COMMONWEALTH OF PENNSYLVANIA

GAMING CONTROL BOARD

* * * * * * *

IN RE: Philadelphia Entertainment & Development Partners, L.P. (Foxwoods) - Petition for Additional Time to Make Slots Available

PUBLIC HEARING

* * * * * * * * *

BEFORE: GREGORY C. FAJT, CHAIRMAN

Raymond S. Angeli, Jeffrey W. Coy, James B.

Ginty, Kenneth T. McCabe, Sanford Rivers,

and Gary A. Sojka, Keith Welks representing

Ex-Officio Member State Treasurer Robert

McCord, Ken Semph representing Ex-Officio

Member Revenue Secretary Steve Stetler, and

Frank Chebalo representing Ex-Officio

Member Secretary Denny Wolff

HEARING: Friday, August 28, 2009, 10:02 a.m.

LOCATION: Hearing Room One

North Office Building

Harrisburg, PA 17120

WITNESSES: Brian Ford, Joseph Colebut

Reporter: Cynthia Piro-Simpson

Any reproduction of this transcript is prohibited without authorization by the certifying agency.

```
2
 1
                    A P P E A R A N C E S
 2
 3 DALE MILLER
 4 Deputy Chief Enforcement Counsel
5 Pennsylvania Gaming Control Board
 6 Pittsburgh, PA
                  15222
      Counsel for Gaming Control Board
 8
  F. WARREN JACOBY, ESQUIRE
10 Cozen O'Connor
11 1900 Market Street
12 Philadelphia, PA 19103
13
      Counsel for Philadelphia Entertainment &
14
      Development Partners, L.P. (Foxwoods)
15
16
17
18
19
20
21
22
23
24
25
```

		3
1	I N D E X	
2		
3	PRESENTATION	
4	By Attorney Jacoby 5 - 13	
5	WITNESS: BRIAN FORD	
6	STATEMENT	
7	By Mr. Ford 13 - 31	
8	WITNESS: JOSEPH COLEBUT	
9	STATEMENT	
10	By Mr. Colebut 31 - 32	
11	CROSS EXAMINATION (OF MR. FORD)	
12	By Attorney Miller 32 - 42	
13	PRESENTATION	
14	By Attorney Miller 42 - 47	
15	DISCUSSION AMONG PARTIES 47 - 78	
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

		4
1	EXHIBITS	
2		Page
3	Number Description	Offered
4	Office of Enforcement:	
5	1 Photos	43
6		
7	1-50 Foxwoods' Demonstration	52
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

gentlemen.

1.3

ATTORNEY JACOBY:

Good morning, Mr. Chairman and members of the Board. We thank you very much for allowing us to appear before you today and to present our evidence and to answer your questions with respect to the petition that was filed in May of this past year, seeking an extension of the Category II Slot Machine License issued to Foxwoods in --- by Order of December of '06 and by adjudication of February of '07.

For purposes of clarity of the record, to avoid any confusion, when I refer to the word Foxwoods and when Mr. Ford and Mr. Colebut do, we're referring to the entity that is the licensed holder because there's so many various Foxwoods --- there's Foxwoods Development, just so the record is clear as to what we intend.

With me today, as you know, is Mr. Ford, who is the CEO of WPI, which is a majority investor in Foxwoods. Behind me is Mr. Colebut, who is the Chairman of the Board of Managers of Foxwood Development Company. Next to him is Mr. Timothy Walker, who is a member of the Board of Managers of Foxwood Development Company. Next to him is Nicholas Moles, who is a vice-president and general counsel of

Foxwoods. Next to him is Jeff Wosencroft, who is a vice-president of Foxwoods. And lastly, that is John Donnelly, my partner.

We're before the Board today to seek an extension of 24 months to commence operations under our license. There's been a great deal of musing in the press and elsewhere about why we're here today. Let's make it clear, as you've made it clear, we understand fully we're here solely for the purpose of asking this Board to rule on our petition as to whether we have the right to have an extension of our license for the site on Columbus Boulevard, in Philadelphia, Pennsylvania, which is the site that was specifically designated by the Board in its Order and Adjudication. And that is the sole purpose why we are here today.

Section 1210 of the Act is simply stated. It provides that an applicant has the right to request up to a 24-month extension upon good cause shown.

Now, good cause shown is sort of, to us lawyers, like the word reasonable is. It has a lot of meanings and definitions. The Act itself has no specific definition of what good cause shown is. Having said that, we believe that for purposes of today's hearing and our petition, that good cause shown means two

things, legally sufficient reasons and whether or not what we seek achieves the objectives of the Act. We respectfully submit to the Board that the answer to both questions is yes.

It's hard to act in a vacuum with respect to this specific license. Not only has Foxwoods gone through two years of opposition and difficulty and false starts and expenditure of a great deal of money, but the Board needs to keep in mind that the ultimate expression of commitment that this casino license holder made was they owned their site. They had acquired their site at the time the Board ruled. So they had already acquired their site. There wasn't the issue that you might see when they have the site under some other equitable lien. They have held this site since before December 2006.

They have, in addition, committed \$160 million to this site. And when I use the words this site, again, lest there be no question, this site is Columbus Boulevard. They have --- the two-year period ensuing from the issuance of their license commenced not one, not two, but five separate actions before the Pennsylvania Supreme Court, with differing results based upon technicalities. The most important thing is that finally they obtained an Order in October 2008

from the Pennsylvania Supreme Court appointing Judge McCloskey as the Special Master.

1

2

3

10

11

12

13

14

15

16

17

18

19

20

21

22

23

2.4

25

Now, there's a lot of people who muse, because a lot of people like to muse about this site and about this license, well, once we had the Judge appointed, why didn't we do something in October of 2008? Mr. Ford will speak to that specifically in his presentation and will also answer your questions.

Now, mind you, during the same period we also negotiated and signed a development agreement with the city. We also, during that same time period, made payments in excess of \$2 million to the city pursuant to that agreement. And I'm only telling you these things not to remind you of perhaps things you're aware of already but so that the Board can appreciate the amount of --- the commitment that's been made to this site by Foxwoods, without any cooperation from the City, and to some extent, without any cooperation from other public officials. Imagine yourselves in this position of having committed this amount of funds, this amount of effort, this amount of time and expense, you'll forgive me, for lawyers, you know, and yet what do they have to show for it? have their license. And for that, we appreciate it. But they've been stymied at every turn.

said, Mr. Ford will address that.

2

3

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Now, there are those who say, well, why didn't you build a temporary facility? And then there are those who talk about, why did you waste your time considering alternative sites? Well, anybody who would suggest that, assuming that their agenda is in good faith, exists in a political and economic vacuum.

First of all, historically, the use of a temporary site is just an excuse for further litigation. It's a tremendous waste of funds. It's a tremendous waste of time. When you're in a contentious situation, as Foxwoods was at the time, can you imagine the litigation that would have ensued had they suggested, we'll build a temporary site in lieu of what we told the Board we would do? It would make the lawyers rich, but that's all it would do. would delay the process tremendously. And in addition to that, you can't be unmindful of what was going on. Starting in September of 2008, to give you a point of reference, that was when Lehman went in the tank. So the economy was starting its downward spiral. people today, commentators, who suggest that it's coming out of it. We certainly see some positive response from the economic and financing marketplace, and we think that's a positive thing for this site.

And then the other musing about the 1 2 alternative sites, the principals of Foxwood are 3 primarily Philadelphia businesspeople. They're people who are situated in the community and have always worked for the community. Perhaps the greatest expression of that is the commitment made by the three principal investors to contribute to charity the proceeds of any cash flow that they receive. the ultimate commitment, not just to the community but 10 to the public good. And that hasn't changed and will not change. So when people ask us, well, why do we do 11 that? Can you imagine a scenario where you've been in 12 a boxing match for nine rounds and at the end of the 13 ninth round the people who've been making your life 14 15 miserable say, why don't we talk? Well, that's --that's a Hobson's choice. Of course you would talk. 16 17 Number one, you have a commitment to the community. Number two, you've got the Chief Executive of the 18 State saying, doesn't it make sense to see if there 19 20 are alternatives, without committing the Board to 21 anything, mind you, and doesn't --- and you have the 22 mayor saying that and you have other senior public officials. If would be of the utmost of arrogance for 23 us to have ignored that and not dealt with that in 24 25 good faith. And we did. And regretfully, it's had a

deleterious effect on moving forward with this site, but it was unavoidable. And it also involved a 3 substantial commitment of time and money and other This, again, wasn't done. The vacuum --resources. I think Mr. Ford spoke about the Gallery site to you in April and briefly about 1801 Market Street in April, and we're not here to talk about that today. But the point is that we're not unmindful of the concerns you've heard from people with or without good 10 faith, but we can assure you that we have always proceeded in good faith and with a sense of the 11 12 community and charity.

13

14

15

16

17

18

19

20

21

22

23

24

25

Again, we're here today to get an extension of our license at this site and this site only. I don't believe that anybody could challenge our commitment to build a casino in this --- in Philadelphia, frankly, at this site. And Mr. Ford will go into that more. I don't think anybody can challenge our commitment to the community of Philadelphia. I think the most important thing --- I'll just keep talking through it. The most important thing is our recognition and our commitment to you today that we know that the sole authority to designate and identify the site was and still is this Board. We are committed to this site. We recognize

that it's the Board and only the Board that has the ability to decide if anything is to change.

2

3

11

13

15

18

19

20

I'm not here to cast blame on anyone. I'm only here to tell the facts. And the facts are, quite simply stated, that but for all the events that I've just described to you, you wouldn't be sitting here today. We would have an operating, successful casino in the City of Philadelphia, creating construction jobs, creating jobs for people to work at 10 that facility, providing revenues for the city and the State in a situation where today everybody is scrambling. In fact, the folks in Harrisburg, in 12 particular, are scrambling to find funds for the City 14 of Philadelphia.

As I said before, we have two witnesses who will --- I've got a loud voice; that's fine. 16 17 have two witnesses who were to testify. Mr. Ford, who is the CEO of WPI, the major investor in Foxwoods. And Mr. Ford testified before you on April 8th, and he will bring you up to date as to where we are and as to 21 why we're here, and he will also answer your 22 questions. We also have Mr. Joe Colebut, who is the Chairman of the Board of Managers of Foxwoods, to 23 assure you of the continuing commitment of Foxwoods to 24 25 this project at this site, and likewise, to answer any

1 questions you may have.

Lastly, we have produced and delivered to

Mr. Pitre, Mr. Miller and the court reporter copies of

exhibits that will be referred to generally by Mr.

Ford in his presentation. There are about 50

exhibits. The purpose is not to go through them here,

but I wanted you to know that that had been done and

they're part of the record. At this point I would

like to introduce Mr. Ford. Brian?

10 -----

11 BRIAN FORD, HAVING BEEN PREVIOUSLY SWORN, TESTIFIED AS

12 FOLLOWS:

13 -----

A. Good morning, Mr. Chairman and members of the board. I want to add my thanks for inviting us here today. As Fred said, my name is Brian Ford. I became the CEO of Philadelphia Investors last July. Prior to

18 that, I was a partner in Ernst & Young for 37 years,

19 where I was responsible for our global gaming

20 practice. We are the majority owner of Foxwoods,

21 Philadelphia. And as was alluded to, any time I use

22 the word Foxwoods it will refer to the Foxwoods Casino

23 in Philadelphia.

In the matter presently before you,

25 Foxwoods has filed a petition under Section 1210 of

the Gaming Act requesting a 24-month extension of time under its Category II Slot License to open Foxwoods 3 for business and at least 1,500 slot machines operational at that casino. Foxwoods respectfully submits that, as dictated by Section 1210, there is good cause to grant this extension. Because of the significant obstacles that Foxwoods has overcome thus far in attempting to develop and construct the casino and the unprecedented problems that have gripped the 10 financial and credit markets, granting Foxwoods its requested 24-month extension will bring about the 11 generation of revenue and creation of jobs envisioned 12 13 by the General Assembly when it enacted the Gaming 14 Act. While my testimony will touch upon our efforts 15 in evaluating alternative sites at the request of the governor, the mayor, and other state and city 16 officials, we are not here today to address the issue 17 18 of relocation. We are here today for the limited 19 purpose to seek an extension of time to commence 20 operations under the gaming license that the Board awarded to Foxwoods. Should we, in the future, 21 22 determine to seek relocation, we recognize that it's the Board's sole authority to make such a 23 determination and we would, of course, file the 24 25 appropriate petition and seek the Board's approval to

do so.

1

In December of 2006 the Board announced
that the two Category II Slot Machine Licenses
available for operation of gaming facilities in the
City of Philadelphia would be awarded to Foxwoods and
HSP Gaming. The gaming license issued to Foxwoods
permitted it to construct and operate Foxwoods Casino
at the site that I will refer to as the Columbus
Boulevard site. The site is located between Columbus
Boulevard and the Delaware River in south
Philadelphia.

12 Foxwoods immediately hit the ground 13 running and set out immediately to obtain permits and 14 approvals that it would need to begin construction. 15 It had already acquired the site in January 2005. Wе had planned to break ground in March 2007, and we 16 17 reasonably expected to be open in November 2008. 18 Unfortunately, the process did not go smoothly. Notwithstanding our efforts and commitment, the City 19 20 of Philadelphia and political leaders from the area encompassing the Columbus Boulevard site engaged in a 21 22 continuing an unyielding effort to prevent Foxwoods from constructing the gaming facility as planned. As 23 a result, from the very beginning Foxwoods has faced 24 25 significant obstacles in obtaining zoning, permits,

licenses that it needed to begin construction. For example, in January 2007, even before the Board issued its adjudication concerning the two licenses, City

Council of Philadelphia introduced a package of eight ordinances intended to expressly delay, limit or exclude gaming from the two Philadelphia sites

selected by the Board. These zoning and permitting problems and the inability to obtain cooperation from the city have been the primary cause of the delay in developing the casino.

Between January and May 2007 Foxwoods faced down a 11 long series of city ordinances, ballot questions that 12 13 would have changed the zoning at Columbus Boulevard 14 site to prohibit operation of a casino there. 15 Confronted with an uncooperative local government, Foxwoods was thus forced to litigate a series of court 16 cases to defend its ability to develop the gaming 17 facility, and it was ultimately successful. Foxwoods 18 began the process for obtaining judicial zoning relief 19 20 in June 2007 by filing an application with the 21 Pennsylvania Supreme Court. Foxwoods later filed two 22 additional applications for relief with the Supreme Court in August of 2007. Unfortunately, these 23 applications were denied. Notably, around the same 24 25 time Foxwoods was filing the applications with the

Supreme Court, Philadelphia City Council asked Governor Rendell to support a relocation of the 2 3 planned casinos in Philadelphia from their sites. The governor flatly rejected the request out of hand. Even though Philadelphia City Council refused to pass the necessary zoning ordinance, Foxwoods continued diligently to pursue its project. For example, working with Mayor Street's administration, we agreed to the terms of a development and tax settlement 10 agreement with the city in November of 2007, and we signed the settlement agreement January 4th, 2008. 11 Foxwoods immediately began performing under the 12 agreement, paying a total of over \$2 million in 13 14 property taxes, even though it had been unable to 15 develop its casino even under this complicated 16 agreement.

We also continued litigating the zoning question. Given the resistance of the City, in late 2007 we filed a fourth application with the Supreme Court for zoning relief. The fourth time was the charm, and on April 2nd, 2008 the Supreme Court granted Foxwoods its requested CED zoning for its site. In so doing, the Supreme Court concluded that City Council's inaction on zoning bills related to our construction of the Foxwoods Casino was a deliberate attempt by City

17

18

19

20

21

22

23

24

Council to delay construction. Among other things, the Court deemed the CED zoning for the site to be 3 enacted, deemed Foxwoods' plan for development approved, and directed the City to issue its zoning and use permits. Despite the Supreme Court's decision, the City persisted in its efforts to prevent Foxwoods from building on that site. Although the Supreme Court had enforced the entitlement to zoning, Foxwoods still required approvals and permits from the 10 City. The City used that fact to further frustrate our efforts. In June and July of 2008, 11 notwithstanding the directive of the Pennsylvania 12 Supreme Court in April, Foxwoods' zoning permit 13 14 application for the Columbus Boulevard site was turned 15 back as incomplete based on some apparently new unwritten City Planning Commission policies. It had 16 become clear that Foxwoods would only be able to 17 18 obtain the permits it needed through further 19 litigation. We were forced back to the Supreme Court, 20 and on July 16th, 2008 we filed our fifth application 21 with the Supreme Court and requested the Court to 22 enforce the prior directives of the Supreme Court and further appoint a Special Master to oversee the 23 24 remaining license and permit applications necessary to 25 develop and construct our casino.

On July 4th weekend, you may recall that the budget was coming to fruition at that point and several state senators and representatives announced at a press conference that they had formed a coalition to force the Philadelphia casinos to relocate from the riverfront and that as part of the budget process the governor had agreed to request that the Philadelphia licensees meet with State and City representatives to discuss the possibility of moving. In fact, on August 23rd, with Foxwoods' petition to the Supreme Court pending, Governor Rendell asked representatives of Foxwoods Casino, which included representatives of both Foxwoods Development Company and the Washington and Philadelphia investors to attend a meeting with the governor, the mayor and certain other State legislators and other representatives of the Commonwealth and the City of Philadelphia to discuss the possibility of our moving our licensed location to a new location. On September 9th Foxwoods announced --- again met with the governor and the mayor and other representatives of government, indicating that we would evaluate the possibility of relocating. Foxwoods agreed to participate in talks and examined other possible locations in an effort to 25 be good citizens of the State and the city

1

3

10

11

12

13

14

15

16

17

18

19

20

21

22

23

communities. We did not believe that we could reject this out of hand. However, while agreeing to examine other possibilities, other possible locations,

Foxwoods specifically reserved its right to develop the Columbus Boulevard site. Furthermore, we reminded the other parties that the only --- only this board could grant permission to Foxwoods for it to relocate a casino from Columbus Boulevard.

10

11

12

1.3

14

15

16

17

18

19

20

21

22

23

24

25

Foxwoods agreed to participate in the talks for two primary reasons. First, the Supreme Court had not yet ruled on its latest application. There was no end in sight to the legal wrangling with respect to the Columbus Boulevard site. At the same time, Foxwoods had filed five applications with the Supreme Court. Those matters remained open and we prevailed months Though we did later prevail on our application for the appointment of a Special Master, we recognize that litigation is inherently uncertain, and there was no guarantee on whether or when the Supreme Court would grant the requested relief and appoint a Special Master. Moreover, we were becoming more and more concerned that the continuing delay and loss of momentum would create an inability to move forward. If the public officials continued their tactics and no Special Master was appointed, we were concerned that

the process would drag on for an extended period,
without an end in sight. We hoped to avoid such a
quagmire. Accordingly, we concluded that it was
worthwhile to engage in discussions that might
resolve, among other things, the opposition of the
various public officials to the site of the proposed
facility.

The second, the Foxwoods team, which is compromised of many Philadelphia businesspeople, believe that it was important to be part of the community. Here, community political leaders were urging Foxwoods to at least ---.

13 INTERRUPTION

CHAIRMAN:

Folks. Folks. Let me just --- folks, let me just say it. And I'm willing to let you stand there. You have the right to stand there and petition and protest, and that's fine. We're going to have a public hearing today. We are not going to entertain any catcalls, any outburst, from the people in this room. And if you continue this, you will be removed. Please proceed.

AUDIENCE MEMBER:

I'd like to say this before you --- I'd like you to act appropriately for these children. Set

the proper example as adults for the children.

INTERRUPTION

2

3

4

10

11

12

15

20

2.4

CHAIRMAN:

Folks, again, I'm going to ask you to please refrain from yelling out, and we're going to continue the hearing. If you don't, you will be removed. Thank you. Mr. Ford, continue.

A. As I was saying, second, the Foxwoods team, which is comprised of many Philadelphia businesspeople, believed that it was important to be part of the community.

AUDIENCE MEMBER:

Mr. Chairman, excuse me. The court reporter said she can't hear.

CHAIRMAN:

Folks, please.

- 17 A. Here community political leaders were urging
- 18 Foxwoods ---.
- 19 INTERRUPTION

continue.

CHAIRMAN:

- Sir, I'm going to ask you one last time,
 please refrain from yelling from the back of the room
 or you will be removed. Last time. Mr. Ford,
- 25 A. Community political leaders were urging Foxwoods

to at least explore and evaluate other possible venues, which these political leaders consider preferable to the Columbus Boulevard site, and 3 Foxwoods wanted to hear them out. As this Board knows, these local leaders believed that siting the gaming facility in Center City would be better for Philadelphia than siting it at the waterfront. Foxwoods believes that both of the sites have positive features. We recognized, however, that these leaders sincerely held their views about the Columbus 10 Boulevard site. We have the utmost respect for the 11 commitment and passion for doing what they believe in 12 the best interest of their constituents. Under those 1.3 14 circumstances we thought it best to engage with them 15 in a dialogue and try to address whatever concerns they had about the Foxwoods gaming facility in 16 17 Philadelphia. Further complicating the matters, while 18 Foxwoods' application for zoning relief and the appointment of a Special Master was pending and 19 20 Foxwoods was beginning discussions requested by the governor and other state and city elected officials, 21 22 the financial world would begin to change quickly and dramatically. Fannie Mae and Freddie Mac were placed 23 24 in conservatorships on September 7th. Lehman Brothers 25 folded on September 15th. The Federal Reserve made

emergency loans to AIG on the 16th of September. 2 stock market, which was already below its prior highs, 3 fell fast and hard. Credit markets were seizing up. Banks became afraid to even lend to other banks. federal government authorized a \$700 billion emergency measure to try to stop the economic bleeding. resulting financial and credit crisis severely limited financing opportunities for any new business and in any business venture of all types. This made it all 10 the more important for Foxwoods to attempt to enter into a more cooperative and less adversarial 11 relationship with the city. The uncertainties and 12 13 additional expense involved in having to fight every 14 application and permit in court would have made the 15 project incredibly difficult to finance in such a tight credit climate in addition to the adverse effect 16 17 that any litigation on the project would have on 18 financing.

In September 2008 Foxwoods announced that we were evaluating a facility at The Gallery Shopping Mall at 11th and Market Streets in Center City. Again, we made clear that we reserved the right to proceed at the Columbus Boulevard site and that any possible relocation required approval from the Board for good cause shown. A considerable amount of time was

19

20

21

22

23

24

invested in that effort. In October 2008, months 1 2 after the governor requested Foxwoods to consider 3 relocating the site, the Supreme Court did grant the application to enforce the Supreme Court's earlier April Order to appoint a Special Master. The Court directed the City to issue Foxwoods a zoning and use registration permit, and it appointed Senior Judge Joseph McCloskey as a Special Master to oversee the remainder of the licensing and permitting process. 10 However, because we had agreed to do so, Foxwoods continued to talk to the city leaders and examine 11 potential alternative sites, even after the Special 12 13 Master was appointed. Having committed to evaluate 14 other sites, it would have been inappropriate to break 15 our word once we prevailed upon the Supreme Court. evaluating these other sites in good faith, we 16 17 fulfilled an important commitment to the governor, the 18 mayor and other city and state elected officials. 19 purpose of the statute is to create jobs and generate 20 revenue and promote development in the Commonwealth, 21 city and community. We have always thought, as the 22 Board agreed, that the Columbus Boulevard site achieved those goals. However, due to political 23 24 wrangling and delay, we believed it appropriate to 25 examine other locations and consider whether any other

locations could achieve those goals as well.

2

3

10

11

15

18

19

20

The Gallery Shopping Mall ultimately turned out not to be a workable alternative site. In February 2009, Foxwoods then agreed to evaluate the Strawbridge & Clothier 801 Market Street building, a long-vacant building, as a possible site for relocating its gaming facility. Again, we made it clear that we reserved our right to proceed with the casino at the Columbus Boulevard site and that any relocation was subject to the approval from this Board.

The 801 Market site has a number of positive elements. City leaders support locating the casino 12 there, and thus Foxwoods would face the same --- would 13 14 not face the same permitting difficulties that were the primary source of delay for the project so far. Also, because 801 Market Street would primarily 16 17 involve renovating an existing building, the project would be significantly less costly to develop and it could be built quickly and, therefore, open to the public in a shorter period of time. But the 801 21 Market Street does have its potential issues. For 22 example, the owner of the upper floors of the 23 building, Gramercy Capital Corp, surfaced the first 24 time during the City Council hearing in May 2009 on 25 the rezoning. After our April 8th appearance before

the Board, they objected to Foxwoods locating its casino there. In addition to that issue, there is the real potential for litigation to flow from any effort to relocate the facility to that site, thereby delaying the project and its financing.

2

3

6

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

As I stated earlier, Foxwoods understands that its license is for the Columbus Boulevard site, and this Board has already approved and it is a license that we seek to extend. Foxwoods has always believed that it can develop a first-class gaming facility at the Columbus Boulevard site, and it continues to stand behind its decision to purchase the property and base its gaming license application on that property, and by the Board's decision, locate on that property. understand that if we should determine to come back in the future to request a relocation of our site, that it is the Board's sole authority to make such a determination and that the Board might refuse such a request. If the Board grants Foxwoods an extension of time, Foxwoods is prepared to move forward with development and construction of a casino that would have at least 1,500 slot machines and have it operational by May 2011. We believe that our muchimproved relationship with the City of Philadelphia and the leaders will allow this project to proceed

quickly. And because the Supreme Court has now 1 appointed a Special Master to oversee the permitting 3 and the licensing process, if needed, we anticipate that any difficulties would be resolved quickly. the Board grants the extension, Foxwoods will obtain --- will work to obtain the necessary financial resources for its project, and based on the amount of conditions of the financial markets, whatever is reasonably obtainable, we will prepare and submit to 10 the Board a revised plan of development, which we anticipate would include an interim phase one for the 11 casino that would reflect the realities of the ongoing 12 national financial and credit difficulties. Foxwoods 13 14 will be prepared to submit the revised plan to the 15 Board for review and approval as soon as it's finalized and then move forward with obtaining the 16 17 City's approval of the revised plan and other permits 18 and licenses needed to begin instruction. While it is 19 difficult to go to the financial markets until the 20 present issue of our license is determined, from observing the reaction of the financial markets to the 21 22 fundraising efforts of HSP and other Pennsylvania 23 operations, we believe that there is and will be a great deal of appetite for the investment and/or 24 25 lending of funds for the development of our casino.

Given the desire to move forward as quickly possible, among other things, if we proceed at Columbus Boulevard, we anticipate that as HSP has elected to 3 do, we would have our development plans in phases and focus on constructing an interim casino and providing parking for an initial 1,500 slot machines. operations stabilize, we would proceed with the next phase of our efforts. While Foxwoods has not initially sought to proceed with an interim facility, 10 given the obstacles that have impeded development so far and the ongoing national and financial economic 11 difficulties, Foxwoods believes it is appropriate to 12 13 consider that question now. Needless to say, this 14 will be reviewed with the staff and with the City in 15 order to obtain their input and approval.

In conclusion, Foxwoods respectfully submits that there is good cause for the Board to grant a 24-month extension under its license to have at least 1,500 slot machines operational at Foxwoods Casino by May 2011 because of the significant obstacles Foxwoods has overcome thus far in attempting to construct the casino and the unprecedented ongoing problems in the national financial and credit markets. In addition to which Foxwoods --- in granting Foxwoods the 24-month extension, we will further the purpose of the Gaming

16

17

18

19

20

21

22

23

24

Act by creating jobs and generating revenue as quickly as possible. While there are those who might question 3 our efforts in considering alternative locations, we felt it was incumbent to pursue all alternatives available to us. It is important not to lose sight of the fact that, to date, we have committed \$160 million for our license, the purchase of the land and other development costs at the Columbus Boulevard site. therefore ask the Board to extend our license for the presently approved site. There has been a great deal 10 of speculation as to whether we will seek the Board's 11 approval to relocate the site of our casino to another 12 13 location. And sitting here today, we are not prepared to make that decision, given the many obstacles and 14 15 issues that are involved, such as litigation, leasing issues sand other matters. Should we determine to 16 17 seek relocation in the future, we will, of course, then file the appropriate petition and seek the 18 Board's approval to do so. Thank you for giving our 19 20 petition your consideration today.

CHAIRMAN:

21

22

23

2.4

25

Thank you, Mr. Ford. Folks, again, please. Mr. Ford, thank you very much. Before the Office of Enforcement Counsel does your presentation, do you have any questions for the witness. Mr.

Jacoby?

2

6

12

13

14

15

16

17

18

19

20

22

24

25

1

ATTORNEY JACOBY:

3 Sir, we have one more witness. We have Mr. Colebut. Let him make a brief statement, if we can.

CHAIRMAN:

Thank you. Please proceed.

8

JOSEPH COLEBUT, HAVING BEEN PREVIOUSLY SWORN,

10 TESTIFIED AS FOLLOWS:

11

MR. COLEBUT:

Good morning, Mr. Chairman and members of the Board. My name is Joseph Colebut, and I'm the chairman of Foxwoods Development Company, LLC, which is wholly owned by the Mashantucket Pequot Tribe, Mashantucket, Connecticut. I would also like to thank you for inviting us here today.

As you know, Foxwoods Development Company is and has been a partner in the development of 21 Foxwoods Casino, Philadelphia, since we first submitted our license application back to the Board in 23 December of 2005. On behalf of Foxwoods Development Company, I would like to echo the testimony of Brian Ford. While Foxwoods Casino, Philadelphia, has not

- 1 opened its doors as --- for business as quickly as we
- 2 had all hoped, Foxwoods Development Company continues
- 3 to remain excited about moving forward with this
- 4 project, as we have always been. We remain committed
- 5 to bringing a first-class gaming facility to
- 6 Philadelphia, in partnership with the other investors
- 7 involved in this project. And as Mr. Ford stated, we
- 8 fully expect to have Foxwoods Casino, Philadelphia,
- 9 open for business with 1,500 operational slot machines
- 10 by May 2011.
- 11 INTERRUPTION
- 12 A. And I would thank you for giving our petition your
- 13 favorable consideration. Thank you.
- 14 CHAIRMAN:
- You're welcome. Office of Enforcement
- 16 Counsel, any questions for the witnesses before you do
- 17 your presentation?
- 18 | -----
- 19 BRIAN FORD, RECALLED TO TESTIFY
- 20 | -----
- 21 CROSS EXAMINATION
- 22 BY ATTORNEY MILLER:
- 23 Q. Mr. Ford, you testified that, as you sit here
- 24 today, that you are committed to the site on ---.
- 25 CHAIRMAN:

Could you make sure your microphone is

2 on?

- BY ATTORNEY MILLER:
- 4 Q. I'm Dale Miller, Deputy Chief Enforcement Counsel
- 5 for the Eastern Region. So is it your testimony, Mr.
- 6 Ford, that as you sit here today, Foxwoods is
- 7 committed to building a facility with at least 1,500
- 8 slot machines on Columbus Boulevard, at the site
- 9 originally approved by the Board? Is that your
- 10 testimony?
- 11 A. It is my testimony. We've always been fully
- 12 committed to the Columbus Boulevard site. And only if
- 13 we were to seek relocation, which we know we would
- 14 come back to this Board, would we change that
- 15 commitment.
- 16 Q. Well, that doesn't seem like a total commitment.
- 17 Are you committed to building that facility on
- 18 Columbus Boulevard?
- 19 A. Absolutely.
- 20 Q. And you said you had --- you would present to the
- 21 Board a revised plan; is that correct?
- 22 A. That is also correct.
- 23 Q. Does such a plan exist?
- 24 A. We would begin working on the plan once our
- 25 license extension is considered and acted upon.

- 1 Approaching the financial markets at this timeframe is
- 2 a process that is one that would have to take into
- 3 account the current financial conditions that exist in
- 4 the country and the capability of attracting
- 5 additional financial resources of investments, as well
- 6 as any financing that would have to be obtained. In
- 7 order to do that, as I mentioned during my testimony,
- 8 we would have to go forward with a process that
- 9 considered phases of development at the river site,
- 10 and that process would begin shortly.
- 11 Q. So your testimony is that you do not have
- 12 committed financing at this point for building a
- 13 casino on Columbus Boulevard; is that right?
- 14 A. As I mentioned during my testimony, when you go
- 15 out to acquire financing, you have to have all of your
- 16 plans, all of your approvals, in place. Once we've
- 17 | had all of the plans and approvals in place, we are
- 18 very confident that we could obtain the necessary
- 19 funds to move forward with construction.
- 20 INTERRUPTION
- 21 BY ATTORNEY MILLER:
- $22 \mid Q$. And your --- when do you think you will be able to
- 23 provide a plan, a revised plan or any other plan, for
- 24 Columbus Boulevard to this Board?
- $25 \mid A$. We recognize the importance of moving with all

- dispatch to accomplish that objective, and we would begin working on that immediately. The first step in 3 that process would be testing the appetite for an interim casino and what financing might be available. Once we had a basis of understanding the capability of --- once we understood the financing capability, then we would be able to design an interim facility based on that capacity. And when you say interim facility, you're not 10 talking about a temporary facility, like some type of structure, you're talking about a hard-back building 11 that would remain in place? 12 13 It is very important to recognize that in Α. Yes. the current casino environment, the competitive 14 15 situation is that there are casino alternatives all around Pennsylvania. So it would be our intention to 16 17 build something of sufficient size, stature and 18 quality to make sure that we were able to compete in 19 that environment. So we would absolutely have to 20 build a facility that would be sufficient to attract
- time after time. We've learned over many years that
 the concept of temporary and the need to finance

21 not just visitors for one time but consistently return

- the concept of competat, and the need to ithanse
- 24 simultaneously both a temporary and a permanent
- 25 facility is generally impractical. We also know that

37

trying to build a temporary facility at any location, Columbus Boulevard specifically, would still require 3 all of the various permitting and licensing hurdles that have been, you know, part of the problem up to this point in time. So we think it's impractical to build temporary. We wouldn't want to talk about a tent or some other facility like that, like has been reported in the newspapers about some other sites. On the other hand, what we would do is do a phase 10 development. Many casinos around the country and around the world have done this with great success, 11 that you build something in the earliest stage which 12 13 fits into a master plan of what you accomplish over a 14 longer basis. You may recall that in our November 15 2006 presentation there was phasing there as well. Wе would just adjust the phasing approach to the current 16 17 economic conditions, as well as the current 18 competitive marketplace. 19 And you feel confident that if you ran into any Ο. 20 problems with the City of Philadelphia, that you could utilize the services of Judge McCloskey and those 21 22 services would help you to be successful? confident of that? 23 Yes. There's substantial evidence that we've 24 built a better relationship with the city, and there's

38

- 1 also substantial evidence that, once a Special Master
- $2\mid$ is appointed, that things tend to go a lot smoother.
- 3 INTERRUPTION

4 BY ATTORNEY MILLER:

- 5 Q. But you have not utilized the services of Special
- 6 Master McCloskey, Judge McCloskey, to this point, have
- 7 you?
- 8 A. That is correct. The appointment of the Special
- 9 Master occurred some four months after we had agreed
- 10 to start working with the City. And we felt that we
- 11 should continue in good faith with the City and the
- 12 State officials to work on the potential for a
- 13 relocation before we enlisted Judge McCloskey's
- 14 assistance, which is specifically directed to the
- 15 Columbus Boulevard site.
- 16 Q. And if you wanted to break ground on the Columbus
- 17 Boulevard site tomorrow, do you have the most basic
- 18 permit that you need in order to break ground on
- 19 Columbus Boulevard?
- 20 A. No. To break ground on Columbus Boulevard ---
- 21 this is a more complicated question. We have the
- 22 permits we need to break ground at Columbus Boulevard
- 23 on the original site, with some things that have to be
- 24 cleaned --- with the original design, with some things
- 25 that have to be finalized. However, the current

economic conditions and the situation that we've seen demonstrated around the State, we would come back to the City with a new design that would require a new permitting process.

Q. Would you like to clarify that legally?

ATTORNEY JACOBY:

out a little bit, I know an issue was raised with respect to the Corps application that was made, the Corps of Engineers, and that that was, in legal parlance, non prossed for lack of prosecution. And the reason for that was quite simple. It was twofold. Number one, I think it was in February of 2009 and it was during a period that we were, as I said, in discussions with the City and alternative sites, and we just couldn't double track it, so to speak.

Number two, reflecting on the site and reflecting on the proposed interim plan, it's not clear at this point whether we would require Corps approval, whether we would require DEP approval, and that is something that we will look at immediately to make sure that we have whatever federal or state approvals are necessary. A lot of it has to do with the positioning of the improvements on the site with respect to whether or not approvals are required now

40

or in the future. To some extent, the discussions with the Corps were sort of anticipatory regarding the 3 development of the entire site, because once you put a garage on a certain location, a high-rise garage, you're not going to do an archaeological dig underneath of it. So to some extent it was anticipatory, and that is something that we certainly --- and we have spoken with the representatives of Foxwoods. We will sit down with our planners and 10 reset that and come up with a critical path for what we need regarding the various state, city, federal 11 12 licenses and approvals.

13 BY ATTORNEY MILLER:

- 14 Q. So basically you have to start the permitting
- 15 process from the beginning again; correct?
- 16 A. Not necessarily.

17 ATTORNEY JACOBY:

No, that's not correct.

19 A. No.

20

ATTORNEY GRACIE:

If I might, Mr. Chairman? Robert Gracie
on behalf of PEDP. One of the exhibits that will be
admitted into evidence at Number 48 is the Order of
the Supreme Court appointing the Special Master. Part
of that Order, and a significant part of that Order,

and I think the most significant part is that it directed the City of Philadelphia to issue, and I quote, the zoning use registration permit that PEDP requested. That's the gatekeeper license that has to be obtained before any of the other licenses from the City can be obtained.

ATTORNEY MILLER:

And my question is, has it been issued?
ATTORNEY GRACIE:

We did not pull that license because, at the time this Order was entered on October 14th of 2008, as Mr. Ford said, several months after we had filed --- we filed the application in July. When we entered into the discussions with the City and State officials in August, we didn't know when our petition was going to be granted or if it was going to be granted and what the relief would be. We ultimately got that relief as those negotiations and discussions were underway. So we didn't insult the City and the governor and go and immediately pull the license. Supreme Court has ordered that it be issued. We have no doubt that when we ask for it, it will be issued. But no, at this point, Mr. Miller, it has not been issued.

25 BY ATTORNEY MILLER:

2

3

8

9

10

11

12

1.3

14

15

16

17

18

19

20

21

22

23

2.4

42

- 1 Q. Now, you're asking the Board to extend your time
- $2 \mid$ to provide us a casino with 1,500 slot machines until
- 3 May 29th, 2011; correct?
- 4 A. That's correct.
- 5 Q. Are you confident, as you sit here today, that you
- 6 could put forth some sort of plan for the Columbus
- 7 site, some sort of financing ---.
- 8 INTERRUPTION

CHAIRMAN:

- 10 Ma'am, I'm going to ask you, please
- 11 refrain from laughing, please refrain from your
- 12 outburst, or you will be removed from the hearing
- 13 room.

9

14 BY ATTORNEY MILLER:

- 15 Q. Continue through the permitting process, break
- 16 ground and complete an interim facility or whatever
- 17 | facility you plan to build in that period of time, are
- 18 you confident as you sit here today that you can do
- 19 that?
- 20 A. As I stated in my testimony, we are confident that
- 21 we can do that. We ---.
- $22 \mid Q$. Is it your testimony before this Board today that
- 23 you will do that?
- 24 A. It is our testimony that we will do that.

25 CHAIRMAN:

Other questions from OEC before your 1 2 presentation? 3 ATTORNEY MILLER: No. 4 5 CHAIRMAN: 6 Please proceed with your presentation. ATTORNEY MILLER: We have no witnesses to call, Mr. 8 Chairman, but we do have a series of photographs that 10 were taken of the site on Columbus Boulevard on Wednesday. They are OEC Exhibit One, and they are 11 12 photographs 1 through 13. And we have copies provided 13 to Counsel, and we just ask that they be entered into 14 evidence. Copies will be provided to the Board. 15 believe some are already on the table over there. (Office of Enforcement Counsel Exhibit 16 One marked for identification.) 17 18 ATTORNEY GRACIE: 19 We have no objection, Mr. Chairman. 2.0 CHAIRMAN: 21 Thank you. 22 ATTORNEY PITRE: 23 Now, with 21 months remaining in order to 24 get those slot machines up and running, we do have 25 some proposed conditions that we would like to impose

upon them, certain benchmarks that we would like to see them meet, if the Board so ordered. We would like to read those conditions into the record and ask the Board to consider those once they make a decision, if they decide to grant this extension today.

CHAIRMAN:

Please proceed.

MR. FORD:

Mr. Chairman, is there --- Cyrus, is there a copy that we can look at as you read or ---?

ATTORNEY PITRE:

Now, we realize these conditions are subject to change and that we are not basically putting ourselves in the shoes of the Board, but we thought this would be helpful to the Board because, once we start moving forward with this, there are certain things that are going to have to be done in a certain time frame in order to ensure that the facility is up and operating by May 2011. Mr. Miller will read those conditions into the record.

ATTORNEY MILLER:

These are proposed conditions. Number one, within 30 days of the Board's order, should the Board approve an Order, approve an extension of time to make slot machines available, provide the Board

1 with a written plan to make a minimum of 1,500 slot machines available for play on or before May 29th, 2011 at its approved location on Christopher Columbus Boulevard.

3

5

10

Number two, provide written monthly updates to the Bureau of Investigations and Enforcement regarding its efforts to develop a facility with a minimum of 1,500 slot machines on or before May 29th, 2011 at its approved location on Christopher Columbus Boulevard.

11 Number three, provide written monthly updates to the Bureau of Investigations and 12 13 Enforcement on efforts and progress to obtain 14 financing for the Foxwoods planned facility at its 15 approved location on Christopher Columbus Boulevard. Within six months after the date of the Board's 16 17 approval of an extension of time, provide a financing 18 plan and submit all financing documents and 19 commitments for financing for its approved facility on 20 Christopher Columbus Boulevard to the Bureau of Investigations and Enforcement for review. Within 21 22 three months after the date of the Board's approval of an extension of time, submit to the Bureau of 23 24 Investigations and Enforcement all architectural 25 renderings, artist renderings, conceptual proposals,

engineering opinions, any and all other documents
relating to construction of a facility to provide a
minimum of 1,500 slot machines at its approved
location on Christopher Columbus Boulevard and a
detailed timeline for the commencement and completion
of all phases of the facility at its approved location
on Christopher Columbus Boulevard.

Six, provide written monthly updates to the Bureau of Investigations and Enforcement regarding the status of all outstanding licenses, certifications, and permits required by all federal, state, county, local or other agencies as prerequisites for construction of a proposed facility.

Seven, provide updates to the Board regarding the status of the facility development plan construction project at public meetings as scheduled by the Board.

Eight, notify the Board and the Bureau of Investigations and Enforcement prior to or immediately upon becoming aware of any impending change of ownership or change in control, change in financial status, including debt position, restructuring, receivership, merger, dissolution, bankruptcy or transfer of assets to any third party.

Nine, within six months after the date of

the Board's approval of an extension of time

demonstrate to the Board's satisfaction in such

measure and in such form as the Board shall prescribe

that Foxwoods has obtained and to the extent required

satisfactorily secured its performance with regard to

any federal, state, county, local or other agency

approvals, prerequisite the use and occupancy of its

approved facility on Christopher Columbus Boulevard.

And finally, number ten, meet and negotiate with all interested groups in the neighboring community to discuss and offer those groups participation and agreements which will establish methods to lessen the impact of casino development and maximize the benefits of casino development to the community and provide written monthly updates to the Bureau of Investigations and Enforcements on the progress of the meetings and negotiations. Those were recommended conditions.

CHAIRMAN:

Does Foxwood have any questions for OEC?
ATTORNEY JACOBY:

Yes. Thank you. Subsequently, the conditions don't cause us concern. We think that they're consistent with our objectives. I'm a little concerned with the timelines. I believe --- I don't

know what Mr. Miller is looking for ---.

CHAIRMAN:

Mr. Jacoby, could you please speak into the microphone?

ATTORNEY JACOBY:

I'm sorry. Is that better?

CHAIRMAN:

That's much better. Thank you.

ATTORNEY JACOBY:

I don't know what Mr. Miller is looking for regarding a written plan and, number one, within 30 days given the provisions, I guess, of paragraph five regarding the design documents, so we would like some clarification on that. Certainly we're willing to, on a monthly basis, update the staff and the Board as to what we're doing. And we're just concerned about creating --- I'm going to use it in the pejorative sense, arbitrary deadlines for things that may not be realistic. And we'll be glad to work with the staff on that issue in number one.

ATTORNEY MILLER:

Mr. Jacoby, these are our proposed conditions. The Board --- it's up to the Board to issue any conditions, and they're certainly free to work on other recommendations with you or anyone else

as to what you feel and the Board feels would be appropriate.

ATTORNEY JACOBY:

1

2

3

Thank you. And likewise, in paragraph 4 four, again, it provides for six months of providing a financing plan. We would certainly be more than willing to come back to the Board within six months, if not sooner, if we have something to report, and advise them as to what our efforts have yielded and 10 what's happening. It's a very dynamic situation. Hopefully, the light is at the end of the tunnel. 11 But frankly, it's not clear whether the new --- the 12 13 returning Chairman is correct or incorrect. Again, we 14 have no problem in reporting back to the Board on 15 these things. We're just worried about arbitrary deadlines that we might be in default of. 16 17 certainly intend to communicate with the Board monthly. Likewise, in paragraph five, to provide them 18 with final design documents in three months, I don't 19 20 know that that's necessarily realistic, especially to 21 the extent that the design of the project, as Mr. Ford 22 has said, is influenced by the financing and 23 investment opportunities out there. It's sort of the 24 chicken or the egg a little bit. We're not trying to 25 be evasive. But depending upon the kinds of returns

that investors or lenders would want might dictate the dynamics and the amount of bricks and sticks we can put into the building, how we lay things out. Again, it's not the concept. It's just the timing we're just concerned with, Mr. Chairman.

And then lastly, on page two, paragraph nine, to provide within six months that we've obtained all federal, state, local and other agency approvals that are requisite to use in occupancy, I don't know if that's realistic or necessarily fair. We're certainly going to move forward and obtain all the licenses we need as and when we need them, but the way that's worded, it might be capable but assumption that we're going to have to have every single license we require from any federal, state or local entity not just to build the building but to use it, improve it or whatever. And we can't control what the government does all the time, especially the federal government.

Lastly, with respect to number ten, we're certainly committed to working with the --- we're certainly committed to working with the community.

22 INTERRUPTION

MR. JACOBY:

We certainly --- we have tried before and we'll continue to try to enter into community

agreements with the community. I'm just concerned that the wording of this sort of puts a very difficult 3 ax over our head in our negotiations. We're not unmindful of what the other people have done. For example, ---.

CHAIRMAN:

6

8

9

10

11

13

15

16

17

18

19

20

22

25

Folks, please.

MR. JACOBY:

We're not unmindful of the concept of community agreements. We know they were done with the sports complexes negotiated in Philadelphia. We know 12 that HSP has negotiated those documents. Are we committed to proceeding promptly in that process? 14 Yes, definitely. Are we committed to achieving the kinds of relationships that those documents yielded for the sports complex in South Philadelphia, as an example, and Sugarhouse as an example, yes. So it's not the concepts, Mr. Chairman or Mr. Miller or Mr. Pitre, it's more, you know, basically the timing and the specific wording. We're certainly committed to 21 have all these objectives.

CHAIRMAN:

23 Thank you. At this time I'll open 24 it --- I'm sorry.

ATTORNEY PITRE:

If I may, one more thing. As far as the timelines are concerned, we understand that those timelines may --- some of them may be short and some of them may be increased, but I think it's important to have some sort of reference to timing within those conditions in order that we see that we're seeing some sort of progression towards getting those machines up and running at the Columbus Boulevard site. Without some sort of timeframe in mind, we could be languishing this way for the next year-and-a-half.

ATTORNEY JACOBY:

I respectfully agree with the gentleman.

I also want to say that one of the ways to deal with
that is to have periodic updates with the staff so
that the staff can see what it is we're doing. We
have no problem being transparent with the staff, nor
efforts.

CHAIRMAN:

Thank you. At this time, I'll open

20 up ---.

1

2

3

10

11

12

13

14

15

16

17

18

19

21

22

23

24

25

ATTORNEY GRACIE:

Mr. Chairman, ---

CHAIRMAN:

Yes, Mr. Gracie.

ATTORNEY GRACIE:

--- I'm sorry, one matter of procedure for purposes of completing the record. I would ask to admit the two volumes of exhibits, 1 through 50, with the exception of Exhibit Number 47, which was included in error into the record of these proceedings. those documents, by and large, demonstrate the hurdles that Foxwoods has had to overcome leading up to this point and supply, we believe, the underpinnings for the determination of good cause. So I would ask that they be admitted for purposes of the record.

CHAIRMAN:

1

2

3

10

11

12

13

14

15

16

17

18

19

20

21

22

23

25

We'll admit them into the record.

ATTORNEY JACOBY:

No objection.

CHAIRMAN:

Okay. At this time I'll open it up for the Board. Commissioner McCabe?

MR. MCCABE:

Mr. Chair, thank you. I have some concerns from what I'm hearing. I voted for your application, to award you the application for a number of factors. Two of them were the uniqueness of your project and the location. I'm now hearing that you want to change the location and you may want to change 24 the design. I expect and I'm going to demand that you

construct the project that you had promised us and 2 that was approved by the Board. I think you are ---3 I'm telling you you're wasting your time looking for alternative sites. I believe that if you try to move, we would have to take your license back and re-open the whole bidding process again because, at that point, it's a whole new application and it's not what I voted for. So I'm very concerned hearing that you want to move, you want to change the design, and I'm 10 not going to go for that. So I want you to know that right up front. I expect you to deliver the project 11 that you promised, which is Columbus Boulevard. 12 13 one of my questions is what have you done since 14 October 2008, when the Master was ordered --- to 15 proceed on the Columbus Avenue site?

ATTORNEY JACOBY:

16

17

18

19

20

21

22

23

24

25

First of all, Mr. McCabe, we fully understand your statement as to your view that we're committed to the site and that that's the site that was approved by the Board. We respect that and we intend to abide by it. You raised two issues. Number one is you raised an issue about the design. What we propose to do, so that our cards are up and everything is transparent, is that we envision, which is something that I think is not beyond the pale, that

because of the economy and everything else and the delay that's ensued, that the initial phase of the project will be, as Mr. Ford described, an interim phase as opposed to the specific phase one phase that was described in the submission. We're not trying to do a bait and switch, sir; we're really just responding to the reality of the current economic and financing condition.

But let me respond to your second 9 10 question about October of '08. I don't want to appear disingenuous on behalf of my client or myself, but 11 since October of '08, when Judge McCloskey was 12 13 appointed as a Special Master, Foxwoods was heavily 14 and deeply engaged with the various state and city 15 officials in their negotiations. Regretfully, 20/20 hindsight is always great. And I'm not suggesting to 16 17 you --- I'm suggesting we might be guilty of that. 18 But at the time we had to make a choice, and the choice we made, both economically and politically, was 19 20 that we weren't abandoning the site. We had every 21 intention of proceeding at Columbus Boulevard. 22 However, it was such a breath of sunshine after two years of darkness to be told by the governor, to be 23 told by the mayor and to be told by other state and 24 25 city officials, let's talk about --- it's no longer we

don't want a casino. It's a question of where. so we engaged in that process first at The Gallery, sir, and then at 801 Market Street, spent a lot of 3 time and effort in doing so, and we're here today because we understand that at this point, in order to effectuate the Act, which says we have to have a casino operational within this 24-month period if we get the extension, we are proceeding forward on Columbus Boulevard, committing the resources and 10 focusing on the financial markets, which may or may not --- would have been available during that time 11 12 anyway, with the expectation we can do it. We think 1.3 that 21 months is realistic. We think with Judge 14 McCloskey, we know that Judge Heron has been effective 15 for HSP. And I think the city has been cooperative. We think that a 12-month construction period is not 16 17 unreasonable. We're watching other casinos, what 18 they've done. So you're right to be skeptical about 19 what we've done since October of '08, but we did it in 20 good faith. We did it without any intention to 21 abandon the license you issued to us. And we're here 22 today to assure you that we're committed to moving forward at this site, as Mr. Ford has said. 23

MR. SOJKA:

24

25

Mr. Chairman, could I ask a question

following up on that? Unlike my colleague, 1 Commissioner McCabe, I was not part of this Board when the decision was made, but that does not make me any 3 less concerned about issues specifically having to do with the timetable. And my concerns really have to do with the multiple layers of permitting and zoning that you have to deal with. And we have this start point of 2008, and I've heard your explanation and I appreciate it, but the reality is that time is moving 10 on. With the Master you've made comments about the likelihood of being able to move quickly with the 11 city, but what about DEP, what about --- and this is 12 not inconsequential. What about PennDOT, since there 13 14 is so much discussion about traffic and congestion? 15 And then finally you have a federal level of concerns, particularly the Historic Preservation Act. 16 17 would ask that if any of those turn out to be 18 intractable, if you cannot get the needed permits, at this point what do you do? 19

ATTORNEY JACOBY:

20

21

22

23

24

25

We have spent a considerable amount of time in anticipation of this hearing and vetting the kinds of issues you raised, sir. We, in retrospect, do not believe, without being indifferent to the Corps, that we necessarily need Corps approval for an

interim phase 1. We've already conducted a phase 1A and a phase 1B ---

MR. SOJKA:

2.4

So you've got that ---.

ATTORNEY JACOBY:

--- archaeological review. We're mindful of the need to do a phase 2 archaeological review. We're mindful of the need to talk to DEP and to satisfy whatever requirements they have, including back with the archaeological review. We think that could be done through DEP rather than the Corps.

MR. SOJKA:

Have you talked with them yet? You say you understand the need to talk with them.

ATTORNEY JACOBY:

We have investigated. We've talked to people involving other projects. We have talked to consultants in anticipation. We, again, didn't want to be presumptuous. To some extent, there's some lessons learned that we gained from watching PITG and HSP. Everything is a bit in a fishbowl, sir. And we've seen that what they've had to deal with. It's a matter of public knowledge either in the press or otherwise. And the good news and the bad news is we hope to gain from the lessons learned that they had

with what they've done, and when we talk to
prospective consultants they're very aware of it.

They talk among themselves. And I think we don't
anticipate --- I'm not trying to be naïve when I say
we don't --- the answer to your question, sir, is we
don't anticipate a problem. That would be incredibly
naïve. But we've tried to anticipate what is out
there, especially for an interim phase one,
precognizing the archaeological issues. And we think
we can satisfy this time requirement.

MR. SOJKA:

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Would you like to say anything specific about interaction with DEP?

ATTORNEY JACOBY:

We have initiated a new contact with them. We intend to do so immediately. As I said, they learned a lot --- not that they needed to learn a lot, but they learned a lot in the process with HSP down the road there, and we have been --- you know, had our ears open a great deal and watched what they've done.

You also mentioned PennDOT, by the way.

MR. SOJKA:

Uh-huh (yes).

ATTORNEY JACOBY:

We have submitted initial traffic We have met with Orth-Rodgers recently and talked with them about what needs to be done going forward and timing, and they've given us their crystal ball as to what they think we need for phase one. more substantial matters involving PennDOT are really not a phase one issue, especially the 95 issue and the ramp. Certainly traffic controls on Delaware Avenue, Columbus Boulevard, I'm an old-timer, are. But we've integrated and handicapped that into our analysis of what we need to do. We're not being Pollyannas. the two years of combat, you had to go to the Supreme Court to get the slightest decision approved. Court sent us a very clear message when they issued their Order in October of 2008 with Judge McCloskey, who's a great Judge for this process. unmindful of --- you know, Judge Heron has served a very effective purpose for HSP that I can tell. hasn't been as much of a need for confrontation. like the schoolyard bully or someone like that. have the guy there, and he's there; the people tend to talk more than they would otherwise. And we have every expectation that that will happen with Judge McCloskey as well.

MR. SOJKA:

1

2

3

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

I appreciate your answer, and I really do understand the realities of what you're facing, but the dilemma I think we're all looking at is to answer now the last part of my question in context with the answer that you just gave Commissioner McCabe, and that is in the absence of actually having these concrete permits and zoning regulations in hand and possibly facing the need then to make contingency plans since you might not get exactly what you want, how do you deliver what Commissioner McCabe says essentially is promised? And that all boils down to a serious concern about time.

ATTORNEY JACOBY:

1

2

3

10

11

12

13

14 I think part of it is what I call a 15 backward critical path, if you'll forgive me. start with May of 2011. What do we have to deliver 16 then? We have to deliver the slot machines. 17 to deliver the personnel to run the business. We have 18 19 to fit at the casino. We have to build the casino. 20 And you decide for yourself, well, how much time should that take? I'm ignoring financing right now. 21 22 I don't think it's unreasonable, plus or minus 12 23 months, for what we anticipate. And I think there's a good precedent for that. And then you have to 24 25 yourself, well, what permits do you need, you know,

and what's involved to get those permits? You have these two convergences. You have your tail end Again, I'm not being naïve, but we think 3 it's doable. We think that an interim casino would not raise issues that could not be dealt with. certainly, Commissioner, realizing the commitment we're making to you, when we make decisions in response to the public officials in our licensing, we're going to have to, in coming up with the 10 decisions, have to say, look, I know what you told these gentlemen here, you know, and maybe --- well, 11 we'd like to have this. We may have to do this to get 12 that permit, and that will be factored into it. 13 14 not trying to be evasive, but you're going to have to, 15 to some extent, trust the business judgment, as well as the integrity of the people sitting across from 16 17 you.

MR. SOJKA:

Thank you.

18

19

20

21

22

23

24

25

CHAIRMAN:

Commissioner Rivers?

MR. RIVERS:

Yes. Gentlemen, first of all, let me say
I sympathize with your plight and recognize what
you've gone through over the last N number of years.

I guess my biggest concern evolves around when I hear it's going to be developed in phases, yet no one has articulated what phase 1, 2, 3 or phase 1A, 2A, 3A might look like or might incorporate. All I hear is that you're going to have 1,500 machines. I guess I'd like to have some assurance that we're going to have a facility that's going to have more than just 1,500 machines to service the population that you're trying to entertain at your facility. So can you talk about that? What are some of the amenities that the phase one facility will involve?

MR. FORD:

3

10

11

12

13 Well, Commissioner Rivers, you're --- and 14 Commissioner McCabe, as I mentioned during my 15 testimony and in response to one of the questions, at the end of the day, a competitive facility is what 16 makes a facility successful. And we fully intend to 17 have a competitive facility at any phase of our 18 development. What we're addressing here is a 19 20 long-range plan and a short-range plan that have to be 21 integrated totally with one another so that you have 22 some sense of what the complete project will 23 ultimately be as well as the interim phase. And today we cannot answer what kind of restaurants or 24 25 entertainment or other facilities will be in each one

of those phases without further study. And to the point that Commissioner McCabe made about the 2006 3 commitment, we'd also like the opportunity to come back to you with the knowledge that we've all gained competitively. The casino environment has changed remarkably since 2005, when the original concepts were developed by architects and various renderings. in conjunction with that expanded knowledge, we now have the ability to look at what has occurred in 10 Atlantic City in terms of the impact that Philadelphia and other Pennsylvania locations have had. We also 11 12 have the ability to look at some of the other things that have been successful or less successful in the 1.3 14 other facilities in Pennsylvania. So while we 15 acknowledge the fact that ---.

16 INTERRUPTION

17

18

19

20

21

22

24

25

CHAIRMAN:

Stop, Mr. Ford. Ma'am, please. One more outburst, you will be removed from the room. Please proceed.

MR. FORD:

As I alluded to, a complete facility has 23 to be competitive with all of the other environments that are in the proximity and in the marketplace. any interim phase would only be a step in the process

that would continue to the more complete complex.

MR. RIVERS:

As you talk about a competitive facility, as I look at what's happening at Philadelphia Park, they're creating a new facility. As I look at what's happening in Chester Downs, they have a relatively new facility. Am I to assume that the facility that you're contemplating will be competitive to those two facilities?

MR. FORD:

necessity. If a customer has a choice, they'll go to a place that has a comfort zone for them. It consists of ease of access. It consists of safety. It consists of the right machines. It consists of the right training and ambiance of the people that service them. So at the end of the day, if you examine the results, and I'm sure you have as Commissioners in Atlantic City or other competitive environments, people compete with their capital and their capability to provide an exciting gaming facility. We find it foundational that that's what we must do at every phase at any development.

MR. RIVERS:

See, one of my concerns, too, is the fact

that we're talking about the largest city in the Commonwealth. And having facilities that will cater to, encourage those individuals to enjoy and to 3 partake in this particular environment. And I just --- as Commissioner McCabe indicated, when we voted, we voted for something very specific. And what we want to see built is that same type of energy level, same type of ambiance, same type of facility that when you came to us, you said, this is what we're going to do, and we said, we like the A, the B, the C, 10 11 the D, et cetera, et cetera, et cetera, therefore you 12 got our vote. So just as you leave here today, 13 remember that you made a commitment to this Board. 14 You made a commitment to the Commonwealth. And we're 15 going to hold your feet to fire that you live up to that commitment. 16

MR. FORD:

17

18

19

20

21

22

23

24

25

We understand. Thank you.

CHAIRMAN:

Mr. Angeli?

MR. ANGELI:

You mentioned your financing when the question was brought up about when you were going to complete it in the six-month timeframe that Counsel had presented. Are you doing --- are you going to do

anything between now and the time period when you put your financing ---?

MR. FORD:

2

3

4

9

10

11

12

13

14

15

16

17

18

19

20

22

23

24

It has to be a simultaneous effort. you know, any time that you're undertaking a major development that includes capital requirements, things happen simultaneously. So of course, we'd be talking design and financing on a simultaneous basis.

ATTORNEY JACOBY:

One of the principal parties involved with the current operations of Foxwood is someone who comes out of a --- I don't know what to call them anymore, major investment house in New York, who we --- who is actively involved with us in looking at the markets, observing what's happening with the other casinos as they raise money, and so this is a person who is already working. In fact, I had long conservations with them in anticipation of this meeting and in anticipation of Mr. Ford's statements that he is --- he is obviously looking at what's 21 happening with HSP, their fundraising. It's ongoing now, we understand, from looking at the other casinos. So the answer is yes, we're working on that. we could --- if we could get some kind of a 25 commitment, depending upon whether it's irrevocable or

at least an indication of interest earlier, that would 2 help us a great deal in shaping what we're presenting to you with respect to our plan. And so we're not 3 unmindful of that. I hope that was responsive. I wasn't trying to be evasive. We do have a full-time person involved in that.

MR. ANGELI:

Thank you.

CHAIRMAN:

10 Other questions? Mr. Sojka?

MR. SOJKA:

12 May I ask a question of the Office of Enforcement Counsel? 13

CHAIRMAN:

Yes.

8

9

11

14

15

16

17

18

19

22

MR. SOJKA:

Several questions, in fact. One, and I don't care who from that table answers these questions. It's simply directed to the table. 20 heard Foxwoods' presentation to the core of the issue 21 that we're dealing with today, and that is their attempt to meet their burden of establishing good 23 cause for an extension of time under Section 1210(a) 24 of the Gaming Act. What is your opinion, the Office 25 of Enforcement Counsel, about whether or not the

delays in zoning, permitting and political wrangling, as it was described by Foxwoods, meets their burden of establishing good cause?

ATTORNEY PITRE:

2

3

4

5

10

11

12

13

14

15

16

17

18

19

20

22

25

Well, obviously, I think there was good cause leading up to October 8th --- the October 2008 appointment of the Special Master. Obviously, after that Special Master was appointed, my opinion is that I would have liked to have seen them utilize that Special Master more often or at all.

Prior to that, they did enter into negotiations with the City and with the governor's office. And I'll take them at their word and the exhibits show that there was a lot of going back and forth, trying to be a good community citizen with regard to the local officials. And in that regard, I can't say that I hold that against them. In fact, I would probably applaud them for at least making that effort. But as we sit here today, I will say that I think they've met their burden. However, I think they 21 have a lot of work to do in a very short amount of time. And I think that --- I don't think that our 23 benchmarks are unreasonable. I think that they should 24 be able to come forward in a timely fashion with the things that we've requested. And I think that once

they come forward, they have to understand that some of these things have to come through petitions before the Board and we have to schedule hearings, and so that's going to take some time. And that's --- that places us, in our opinion, at that 12-month period. And that's what we're concerned about, because we don't know how we're moving forward until they start coming to us in meeting these various benchmarks.

MR. SOJKA:

Thank you. That's helpful. Could I ask one more question quickly, just one quick one? And that is to Mr. Miller, and that is, you have stipulated a number of benchmarks and required reports, but I've not heard anything about either consequences or remedies should the benchmarks not be met or the quality of what's presented. Do you in any way feel comfortable about speaking to that or ---?

ATTORNEY MILLER:

I think I'll let Mr. Pitre speak to that.

ATTORNEY PITRE:

Commissioner Sojka, what --- if those benchmarks are not met, our intention, and I'll be quite frank, would be to follow a rule to show cause as to why their license should not be revoked. Once that hearing is held before the Board, if they've not

met the burden of showing that they were moving
forward or trying to do their best to attain or reach
certain benchmarks, then we would be filing an
enforcement action to revoke the license. If the
Board feels and we feel that they've made a lot of
headway and progress and that the delay was through no
fault of their own, then we'd be willing to give them
a little bit more time. But I think we're in a do or
die situation right now, and we have to start seeing
some progress.

CHAIRMAN:

Thank you. Commissioner McCabe?

MR. MCCABE:

Mr. Chair, that was, in essence, my question. I wanted to know what the Office of Enforcement Counsel, their avenues were if Foxwoods didn't fulfill their agreements or didn't progress as we --- they had promised, what action could be taken.

19 That would be my question.

11

12

13

14

15

16

17

18

20

21

22

23

24

25

ATTORNEY JACOBY:

Mr. Chairman, if I could just respond ---

CHAIRMAN:

Yes, Mr. Jacoby.

ATTORNEY JACOBY:

--- to the general view of the Board, as

well as these gentlemen to my right. Probably the greatest incentive for us to get this done is that if 3 we don't get this done, our license under the Act is a wasting asset. We've committed \$160 million to date. That's a lot of money. We own the land. We have obligations we've created in order to fund what we've done. Each day we move forward and commit more resources to achieving these milestones, we have to get more money invested in this enterprise. So beside the commitment that I believe Foxwoods has always 10 shown to the community and to the Board, regretfully, 11 12 at the end of the day you've got their attention if 1.3 for no other reason than they have so much time and money committed to this to date and will even have 14 15 more money going forward.

CHAIRMAN:

16

17

18

19

20

21

22

23

24

25

Mr. Rivers?

MR. RIVERS:

Yes. Office of Enforcement Counsel, my concern is once upon a time they had the necessary permits, licenses to go forward; am I correct on that?

ATTORNEY MILLER:

Foxwoods never had that. No, sir.

MR. RIVERS:

You never have?

ATTORNEY MILLER:

The most basic permit you need is the Zoning and Use Permit. They don't have it. And as Mr. Gracie testified earlier, in October of 2008, I believe, when the Master was appointed, they could have asked for that permit. The Master could have ordered that it be done. But you didn't do that, so --- you said earlier today that if you wanted to, you could apply for that permit, and you feel confident that Judge McCloskey would help you get that permit, but you don't have that basic permit.

ATTORNEY GRACIE:

I'm not even sure, Commissioner Rivers, that we have to ask Judge McCloskey for that one because the Supreme Court directly ordered that. We simply haven't pulled it. And that, again, was as an accommodation to the city because of our ongoing discussions with them and with the governor. So we didn't pull it, but it's there. The Supreme Court directed that it be issued. And that is the --- as we described that, and it's described in the papers that we submitted to you, that's the gatekeeper, as Mr. Miller said. But we've explained our actions or inactions. And as my learned co-Counsel said, you know, hindsight is 20/20. Maybe we should have done

1 things differently, but we didn't. And we explained what we did or did not do and why we didn't do it. would submit, though ---.

MR. RIVERS:

We don't need to go into that. I want to go back to my question, that is, the conditions that we've placed on you, that Office of Enforcement Counsel talked about today, I guess my concern is, are any of those conditions too onerous on you that the investment bankers might be afraid or concerned or have some type of push-back?

ATTORNEY JACOBY:

Our concern isn't with the substance of the conditions at the end of the day; it's with the timetables for the conditions. I hope I'm responsive, sir.

MR. RIVERS:

18 Okay. And had you seen those conditions prior to today? 19

ATTORNEY JACOBY:

I'm sorry, what?

MR. RIVERS:

Were you aware of those conditions prior

24 to today?

3

4

5

10

11

12

13

14

15

16

17

20

21

22

23

25

ATTORNEY JACOBY:

I was aware conceptually that there would 2 be conditions imposed upon. I didn't have the 3 specific listing. But certainly there's nothing substantive in here that surprises me as being a condition.

MR. RIVERS:

1

6

8

10

11

12

13

14

15

16

17

19

20

21

22

23

2.4

25

And you will sit down with them, obviously, to move some of the dates around to accommodate what you perceive is good business practices?

ATTORNEY JACOBY:

That's correct, Commissioner.

MR. RIVERS:

Okay. Thank you.

CHAIRMAN:

Other questions? Mr. Angeli?

MR. ANGELI:

18 Yes. I'd like to go back. And Mr.

Gracie, you referred to this, but Mr. Ford or someone else could probably answer this. You said you didn't --- you haven't pulled that permit yet. You could if you wanted to, but you haven't pulled that permit yet. When you pulled that permit, does that mean you're

committed to the Columbus site?

ATTORNEY GRACIE:

76 1 I'm sorry, were you asking me or Mr. Ford? 2 3 MR. ANGELI: I'll take anybody who will answer. 4 5 ATTORNEY GRACIE: 6 I'll let Mr. Ford answer, but I think we probably would have the same answer. 8 MR. FORD: 9 Yeah, we would be committed to that site 10 as we pulled that permit. 11 MR. ANGELI: 12 When do you expect them pulling that permit? 13 14 MR. FORD: 15 It sounds like it's going to be very 16 soon. 17 MR. MCCABE: 18 I suggest that if we award you the extension, Monday morning you're pulling that permit. 19 20 MR. FORD: 21 Thank you. 22 CHAIRMAN: 23 Other questions from the Board? 24 just make one final comment. I can't reiterate enough 25 the concern of the Board on any further discussion on

77

```
relocation. As Commissioner McCabe and others up here
1
2
   stated, you know, you were given a license for
3
  Columbus Boulevard. You were given a license for a
  facility that you showed in front of this Board, big
  dog and pony show, what that facility would look like.
  We all understand --- we're all big boys and girls.
  We understand times change. But I cannot say it
  enough or say it emphatically enough that we expect if
   this petition is granted, and believe me, that's a big
10
  if, if this petition is granted, we expect that
   facility to be on Columbus Boulevard and to be
11
  substantially similar to what was presented to this
12
13
  Board. We understand the comments about phases.
  We're willing to consider that. But any
14
15
  discussion --- and Mr. Ford, I heard you talk about,
  you know, we may, you know, ask for another permit or
16
17
  ask for another site location. You haven't ruled that
18
  out. I'm telling you, that's --- it's a fool's
  errand, and I can't say it enough. If anybody else on
19
20
  the Board feels differently, please feel free to weigh
   in. We all have a vote on this. But we expect you, if
21
22
  this permit --- if this petition is granted, to get
23
  this facility up and running. You owe it to the
  taxpayers of this Commonwealth, who are waiting for
24
25
  tax relief, who are waiting for wage tax in
```

Philadelphia, waiting for property tax relief
throughout the Commonwealth. You owe it to people who
are looking for jobs in the Philadelphia area. And
we --- if this petition is approved, we expect this
thing to move and move quickly or we will yank the
license.

MR. FORD:

You've been very clear. Thank you.

CHAIRMAN:

Any other questions on this matter? With that, we will thank you for coming. We'll now call up Greenwood Gaming.

* * * * * * *

HEARING CONCLUDED

* * * * * *

16

8

9

10

11

12

14

15

17

18

19

20

21

22

I hereby certify that the foregoing
proceedings, hearing held before Chairman Fajt was
reported by me on 08/28/2009 and that I Cynthia Piro

CERTIFICATE

1 Simpson read this transcript and that I attest that this transcript is a true and accurate record of the proceeding.