to order. I'd

like to ask everybody to turn off their cell phones,

PDAs, as it tends to interfere with our communication

system.

Joining us today, I see Jorge Gusto representing Secretary of Agriculture, Russell Redding, and David Barasch is over there, representing Secretary of Revenue, Dan Hassell. Thank you both for being here today.

The full Board is present. I'll call the meeting to order. As our first order of business, I'd like everybody to stand for the Pledge of Allegiance.

19 PLEDGE OF ALLEGIANCE RECITED

CHAIRMAN:

By way of announcement, the Board held an Executive Session on June 9th, in accordance with the Sunshine Act. The purpose of the Executive session was to discuss personnel matters, pending litigation and to conduct quasi judicial deliberation relating to

matters pending before the Board.

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The other matter, I have the unfortunate 2 3 responsibility of announcing today the departure of the Board's first Chief Counsel, Frank Donaghue. Frank, I ask that you please come forward. And Kevin, why don't you come up, too. As many people in this room know, Frank has been with the Board since the early days. And in addition to serving as Chief Counsel, he's also the Board's Acting Executive 10 Director, and for the past year as Interim Deputy Executive Director, helping Kevin get acclimated to 11 his new position with the Board and also is 12 13 instrumental in getting the work done regarding table games. And Frank, I have to come down there. 14 I have 15 a citation from the Gaming Control Board to present to Frank today. But again, as I said to Frank yesterday 16 17 in Executive Session, he has been a calming influence 18 on the Board. And in the early days, for those of you, the Board members who were here in those early 19 20 days, even in the last five years, you know, there was 21 some tough times and topsy-turvy times. It was a 22 controversial industry, obviously, a lot of tough decisions that needed to be made, and Frank has been 23 there basically from the beginning and was a 24 25 tremendous calming influence during those tough times,

both as Chief Counsel and also as acting Executive 2 Director. So let me just read a couple of the whereas clauses. Whereas, Frank Donaghue was tasked with 3 assembling the Office of Chief Counsel (OCC) with highly-skilled and competent attorneys and staff to oversee the drafting and development of Board regulations and policies, administrative matters, hearing and licensing processes, as well as the defense of the Board's decisions from appeal, in all, 10 an effort to create a new agency and implement the new gaming industry in Pennsylvania, Frank also served as 11 12 Acting Executive Director during an important 13 transition period for the Board and assumed additional 14 duties as necessary to assure the success of the 15 Pennsylvania Gaming Control Board; whereas, the development of the Pennsylvania Gaming Control Board 16 17 during Frank Donaghue's tenure as Chief Counsel and Acting Executive Director, as a matter of which the 18 19 full Board is both proud and appreciative, and Frank, 2.0 on behalf of the Board and those that went before me, 21 congratulations on a job well done.

22 APPLAUSE

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CHAIRMAN:

Frank, thank you, and best of luck to you. And Kevin, your report, please.

MR. O'TOOLE: 1 Good morning, Chairman Fajt. 2 3 CHAIRMAN: Hold on one second. I'm out of line and 4 jumping ahead of my buddies, who are paying attention to the agenda here. That's great. We also have the minutes of the May 13th Board meeting for approval, so if I could have a motion for that, please. 9 MR. ANGELI: 10 Mr. Chairman, we move the minutes of the transcript of the May 13th, 2010 meeting. 11 12 MR. COY: Second. 13 14 CHAIRMAN: 15 All in favor? ALL SAY AYE 16 17 CHAIRMAN: 18 Opposed? Motion passes. Now, Kevin, we're ready for the report. 19 20 MR. O'TOOLE: 21 Thank you, Chairman Fajt. Good morning, 22 members of the Board. My announcement today pertains to the implementation of a rollout of table game 23 operations at the nine operating casinos. 24 25 First, in consultation with the members

of the Board, it has been decided that the 1 2 implementation of table games can begin with the first testing being Tuesday, July the 6th. The three 3 casinos selected to be tested on that date are Presque Isle Casino and Racetrack, The Rivers Casino, and The Meadows Racetrack and Casino. The second test date will be Sunday, July the 11th, and the three casinos selected for that date are Mohegan Sun at Pocono Downs, Mount Airy Casino and Hollywood Casino at Penn 10 National Racetrack. The third test date will be Friday, July the 16th, and the three casinos selected 11 for that date are Harrah's Casino at Chester Downs, 12 the Parx Casino, and Sands Bethworks Casino. The test 13 14 period will be eight hours of live low-limit wagering. 15 Taxes from gross table games revenue will be paid to the Commonwealth for this test day, and each casino 16 17 will designate charitable organizations to receive the remainder of the proceeds from the test date. 18 19

Following the eight-hour test period, there will be a down day, with no table game play. That day will be utilized to analyze and evaluate the performance of the casino and its table game personnel during the test period. If the Pennsylvania Gaming Control Board determines that the casino is prepared in all respects to open its table games operations,

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approval will be given to open table games, commencing at 6:00 a.m. or later in the day on the second day following the test period. This timeline will determine the consideration given to those properties who share similar markets. Accordingly, the casino openings are being organized in geographic groupings for the western region, the central region and the east region. I would also like to emphasize that all nine casinos have assured me that they would be ready to open table games in early July. The schedule that we are announcing today fulfills our promise to the legislature and the casinos that table games will be implemented in six to nine months following the passage of table game legislation. Additionally, we are meeting our commitment to open all nine properties within a short period of ten days. We have notified all properties this morning via a letter to the General Manager of each property of this schedule. you have any questions, I'd be glad to answer them.

CHAIRMAN:

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Questions from the Board? I have one quick question. Again, the dates you rolled out, Kevin, were the test period dates. So just for purposes of anybody --- any media in the room, our actual start-up dates if the casinos are ready to go

two days after the test period will be July 8 for the West, July 13th for Central PA casinos, and July 18th for the Eastern Pennsylvania casinos?

MR. O'TOOLE:

That is correct, Chairman.

CHAIRMAN:

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Okay. Thank you. Thank you, Kevin. We'll now have Claire Yantis, our Human Resources Director, come up. Welcome, Claire.

MS. YANTIS:

Good morning, Chairman and Board members. 11 We have before you today a motion to consider the 12 hiring of two individuals, first, Joseph Goffner has 13 14 been selected to the position of investigator in the 15 Eastern Regional Office of the Bureau of Investigations and Enforcement (BIE) and is deemed 16 17 recommended for hire by Regional Director Robert Greenback, and Deputy Director, Paul Mauro. 18

Second, Douglas Merski has been selected to the position as Casino Compliance Representative at 21 | Presque Isle, and is being recommended for hire by 22 Director of Casino Compliance, Gerald E. Stoll. Both individuals have completed the PGCB interview process, background investigation and drug screening, and as such, I ask that you consider a motion to hire them as

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indicated. 1 2 CHAIRMAN: 3 Any questions or comments from the Board? Could I have a motion, please? 4 5 MR. COY: 6 Yes, Mr. Chairman. I move the Board approve the applicants as proposed on the condition that all applicants have completed the necessary background investigation and drug testing. 10 CHAIRMAN: 11 Second? 12 MR. MCCABE: Second. 13 14 CHAIRMAN: 15 All in favor? 16 ALL SAY AYE 17 CHAIRMAN: 18 Opposed? Motion passes. Thank you, 19 Claire. Next up is Dave Rhen, our Budget Manager. 20 Welcome, Dave. 21 MR. RHEN: 22 Good morning. I'm here today to provide 23 a report of expenses through May 31st. Through May expenses total \$26,120,000. This total is ---. 24

MR. MCCABE:

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Is your mic on?

MR. RHEN:

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Can you hear me now?

CHAIRMAN:

A little louder, Dave.

MR. RHEN:

7 I'll go back to the beginning. I'm here today to provide expenses through the end of May. Through May expenses total \$26,120,000. This total is 10 comprised of \$26.1 million in personnel expenses and \$4.6 million in operating expenses. On a percentage 11 basis, this breaks down to 82.5 percent for personnel 12 13 and 17.5 percent for operating expenses. For May, 14 personnel expenses total \$1.9 million, or roughly 15 \$960,000 for payroll. And operating expenses total \$453,000. For the year, the largest operating 16 17 expenses are \$1.9 million for rentals and leases, \$955,000 for services, and \$556,000 for other 18 19 operating expenses, including game-day searches 20 utilized in background investigations. Rentals and leases services and other operating expenses 21 22 respectively were also the three largest operating 23 expenses for May. That concludes my remarks.

CHAIRMAN:

Any questions from the Board? Okay

Thank you, Dave.

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MR. RHEN:

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Thank you.

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CHAIRMAN:

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Next up is our Chief Counsel, Doug Sherman. And I believe Richard Sandusky and Susan Yocum are joining Doug.

ATTORNEY SHERMAN:

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Good morning, Chairman and members of the

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Board. Our first agenda relates to temporary

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regulations, which Director of Regulatory Review,

12 Richard Sandusky, and Assistant Chief Counsel, Susan

13

Yocum, will present.

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MR. SANDUSKY:

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The first regulation we Good morning.

16 have for consideration by the Board this morning is

Regulation 125-123. The substance of this rulemaking

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is credit, credit that's specifically authorized on a

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limited basis to be granted to patrons at the casino.

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These regulations mirror the statutory provisions that

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require the extensive application requirements that

22 must be met, certification procedures to ensure that

23 the individuals have the assets to justify a line of

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credit, the actual procedures for the issuance of the

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credit at the casino, which will be done via what are

called counter checks, and the procedures for how those counter checks can be reviewed. If the Board has any questions on these proposed temporary regulations, we will be happy to try and respond.

CHAIRMAN:

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Thank you, Richard. Questions from the Board? Commissioner McCabe?

MR. MCCABE:

How does our credit regulations stand up to what's going on in some of the other jurisdictions, New Jersey, Las Vegas? Are they the same? Are they tougher?

MR. SANDUSKY:

more limited than in those other jurisdictions. For example, in New Jersey you can use a credit card to get an advance for funds to be used for gambling.

That is not permitted in Pennsylvania. What is permitted here is, you know, an application procedure where casinos are going to have to have assured themselves that the individuals who have asked for the credit can, in fact, afford it and would be able to repay it. I believe the General Assembly did this, you know, making credit in Pennsylvania a little more limited, as a consumer protection.

MR. MCCABE:

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Have we established the procedures or regulations on how the debt should be collected if people aren't paying their debts?

MR. SANDUSKY:

We have also included provisions and we have made these very restrictive. The casinos may do it on their own or they may employ an outside attorney to do it. We have not included outside collection agencies in Pennsylvania, quite frankly, because those agencies do not fall under the jurisdiction of any other state agency. So they are, in essence, unregulated entities unlike attorneys or the casinos themselves.

MR. MCCABE:

Thank you.

CHAIRMAN:

Commissioner Sojka?

MR. SOJKA:

Just a couple quick things. One, I understand it is possible for people to put themselves on a credit exclusion list. Is that correct?

MR. SANDUSKY:

Yes. The Act requires that the Board establish the voluntary credit exclusion list process,

usually one that is going to be very simple. 1 2 individuals will complete what will be a one-page 3 application with an affirmation understanding the implications of being on that list. They can do that at the casino or at any of the Board offices. Board will then notify all the casinos in the Commonwealth that the individual has requested that they no longer be issued any credit. In the event that the individual would decide that they want to remove themselves from the list, they will be able to 10 come to a Board office, file the appropriate form, and 11 12 the Board will then re-notify the casinos. However, before an individual will be able to be granted credit 1.3 14 after they requested removal from the exclusion list, 15 the casino will have to re-verify all of the financial information. 16

MR. SOJKA:

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Now, if that's the case, then this is substantially less complex and less pervasive? I don't know the right words. I don't want to say draconian, but it's less serious for the participant than our --- as voluntary exclusion is from casinos; right? If people can come and go from a casino, they can participate in the activities and do anything except draw credit from the casino; is that right?

MR. SANDUSKY:

That is correct.

MR. SOJKA:

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But they would still --- this is the other issue. You were talking about New Jersey and credit cards. We do have ATMs in the casinos, and people could still utilize a credit card and get credit, right, but not from a casino, that's the point?

MR. SANDUSKY:

Under the Pennsylvania Statutes individuals can get a cash advance on a credit card from an ATM that is not on the gaming floor. That is permissible under our statutes.

MR. SOJKA:

Thank you.

CHAIRMAN:

Commissioner Trujillo?

MR. TRUJILLO:

Thank you, Mr. Chairman. Mr. Sandusky, some of my concerns, as you know, are the impact of the availability of credit on those who can least afford to be given that credit in order to be gaming. I'm not concerned so much with the high rollers, who 25 have plenty of assets and can do that, and so --- and 1 I understand that because the legislation is fairly comprehensive, there's a relative limit on the extent in which we, as the Board, can regulate this matter, but I would like to hear a little bit more detail from you, particularly, for example, if a patron were to, for instance, bounce a check or the like, if there is evidence that appears to be that a patron is not utilizing or is not capable of utilizing credit, what would then the regulation --- can he get protection from that kind of activity?

MR. SANDUSKY:

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In the event an individual submits a check for payment of a marker, if you will, and that check is returned for insufficient funds, that individual's credit must be suspended immediately, and it's not just at that facility. That suspension will occur across all facilities in the Commonwealth. Before that individual would be allowed to be issued credit at any casino in the Commonwealth after that event, they would have to show to the casino where they applied for credit that they have reestablished their credit worthiness. Every once in a while you will have an isolated incident where, you know, checks cross in the mail and an individual inadvertently writes a check that, you know, couldn't be covered.

1 But if there is a pattern, it's important to remember that all of the facilities in Pennsylvania are 3 required to use what is called a central casino credit This company tracks financial events or derogatory incidences that may happen on an individual's credit across casinos, not just in Pennsylvania but across the U.S. and, in fact, in foreign jurisdictions. So the casinos will have available to them ready information concerning the 10 credit worthiness of individuals. And because of the requirements for the application process, verification 11 of information requiring at least a minimum of two 12 1.3 individuals at the casinos to approve that credit, we 14 believe these regulations will provide sufficient 15 safequards to ensure that people who shouldn't be getting casino credit don't. 16

MR. TRUJILLO:

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Thank you. One other thing just in the way --- not a question but a request. And I would just ask that going forward, as we see how the temporary regs are implemented and as we hear back from folks, what I would like to do is make sure your staff also reaches out, you know, far beyond the industry and credit counseling organization, legal services organizations and others who represent those

who are potentially impacted in a negative way, so just to cast a broader net, if you would, in obtaining any kind of remark as to how these regulations might be implemented.

MR. SANDUSKY:

We recognize this as breaking new ground for the Commonwealth, and this is something the staff will be monitoring very closely.

MR. SOJKA:

Could I ask one more quick question, and that is when you --- when a player receives one of these counter checks and they proceed to a gaming table, that is converted then to gaming chips; right?

MR. SANDUSKY:

Actually, what will happen is in probably about 95 percent of the circumstances, the request for credit will occur right at the gaming table. The pit clerk or some other staff member of the casino will then verify whether or not that individual has available credit, verify the signature, the identity of the individual. Once all that is done, this counter check, which is a negotiable instrument, will be printed out, the individual will sign it, and then at that point the dealer at the table will issue the chips totaling the value of that.

MR. SOJKA:

Would that dealer have to issue chips or could that dealer issue a voucher?

MR. SANDUSKY:

Dealers will only be issuing chips.

Dealers ---

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MR. SOJKA:

Right. Okay.

MR. SANDUSKY:

--- don't really have any voucher ---.

MR. SOJKA:

Then is it possible, relatively easy for a player to convert those chips to vouchers that could then be used in slot machines?

MR. SANDUSKY:

To do that conversion right now, what the individual would have to do is go to the main cage or a satellite cage and ask that the cage cashier either convert that to a gaming voucher or to cash, either which could be inserted into a slot machine.

MR. SOJKA:

In which case the trail around the whole situation would be then that a person could receive credit from a casino to play a slot machine?

MR. SANDUSKY:

That's correct.

MR. SOJKA:

Which I think is something different than we had before. I want to be very careful that we understand what it is we're getting into. And I would echo Commissioner Trujillo's concern that with this issue of credit, that we have all eyes wide open, that we don't get into difficulties that we hadn't anticipated. Thank you.

CHAIRMAN:

Other questions? I'm sorry. Jim, go ahead. Commissioner Ginty?

MR. GINTY:

Richard, maybe I missed it, but are there fees and interest rates associated with the extension of credit?

MR. SANDUSKY:

Statutorily, the casinos are not permitted to charge any interest on these --- the issuance of credit and/or any fees, so the costs of this are going to have to be absorbed by the casinos. We think that because most of the Pennsylvania casinos are, you know, what you would really consider to be regional casinos, the issuance of credit is probably not going to be as extensive as I think some people

fear.

CHAIRMAN:

Thank you. Commissioner McCabe?

MR. MCCABE:

Just one last question. If an individual is denied credit, does he have the right to ask why or get the credit report that that decision was based on?

MR. SANDUSKY:

The regulations don't specifically address that issue. A casino might deny credit based on information that it's received, let's say, from Equifax or any other credit unions. An individual has the right to request copies of those credit reports at any time, but the regulations are silent on providing reasons for denial.

CHAIRMAN:

Any other questions from the Board?

MR. TRUJILLO:

Mr. Chairman, I do have one to follow up on Commissioner McCabe. Mr. Sandusky, as I understand it, the credit-granting decision is entirely the decision of the casino. But if the casino ultimately is making what the Board determines are irresponsible credit-granting decisions, namely that the granting of credit --- granting credit to people who either can't

afford it or shouldn't be getting credit, can you describe what alternative the Board would have or BIE would have in the event that happened?

MR. SANDUSKY:

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5 At the point where I file the initial application for credit at a casino, that casino has to create what is called a credit file for me, a patron credit file. Within that patron credit file are going to be entries specifying who verified 10 the information, you know, what the amounts are, and importantly, who authorized the credit. If we see 11 12 there is some sort of pattern at a casino or if we 13 receive a complaint from individuals who say they 14 issued me credit they really shouldn't have, we will 15 be able to go back, look at those credit files. regulations require that there has to be a specific 16 17 justification not just for the approval of the credit but for the amount. So you have that audit trail, if 18 you will, through the patron's credit record which 19 20 will allow us to go back and look and see if there 21 were any inappropriate actions on the part of the 22 casino.

MR. TRUJILLO:

And lastly, in the event a patron has,

25 let's say, a \$2,000 limit and they come, they play and

they realize, gee, I'm losing, but I need a little bit more money to play and they want to get that limit raised, what happens under these regulations?

MR. SANDUSKY:

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Under our regulations, consistent again with the General Assembly's protection that they built into the Act, if I want to raise my credit limit, I must file an application for that. requires a re-verification of all of the information. This can be done fairly rapidly, but it's not going to be ---. I mean, in New Jersey, for example, I'm aware that you can get a temporary extension of your limit. I believe it's up to 25 percent. And you know, so you can sort of do that on the fly. That is not permitted in Pennsylvania. So in terms of an individual who might be tempted to chase their losses by asking for more credit than they are currently authorized to receive, I think the legislature built into the Act that re-verification process to provide that extra protection if that happened.

MR. TRUJILLO:

Mr. Sandusky, I just wanted to say thank you and also to our Executive Director O'Toole for the thoughtfulness in putting these regulations together.

We're looking forward to see how they work, but I

26 really do appreciate the thoughtfulness and the care that you've taken in drafting these. 2 3 MR. SANDUSKY: Thank you. 4 5 CHAIRMAN: 6 Any other questions? Seeing none, can I have a motion, please? 8 MR. SOJKA: 9 Yes, Mr. Chairman. With that discussion, 10 I move that the Board adopt Temporary Regulation Number 125-23, that the Board establish a public 11 comment period of 30 days for this temporary 12 13 regulation, and that the temporary regulation be 14 posted on the Board's website. 15 MR. ANGELI: Second. 16 17 CHAIRMAN: All in favor? 18 19 ALL SAY AYE 20 CHAIRMAN: 21 Opposed? Motion passes. Next? 22 ATTORNEY YOCUM: 23 Chairman Fajt and members of the Board, 24 we have before you today Temporary Regulation 125-125, 25 which deals with the calculation of table games

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Included in those regulations, which was
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  revenue.
   drafted in the legislation in the statute is the
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  calculation formula for the calculation of revenue on
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  banking and non-banking games, fully automated
  electronic tables as well as play. I'd be more than
  happy to answer any question. If there are none, I
  would ask for a motion to adopt Temporary Regulation
   125 - 125.
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                CHAIRMAN:
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                Any questions or comments on that
  regulation? Can I have a motion, please?
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                MR. COY:
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                Mr. Chairman, I move the Board adopt the
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  temporary regulation. On our list it says 125-124.
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   Is it 125 or 124?
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                ATTORNEY YOCUM:
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                It's 125-125.
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                MR. SANDUSKY:
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                We kind of jumped out of order there.
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                CHAIRMAN:
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                That's okay.
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                MR. COY:
23
                Okay. No problem. I just wanted to make
24
   sure we were on the same motion. Regulation Number
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   125-125, that the Board establish a public comment
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period of 30 days for the temporary regulation and 1 that the temporary regulation be posted on the Board's 3 website.

CHAIRMAN:

Second?

MR. MCCABE:

Second.

CHAIRMAN:

All in favor?

10 ALL SAY AYE

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CHAIRMAN:

25 be able to offer that to the public.

Opposed? Motion passes. Next?

MR. SANDUSKY:

The final item, which I sort of skipped over initially, my apologies, is Regulation 125-124. This temporary regulation establishes the rules for the card game of Ultimate Texas Hold'em Poker. is a banking game in which you play against the house. It is a --- one of the games that's listed in the statute, but is not one of the games in the first round of regs that we have drafted. In light of requests that we received from some of the licensed 23 facilities that they would like to offer this game, we 24 have drafted this set of regulations so that they will

CHAIRMAN:

Any questions from the Board? Can I have a motion, please?

MR. GINTY:

Mr. Chairman, I move that the Board adopt Temporary Regulation 125-124, that the Board establish a public comment period of 30 days for this temporary regulation and that the temporary regulation be posted on the Board's website.

CHAIRMAN:

11 Second?

MR. SOJKA:

Second.

CHAIRMAN:

All in favor?

16 ALL SAY AYE

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CHAIRMAN:

Opposed? Motion passes. Thank you,

19 Richard, and thank you, Susan. Doug, you're up next.

ATTORNEY SHERMAN:

Today the Board has four petitions before it for consideration. All of these matters can be considered primarily based upon the documentary records. In each of the matters the Board has been

provided with a petition, the response to the petition

in the Office of Enforcement Counsel (OEC), any other pleadings, along with all the evidentiary materials which comprise the record. In addition, the parties filing the petition have each been placed on notice that their petition is being considered today and that they have the ability to appear to address the Board or otherwise be available to answer any questions the Board may have.

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The first petition before the Board is that of Sands Bethworks. It's a petition for the Waiver of the Requirements of Board Regulation 465A.24(b)(1) relating to audible alarm devices. Αt the present time there is no audible surveillance and security in the event the counting room door is open at certain times. Sands has averred in its position that its current procedures and devices far exceed the audible alarm requirement of the regulation and the operational integrity requirements of the Act. security and surveillance practices and procedures have been provided to the Board in a packet of information prior to today's meeting and the Sands' system has been reviewed by the Board's staff, that is through BIE and Gaming Operations, and the OEC has agreed that the Sands' count room security exceeds the regulatory requirements and it has no objection to the

present petition. The Office of Chief Counsel (OCC) also recommends that the petition be granted.

In addition, Sands has filed a motion to protect the confidentiality of certain information in the petition which relates to the security features on these doors. Again, there's no objection. It would be appropriate to consider and grant both petitions to Sands.

CHAIRMAN:

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Any questions or comments from the Board? Commissioner McCabe?

MR. MCCABE:

I have a comment. I was concerned when I first saw this petition, but after reviewing their procedures I concur that, based on my experience, what they have in place far exceeds our requirements and they're safe, so I concur with what you're saying.

CHAIRMAN:

Any other questions or comments? Motion, please.

MR. SOJKA:

Yes, Mr. Chairman. I move that the Board adopt the petition of Sands Bethworks as just described by the OCC.

MR. COY:

Second.

CHAIRMAN:

All in favor?

ALL SAY AYE

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CHAIRMAN:

Opposed? Motion passes.

ATTORNEY SHERMAN:

The next petition before the Board today is Mountainview Thoroughbred's Petition for Approval to change its Gaming Floor. Mountainview is requesting to increase the number of slot machines from 2,463 to 2,499, as well as to install 40 table games and 12 poker tables. It will increase the total gaming square footage from 94,301 square feet to 99,194 square feet. This reflects an addition of 4,893 square feet, which will comprise the poker room at Mountainview. They are also requesting a 120-day period to complete all of the reflected changes in their plan. The OEC has not objected to the relief requested provided that 7 --- I'm sorry, 11 conditions are met prior to the operation of table games being authorized. Those conditions are outlined in the OEC's answer and have been provided to the Board prior to this meeting. The OCC recommends that the Board consider a motion to grant the petition as presented.

CHAIRMAN:

Thank you. Any questions or comments from the Board? Seeing none, can I have a motion?

MR. MCCABE:

Thanks, Mr. Chairman. I move that the Board grant the petition of Mountainview Thoroughbred Racing Association, as described by the OCC.

CHAIRMAN:

Second?

MR. ANGELI:

Second.

CHAIRMAN:

All in favor?

14 ALL SAY AYE

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CHAIRMAN:

Opposed? Motion passes.

ATTORNEY SHERMAN:

The next to be considered is Washington Trotting Association's Petition for Approval to Change its Gaming Floor. WTA is requesting that the Board approve a revised gaming floor plan which shows a total of 62 table games with an additional six 23 tournament tables in its poker room. The revised 24 gaming floor plan will increase the number of slot 25 machines by 82, to 3,506, and increase the gaming

floor by 8,255 square feet, to a total of 138,369 1 square feet. The OEC has not objected to the request, subject to the 13 conditions which are contained 3 within our response to their petition and which have been provided to the Board. WTA has also requested confidentiality of Exhibit A of its petition, that as to the revised gaming floor plan, which again would show certain security features which are not public in nature. The OEC has not objected to that motion, and 10 we therefore recommend it would be appropriate for the Board to consider a motion to grant both of those 11 12 motions.

CHAIRMAN:

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Any questions from the Board?

MR. SOJKA:

I want to make sure on the numbers because we've now heard two petitions. One we just passed on. Where they've added slot machines, is that actually a net increase in slot machines, even though table games have been added?

ATTORNEY SHERMAN:

An increase for both properties.

MR. SOJKA:

Those two properties?

ATTORNEY SHERMAN:

35 1 Both the Mountainview and now WTA, yes. 2 MR. SOJKA: 3 Which speaks to the issue of elimination of slot machines to make room for table games, clearly two examples where that is not the case. 6 ATTORNEY SHERMAN: Correct. 8 CHAIRMAN: 9 Any other questions? Can I have a motion, please? 10 11 MR. COY: 12 Mr. Chairman, I move that the Board grant the petition of Washington Trotting Association, 13 14 Incorporated, as described by the OCC. 15 MR. ANGELI: Second. 16 17 CHAIRMAN: All in favor? 18 19 ALL SAY AYE 20 CHAIRMAN: 21 Opposed? Motion passes. Next item? 22 ATTORNEY SHERMAN: 23 The final petition before the Board is a joint petition filed by South Jersey Precision Tool 24 25 and Mold, Incorporated, Mount Airy, Sands Bethworks

and Chester Downs. The petition requests Board approval of a reduction in the Act's \$50,000 3 manufacturer licensee fee from South Jersey Precision Tool and Mold. That company has manufactured tiles for the game of Pai Gow Tiles and they have averred that it's currently the only domestic Pai Gow tile manufacturer that produces casino-quality Pai Gow They sell tiles to casinos throughout the tiles. U.S., Canada and every casino in Atlantic City. Mount 10 Airy and Sands each seek to purchase Pai Gow tiles from South Jersey Precision Tool and Mold in 11 preparation for the commencement of table game 12 13 operations in July. Harrah's Chester Downs has now 14 currently indicated a plan to have Pai Gow tiles under 15 commencement of table games but has indicated that it certainly envisions adding that game at a future time. 16 17

South Jersey Precision Tool and Mold avers that it is not economically feasible to enter the Pennsylvania market if it is required to pay the \$50,000 manufacturer fee. This is because the profit on the projected sales in that first year is far less than what the fee would be. The petitioners argue that this barrier entry into the marketplace for a company that provides such a limited product is insurmountable and will result in casinos in

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Pennsylvania being unable to make the game available and thereby negatively impact the task revenues to the Commonwealth. As a result, South Jersey Precision 3 Tool and Mold, Mount Airy, Sands and Chester Downs have requested that the Board permit a significant reduction in the \$50,000 manufacturer license fee. They aver that the action is necessary and to ensure the availability of casino-quality Pai Gow tiles for use in Pennsylvania's facilities. The Board does have 10 statutory authority to modify the fee pursuant to Section 1208 of the Act if it finds that the fee will 11 12 unreasonably limit access to table game equipment in 1.3 the Commonwealth. The OEC has not objected to the 14 petition, subject to conditions provided to the Board, 15 which include that the license granted be limited to the production and sale of Pai Gow tiles for a one-16 17 year period, after which the Board, upon request, will reevaluate any future modifications of any renewable 18 19 fees, and also that South Jersey Precision Tool and 20 Mold will still be obligated to pay all other costs associated with the license fees and the cost of 21 22 investigation. The matter is ripe for consideration. Representatives of some of the casinos I know are 23 present if there are any questions or if you have any 24 25 questions of the OCC.

CHAIRMAN:

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Okay. Any questions or comments from the Board? Seeing none, can I have a motion, please?

MR. MCCABE:

Yes, Mr. Chair. I move that the Board grant the joint petition for approval of reduction in the manufacturer's license fee as follows: First, that South Jersey Precision Tool and Molding be relieved of the obligation to pay a license fee.

However, that the company remain obligated to pay all applicable application fees and costs of investigations. Additionally, this exemption for payment of the Manufacturer License Fee should be limited to its production and sale of Pai Gow tiles for a one-year period. After one year, upon request, the Board will consider any future reduction in the Manufacturer Renewal License Fee.

CHAIRMAN:

19 Second?

MR. COY:

21 Second.

22 CHAIRMAN:

23 All in favor?

24 ALL SAY AYE

25 CHAIRMAN:

Any opposed? Motion passes.

ATTORNEY SHERMAN:

Next, presenting Withdrawals and Reports and Recommendations is Deputy Chief Counsel Steve Cook.

ATTORNEY COOK:

Good morning.

CHAIRMAN:

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Good morning, Steve.

ATTORNEY COOK:

11 The Board received five unopposed 12 petitions which include request to withdraw the 13 application or surrender the licenses of five 14 individuals or businesses. The parties subject to 15 these petitions are as follows: ITW Food Equipment 16 Group, LLC; JCM Americon Corporation; W2001 Eastern 17 Hotel Realty, LP; Cyril Patrick McKoy and Steven Krakush (phonetic). The OEC has no objection to these 18 19 withdrawals. As such, the OCC submits these 20 withdrawals to the Board for consideration of a motion 21 to grant each of these petitions. It is noteworthy, 22 however, that four of these petitions, if granted, 23 authorize the withdrawal without prejudice. 24 Eastern Hotel Realty, LP's petition for withdrawal, 25 however, will be with prejudice. W2001 Eastern Realty

--- or Eastern Hotel Realty originally sought to
withdraw its Gaming Service Provider Registration
without prejudice. OEC objected to that withdrawal
without prejudice given that company's failure to
cooperate in this investigation and submit information
requested by the Board staff. As a result of that
objection, they amended their Withdrawal Petition and
are now agreeable to a withdrawal with prejudice, and
as such OEC has withdrawn its objection.

CHAIRMAN:

Thank you. Any questions from the Board?

12 Can I have a motion, please?

MR. COY:

Mr. Chairman, I move the board issue an
Order approving the withdrawals or surrenders as

16 instructed by the OCC.

17 CHAIRMAN:

18 Second?

MR. TRUJILLO:

20 Second.

CHAIRMAN:

All in favor?

23 ALL SAY AYE

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CHAIRMAN:

Opposed? Motion passes.

ATTORNEY COOK:

Next before the Board for consideration are two Reports and Recommendations received from the Office of Hearings and Appeals (OHA) relative to Non-Gaming Employee Registration. These reports and recommendations, along with the evidentiary record in each proceeding have been provided to the Board in advance of this meeting. Additionally, in each case the person involved has been put on notice that the Report and Recommendation has come before the Board today and that they have an opportunity to appear and briefly address the Board. If either of these two people are present, they should come forward when their name is announced.

The first Report and Recommendation today pertains to Jason Schwab. Mr. Schwab submitted an application for a Non-Gaming Employee Registration to work as a shuttle bus driver at Mount Airy Casino & Resort on June 3rd, 2009. On June 18th, 2009, the OEC issued a Notice of Recommendation of its denial based upon allegations that Mr. Schwab failed to disclose his criminal history on his application. Mr. Schwab requested a hearing, which was held on December 23rd, 2009. Thereafter, the Hearing Officer issued a Report and Recommendation on January 11th, 2010, in which it

found that the Board was barred from considering information which the BIE allegedly uncovered during its investigation.

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Prior to that Report and Recommendation coming before the Board, the OCC learned Mr. Schwab was arrested subsequent --- or more recently, and as such, the OCC referred the matter back to the OHA to reopen the record. Specifically, on January 13th, 2010, Mr. Schwab was arrested for violation of a Protection from Abuse Order. He was later convicted for that violation and sentenced to a 30-day term in jail. Mr. Schwab was thereafter also convicted of terroristic threats and simple assault stemming from a 2008 arrest. As a result of these developments, the OHA reopened the record and held a second hearing and issued a second Report and Recommendation to recommend a denial of Mr. Schwab's application. The OCC would concur in that Report and Recommendation. This matter is now ripe for the Board's consideration.

CHAIRMAN:

Is Mr. Schwab present? Any questions or comments from the Board? Seeing none, can I have a motion, please?

MR. GINTY:

Mr. Chairman, I move that the Board issue

an Order to adopt the Report and Recommendation of the OHA regarding the Non-Gaming Registration of Jason Schwab, as described by the OCC.

CHAIRMAN:

Second?

MR. MCCABE:

Second.

CHAIRMAN:

All in favor?

10 ALL SAY AYE

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CHAIRMAN:

Opposed? Motion passes.

ATTORNEY COOK:

The final Report and Recommendation before the Board today pertains to Ramon Zavala, who submitted a Non-Gaming Employee Registration Application on June 6th, 2010, seeking to work as a janitor at Parx Casino. Specifically, Mr. Zavala is employed as a janitor by Southampton Window Cleaning & Janitorial Service, Inc., which is a certified vendor under contract with Parx.

The OEC issued a Notice of Recommendation 23 of Denial based upon Mr. Zavala's failure to disclose 24 his entire criminal history, as well as the nature and the frequency of the underlying charges and

convictions. While on his application Mr. Zavala 1 disclosed a 2001 arrest and conviction for criminal 2 trespass, criminal conspiracy and burglary, as well as 3 a 2008 arrest and conviction for driving under the influence of alcohol, subsequent investigation determined that Mr. Zavala, in the past 13 years, has been arrested eight additional times, which resulted in four convictions, including two felony convictions. Additionally, during that time, Mr. Zavala served two prison sentences and several terms of probation. 10 Mr. Zavala requested a hearing before the 11

OHA, which was held on April 14th, 2010. Subsequent to that hearing, a Report and Recommendation was issued recommending the denial of Mr. Zavala's application based upon his undisclosed criminal history. That matter is now before the Board for consideration. The OCC would concur with the Report and Recommendation.

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Thank you. Is Mr. Zavala present? questions from the Board? Hearing none, can I have a motion, please?

MR. MCCABE:

Thank you, Mr. Chairman. I move that the 25 Board issue an Order to adopt the Report and

45 Recommendation of the OHA regarding the Non-Gaming 1 2 Employee Registration of Ramon Zavala, as described by the OCC. 3 4 CHAIRMAN: 5 Second? 6 MR. SOJKA: Second. CHAIRMAN: 8 9 All in favor? 10 ALL SAY AYE 11 CHAIRMAN: 12 Opposed? Motion passes. 13 ATTORNEY COOK: That concludes the matters from the OCC. 14 15 CHAIRMAN: 16 Thank you, Steve. I would now ask Susan Hensel, our Director from the Bureau of Licensing, to 17 18 come forward to present her items. And I also see our 19 Chief Enforcement Counsel, Cyrus Pitre, is here. 20 MS. HENSEL: Thank you, Chairman Fajt and members of 21 22 the Board. The first matter for your consideration is the renewal of the Slot Machine Manufacturer License 23 24 for NRT Technology Corporation. The BIE has completed

its investigation, and the Bureau of Licensing has

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provided you with the renewal background investigation
suitability report for this licensee. No issues were
identified by either the BIE or Licensing that would
preclude licensure. I have provided you with a draft
Order and ask the Board consider renewal of NRT
Technology Corp's Slot Machine Manufacturer License.

CHAIRMAN:

Any questions or comments from

Enforcement Counsel?

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ATTORNEY PITRE:

No objection.

CHAIRMAN:

Any questions from the Board? Susan, just quickly, could you explain for the public's edification what NRT does and a rough estimate of how much business they do in Pennsylvania?

MS. HENSEL:

NRT provides kiosks. These are machines that people can go up and cash their vouchers in so that they can get cash in exchange for their voucher. And in terms of their business, I can give you that. They've sold approximately \$1.7 million worth of associated equipment in Pennsylvania.

CHAIRMAN:

Thank you very much. Can I have a

motion, please?

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MR. COY:

Mr. Chairman, I move the Board approve the renewal of the Manufacturer License for NRT Technology Corporation, as described by the Bureau of Licensing.

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CHAIRMAN:

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Second?

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MR. MCCABE:

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Second.

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CHAIRMAN:

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All in favor?

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ALL SAY AYE

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CHAIRMAN:

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Opposed? Motion passes.

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MS. HENSEL:

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18 Game Manufacturer License for Tech Art, Inc. Pursuant

Next is the approval of Conditional Table

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to the Board's regulations, the Board may issue a

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Conditional Table Game Device Manufacturer License

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provided the applicant submits a completed

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application, his license is in good standing and the

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gambling jurisdiction and manufacturer standards are 24 recognized by the PGCB, submits a written statement

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from a facility, indicating the facility may do

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1 business with the company, has a preliminary criminal 2 history investigation and base licensing fee prior to 3 license issuance. The Bureau of Licensing has provided you with a Preliminary Background Investigation and Suitability Report for this applicant. No issues were identified by either the BIE or Licensing that would preclude approving the Conditional License. I have provided you with a draft Order and ask that the Board consider the approval of 10 a Conditional License for Tech Art, Inc. And it manufacturers hole card readers, which are used in the 11 12 game of Blackjack. 13 CHAIRMAN: 14 You're also good at anticipating 15 Thank you. Any questions from Enforcement questions. Counsel? 16 17 ATTORNEY PITRE: 18 And I have no objection. No. 19 MR. SOJKA: 20 Just a quick one. They, at the moment, 21 are leasing just that single item? 22 MS. HENSEL: 23 That's correct. 24 MR. SOJKA: 25 That's all they're doing? Again, do we

49 have a rough idea of what that may generate? 1 2 MS. HENSEL: 3 I really don't have an estimate at this point, but at this point they are the only provider of that product in Pennsylvania. 6 MR. SOJKA: 7 It will be on virtually every Blackjack table in the Commonwealth? 8 9 MS. HENSEL: 10 Yes. 11 CHAIRMAN: 12 Thank you. Any other questions? Can I have a motion, please? 13 14 MR. SOJKA: 15 Yes, Mr. Chairman. I move that the Board approve the Conditional Table Game Manufacturer's 16 License for Tech Art, Inc., as described by the Bureau 17 18 of Licensing. 19 MR. COY: 20 Second. 21 CHAIRMAN: 22 All in favor? 23 ALL SAY AYE 24 CHAIRMAN: 25 Opposed? Motion passes.

MS. HENSEL:

We also have for your consideration the approval of Key Employee Licenses. Prior to this meeting, the Bureau of Licensing provided you with a proposed Order for two Key Employee Licenses for Chester Downs and Sands Bethworks, and I ask that the Board consider the Order approving these licenses.

CHAIRMAN:

Any questions or comments from

10 Enforcement Counsel?

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ATTORNEY PITRE:

No objection.

CHAIRMAN:

Questions from the Board? Mr. McCabe?

ATTORNEY MCCABE:

I have one particularly on this issue.

But on the broader issue, how we're going to open up
the table games from west going to east, how does the
Bureau of Licensing stand on getting the Key Employees
and the rest of the individuals licensed for the
casinos so the casinos will be able to open up on the
days that we are projecting them to be able to open?

MS. HENSEL:

We've been working very aggressively since January, really right after the law passed, with

each of the facilities to ensure that they have not only the Key Employees but the dealers and the additional employees who will be supervising the facility. We monitor the application numbers on a daily basis, and we are on target to have the facilities open. We are, in fact, meeting with one of the facilities today that we're concerned somewhat about the number of applications that have been submitted, and we are reaching out where we see the need, but we are on target for all of the openings.

MR. MCCABE:

One of the ways she's able to anticipate all of our questions is I think you are the longest serving employee on the Gaming Board now, so you know how we all think. And that's something I want to make sure we avoid. The problem we had when we initially opened, there was some of the confusion between us and the casinos where these licenses stand, and I'd like to hear you say we've reached out to these casinos, so we're going west to east, make sure that we continue that outreach in communication with all of the casinos and we get everybody licensed.

MS. HENSEL:

Absolutely. And we have been in constant communication with the facilities, and we're doing

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Next for your consideration is the 1 2 issuance of Temporary Principal and Key Employee 3 Licenses. Prior to this meeting, the Bureau of Licensing provided you with an Order regarding the issuance of temporary Licenses for one Principal and 14 Key Employees. I ask that the Board consider the Order for approving these licenses. 8 ATTORNEY PITRE: 9 No objection. 10 CHAIRMAN: Thank you. Questions from the Board? 11 12 Could I have a motion, please? 13 MR. ANGELI: 14 Mr. Chairman, I move that the Board 15 approve the issuance of Temporary Principal and Key Employee Credentials as described by the Bureau of 16 17 Licensing. 18 MR. COY: 19 Second. 20 CHAIRMAN: 21 All in favor? ALL SAY AYE 22 23 CHAIRMAN: 24 Opposed? Motion passes. 25 MS. HENSEL:

Next are Gaming Permits and Non-Gaming 1 2 Registration. Prior to this meeting, the Bureau of 3 Licensing provided you with a list of 538 individuals, including 460 initial, 2 renewals and 76 G2 Temporary Permits who the Bureau has granted Occupation Permits to, and 135 individuals who the Bureau has granted Registrations to under the authority delegated to the Bureau of Licensing. I ask that the Board adopt a motion approving the Order. And I point out that 10 these numbers, as you can see, are significantly higher than several months ago. 11 12 ATTORNEY PITRE: 13 We have no objection. 14 CHAIRMAN: 15 Thank you. Questions from the Board? Can I have a motion, please? 16 17 MR. COY: 18 Mr. Chairman, I move the Board approve 19 the issuance of Gaming Employee Permits and Non-Gaming 20 Employee Registrations, as described by the Bureau of 21 Licensing. 22 CHAIRMAN: 23 Second? 24 MR. TRUJILLO:

Second.

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55 1 CHAIRMAN: 2 All in favor? 3 ALL SAY AYE CHAIRMAN: 4 5 Opposed? Motion passes. 6 MS. HENSEL: 7 We also have withdrawal requests for Key Employees. In each case the licensee is no longer required due to such circumstances as the employee 10 failing to report to work or the job offer being rescinded. For today's meeting I have provided the 11 12 Board with a list of six Key Employee Withdrawals for approval. I ask that the Board consider the Order 13 14 approving the withdrawals. 15 ATTORNEY PITRE: 16 No objection. 17 CHAIRMAN: 18 Thank you. Questions from the Board? 19 Can I have a motion, please? 20 MR. GINTY: 21 Mr. Chairman, I move that the Board 22 approve the withdrawal of the Key Employee Applications, as described by the Bureau of Licensing. 23 24 CHAIRMAN:

Second?

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MR. MCCABE: 1 2 Second. 3 CHAIRMAN: All in favor? 4 ALL SAY AYE 6 CHAIRMAN: 7 Opposed? Motion passes. 8 MS. HENSEL: 9 Finally, we have an Order regarding the 10 addition of the following four Game Service Providers to the Prohibited Gaming Service Provider List, 11 12 Fabcon, LLC; Maple Direct, Inc.; Roman Mosaic and Tile 13 Company; and South Shore Contracting. These gaming 14 service providers have done business with a slot 15 machine operator, licensee or applicant but have 16 failed to submit or complete their applications. I'd 17 ask the Board consider the Order adding these Gaming 18 Service Providers to the Prohibited Gaming Service 19 Provider List. 20 ATTORNEY PITRE: 21 No objection. 22 CHAIRMAN:

23 Thank you. Questions from the Board?

24 Can I have a motion, please?

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MR. MCCABE:

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Yes, Mr. Chair. I move that the Board
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  issue the Orders to approve the additions to the
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  Prohibited Gaming Service Provider List, as described
   by the Bureau of Licensing.
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                 CHAIRMAN:
 6
                 Second?
                 MR. SOJKA:
                 Second.
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                 CHAIRMAN:
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                All in favor?
  ALL SAY AYE
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                 CHAIRMAN:
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                 Opposed?
                           Motion passes.
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                 MS. HENSEL:
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                 That concludes the Bureau of Licensing's
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   presentation.
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                 CHAIRMAN:
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                 Thank you very much, Susan. Next up is
   Cyrus Pitre, our Enforcement Counsel.
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                 ATTORNEY PITRE:
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                 Good morning, Chairman Fajt, members of
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  the Board. Katie Higgins will present all matters for
23 the OEC today. I'd ask that Holly Eicher come
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  forward, please, with regard to the Consent Agreement
25 that is first on the agenda with Sands.
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CHAIRMAN:

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Before we begin, Katie --- the stenographer, you have her name, Katie Higgins, from the OEC? Holly, can you introduce yourself and spell your name for the stenographer?

ATTORNEY EICHER:

Certainly. Good morning, Chairman Fajt and members of the Board. My name is Holly Eicher, E-I-C-H-E-R. I am Vice-President and General Counsel for Sands Bethworks Gaming, LLC. And with me today I have our President, Robert DeSalvio.

MR. DESALVIO:

Yes. That's D-E, capital S-A-L-V-I-O.

CHAIRMAN:

Good morning, Bob. Could you please stand and be sworn in by the stenographer?

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18 ROBERT DESALVIO, HAVING FIRST BEEN DULY SWORN,

19 TESTIFIED AS FOLLOWS:

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CHAIRMAN:

Thank you. Katie, please begin.

ATTORNEY HIGGINS:

Thank you. Chairman Fajt, members of the Board, we have today for the Board's consideration a

Consent Agreement between the OEC and Sands Bethworks 1 2 Gaming, LLC. The agreement involves the following six incidents of underage gaming. On June 1st, 2009, a 3 20-year-old patron entered Sands' gaming floor after a Sands employee allowed the 20-year-old to enter the facility through an employee entrance. The underage individual placed wagers at slot machines for approximately 20 minutes and on two occasions was served alcohol by a Sands employee. On August 9th, 2009 a 19-year-old male accessed the Sands' gaming 10 floor and played slot machines for a period of 11 approximately two minutes and also consumed alcohol 12 while gambling. On November 26th, 2009 an 18-year-old 13 individual accessed and remained on the gaming floor 14 15 for approximately 40 minutes, during which time he consumed alcohol. On November 30th, 2009, a 20-year-16 old patron accessed the Sands' gaming floor and played 17 18 slot machines for approximately five-and-a-half hours. On December 11th, 2009 a 20-year-old patron accessed 19 20 the Sands' gaming floor and played slot machines for 21 approximately 50 minutes. And on January 23rd, 2010, 22 an 18-year-old gained access to Sands' gaming floor 23 and played slot machines for approximately 25 minutes. The Sands issued disciplinary notices to security 24 25 officers involved in the incidents. Sands has also

agreed to continue with its policies and provide 1 2 training, quidance and reinforcement to their employees regarding underage gaming, which will 3 minimize the opportunity for similar incidents to occur in the future. In addition, the parties have agreed that within five days of the Board's Order, Sands shall pay a civil penalty in the amount of \$48,000. This fine is consistent with fines levied against other licensed facilities in the past, and if 10 approved, will be the first fine for Sands. The OEC asks that the Board approve the Consent Agreement as 11 12 presented today.

ATTORNEY PITRE:

I might add that all the incidents were self-reported by Sands immediately upon them finding out.

CHAIRMAN:

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Thank you. Any questions or comments from Sands?

MR. DESALVIO:

I would like to make one, Mr. Chairman, just the fact that we take this issue of underage gambling extremely seriously. I know most or all of 24 the Board members have seen the security features we 25 have at both of the entrances. And just by way of

account, I know I discussed this at our Table Games 1 2 Certificate hearing, but I'd like to update the Board, if you wouldn't mind. It will just take a minute. 3 challenge anyone who approaches our security entrances if they look 30 years or younger. And in the course of our first year of operations, we challenged 382,000 people who approached and looked younger. Of those, 8,843 were turned away because they had improper ID. And so, you know, as much as we are really upset, as 10 I'm sure the Board would have anyone get through, you can see the numbers are very, very high and we do the 11 12 very best that we can to try and protect those entrances. We will continue to readdress this issue 13 with the staff, and we just wanted you to know that we 14 15 take this issue very seriously and we do the best that we can. But unfortunately, some of them just find a 16 17 way to slip through.

CHAIRMAN:

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Any questions or comments from the Board?
Commissioner Sojka?

MR. SOJKA:

Yeah. I have one question for

Enforcement Counsel. On the grounds that as we are

sort of setting precedent every time we deal with one

of these issues, and we've got a history developing

now of what are appropriate fines or penalties to pay during these Consent Agreements, I just wondered if I can have some explanation over the way these cases were essentially bundled? We're looking at it as a first offense, but we're putting a dollar penalty on it as if it were, you know, a multiple offense. This is the first time we've seen it and yet there are six things going back to August 2009 and finishing in January 2010. Why have we chosen to do it in this way rather than bringing something forward way back in last year?

ATTORNEY PITRE:

When the matters start to arise, they
happened so quickly, one after the other. Say, August
I get a report --- an incident happens in August. I
get a report in September. By the time I'm finishing
the Consent Agreement or getting all the evidence
together, another incident has happened. So basically
what I would be doing is coming to the Board every
Board meeting while incidents are still pending. The
approach is to bring the casino into compliance and to
have some sort of plan in place to stop the incidents.
And then after the incidents stop occurring at such a
quick fashion, then we reach a Consent Agreement with
them. The Consent Agreement is no good if there is no

compliance.

MR. SOJKA:

Right.

ATTORNEY PITRE:

So the compliance is the main goal in getting these matters taken care of, and then the penalty comes later. I'm more concerned about making sure the casino gets its act together and comes into compliance.

MR. SOJKA:

And to fit into that method of operation, then the casino is being made aware that there are now multiple pending issues and they know that the financial aspect of engaging in this Consent Agreement is going to be substantially more than one might expect from a first violation.

ATTORNEY PITRE:

Our casinos --- I'm just going to tell you our casinos are much better at becoming aware than the casinos are in Atlantic City. Our casinos know before I know a lot of times, and I'll get a phone call saying we had an underage incident this past weekend. We're going to hear about it. We're gathering all the information. We're working with the people on-site and doing whatever we can to make sure

this doesn't happen again. So they're aware of it a lot further along before I am. And they've been, for the most part, very cooperative in coming forward with this and addressing the issues.

MR. DESALVIO:

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If I can add one follow-up to that. even, over the course of the year, changed some of the procedures to try and catch it. A number of these incidences occur because somebody is distracted. A 10 security quard is checking one person's ID while somebody is trying to slip around. So partly through 11 12 the process in working with the on-site Board staff, 13 we now position somebody further back who can actually 14 sort of get an overall view of the entrances. 15 very difficult on busy nights. It's one thing, you know, on Monday morning, at 8:00 a.m. 16 It's another 17 thing on Saturday night, at 8:00 p.m., and they come 18 at you very intensely at those doors. So as part of the process to try to stop this, we've actually added 20 another layer where we sort of back somebody up to not check IDs but keep an overall visual of the entrances. 21 22 So we've been working with the Board staff to try to 23 improve it each step of the way. And the incidences were heavier when we first opened and have now gotten 24 25 to be much more fewer and far between.

65 1 MR. SOJKA: I did notice that one of your very early 2 3 violations did, in fact, involve the collusion of an adult ---5 MR. DESALVIO: 6 Correct. MR. SOJKA: --- who actually had a scheme to smuggle 8 9 an underage person in that facility. 10 MR. DESALVIO: That's correct. 11 12 MR. SOJKA: 13 This would help with that. ATTORNEY EICHER: 14 15 If I may add one small point to Mr. Pitre's comment that we self-reported each of these 16 17 incidents. It was actually our own security personnel who caught the underage individuals in each and every 18 19 one of these incidents, and we, as a property, 20 self-reported that to both Safety and to Gaming Enforcement. 21 22 CHAIRMAN: 23 Commissioner Coy? 24 MR. COY:

Thank you, Mr. Chairman. I'm going to

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explore the fine thing because I thought I understood, but now I need some clarification. So the \$48,000, is that so much per incident?

ATTORNEY PITRE:

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It's a combination of things. It depends upon how egregious the incident is. In the incident where the individual was smuggled through, that fine is lower as compared to the individual who was on the floor gambling for five hours.

MR. SOJKA:

So it's just not so much each event. It depends on the nature?

ATTORNEY PITRE:

14 We look at the facts behind each one of 15 Some may be more egregious than others. just not a straight I'm going to fine you \$5,000 every 17 time this occurs. It depends upon how long the 18 individual was on the floor, with how many face-to-face contacts they had, how the individual 19 20 accessed the floor. It depends upon the facts of each 21 matter. But for the most part, if it's a first-time 22 incident and it was just the individual got on the 23 floor to gamble and was able to play a slot machine for anywhere longer than 15 minutes without being 24 25 caught, then it's probably just a straight penalty of

\$5,000. But if the individual got on the floor and was caught within five minutes, we usually send them a 3 warning letter. If it's a number of those incidents where it's about that time period, we'll have a compliance conference with them.

MR. COY:

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So what was the last incident? What was the last time?

ATTORNEY PITRE:

January 2010.

MR. COY:

And have there been any since then? Ιn other words, do you have any more in the pipeline?

ATTORNEY EICHER:

I don't believe so.

ATTORNEY PITRE:

That's pretty much all at this point.

MR. COY:

You know, Bob, I'm glad that you feel you've stopped it. You know, Sands probably made the 21 best case to the Board for a casino in an area that 22 has been economically challenged, the City of 23 Bethlehem, with the loss of the steel industry and so on. And the Board, I think, granted the license because of the case on a number of reasons, but

because of the case that you made about helping the area economically. But you've got to get a hold of this thing. And what is more egregious to me than the 3 underage admission is the serving of alcohol. just got to stop it. If you have too many people coming --- I don't know how to run a casino, but I'm going to try to tell you anyhow, and that is if you have too many --- if it's busy at ten o'clock at night, then hire more people. Get this thing under 10 control. You've got a beautiful facility. You have a hotel being built. Again, now you have a lot of 11 positive things going, but this just has to stop. And 12 13 I won't support this size of fine anymore. It will 14 have to be more the next time, as far as I'm 15 concerned.

MR. SOJKA:

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To explore --- I'm sorry, Mr. Chairman.

CHAIRMAN:

Commissioner Sojka?

MR. SOJKA:

Is it worthwhile, in your opinion, to consider if the source of these underage drinkers might be coming from a sort of point source? You know what I'm getting at, and that is you're virtually within sight of an institution of higher learning,

with a substantial student body that fits the age profile of these people. Would you know if they are coming from one place or most of them are?

MR. DESALVIO:

I think it's actually been a wide range of geography.

MR. SOJKA:

Okay.

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MR. DESALVIO:

What we're really doing now to help is the issuance of the wristbands once they get checked 11 at the door. Over the course of the last year we 12 13 issued 268,000 wristbands, and so what we're trying to 14 do is once we check them, then we can wristband them. And then the person knows that they won't be bothered 16 as they walk around the facility. It also helps our 17 people when they walk around. If they see somebody with a wristband, they don't have to waste their time 18 there. They can move on and look to somebody else. So clearly, we are trying to step up the enforcement of this and will continue to do so. 21

MR. SOJKA:

And you could tell where I was going, that is thinking about maybe working on the other end 24 25 to slow down the flow. But if that's not

available ---.

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MR. DESALVIO:

We actually just met about two weeks ago
with the Association of Independent Colleges in Lehigh
Valley, and we've actually been doing a program with
them, working on this issue of underage. And they're
going to be addressing it in all of their institutions
at the start of the new academic season coming up. So
we've been trying to do outreach with that group as
well.

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I would look at that as a positive step.

CHAIRMAN:

Other questions?

MR. GINTY:

MR. SOJKA:

This is Ginty. The employee that helped one of those underage people get on the floor, what action, if any, was taken with respect to that employee?

MR. DESALVIO:

That employee was terminated.

ATTORNEY PITRE:

And we did revoke the license.

ATTORNEY EICHER:

And in fact, in addition to that they

were permanently evicted from the casino. So they cannot come in to play as a citizen.

MR. GINTY:

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Thank you.

CHAIRMAN:

I have a couple of questions on the bracelets. Are those issued to anyone under the age of 30?

MR. DESALVIO:

Correct. If we check the ID and they're under 30 but over 21, then we go ahead and issue the bracelet.

CHAIRMAN:

14 I'm a little concerned then about the 15 serving of alcohol, and so I guess my guestion is, you know, you have somebody either going up to a bar to 16 get a drink or a cocktail waiter or a waitress serving 17 them a drink or possibly somebody else who is of age 18 buying a drink and then handing it off to somebody 19 20 under age. But as to the serving of alcohol, and I'll look to Enforcement Counsel, how did that happen? 21 22 Were you able to determine which of those three scenarios, the people who got alcohol, how they got 23 the alcohol? Let me ask Enforcement Counsel 2.4 25 initially.

ATTORNEY HIGGINS:

In the one case, with the employee --the one that was revoked, she actually was able to
obtain a wristband and give it to the underage
individual.

CHAIRMAN:

Okay.

ATTORNEY HIGGINS:

Another one I know was an adult who passed it off to the underage individual.

CHAIRMAN:

Okay. And Mr. DeSalvio, on the alcohol issue, what do you have to say about that?

MR. DESALVIO:

I think early on, when I look back at this and after talking to a number of people in the beverage department, some of the folks that worked in beverage I think were under a false sense of security that once they got through the front door, they were dealing with people that were already over 21. What we had to go back and reinforce was you can't make that assumption, that if you see somebody that looks like they may be underage, forget about what happened at the front door, challenge them anyway. And we had to get around to all those employees and reinforce

that you cannot rely on security, that we have to assume that every once in a while somebody is going to 3 slip by. So when in doubt, make sure you check. we went around very specifically to the beverage team and said, don't worry about it. You know, some people get upset when you challenge, but that's just the way it is. And if we're going to get our arms around this, we're going to have to be very aggressive. So I think it was really a false sense of security, that 10 once the person was in the building, that they had already been screened, and we really have to reinforce 11 that with the beverage team. 12

CHAIRMAN:

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Let me just say this to the table games comment. You know, it's no secret that that is a younger person's venue, and they will find ways to get into your casino. And they may send in somebody who's over 21, get a bracelet, they slip in, snip the bracelet, you know, somehow tape it up and put it on the underage person's arm. And I would just caution all of the casino representatives in here today, and I see many of them, that this is a scam that they're going to figure out pretty quickly. And you have eye-to-eye contact with people at a table, and this Board will be less tolerant of underage gambling at a

table than they are at slot machines. There it is impersonal. It's easier to get away with. But when you're at a table and you have a dealer on the other side, I suggest, at least initially, to set the tone, that those dealers or pit bosses or whoever it is, that the appropriate person double check, triple check, those bracelets. If there's any, you know, evidence of tampering, those folks are going to have to be removed, because they will try it and they will get away with it. And again, we will be less tolerant because of the eye-to-eye contact and the personal contact with a table games dealer and a patron versus a slot machine and a patron.

MR. DESALVIO:

Mr. Chairman, just one follow-up to that. We also changed the policy that if you re-approach --- if you approach security and already have a bracelet, we're considering that no good, and then you have to start over again for just that very reason, because one of the earlier incidents was a bracelet going out the door and coming back. So now if you approach and you already have one, they check your ID again because of just that issue. Somebody had gone out, put one on and taped it and then got back in. So we've already instituted, hopefully, a corrective action on that as

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CHAIRMAN:

Thank you. Commissioner McCabe?

MR. MCCABE:

Yes. I want to add to this discussion because I think law enforcement can help this issue and help us stop this. I remember from reading the material, each of these incidences were referred to the Pennsylvania State Police; is that correct?

ATTORNEY HIGGINS:

That is correct.

MR. MCCABE:

And they issued a summons ---

ATTORNEY HIGGINS:

They did.

MR. MCCABE:

--- to the individuals. And I've been looking to see --- I don't think we have any PSP reps here. Does anybody know, sitting up here, what were the results? What did the magistrates do? Were they fined? What was the result of these summons? Because one of the complaints I'm hearing from law enforcement's side is we're doing our job with excluding --- people who are self-exclusion, underage individuals getting into the casino. We're giving

them a ticket, but then it's on the magistrate's --Judge's, magistrate's side. They're slapping the kids
on the wrists, letting them go, and it's not actually
acting as a deterrent to stop them, where I think if
we can get the message out that we need help from the
courts, we need help from law enforcement to help us
keep these kids out and deter them from trying to keep
coming back and back. They need to hear about a
couple of their buddies getting whacked pretty hard
either with fines or some type of public service or
whatever instead of just being --- the charge being
dismissed. I think that would help.

MR. DESALVIO:

I'm not exactly sure what happened in the cases, but I did want to comment, Commissioner, that as of the passage of Act One, with the table games legislation, the underage gaming became a summary offense. And so now what happens is you get a --- there's sequential fines. So the first offense is a certain fine. And then as you move --- if you get a repetitive offense, the fines go up. And now they're up as high as, I think, \$1,000 or \$1,500. And I do believe that that will help to act as more of a deterrent because now they will automatically, I quess, receive fines.

MR. MCCABE:

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I don't know, OEC or Kevin, maybe we should follow that and publicize that when that happens. If we catch underage gaming people under the table games and then they do get these fines, that should be publicized to act as a deterrent. I don't know who would be responsible for doing that, PSP, the casinos, us. It's something, I guess, we have to all decide.

CHAIRMAN:

Ken, I'll follow up on that. And I think it's --- and we'll talk personally and get back to the casinos on this, but I think that it might be worthwhile that we develop a game plan. Maybe we can't do it, but we'll talk it through at the Gaming Control Board, where there is some outreach between the casinos and the local magistrate, because I think that, you know, those folks need to, you know, be part of the discussion and say this is a serious issue. And you know, again, they're judges and they're going to do what they deem appropriate, but I think a discussion with them, maybe with casino eye-level staff to say, you know, when these folks come to you, this is an issue that the legislature and the Gaming Control Board take very seriously, may have an impact

on their sentencing.

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MR. TRUJILLO:

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Mr. Chairman, I have just one brief point of clarification, if I may.

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CHAIRMAN:

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Sure. Commissioner Trujillo?

MR. TRUJILLO:

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The terms of the Agreement state that

Sands shall continue with policies and provide

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training, guidance and reinforcement to their

employees to minimize the opportunity for similar

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incidents to occur in the future. Originally, when I

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saw that I thought, well, you know, continuing

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policies is not really the way to go here because it

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didn't seem to work, although as I hear the testimony,

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and particularly Mr. DeSalvio's testimony, my

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continue your policies to provide training, but that

understanding is that, am I correct, that you will

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you have made changes to that training in response to

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these incidents and since January have had no

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additional incidents?

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MR. DESALVIO:

23 That is correct. We've made changes

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along the way as we tried to come up with better

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systems for protecting these folks from getting

through the doors. That is correct, Commissioner.

MR. TRUJILLO:

Okay. Because when I first read it I thought, you know, continuing the same policy and procedures for something that has been a serial problem for five months is not a great way to go. But as long as the clarification is that you're continuing your policy to provide training and then revising that training if a problem arises in order to deal with it, in that case I can support this.

MR. DESALVIO:

Thank you.

MR. TRUJILLO:

Thank you.

CHAIRMAN:

If I can just make one last editorial comment on the Office. I do know that locally here Penn National has a billboard campaign and maybe even a TV campaign to the effect, you know, if you're under 21 and you think you're getting into our casino, think again. And I think it's fairly effective. And you know, those kind of billboards next to college campuses or something like that is going to have at least somewhat of a chilling effect. And you know, if you can add that you'll be prosecuted to the full

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  extent of the law, I think kids will think twice about
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   trying to skirt the security.
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                 ATTORNEY HIGGINS:
                 We appreciate this discussion and your
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   ideas.
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                 CHAIRMAN:
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                 Any other questions? Seeing none, can I
  have a motion, please?
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                 MR. SOJKA:
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                 Yes, you may, Mr. Chairman. I move that
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   the Board issue an Order to approve the Consent
  Agreement between the OEC and Sands Bethworks, LLC.
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                 MR. ANGELI:
                 Second.
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                 CHAIRMAN:
                 All in favor?
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   ALL SAY AYE
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                 CHAIRMAN:
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                 Opposed? Motion passes.
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                 MR. DESALVIO:
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                 Thank you.
                 ATTORNEY EICHER:
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                 Thank you.
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                 CHAIRMAN:
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                 Katie?
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ATTORNEY HIGGINS:

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2 The next matter before the Board today is 3 that of Adelaide Johnson. On February 16, 2010, the OEC filed a Complaint for Revocation of Non-Gaming Registration due to her failure to maintain suitability. Ms. Johnson did not respond to the complaint within 30 days, and therefore, pursuant to the Board Regulations, all facts alleged in the complaint are deemed admitted. The OEC filed a 10 request for default judgment on May 13th, 2010. at this time the OEC would ask that the Board revoke 11 Ms. Johnson's Non-Gaming Registration. 12

CHAIRMAN:

Is Adelaide Johnson present today? Any questions or comments from the Board on this issue? If not, can I have a motion, please?

MR. MCCABE:

Yes, Mr. Chair. I move that the Board issue an Order to approve the revocation of the Non-Gaming Employee Registration of Adelaide Johnson, as described by the OEC.

MR. ANGELI:

Second.

CHAIRMAN:

All in favor?

ALL SAY AYE

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CHAIRMAN:

Opposed? Motion passes.

ATTORNEY HIGGINS:

The next matter is Daniel Gonzalez. January 28th, 2010, the OEC filed a Complaint for Revocation of Mr. Gonzalez's Non-Gaming Registration due to his failure to maintain suitability. Gonzalez did not respond to the complaint within 30 days, and therefore, pursuant to Board Regulations, all facts alleged in the complaint are deemed 12 admitted. The OEC filed a request for default judgment on May 13th, 2010, and at this time the OEC would ask that the Board revoke Mr. Gonzalez's Non-Gaming Registration.

CHAIRMAN:

Is Daniel Gonzalez present? questions from the Board? Can I have a motion, please?

MR. ANGELI:

Mr. Chairman, I move that the Board issue an Order to approve the revocation of the Non-Gaming Employee Registration of Daniel Gonzalez, as described by the OEC.

MR. COY:

83 Second. 1 2 CHAIRMAN: 3 All in favor? ALL SAY AYE 4 5 CHAIRMAN: 6 Opposed? Motion passes. 7 ATTORNEY HIGGINS: The last item before the Board today is 8 that of Michael Updegrove. On February 16th, 2010 the 10 OEC filed a complaint for revocation of Mr. Updegrove's Non-Gaming Registration due to his failure 11 12 to maintain suitability. Mr. Updegrove did not 13 respond to the complaint within 30 days, and 14 therefore, pursuant to Board Regulations, all facts 15 alleged in the complaint are deemed admitted. filed a request for default judgment on May 13th, 16 17 2010, and at this time the OEC would ask that the Board revoke Mr. Updegrove's Non-Gaming Registration. 18 19 CHAIRMAN: 20 Is Michael Updegrove present? 21 questions from the Board? Can I have a motion, 22 please? 23 MR. COY:

24 Mr. Chairman, I move the Board issue an 25 Order approving the revocation of the Non-Gaming

84 Employee Registration of Michael Updegrove, as 1 2 described by the OEC. 3 MR. GINTY: Second. 4 5 CHAIRMAN: 6 All in favor? ALL SAY AYE 8 CHAIRMAN: 9 Opposed? Motion passes. 10 ATTORNEY PITRE: 11 That concludes are presentation for 12 today. 13 CHAIRMAN: 14 Cyrus, thank you. This concludes today's 15 In closing, our next scheduled public meeting will be held on Monday, June 21st, at the PUC 16 17 Keystone Building, Hearing Room One. The meeting will 18 begin at 1:00 p.m. Any final comments from the Board? 19 Can I have a motion to adjourn, please? 20 MR. GINTY: 21 So moved. 22 MR. MCCABE: 23 Second. 24 CHAIRMAN: 25 Thank you. The meeting is adjourned.

PUBLIC MEETING CONCLUDED AT 11:31 A.M.

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CERTIFICATE

I hereby certify that the foregoing proceedings, hearing held before Chairman Fajt, was reported by me on 06/10/2010 and that I Jennifer T. Alves read this transcript and that I attest that this transcript is a true and accurate record of the

11 proceeding.

Court Reporter