PENNSYLVANIA GAMING CONTROL BOARD

PUBLIC MEETING

WEDNESDAY, APRIL 8, 2009, 9:34 A.M.

STATE MUSEUM AUDITORIUM HARRISBURG, PENNSYLVANIA

BEFORE:

MARY DIGIACOMO COLINS, CHAIRMAN
RAYMOND S. ANGELI
JEFFREY W. COY
JAMES B. GINTY
KENNETH T. McCABE
SANFORD RIVERS (via telephone)
GARY A. SOJKA
DAVID BARASH, EX-OFFICIO REPRESENTATIVE

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- 1 CHAIRMAN DiGIACOMO COLINS: Good morning, everyone. I'm
- 2 Mary Colins. I am the Chairman of the Pennsylvania
- 3 Gaming Control Board.
- 4 First, I would like to ask that all cell
- 5 phones, BlackBerries, and other electronic devices be
- 6 turned off.
- 7 We have with us, I believe, Keith Welks? All
- 8 right. Keith Welks is not yet here, but he will be here
- 9 representing State Treasurer Robert McCord.
- 10 David Barash is here. Welcome. He is
- 11 representing Revenue Secretary Stephen Stetler.
- 12 Now, I'll call this meeting to order. A quorum
- 13 is present.
- 14 Commissioner Sanford Rivers is participating by
- 15 telephone.
- 16 Commissioner Rivers, are you there?
- 17 COMMISSIONER RIVERS: Yes, I am.
- 18 CHAIRMAN DIGIACOMO COLINS: Okay.
- 19 And we'll begin with the Pledge of Allegiance.
- 20 (Pledge of Allegiance.)
- 21 CHAIRMAN DIGIACOMO COLINS: By way of
- 22 announcement, the Board has held an Executive Session on
- 23 April 7th in accordance with the Sunshine Act.
- 24 The purpose of the Executive Session was to
- 25 obtain litigation update from counsel, discuss personnel

- 1 issues and to conduct quasi-judicial deliberations
- 2 relating to matters pending before the Board.
- 3 We will move into New Business. And I'll ask
- 4 our Executive Director Frank Donaghue to address the
- 5 Board.
- 6 MR. DONAGHUE: Thank you, Chairman Colins.
- 7 Good morning. Good morning, Board members.
- 8 As the Board is aware, there have recently been
- 9 reports of structural issues with the parking garages at
- 10 both the River Casino construction site and the Sands
- 11 Casino construction site.
- 12 With regard to the Rivers, reports indicated
- 13 that four column bays within the garage are out of
- 14 alignment.
- 15 Last week, I sent a letter to the Rivers
- 16 requiring an update on these issues and to put the
- 17 Rivers on notice that certification from a structural
- 18 engineer as to the soundness of the garage would be
- 19 required prior to the opening of the facility.
- In response, the Rivers reports there are no
- 21 major structural or engineering issues at the site. A
- 22 procedure implemented by the project's general
- 23 contractor to realign the structure is proceeding
- 24 successfully.
- 25 In February, the Pittsburgh area office of the

- 1 Occupational Safety Health Administration, otherwise
- 2 known as OSHA, determined that the garage was safe and
- 3 structurally sound and that the Rivers anticipates
- 4 opening the facility in accordance with the current
- 5 projected opening date.
- 6 With regard to the Sands where, again, there
- 7 were reports of some minor cracks in some columns,
- 8 reports indicate that grout installed at the garage base
- 9 plates were out of compliance with the projects' design
- 10 parameters.
- 11 Again, I sent a letter to Sands asking for the
- 12 update and to put them on notice of the same, as I had
- 13 with the Rivers.
- 14 In response, the Sands reports that the
- 15 noncomplying grout is currently being removed and
- 16 replaced in a manner approved by the project's
- 17 structural engineer, that there is not now nor was there
- 18 ever any known noncompliance with Federal, State, or
- 19 Local Building Codes or Regulations. The Sands
- 20 anticipates opening the facility in accordance with the
- 21 current projected opening date.
- 22 Finally, both the Sands and the Rivers will be
- 23 providing me with a written report and to the Board from
- 24 their project's structural engineer.
- 25 CHAIRMAN DiGIACOMO COLINS: Frank, with respect

- 1 to the casinos that are already open in the state, is it
- 2 not correct that our Regulations and our opening
- 3 procedures require that all of the facilities
- 4 demonstrate compliance with code, local code
- 5 requirements, and safety retirements? Is that not true.
- 6 MR. DONAGHUE: That is correct.
- 7 CHAIRMAN DIGIACOMO COLINS: So any casino that
- 8 is already open has already demonstrated to our Opening
- 9 Team and to the Board's satisfaction that they are in
- 10 compliance, correct?
- MR. DONAGHUE: And if there were any issues
- 12 that would developed, they would be obligated to notify
- 13 the Board.
- 14 CHAIRMAN DiGIACOMO COLINS: Thank you.
- MR. DONAGHUE: And that concludes my report.
- 16 CHAIRMAN DiGIACOMO COLINS: Thanks.
- 17 The next report will be a financial report.
- 18 Usually, Eileen McNulty is here to give that; but Eileen
- 19 is not available today, so Claire Yantis will provide
- 20 that.
- MS. YANTIS: Good morning.
- 22 CHAIRMAN DiGIACOMO COLINS: Good morning.
- 23 MS. YANTIS: In preparation for the upcoming
- 24 opening of the Sands Bethworks Casino, we have four
- 25 proposed hires before you today.

- 1 We're proposing to hire these casino compliance
- 2 representatives, who have all undergone the PGCB
- 3 interview process, background investigation, and drug
- 4 screening.
- 5 All candidates are recommended for hire by
- 6 Director of Casino Compliance Tom Sturgeon. The hiring
- 7 of these individuals will complete the PGCB complement
- 8 for the Sands Bethworks Casino and will ensure casino
- 9 compliance staff is in place for the opening.
- 10 The first candidate we have for you, we propose
- 11 to hire Gloria Williams. Miss Williams has been
- 12 employed by Mount Airy Casino since 2007 as a
- 13 Surveillance Officer.
- 14 Prior to her employment with Mount Airy, Miss
- 15 Williams worked for both the New York City Transit
- 16 Police and the New York City Police Department.
- 17 The second candidate we propose to hire is
- 18 Diana Cologne. Miss Cologne is 1989 graduate of John J.
- 19 College with a Bachelor's Degree in Criminal Justice and
- 20 has been employed with Mount Airy Casino since 2007 as a
- 21 Security Officer.
- 22 Prior to her employment with Mount Airy, Miss
- 23 Cologne spent 11 years with the New York City Complaint
- 24 Review Board as a Confidential Investigator
- 25 investigating police misconduct.

- 1 The third candidate, we propose the hire of
- 2 Thomas Waskura, Jr. Mr. Waskura is a 2003 graduate of
- 3 Marywood University and has been employed by US Airways
- 4 in Avocca, Pennsylvania. Mr. Waskura is also employed
- 5 as an IT Clerk for Lackawanna County in Scranton,
- 6 Pennsylvania.
- 7 Finally, we propose the hire of Edward Dempsey.
- 8 Mr. Dempsey is a 2008 graduate of Penn State University,
- 9 University Park with a Bachelor's Degree in marketing.
- 10 Mr. Dempsey is currently employed by Universal Printing
- 11 Company.
- 12 CHAIRMAN DiGIACOMO COLINS: Thank you.
- May I have a motion?
- 14 COMMISSIONER COY: Madame Chair, I move that
- 15 the Board approve the hiring of agency staff as proposed
- on the condition that all employees have completed the
- 17 necessary background investigation and drug testing.
- 18 COMMISSIONER ANGELI: Second.
- 19 CHAIRMAN DiGIACOMO COLINS: All in favor?
- 20 COMMISSIONERS: Aye.
- 21 CHAIRMAN DiGIACOMO COLINS: Opposed?
- Motion carries.
- Thank you very much.
- Next is a report from the Office of Chief
- 25 Counsel (OCC) Doug Sherman.

- 1 MR. SHERMAN: Good morning, Madame Chairman,
- 2 members of the Board.
- 3 Today, the Board has three Petitions before it
- 4 for consideration upon the documentary record. In each
- 5 case, the Board has been provided with a Petition, the
- 6 responsive pleading of Enforcement Counsel, any
- 7 additional pleadings, as well as any supporting
- 8 evidentiary materials.
- 9 All parties have been notified that the Board
- 10 is considering their respective matters today and that
- 11 they have the right to be present to address the Board.
- 12 I'll briefly summarize each petition.
- 13 The first concerns Sands Bethworks. It is a
- 14 Petition of Waiver of Fixed Seating Requirement. Sands
- 15 Bethworks and the Office of Enforcement Counsel (OEC)
- 16 have entered into a stipulation whereby the OEC does not
- 17 object to certain relief requested in Sands' Petition so
- 18 long as Sands Bethworks agrees to comply with specific
- 19 conditions relating to the submission of seating plans,
- 20 making appropriate amendments to internal controls, and
- 21 receiving the necessary approvals from local officials
- 22 including fire officials.
- The installation and use of moveable slot
- 24 machine stools would affect the following three areas:
- 25 The high-limit slots area, the area surrounding the

- 1 electronic table games, and the area surrounding the
- 2 bar-top machines.
- 3 Pursuant to the stipulation, which I have
- 4 referenced, Sand Bethworks has withdrawn its request to
- 5 be able at its discretion to install and use movable
- 6 slot stools at any location within the gaming floor.
- 7 Prior to entering into the stipulation, Sands
- 8 has secured letters from the City of Bethlehem Fire
- 9 Department and the City of Bethlehem Bureau of Code
- 10 Enforcement indicating that those respective Bureaus
- 11 have no objection to the movable seating.
- 12 The stipulation and those letters have been
- 13 provided to the Board in anticipation of this meeting.
- 14 Based upon these facts, the matter is ripe for the
- 15 Board's consideration.
- 16 CHAIRMAN DIGIACOMO COLINS: Very good.
- May I have a motion, please?
- 18 COMMISSIONER COY: Madame Chair I move that the
- 19 Board approve the Petition submitted by Sands Bethworks
- 20 as described by the OCC.
- 21 CHAIRMAN DiGIACOMO COLINS: May I have a
- 22 second?
- 23 COMMISSIONER GINTY: I have a couple of
- 24 questions.
- 25 CHAIRMAN DIGIACOMO COLINS: Right. I was going

- 1 to --
- 2 COMMISSIONER GINTY: Doug, we had this issue
- 3 before us a couple of months ago with respect to, was it
- 4 the Meadows? And at that point, I believe one member of
- 5 the Board made some comments that it didn't make much
- 6 sense to be granting, you know, occasional exceptions to
- 7 our Regulations, because we would eventually end up with
- 8 14 different schemes with respect to fixed or movable
- 9 seating.
- 10 Am I correct that we now have -- will shortly
- 11 have four schemes Meadows, Sands, and we're about to
- 12 undertake Downs Racing?
- 13 MR. SHERMAN: That is correct.
- 14 COMMISSIONER GINTY: So we are on our way to 14
- 15 different schemes. Okay. I'm going to actually second
- 16 this and move the next one as well, but this is simply
- 17 no way to run a ship.
- 18 I would ask if you would undertake, you know,
- 19 with the approval of the Board a look at our regulation
- 20 and, you know, if it needs to be changed, let's work
- 21 with the industry to change it so we come out with a
- 22 scheme that, you know, everybody can abide by.
- MR. SHERMAN: We'll do that.
- 24 COMMISSIONER GINTY: With that comment, Madame
- 25 Chairman, I second Mr. Coy's motion.

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1 CHAIRMAN DiGIACOMO COLINS: All right. Are
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- 2 there any other questions or comments?
- 3 All in favor?
- 4 COMMISSIONERS: Aye.
- 5 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 6 Motion carries.
- 7 MR. SHERMAN: The next Petition before the
- 8 Board is that of Downs Racing. Downs is also seeking a
- 9 waiver from the fixed seating requirement.
- 10 However, Downs seeks the relief only for the
- 11 area housing the Shufflemaster electronic blackjack
- 12 game.
- Downs has averred that the nonfixed seating
- 14 will provide a more enjoyable gaming experience, will
- 15 allow patrons to be seated more comfortably and will not
- 16 compromise any of the operational integrity requirements
- of the Act or the Board's Regulations.
- 18 OEC and Downs Racing have agreed to and entered
- 19 into a stipulation agreement relative to the matter.
- 20 OEC does not object to the relief requested so long as
- 21 the conditions identical to those previously identified
- 22 for Sands are met.
- 23 It should be noted that prior to entering into
- 24 the stipulation, Downs has secured affidavits from both
- 25 the Plains Township Fire Marshall and the Plains

- 1 Township Municipal Code Enforcement Officer indicating,
- 2 again, that neither of those Bureaus has any objection
- 3 to the relief.
- 4 This matter is now ripe for consideration.
- 5 CHAIRMAN DiGIACOMO COLINS: May I have a
- 6 motion, please?
- 7 COMMISSIONER GINTY: Somewhat ironically, I
- 8 will move, Madame Chairman, that the Board approve the
- 9 Petition submitted by Downs Racing as described by the
- 10 occ.
- 11 COMMISSIONER McCABE: I'll second.
- 12 CHAIRMAN DiGIACOMO COLINS: Any comment or
- 13 questions?
- 14 All in favor?
- 15 COMMISSIONERS: Aye.
- 16 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 17 Motion carries.
- 18 MR. SHERMAN: And the final Petition before the
- 19 Board today is Chester Downs' Petition to Approve a
- 20 Transfer of Interest.
- 21 Currently, Harrah's Chester Downs Investment
- 22 Company, LLC, possesses and owns a 50 percent interest
- in the Board's Licensee, Chester Downs.
- 24 The Joe Lashinger Company, LLC, currently
- 25 possesses and owns a 16 2/3 percent interest in Chester

- 1 Downs.
- 2 Harrah's Chester Downs Investment Company
- 3 wishes to purchase the Lashinger interest and,
- 4 conversely, Lashinger wishes to sell his interest to
- 5 Harrah's.
- 6 Both Harrah's and Lashinger are currently
- 7 licensed by the PGCB. Consequently, Harrah's is
- 8 qualified to acquire the interest.
- 9 OEC has not objected to the transfer. The
- 10 record on the matter is closed. The documents have been
- 11 provided to the Board and, again, is waiting for Board
- 12 consideration.
- 13 CHAIRMAN DiGIACOMO COLINS: Very good.
- May I have a motion?
- 15 COMMISSIONER McCABE: Yes. Madame Chair, I
- 16 move that the Board approve the Petition submitted by
- 17 Chester Downs as described by the OCC.
- 18 COMMISSIONER SOJKA: Second.
- 19 CHAIRMAN DIGIACOMO COLINS: This purchase has
- 20 no licensing implication; is that correct?
- 21 MR. SHERMAN: That is correct.
- 22 CHAIRMAN DiGIACOMO COLINS: All in favor?
- COMMISSIONERS: Aye.
- 24 CHAIRMAN DiGIACOMO COLINS: Opposed?
- Motion carries.

- 1 MR. SHERMAN: Next on the agenda are
- 2 Withdrawals and Surrenders by Principles, Key Employee,
- 3 and Vendors presented by Deputy Chief Counsel Steve
- 4 Cook.
- 5 MR. COOK: Good morning, Madame Chairman,
- 6 members of the Board.
- 7 CHAIRMAN DIGIACOMO COLINS: Good morning.
- 8 MR. COOK: The Board has received eight
- 9 unopposed Petitions to Withdraw Applications or
- 10 surrender Licenses, Certifications, or Registrations,
- 11 which include 11 individuals or entities consisting of
- 12 the following:
- Dorene Day, Shuji Kido, PITG Option Holdco,
- 14 LLC, Tim Pugh, Timothy Stanley, Mark John Wiedemer, Tina
- 15 C. Stehle, Stewart M. Applebaum, Jennifer J. Cardinal,
- 16 4901 Grays Avenue Corp d/b/a Crescent Iron Works.
- 17 The OEC has no objections to these withdrawals;
- 18 and as such, the OCC submits these withdrawals to the
- 19 Board in consideration of a motion to grant these
- 20 Petitions without prejudice.
- 21 CHAIRMAN DIGIACOMO COLINS: May I have a
- 22 motion, please?
- 23 COMMISSIONER SOJKA: Yes, Madame Chairman. I
- 24 move that the Board issue an Order to approve the
- 25 withdrawals or surrenders as described by the OCC.

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1 COMMISSIONER ANGELI: Second.
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- 2 CHAIRMAN DIGIACOMO COLINS: All in favor?
- 3 COMMISSIONERS: Aye.
- 4 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 5 Motion carries.
- 6 MR. COOK: Next before the Board for
- 7 consideration are two Reports and Recommendations
- 8 received from the Office of Hearings and Appeals (OHA)
- 9 relative to one business entity seeking Certified Vendor
- 10 Status and one individual.
- 11 These Reports and Recommendations along with
- 12 the evidentiary record for each hearing have been
- 13 provided to the Board prior to today's meeting.
- 14 Additionally, in each case, the Applicant has
- 15 been notified that the Board is considering his or her
- 16 Report and Recommendation today and that he or she has
- 17 the right to be present to address the Board.
- 18 If either of the individuals are present today,
- 19 they should come forward when their name is announced.
- 20 The first matter is that of Bencardino
- 21 Excavating, Inc., who I believe is present today with
- 22 counsel. By way of summary for the Board --
- 23 MR. McGOVERN: Excuse me. Good morning, Board
- 24 members. Nice to see you again.
- 25 CHAIRMAN DIGIACOMO COLINS: Sir, your name?

- 1 MR. McGOVERN: Michael McGovern for
- 2 Mr. Bencardino and Bencardino Excavating.
- 3 CHAIRMAN DIGIACOMO COLINS: Thank you.
- 4 MR. COOK: By way of summary for the Board, on
- 5 December 15th, 2008 the OEC issued a Notice of
- 6 Recommendation of Denial for this Certified Vendor
- 7 Application.
- 8 Bencardino requested a hearing which was held
- 9 on January 6th, 2009. Subsequent thereto on February
- 10 4th, 2009, a Report and Recommendation on this matter
- 11 was issued by the OHA.
- 12 As a result of the Report and Recommendation,
- 13 this matter was brought before the Board at its March
- 14 25th, 2009 meeting.
- 15 At that time, the Board remanded the Report and
- 16 Recommendations back to the OHA so as to allow the
- 17 Hearing Officer to provide additional elaboration in the
- 18 Report and Recommendation as to evidence of Louis
- 19 Bencardino's character, reputation in the community, and
- 20 status in the construction business.
- 21 The OHA has now issued a Supplemental Report
- 22 and Recommendation, which is before the Board for its
- 23 consideration.
- 24 The Board will recall that this matter began
- 25 when the OEC recommended denial of Bencardino Excavating

- 1 for Certified Vendor Status based upon a 1992 arrest and
- 2 subsequent conviction of its principle, Louis
- 3 Bencardino, on drug-related charges.
- 4 Upon being notified of the OEC's position,
- 5 Bencardino Excavating requested the aforementioned
- 6 hearing.
- 7 After a full hearing, the Hearing Officer
- 8 issued the first Report and Recommendation and now a
- 9 Supplemental Report and Recommendation finding that the
- 10 Gaming Act's bar for licensure for anyone convicted of a
- 11 felony within 15 years of application did not apply to
- 12 persons seeking Certified Vendor status. Rather, such a
- 13 conviction was but one piece of character evidence.
- 14 The Hearing Officer further held that
- 15 substantial evidence of Mr. Bencardino's good character
- 16 existed and based upon that evidence, Bencardino should
- 17 be granted Vendor Certification.
- 18 It would now be appropriate for the Board to
- 19 consider a motion to adopt or fail to adopt this Report
- 20 and Recommendation after counsel addresses the matter.
- 21 CHAIRMAN DiGIACOMO COLINS: Counsel, would you
- 22 like to make any statements?
- MR. McGOVERN: Just very briefly, Madame
- 24 Chairman and members of the Board. I believe that the
- 25 Report and Recommendation of the Hearing Examiner

- 1 Mr. Zielonis very clearly states the applicable laws and
- 2 Regulations on the question of Vendor Certification.
- 3 The single transgression that my client had
- 4 with regard to the issues for certification occurred
- 5 almost 17 years ago.
- I think under all of the standards, this
- 7 clearly is a stale matter; but furthermore, my client
- 8 since then has led an exemplary life and I think all of
- 9 the supporting evidence and testimony that was
- 10 considered by the Hearing Examiner and is before the
- 11 Board demonstrates his, not only suitability, but he
- 12 would be an exemplary representative to work with the
- 13 casino and the gambling and casino Board and ask that it
- 14 be adopted.
- 15 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 16 Questions?
- 17 Let's do the motion.
- 18 And if there is a second, then we'll get to
- 19 questions.
- Motion, please.
- 21 COMMISSIONER ANGELI: Madame Chairman, I move
- 22 that the Board issue an Order to adopt the Report and
- 23 Recommendation of the OHA relating to Bencardino
- 24 Excavating as described by the OCC.
- 25 COMMISSIONER COY: Second.

- 1 CHAIRMAN DIGIACOMO COLINS: All right. Any
- 2 questions or comments?
- 3 COMMISSIONER McCABE: I have some questions
- 4 Mr. Bencardino, what exact service do you provide to the
- 5 casino?
- 6 MR. BENCARDINO: We are a site work contractor
- 7 doing site work at the Philadelphia Park Casino.
- 8 COMMISSIONER McCABE: What is that?
- 9 MR. BENCARDINO: We cleared all of the ground.
- 10 We are moving all of the dirt and putting in the pipe
- 11 and infrastructure of the roads, curbs.
- 12 COMMISSIONER McCABE: Do you do any other work
- 13 for any other state agencies?
- MR. BENCARDINO: We are PennDOT approved. We
- 15 do work for the City of Philadelphia and down at the
- 16 airport working, Philadelphia Airport, Northeast Airport
- 17 also.
- 18 COMMISSIONER McCABE: Are these contracts with
- 19 the state?
- 20 MR. BENCARDINO: Once in a while they are.
- 21 Sometimes, we're a subcontractor to somebody else in
- 22 those situations.
- 23 COMMISSIONER McCABE: Do you anticipate any
- 24 other work with any other casinos?
- MR. BENCARDINO: Well, if there are other

- 1 casinos coming up in the area, we will bid the work; but
- 2 that doesn't guarantee us we will get the work.
- 3 CHAIRMAN DIGIACOMO COLINS: Thank you.
- 4 COMMISSIONER GINTY: I just have a comment,
- 5 this is to counsel. It has been a long time since I
- 6 practiced law but I want to congratulate you on a
- 7 textbook presentation of character testimony when
- 8 somebody's character is put in question as was
- 9 appropriately done here, I think that it certainly is
- 10 helpful to me to understand the support that the
- 11 individual has in his community.
- 12 I think it is very important to those who are
- 13 sometimes detractors of our process here to read the
- 14 opinions and to read the character testimony that was
- 15 submitted.
- So I just want to congratulate you and just
- 17 remind other counsel that is out there that this is at
- 18 least what I am looking for in terms of character
- 19 evidence. So thank you.
- 20 MR. McGOVERN: Commissioner Ginty, I want to
- 21 thank you from the bottom of my heart for that. I would
- 22 like to point out that I was trained for almost 15 years
- 23 by the Philadelphia District Attorney's Office with then
- 24 District Attorney Ed Rendell, then Ronald Castile, and
- 25 then Lynn Abraham. So I had some good instructors. So

- 1 thank you very much.
- 2 CHAIRMAN DiGIACOMO COLINS: All right. I'm
- 3 going to end the lovefest and ask for a vote now.
- 4 All in favor?
- 5 COMMISSIONERS: Aye.
- 6 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 7 Motion carries.
- 8 Thank you very much.
- 9 MR. McGOVERN: Members of the Board, that
- 10 completes my business, may I be excused?
- 11 CHAIRMAN DIGIACOMO COLINS: Yes. Thank you.
- MR. COOK: The last Report and Recommendation
- 13 today is that of Nicholas Rodites. Mr. Rodites was
- 14 employed by Penn National as a Security Shift Manager.
- 15 According to the Report and Recommendation, on
- 16 May 30th, 2008, Mr. Rodites, who is not authorized to do
- 17 so, used the fire command control desk security camera
- 18 to observe individuals in the parking lot of the
- 19 Hollywood Casino.
- 20 During Penn National's subsequent investigation
- 21 of the matter, Mr. Rodites gave conflicting accounts of
- 22 why he acted in this manner including a claim that he
- 23 was utilizing the security camera because he was looking
- 24 for evidence of a possible drug transaction between the
- 25 two persons in the parking lot.

- 1 However, Mr. Rodites did not follow the
- 2 protocol for reporting such suspicious activity pursuant
- 3 to Penn National's policies and internal controls.
- 4 As result of this conduct, Mr. Rodites was
- 5 terminated by Penn National on June 6th, 2008.
- 6 Procedurally, Penn National filed a withdrawal of
- 7 Mr. Rodites' Key Employee Application.
- 8 The OEC objected, requested that the withdrawal
- 9 be prejudicially conditioned. The matter was referred
- 10 to the OHA and a hearing was scheduled for January 13th,
- 11 2009.
- 12 Mr. Rodites requested a continuance and the
- 13 hearing was then rescheduled for February 11th, 2009.
- 14 Mr. Rodites subsequently contacted the OHA five more
- 15 times requesting continuances for various reasons, all
- 16 of which were denied. The hearing was held in absentia
- 17 on February 11th, 2009.
- 18 Presently before the Board is a Report and
- 19 Recommendation recommending that Mr. Rodites' Key
- 20 Employee License be withdrawn with prejudice.
- 21 Additionally, also before the Board are
- 22 exceptions Mr. Rodites filed to the Reports and
- 23 Recommendations. These exceptions, which the Board
- 24 should first decide, were provided to the Board along
- 25 with the Report and Recommendation prior to today's

- 1 meeting.
- 2 The following assertions were included in the
- 3 exceptions; that Mr. Rodites had insufficient time to
- 4 prepare his case, that the hearing should not have been
- 5 conducted in his absence, that the conclusions were made
- 6 by the Hearing Officer taking evidence in the light most
- 7 favorable to the party introducing the evidence, that
- 8 the inferences made regarding Mr. Rodites' integrity
- 9 were made without his input, and that the Hearing
- 10 Officer failed to appoint a fair and unbiased person to
- 11 oversee the hearing.
- 12 It is the recommendation of the OCC, first,
- 13 that the exceptions be denied as they are unsupported by
- 14 fact or law.
- 15 We would ask at this time for a motion to that
- 16 effect.
- 17 CHAIRMAN DiGIACOMO COLINS: Is there a motion?
- 18 COMMISSIONER COY: Madame Chair, I move that
- 19 the Board issue an Order denying the exceptions filed by
- 20 Nicholas Rodites to the Report and Recommendation to the
- 21 OHA.
- 22 COMMISSIONER GINTY: I will second that.
- 23 CHAIRMAN DiGIACOMO COLINS: Any questions
- 24 regarding those exceptions?
- 25 All in favor?

- 1 COMMISSIONERS: Aye.
- 2 CHAIRMAN DiGIACOMO COLINS: Opposed?
- Motion carries.
- 4 MR. COOK: It would now be appropriate for the
- 5 Board to consider the Report and Recommendation
- 6 recommending Mr. Rodites' Key Employee License be
- 7 withdrawn with prejudice.
- 8 CHAIRMAN DiGIACOMO COLINS: May I have a
- 9 motion?
- 10 COMMISSIONER GINTY: Madame Chairman, I move
- 11 that the Board issue an Order to adopt the Report and
- 12 Recommendation of the OHA relating to the denial of
- 13 Mr. Rodites' application as described by the OCC.
- 14 COMMISSIONER McCABE: Second.
- 15 CHAIRMAN DIGIACOMO COLINS: Any questions?
- 16 All in favor?
- 17 COMMISSIONERS: Aye.
- 18 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 19 Motion carries.
- 20 MR. SHERMAN: And that concludes the report of
- 21 the OCC.
- 22 CHAIRMAN DiGIACOMO COLINS: Thank you very
- 23 much.
- 24 The next report will be from the Bureau of
- 25 Licensing and its Director Susan Hensel.

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1 MS. HENSEL: Thank you, Chairman Colins and
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- 2 members of the Board. The first licensing matter before
- 3 you today is the renewal of Supplier License for TDN
- 4 Money Systems.
- 5 TDN's License was originally awarded in 2006
- 6 and was renewed in 2007. TDN filed its Renewal
- 7 Application, which allows its License to stay in effect
- 8 for an additional six months.
- 9 The Bureau of Investigations and Enforcement
- 10 has completed its investigation and the Bureau of
- 11 Licensing has provided you with a Renewal Suitability
- 12 Report.
- 13 No issues were identified by either the BIE or
- 14 Licensing that would preclude licensure. I have
- 15 provided you with a Draft Order for the renewal of TDN's
- 16 License and ask that the Board consider the Order.
- 17 CHAIRMAN DiGIACOMO COLINS: Thank you.
- May I have a motion?
- 19 COMMISSIONER McCABE: Yes. Madame Chair, I
- 20 move that the Board issue an Order to approve the
- 21 renewing of TDN Money Systems' Supplier License as
- 22 described by the Bureau of Licensing.
- 23 COMMISSIONER SOJKA: Second.
- 24 CHAIRMAN DiGIACOMO COLINS: All in favor?
- 25 COMMISSIONERS: Aye.

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1 CHAIRMAN DiGIACOMO COLINS: Opposed?
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- 2 Motion carries.
- 3 MS. HENSEL: The next matter for your
- 4 consideration are Key Employee Licenses. Prior to this
- 5 meeting, the Bureau of Licensing provided you with a
- 6 Proposed Order for 25 Key Employee Licenses. I ask that
- 7 the Board consider an Order granting these Licenses.
- 8 CHAIRMAN DiGIACOMO COLINS: May I have a
- 9 motion, please?
- 10 COMMISSIONER SOJKA: Yes. Madame Chairman, I
- 11 move that the Board issue an Order to approve the Key
- 12 Employee Licenses as presented by the Bureau of
- 13 Licensing.
- 14 COMMISSIONER ANGELI: Second.
- 15 CHAIRMAN DiGIACOMO COLINS: All in favor?
- 16 COMMISSIONERS: Aye.
- 17 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 18 Motion carries.
- 19 Thank you.
- MS. HENSEL: Next, the Bureau of Licensing is
- 21 proposing an Order that would delegate to the Director
- 22 of Licensing authority to approve the routine withdrawal
- 23 of Key Employee Applications.
- 24 This delegation builds on a previously approved
- 25 delegation of authority for the routine withdrawal of

- 1 Gaming and Non-Gaming Employees.
- 2 Examples of routine withdrawals would include
- 3 situations where a job offer was rescinded, an employee
- 4 failed to meet basic employment requirements, an
- 5 incorrect application was filed, or a job offer was
- 6 amended and a Key License is no longer required.
- 7 Currently, Licensees petition the Board to
- 8 withdraw Key Employees. The Bureau of Licensing is
- 9 proposing this delegation of authority as a means of
- 10 streamlining the withdrawal process.
- 11 This delegation will assist the PGCB in making
- 12 more efficient use of its resources while at the same
- 13 time saving our Licensees the time and money required by
- 14 the current petition process.
- I want to clarify in cases of non-routine
- 16 terminations and resignations a formal Petition would
- 17 still be required in order to withdraw a Key Employee.
- 18 I ask that the Board consider the Order
- 19 delegating authority to the Director of Licensing.
- 20 CHAIRMAN DIGIACOMO COLINS: May I have a
- 21 motion, please?
- 22 COMMISSIONER ANGELI: Madame Chairman, I move
- 23 that the Board issue an Order to approve the delegation
- 24 of authority to the Bureau of Licensing to approve the
- 25 routine withdrawal of Key Employee License Applications.

- 1 COMMISSIONER COY: Second.
- 2 CHAIRMAN DiGIACOMO COLINS: Yes. Go on,
- 3 please.
- 4 COMMISSIONER SOJKA: I was just curious, you
- 5 mentioned saving money. The total amount of money that
- 6 is usually used in these routine withdrawals on an
- 7 annual basis, is it significant?
- 8 MS. HENSEL: Each Petition, the filing fee for
- 9 each Petition is \$225. So we would have to do the math
- 10 on how many withdrawals.
- 11 COMMISSIONER SOJKA: Multiple?
- MS. HENSEL: It adds up, yes.
- 13 CHAIRMAN DIGIACOMO COLINS: What would be an
- 14 example of non-routine?
- MS. HENSEL: If there were a termination that
- 16 had some circumstances that might be -- might be unusual
- 17 or may indicate that there was a potential crime or
- 18 something of that nature, we would, of course, want the
- 19 OEC to take a look at those. So, we would utilize the
- 20 Petition process.
- 21 Under this delegation, it would not just be a
- 22 determination by the Bureau of Licensing as to whether
- 23 or not a withdrawal would be accepted. It would be a
- 24 joint effort with the OEC.
- 25 CHAIRMAN DiGIACOMO COLINS: Okay. And you

- 1 would, of course, update the Board on your activities?
- MS. HENSEL: Absolutely. Yes.
- 3 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 4 COMMISSIONER GINTY: I was going to make that
- 5 report -- you are going to routinely report your actions
- 6 to us so we will have oversight?
- 7 MS. HENSEL: The Board will absolutely have
- 8 visibility of what is going on as to the withdrawals.
- 9 COMMISSIONER GINTY: I'm also interested in
- 10 some of the background that went on with respect to the
- 11 industry.
- Doug, you may want to address that.
- 13 MR. SHERMAN: Sure. You'll recall, I think it
- 14 was either the end of January, early February, we had
- 15 Mr. Morowitz in and provided testimony to the Board
- 16 concerning a review of Board expenses.
- 17 One of the conclusions of Mr. Morowitz, that
- 18 that was really the first step to start a dialogue with
- 19 Board staff about regulatory cost.
- 20 Staff is committed to the operators; and as a
- 21 result of talking with Mr. Morowitz, we, in fact, would
- 22 engage in that discussion.
- We met last month, a number of senior staff
- 24 members met with representatives for the -- a number of
- 25 the existing operators to discuss areas of our

- 1 regulatory authority and perhaps ways in which we can do
- 2 things either better or more efficiently without
- 3 sacrificing the integrity of the regulatory oversight
- 4 function.
- 5 This idea of the delegation of this authority
- 6 to limit expense as Susan indicated in a relatively
- 7 narrow scope where there is no objection, nothing to
- 8 indicate any type of wrongdoing is one of those areas
- 9 which was discussed between staff and the operators.
- 10 We looked at it. We determined that, in fact,
- 11 it would not compromise any of our oversight. It would
- 12 be really good for the regulatory environment to do it
- 13 this way.
- 14 COMMISSIONER GINTY: And the OEC is comfortable
- 15 with it as well?
- MR. PITRE: We concur wholly with this. Not
- 17 only will it help the industry, it actually will help
- 18 our office operate more efficiently.
- 19 COMMISSIONER GINTY: And Susan, you are
- 20 obviously happy with it?
- 21 MS. HENSEL: I think the delegation would be a
- 22 win/win situation.
- 23 COMMISSIONER GINTY: I want to congratulate the
- 24 staff on reaching out to the industry, and I want to
- 25 thank those members of the industry who participated?

- 1 And I understand that you intend for this to be an
- 2 ongoing dialogue with the industry?
- 3 MR. SHERMAN: That is correct. We have
- 4 indicated to the industry, the operators,
- 5 representatives that we would like to continue the type
- 6 of meetings that we have had in the past. This is the
- 7 first step, and we hope that we can bring more
- 8 efficiencies to the process.
- 9 COMMISSIONER GINTY: Maybe you can talk about
- 10 movable seats and stools for next time.
- MR. SHERMAN: We'll put it at the top of the
- 12 agenda.
- 13 COMMISSIONER GINTY: I had to get that one in.
- 14 Thank you, Madame Chairman.
- 15 CHAIRMAN DiGIACOMO COLINS: Very good. May we
- 16 have a vote?
- 17 All in favor?
- 18 COMMISSIONERS: Aye.
- 19 CHAIRMAN DiGIACOMO COLINS: Opposed?
- Motion carries.
- 21 MS. HENSEL: Thank you. That concludes the
- 22 Bureau of Licensing's presentation.
- 23 CHAIRMAN DiGIACOMO COLINS: Thank you.
- The next reports are from the OEC.
- 25 MR. PITRE: Good morning, Madame Chair. We

- 1 have four matters for your consideration today.
- 2 Presenting those matters are Assistant Enforcement
- 3 Counsel Kathleen Higgins and Assistant Enforcement
- 4 Counsel Melissa Powers.
- 5 CHAIRMAN DIGIACOMO COLINS: Good morning.
- 6 MS. POWERS: Madame Chair, members of the
- 7 Board. My name is Melissa Powers, Assistant Enforcement
- 8 Counsel.
- 9 The first matter before you is that of Justin
- 10 Birch. On February 2nd, 2009, OEC filed a Complaint for
- 11 Revocation against Mr. Birch for failure to maintain
- 12 suitability.
- 13 Mr. Birch did not respond to the Complaint
- 14 within 20 days. Therefore, his right to a hearing has
- 15 been waived and the facts alleged in the Complaint are
- 16 deemed admitted.
- On March 16th, 2009, OEC filed a request for
- 18 Default Judgment. At this time, OEC would ask that the
- 19 Board revoke both the Gaming Employee Permit and
- 20 Non-Gaming Employee Registration of Justin Birch.
- 21 CHAIRMAN DiGIACOMO COLINS: Very good.
- 22 May I have a motion?
- 23 COMMISSIONER COY: Madame Chair, I move that
- 24 the Board issue an Order to approve the revocation of
- 25 the Gaming Employee Permit of Justin Birch as described

- 1 by the OEC.
- 2 CHAIRMAN DiGIACOMO COLINS: May I have a
- 3 second?
- 4 COMMISSIONER GINTY: Second.
- 5 CHAIRMAN DiGIACOMO COLINS: All in favor?
- 6 COMMISSIONERS: Aye.
- 7 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 8 The motion carries.
- 9 Next matter?
- 10 MS. HIGGINS: The next matter is that of
- 11 Heather Hoffmaster. On January 27th, 2000, the OEC
- 12 filed a Complaint for Revocation of Miss Hoffmaster's
- 13 Non-Gaming Registration due to her failure to maintain
- 14 suitability.
- 15 Miss Hoffmaster did not respond to the claim
- 16 within 20 days and therefore, pursuant to Board
- 17 regulations, all facts alleged in the Complaint are
- 18 deemed admitted.
- 19 The OEC filed a Request for Default Judgment on
- 20 March 16th, 2009; and at this time, the OEC would ask
- 21 that the Board revoke Heather Hoffmaster's Non-Gaming
- 22 Registration.
- 23 CHAIRMAN DiGIACOMO COLINS: Very good.
- 24 May I have a motion?
- 25 COMMISSIONER GINTY: So moved.

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1 COMMISSIONER McCABE: Second.
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- 2 CHAIRMAN DIGIACOMO COLINS: All in favor?
- 3 COMMISSIONERS: Aye.
- 4 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 5 Motion carries.
- 6 MS. POWERS: The next matter before you is
- 7 Susan Rhines. On February 3rd, 2009, OEC filed a
- 8 Complaint for Revocation against Miss Rhines for failure
- 9 to comply with Federal or State Laws or Regulations,
- 10 material departure from a representation made in her
- 11 application for licensure, and failure to maintain
- 12 suitability.
- 13 Miss Rhines did not respond to the Complaint
- 14 within 20 days. Therefore, her right to the hearing has
- 15 been waived and all facts alleged in the Complaint are
- 16 deemed admitted. On March 23rd, 2009, OEC filed a
- 17 request for Default Judgment.
- 18 At this time, OEC would ask that the Board
- 19 revoke the Non-Gaming Employee Registration of Susan
- 20 Rhines.
- 21 CHAIRMAN DiGIACOMO COLINS: May I have a
- 22 motion, please?
- 23 COMMISSIONER McCABE: So moved.
- 24 COMMISSIONER SOJKA: Second.
- 25 CHAIRMAN DiGIACOMO COLINS: All in favor?

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1 COMMISSIONERS: Aye.
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- 2 CHAIRMAN DiGIACOMO COLINS: Opposed?
- That motion carries. Next matter.
- 4 MS. POWERS: The next matter before the Board
- 5 is that of Dorothy Roseboom. On February 6th, 2009, OEC
- 6 filed a Complaint for Revocation against Miss Roseboom
- 7 for failure to comply with Federal or State Laws or
- 8 Regulations and failure to maintain suitability.
- 9 Miss Roseboom did not respond to the Complaint
- 10 within 20 days. Therefore, her right to a hearing has
- 11 been waived and all facts alleged in the Complaint are
- 12 deemed admitted. On March 25th, 2009, OEC filed a
- 13 request for Default Judgment.
- 14 At this time, OEC would ask that the Board
- 15 revoke the Non-Gaming Employee Registration of Dorothy
- 16 Roseboom.
- 17 CHAIRMAN DiGIACOMO COLINS: Very good.
- May I have a motion, please?
- 19 COMMISSIONER SOJKA: So moved.
- 20 COMMISSIONER ANGELI: Second.
- 21 CHAIRMAN DiGIACOMO COLINS: All in favor?
- 22 COMMISSIONERS: Aye.
- 23 CHAIRMAN DiGIACOMO COLINS: Opposed?
- Motion carries.
- 25 Anything further?

- 1 MR. PITRE: Thank you Madame Chair. That
- 2 concludes our business.
- 3 CHAIRMAN DiGIACOMO COLINS: Thank you very
- 4 much.
- 5 Now, we will move on to the Category 3s. We
- 6 have been developing an extensive record regarding the
- 7 Category 3s, those License Applicants.
- 8 Our purpose here today is to have presentation
- 9 regarding any additional information from those
- 10 Applicants regarding their financing.
- 11 As you will all recall, we have been holding
- 12 the record open to develop -- in order to develop
- 13 whether or not there are firm financial commitments for
- 14 these projects.
- We will start now with the Valley Forge
- 16 Convention Center Partners application. I see those
- 17 parties have come up to the counsel table.
- 18 Mr. King, would you all state your names for
- 19 the record and then let me know do you have any
- 20 witnesses that need to be sworn.
- 21 MR. KING: Yes. Good morning, Your Honor, and
- 22 good morning to the members of the Board. Thanks again
- 23 for the opportunity to appear in front of you.
- 24 As you know, Adrian King from Ballard Sphar
- 25 representing the Applicant, Valley Forge Convention

- 1 Partners, LLC.
- 2 Also with me is my colleague and partner at
- 3 Ballard Spahr, Ray Quaglia. In addition, we do have two
- 4 witnesses today.
- 5 Seated to my right is Mr. Gary Brandice who you
- 6 heard from before, who is our financial advisor to this
- 7 project and also today is Barbara Evans. Miss Evans is
- 8 seated right here. Miss Evans is a Principal in the
- 9 project, one of the partners. She is also the Treasurer
- 10 for the project.
- 11 Let me also say, as you know, our Chairman,
- 12 Mr. Lubert was not able to join us today because of a
- 13 family emergency. He apologizes for that. He is
- 14 available telephonically, if necessary; but he does send
- 15 his best and his apologies.
- 16 CHAIRMAN DIGIACOMO COLINS: All right. Why
- 17 don't we begin by having the two witnesses sworn.
- 18 If you would rise.
- 19 MR. PITRE: Madame Chair would it be
- 20 appropriate to have our witnesses sworn?
- 21 CHAIRMAN DiGIACOMO COLINS: Absolutely, anyone
- 22 who is testifying in this Valley Forge matter. That
- 23 would be Mr. Talerico, correct?
- MR. PITRE: And Mr. Chris Greene possibly.
- 25 CHAIRMAN DiGIACOMO COLINS: Okay. Very good.

- 1 (Witnesses sworn en masse.)
- 2 CHAIRMAN DiGIACOMO COLINS: Thank you very
- 3 much.
- 4 Okay. Mr. King, when you are ready.
- 5 MR. KING: I'm ready. Well, thank you. We are
- 6 pleased to be here today.
- 7 As you know, we have been giving you updates on
- 8 the financing for this project. We believe that we now
- 9 have firm committed -- not believe -- we know that we
- 10 have firm committed financing in place.
- 11 Let me just -- quickly, I will give you the
- 12 overview and then Mr. Brandice and Miss Evans will be
- 13 available to answer any questions.
- 14 As you know, the budget or capital structure
- 15 for this project is \$107 million. There are three
- 16 components to that funding.
- 17 The first component is an existing mortgage on
- 18 the property that is provided through General Electric,
- 19 GE Capital Finance. That would remain in place on the
- 20 property.
- 21 The second component would be a \$25 million
- 22 unsecured loan being provided by the Delaware Valley
- 23 Real Estate Investment Fund.
- 24 We provided extensive information regarding
- 25 DVREIF in previous presentations and to the staff, and

- 1 in addition, Licensing asked that DVREIF file a
- 2 Principal Entity Application, and that has been filed as
- 3 of, I guess, last week. So that is in your possession
- 4 as well. I also understand from working with BIE,
- 5 obviously, that they have done a full review of DVREIF.
- 6 Lastly, the Partnership Group, Mr. Lubert, his
- 7 son Jonathan Lubert, Mr. Michael Heller, Miss Evans, and
- 8 Ken Coconauer led by Mr. Ira Lubert have agreed to stand
- 9 behind the product with an equity infusion of \$54
- 10 million. So that is our capital structure.
- 11 We are prepared to answer any questions. I can
- 12 tell you that the revenues projected from this project
- 13 are already existing from the hotel and convention
- 14 center operations, are more than sufficient even before
- 15 we get into gaming revenue to service any of the debt
- 16 that I have just gone through.
- We have submitted the DVREIF commitment letter.
- 18 We have submitted a commitment letter from Mr. Lubert.
- 19 We have submitted paperwork on GE. That, in summary, is
- 20 where we are.
- 21 With that in place and with the other
- 22 information that we have provided to the Board
- 23 throughout the application process, we are hopeful that
- 24 the Board will agree that we are suitable and ready for
- 25 action by the Board on our application.

- 1 At this point, I will make our team available
- 2 to answer any questions that you may have.
- 3 CHAIRMAN DiGIACOMO COLINS: Mr. Pitre, OEC?
- 4 MR. PITRE: Madame Chair, having reviewed the
- 5 information that was submitted by Mr. King on behalf of
- 6 Valley Forge, we initiated an investigation to determine
- 7 whether or not the sources were present, the funding
- 8 sources were present, and that every funding -- every
- 9 funding mechanism could be fulfilled.
- 10 We have Mr. Talerico here to testify, Mr. Chris
- 11 Greene, who verified those sources.
- 12 First, I would like to ask that Mr. Talerico
- 13 offer some testimony to the Board to basically inform
- 14 them with regard to the Feasibility Study that was
- 15 conducted by Pricewaterhouse that they previously
- 16 testified to initially when we first had their first
- 17 Category 3 hearings in this matter.
- 18 CHAIRMAN DIGIACOMO COLINS: Also, if
- 19 Mr. Talerico would also address what process the Board
- 20 underwent to review all of this information.
- 21 MR. PITRE: With regard to the Financial Task
- 22 Force?
- 23 CHAIRMAN DiGIACOMO COLINS: Absolutely. Okay,
- 24 thanks.
- 25 MR. TALERICO: My name is James Talerico. I'm

- 1 the Supervisor for the Financial Investigations Unit for
- 2 BIE.
- 3 Madame Chairman, one quick question, do you
- 4 want the process that was back in September, October of
- 5 last year?
- 6 CHAIRMAN DiGIACOMO COLINS: No. We have
- 7 already had your testimony about that.
- 8 MR. TALERICO: Fine. I have a little statement
- 9 here prepared.
- 10 CHAIRMAN DIGIACOMO COLINS: Anything new you
- 11 have done since then.
- MR. TALERICO: Oh, anything new we have done
- 13 since then?
- 14 CHAIRMAN DiGIACOMO COLINS: Yes.
- MR. TALERICO: We have -- as Mr. Pitre just
- 16 said, we have reviewed the GE loan. We have reviewed
- 17 the DVREIF investment papers, and we also have reviewed
- 18 Mr. Lubert's \$54 million and his partnership's
- 19 commitment to the project. All of those are in place
- 20 and we have essentially -- we had verified that all of
- 21 that money is ready.
- 22 CHAIRMAN DIGIACOMO COLINS: Okay. Keep going.
- 23 MR. TALERICO: Okay. All right. What I did
- 24 want to say and this gets back to the analysis that was
- 25 performed, as Mr. Pitre mentioned before by

- 1 Pricewaterhouse Coopers last year, the analysis that
- 2 they performed was a financial analysis and a potential
- 3 market analysis for the Valley Forge project.
- 4 These analyses were based on projections of
- 5 \$107 million in debt. According to the latest documents
- 6 and to what Attorney King just testified to, the
- 7 structure will be significantly less than \$107 million.
- 8 It will be the \$28 million and \$25 million.
- 9 Therefore, the annual interest expense and loan
- 10 repayments will be much less than previously estimated,
- 11 which will make projects more feasible than back in
- 12 October of 2008. The feasibility of the project seems
- 13 to be much more strengthened by the new financial
- 14 process.
- 15 CHAIRMAN DiGIACOMO COLINS: Is that
- 16 attributable to the infusion of equity?
- 17 MR. TALERICO: Definitely, the \$54 million
- 18 infusion of equity definitely enhances the project.
- 19 CHAIRMAN DIGIACOMO COLINS: Go on.
- 20 MR. TALERICO: What other questions -- that
- 21 basically explains what we did. Do you want any
- 22 specifics? If the Board has any questions, I can answer
- 23 any questions.
- 24 CHAIRMAN DiGIACOMO COLINS: Let me see if we
- 25 have any questions.

- 1 Any questions for Mr. Talerico?
- 2 COMMISSIONER ANGELI: I want to go back to the
- 3 -- I'm just curious about the loans. The \$28 million
- 4 loan, is there -- my understanding is that like a term
- 5 loan for a certain time period?
- 6 MR. BRANDICE: Yes. It is an in-place loan.
- 7 It comes due in June of 2011.
- 8 COMMISSIONER ANGELI: What happens after that?
- 9 MR. BRANDICE: Well, it is in securitized
- 10 pieces of debt, which means that will come due. We
- 11 might have -- we may have the option to extend that for
- 12 a year if the lender is willing; otherwise, we will be
- 13 out looking for a new first mortgage position.
- 14 COMMISSIONER ANGELI: Is that the same with the
- 16 MR. BRANDICE: The \$25 million is a three-year
- 17 term.
- 18 COMMISSIONER ANGELI: Okay. And so at the end
- 19 of three years, you have to go back out for more
- 20 financing?
- 21 MR. BRANDICE: Correct, replacement financing.
- 22 COMMISSIONER ANGELI: Replacement financing.
- MR. BRANDICE: Yes.
- 24 COMMISSIONER ANGELI: The \$54 million, is that
- 25 a loan being paid back or is that equity into the

- 1 project?
- 2 MR. KING: It is structured as an equity
- 3 position. If I could go back to GE, that is a first
- 4 mortgage in an existing and successful piece of real
- 5 estate with two hotels and a convention center, which
- 6 presently are kicking off revenues of approximately \$7
- 7 million. The -- go ahead.
- 8 MR. BRANDICE: The projections for 2009 are
- 9 slightly over \$5 million.
- 10 MR. KING: I'm sorry.
- MR. BRANDICE: 7 million was last year.
- MR. KING: Okay. But my point is, we do not
- 13 believe there will be any problem refinancing that if GE
- 14 elected not to extend it, as it is a first position and
- 15 a secured instrument.
- 16 MR. BRANDICE: One thing I would like to add is
- 17 come June 11, we will have been through the
- 18 repositioning and renovation of this asset.
- 19 The \$25 million that we are getting from DVREIF
- 20 is going into the improvements into the project. A
- 21 large portion of the \$54 million of equity is going into
- 22 improvements into the project.
- 23 So at the end of the day, by June 2011, we will
- 24 have a significantly enhanced property with the hotel,
- 25 the convention center, the gaming operation.

- 1 So using fairly conservative estimates, we
- 2 believe that replacing a first mortgage of \$28 million
- 3 will be relatively -- you know, we can accomplish that
- 4 even in this environment, frankly.
- 5 COMMISSIONER ANGELI: Did I understand you to
- 6 say, Mr. King, that even without the slot -- the 500
- 7 slots, the current configuration of what you do will
- 8 service the debt as outlined here as well?
- 9 MR. KING: Yes, it will.
- 10 COMMISSIONER ANGELI: Thank you. I have no
- 11 further questions.
- 12 CHAIRMAN DIGIACOMO COLINS: Any other
- 13 questions?
- 14 COMMISSIONER GINTY: Mr. King, will you just
- 15 remind me how many jobs are at stake here?
- 16 MR. KING: Overall, it is 500 jobs; 350 of
- 17 those jobs would be in connection with the renovation
- 18 and the construction.
- 19 Under the terms of the DVREIF commitment, as
- 20 you know, we have committed to use union labor, all
- 21 skilled trade for that work. Then we anticipate another
- 22 150 permanent jobs as a result of the casino operations
- 23 that would be created.
- 24 COMMISSIONER GINTY: Thank you.
- 25 COMMISSIONER McCABE: I just have a question,

- 1 point of clarification because I think it is already on
- 2 the record; but this \$107 million is just not to do the
- 3 slots parlor? That is to do renovations in the hotel,
- 4 the convention center, and I believe, what, 45 million
- 5 is going to the slots area?
- 6 MR. KING: Yeah. Approximately -- actually,
- 7 about 42 million is -- okay. I'll turn it over.
- 8 MR. BRANDICE: Approximately \$35 million will
- 9 be direct improvements into the asset, which includes
- 10 the renovation of the gaming floor, the purchase of
- 11 anything needed for the gaming operation, as well as the
- 12 complete renovation of the hotel, and the reflagging of
- 13 the hotel, which would include the renovation of all of
- 14 the hotel rooms, the common areas, and the amenities
- 15 that are available in the hotel, including the
- 16 restaurants, the cafe, the spa, and things like that.
- 17 COMMISSIONER McCABE: If you were not able to
- 18 be successful in your application to get the slots
- 19 License, you would still be doing a renovation of the
- 20 hotel and convention center?
- MR. BRANDICE: No.
- 22 COMMISSIONER McCABE: So that is paired
- 23 together?
- MR. BRANDICE: It is the catalyst for us to get
- 25 this done.

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1 CHAIRMAN DIGIACOMO COLINS: All right. Do you
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- 2 have any further statements or any other information you
- 3 want to add before we recess for an Executive Session
- 4 for purposes of deliberations?
- 5 MR. KING: Your Honor, in terms of making the
- 6 record complete, what I would like to do is move into
- 7 the record the documents that have been provided to BIE
- 8 with respect -- and to licensing for that matter with
- 9 respect to establishing the financing. That would be
- 10 the documents with respect to the GE loan.
- 11 Next would be the DVREIF commitment letter and
- 12 then the last document would be what we'll call the Ira
- 13 Lubert commitment letter with attachments.
- 14 However, I would add one caveat that I would
- 15 ask -- I'm sorry and Dale correctly reminds me that
- 16 there is also an amendment letter to the DVREIF
- 17 commitment letter that has also been provided to BIE.
- I would ask to the extent appropriate,
- 19 particularly individual personal financial information,
- 20 that that be treated confidential pursuant to Section
- 21 1206(f) of the Gaming Act and Section 407(a)(3) of the
- 22 Regulations.
- 23 CHAIRMAN DiGIACOMO COLINS: Any objection,
- 24 counsel, from OEC?
- MR. PITRE: No objection, Your Honor.

- 1 CHAIRMAN DIGIACOMO COLINS: May I have a motion
- 2 to accept those documents into the record?
- 3 COMMISSIONER COY: So moved.
- 4 COMMISSIONER ANGELI: Second.
- 5 CHAIRMAN DiGIACOMO COLINS: All in favor?
- 6 COMMISSIONERS: Aye.
- 7 CHAIRMAN DiGIACOMO COLINS: Opposed.
- 8 Motion carries.
- 9 All right. Anything from Enforcement Counsel
- 10 before we recess?
- 11 MR. PITRE: That concludes our presentation.
- 12 CHAIRMAN DiGIACOMO COLINS: All right. We're
- 13 going to take a brief recess so that we can exercise
- 14 some deliberations. Thank you.
- 15 (Executive Session.)
- 16 CHAIRMAN DiGIACOMO COLINS: Do we have
- 17 Commissioner Rivers back on the phone? We have to call
- 18 him.
- 19 We're back in session. Let me ask now if we
- 20 have a motion regarding the Valley Forge application at
- 21 this time.
- 22 COMMISSIONER GINTY: Yes, Madame Chairman. I
- 23 move that the Board award a Category 3 Slot Machine
- 24 License to Valley Forge Convention Center Partners
- 25 pursuant to terms and conditions to be issued by the

- 1 Board's Bureau of Licensing.
- 2 CHAIRMAN DiGIACOMO COLINS: May I have a
- 3 second?
- 4 COMMISSIONER McCABE: Second.
- 5 CHAIRMAN DiGIACOMO COLINS: I'll ask for a roll
- 6 call vote, please.
- 7 MS. KANE: Commissioner Angel?
- 8 COMMISSIONER ANGELI: Yes.
- 9 MS. KANE: Chairman Colins?
- 10 CHAIRMAN DiGIACOMO COLINS: Yes.
- MS. KANE: Commissioner Coy?
- 12 COMMISSIONER COY: Yes.
- MS. KANE: Commissioner Ginty?
- 14 COMMISSIONER GINTY: Yes.
- MS. KANE: Commissioner McCabe?
- 16 COMMISSIONER McCABE: Yes.
- 17 MS. KANE: Commissioner Rivers?
- 18 COMMISSIONER RIVERS: Yes.
- 19 MS. KANE: Commissioner Sojka?
- 20 COMMISSIONER SOJKA: Yes.
- MS. KANE: Thank you.
- 22 CHAIRMAN DIGIACOMO COLINS: Very good. The
- 23 motion carries unanimously. Thank you very much.
- MR. KING: Thank you.
- 25 CHAIRMAN DiGIACOMO COLINS: And now the

- 1 representatives from Bushkill, Miss Jones, come up. All
- 2 right. Good morning.
- 3 MS. JONES: Good morning.
- 4 CHAIRMAN DiGIACOMO COLINS: Would you state
- 5 your name for the record, please.
- 6 MS. JONES: Good morning, Chairman Colins,
- 7 Commissioners. Marie Jones from Fox Rothschild here on
- 8 behalf of the Bushkill Group.
- 9 First, I would like to provide a preliminary,
- 10 an update. This morning, the Bushkill Group filed a
- 11 Petition seeking additional time to provide the Board
- 12 with information regarding financing for its project and
- 13 other information that the Board may find relevant to
- 14 help them with respect to perhaps an issuance of a
- 15 conditional approval with respect to financing.
- 16 As you have heard from us before, Bushkill
- 17 continues to work to obtain financing for the project;
- 18 and we look forward to this project moving forward.
- 19 I do have with me today Andy Worthington from
- 20 the Bushkill Group, President of the Bushkill Group, who
- 21 you have heard from before, as well as Steven Reedy, CIT
- 22 Lending, Corp., if you wish to hear from them today or
- 23 wish first for our Petition to be answered by OEC and
- 24 move forward in that route. Thank you.
- 25 CHAIRMAN DiGIACOMO COLINS: Well, Miss Jones,

- 1 you certainly have clients here today. If they wish to
- 2 make a statement, we are happy to hear from them,
- 3 whatever you determine.
- 4 MS. JONES: At this time, they have nothing
- 5 additional to add. If there are any questions, they
- 6 would be happy to address them.
- 7 CHAIRMAN DiGIACOMO COLINS: All right. Are
- 8 there any questions at this time?
- 9 Well, I guess I have one significant question.
- 10 At this point in time, are there any changes in the
- 11 commitment level of the financing that -- from what you
- 12 presented to us last time you were here?
- 13 MS. JONES: There is not a commitment letter.
- 14 There is additional movement. We are continuing to work
- 15 with lenders, CIT.
- 16 There has been a new memorandum that has went
- 17 out to approximately 20 lenders, 9 of which who have
- 18 expressed interest; and we are working diligently with
- 19 them to move forward on the financing.
- 20 CHAIRMAN DIGIACOMO COLINS: Okay.
- MS. JONES: Having said that though, we
- 22 continue to be told by them that a conditional approval
- 23 would be the best resolution and would overcome a hurdle
- 24 that these lenders have.
- 25 CHAIRMAN DIGIACOMO COLINS: Okay. So to

- 1 paraphrase, you're getting some informal interest but
- 2 there is no additional commitment?
- 3 MS. JONES: Correct.
- 4 CHAIRMAN DiGIACOMO COLINS: Okay. All right.
- 5 What I would like to do is ask the Board -- if there are
- 6 no more questions from the Board at this point in time,
- 7 are there -- does anyone have any -- do you want to have
- 8 a discussion regarding where to go with this or make a
- 9 motion?
- 10 COMMISSIONER ANGELI: I would like to make a
- 11 motion --
- 12 CHAIRMAN DiGIACOMO COLINS: All right.
- 13 COMMISSIONER ANGELI: -- based on what has been
- 14 presented here. I move that the Board continue to
- 15 consider the Category 3 License Application for the
- 16 Bushkill Group.
- 17 COMMISSIONER SOJKA: Second.
- 18 COMMISSIONER McCABE: I have a question.
- 19 CHAIRMAN DIGIACOMO COLINS: All right.
- 20 COMMISSIONER McCABE: How long do you think
- 21 this process is going to take?
- 22 MS. JONES: May I have Mr. Reedy sworn, please,
- 23 so he can answer that question?
- 24 CHAIRMAN DiGIACOMO COLINS: Certainly. Let's
- 25 do that.

- 1 (Witnesses sworn.)
- 2 MR. REEDY: Could you repeat the question?
- 3 COMMISSIONER McCABE: How long do you think the
- 4 process is going to take for you guys to get a
- 5 commitment?
- 6 MR. REEDY: We have, as Maria stated, issued --
- 7 contacted 20 potential investors here of which we have
- 8 received back nondisclosure agreements to 9 within the
- 9 last week.
- 10 I think that it is fair to say that within the
- 11 next 90 days, we will be able to fairly evaluate those
- 12 potential investors' appetite for this transaction.
- 13 The situation with the Bushkill Group, it is a
- 14 unique financing and that they are a timeshare company,
- 15 which is an asset-based lending product.
- We are also in the process of raising the
- 17 capital for the conversion of the event center at
- 18 Fernwood Resort into a slot casino.
- 19 So, there are two different mindsets in those
- 20 kind of investors; cash flow lenders versus asset-based
- 21 lenders. It is two different analyses that we are
- 22 trying to appeal to the appropriate investor group to
- 23 actually understands both of those concepts that can get
- 24 comfortable with an investment of this nature.
- 25 The one issue that investors continue to ask

- 1 me is where are they in the process of receiving their
- 2 License. At this time, all I can tell them is the
- 3 process is ongoing.
- 4 It would be of great benefit to the Bushkill
- 5 Group to have a Conditional License at this point to
- 6 proceed with their financing.
- 7 COMMISSIONER SOJKA: Can I ask?
- 8 We understand, Miss Jones, that a Petition was
- 9 sent forward this morning. We obviously had not seen
- 10 and studied that, but you have now heard a motion
- 11 offered by Commissioner Angeli.
- 12 Should this Board pass that motion, does that
- 13 render moot your Petition?
- MS. JONES: I believe that effectively, they
- 15 are doing the same thing. The motion to continue the
- 16 consideration of these applications and our Petition to
- 17 extend the time are basically -- end up at the same
- 18 result.
- 19 So, after hearing the motion and after hearing
- 20 the results of it will determine what needs to be done
- 21 with the Petition.
- 22 COMMISSIONER SOJKA: Thank you.
- 23 CHAIRMAN DIGIACOMO COLINS: All right. Any
- 24 further discussion? Any additional motions at this
- 25 time?

- 1 All right. There's been a second? I'm sorry.
- 2 I'm losing track. Was there a second?
- 3 COMMISSIONER SOJKA: There was a second.
- 4 CHAIRMAN DIGIACOMO COLINS: Then it is time to
- 5 vote.
- 6 All in favor?
- 7 COMMISSIONERS: Aye.
- 8 CHAIRMAN DiGIACOMO COLINS: Opposed?
- 9 Motion carries. That motion carries and your
- 10 Application will stay intact and will continue to be
- 11 considered and you will be afforded the opportunity to
- 12 provide updated information regarding financial
- 13 commitments.
- MS. JONES: Thank you.
- 15 CHAIRMAN DIGIACOMO COLINS: You indicated it
- 16 could be as long as 90 days going forward. Does the
- 17 Board wish to discuss whether or not we should --
- 18 there's an appetite at this point in time to reopen, to
- 19 look for that 90 days for other applications. Any
- 20 comments?
- 21 COMMISSIONER COY: Madame Chair, I have a
- 22 motion. I move the Board reopen the Category 3 Slot
- 23 Machine License Application period for 90 days so as to
- 24 allow for any interested Applicant other than the
- 25 Bushkill Group whose application remains pending to make

- 1 application for a Category 3 License.
- 2 CHAIRMAN DiGIACOMO COLINS: Is there a second?
- 3 COMMISSIONER SOJKA: Second.
- 4 CHAIRMAN DiGIACOMO COLINS: Any comment?
- I would just like to comment that at this point
- 6 in time in view of the economic climate of the country,
- 7 the tightening of the credit market that has occurred,
- 8 the potential for it to loosen up whether or not that
- 9 happens, but that I think it is appropriate for us to
- 10 see whether or not there are other potential Applicants
- 11 and to give you additional time to develop so that we
- 12 can have the best choice and the best project possible
- 13 for this remaining License.
- So, all in favor?
- 15 COMMISSIONERS: Aye.
- 16 CHAIRMAN DiGIACOMO COLINS: Opposed?
- Motion carries.
- 18 The application process for Category 3s will be
- 19 reopened for 90 additional days from today. Thank you
- 20 very much.
- MS. JONES: Thank you.
- 22 CHAIRMAN DIGIACOMO COLINS: All right. The
- 23 next matter on the agenda is the update that we have
- 24 requested on Category 2 Licenses for Philadelphia. And
- 25 before we begin those matters, I want to acknowledge

- 1 that we not only have the Licensees here to make this
- 2 presentation but we have a room full of people who are
- 3 interested, have a significant interest in these
- 4 Licensees.
- 5 As a result of this showing of interested
- 6 parties, what we are going to do today is after we have
- 7 had the presentations, I have asked our Director of
- 8 Media Doug Harbach to meet with representatives from the
- 9 different groups.
- 10 In order to proceed in an orderly fashion,
- 11 after everyone has heard the presentations, then we will
- 12 allow or provide for statements by the representatives
- 13 from the different comment groups that are here today so
- 14 that we can give them an opportunity to speak.
- I want to remind everyone that the purpose of
- 16 this meeting is for an update. It is a public meeting.
- 17 It is a public update, not just for the Board, but it is
- 18 an update for all of you who are in the audience and for
- 19 the public at large.
- 20 It is to provide information to everyone
- 21 relevant to the progress of the Category 2 Licensees in
- 22 Philadelphia.
- 23 The issue of casino placement in Philadelphia
- 24 was a matter of public interest in 2006; and at that
- 25 time, before we granted the Licenses, we conducted

- 1 Public Input Hearings.
- 2 Clearly, there is still a significant interest
- 3 in the Licenses in Philadelphia; and it is our sincere
- 4 desire to provide updated information through this forum
- 5 today.
- To that end, I ask that the introductions be
- 7 allowed to go forward clearly without interruption; and
- 8 again, I said that those in opposition would have an
- 9 opportunity to speak afterwards.
- 10 We are going to hear from HSP Gaming and they
- 11 will be followed by Philadelphia Entertainment and
- 12 Development Partners.
- 13 HSP Gaming has filed an Amended Petition for an
- 14 extension of time to begin operations and to modify the
- 15 proposed facility. We are not conducting a formal
- 16 hearing on that Petition today; as the Amended Petition
- 17 was just filed Monday and the Board staff is presently
- 18 undergoing its review of that Amended Petition.
- 19 Today, we are receiving updates from the
- 20 Licensees. The hearing on the HSP Petition is going to
- 21 be scheduled for May 6th.
- 22 Now, we have received written submissions from
- 23 elected public officials, which will be read into the
- 24 record today after the presentations; and as we have
- 25 done for elected officials, we will accept written

- 1 submissions as well from members of the public
- 2 concerning the HSP Amended Petition.
- We ask that those written comments, if
- 4 submitted, are filed with the Board's Clerk no later
- 5 than April 24th.
- 6 These letters or written submissions expressing
- 7 views about this Petition will be provided to HSP and to
- 8 the Board members for consideration prior to the May 6th
- 9 hearing.
- 10 Philadelphia Entertainment and Development
- 11 Partners has not yet filed a Petition for either an
- 12 extension of time or to re-site the casino.
- 13 Should that Licensee file a motion for an
- 14 extension of time to operate slot machines, the Board
- 15 will provide the same opportunity to submit written
- 16 views on that matter.
- 17 If that Licensee files a Petition to move the
- 18 casino to another site, the Board will conduct Public
- 19 Input Hearings in Philadelphia for the purpose of
- 20 hearing from the public concerning a new proposed
- 21 location.
- 22 Again, I repeat, a Petition has not yet been
- 23 filed on that. Now, with that explanation, we will
- 24 start this update process by asking HSP to come forward
- 25 come up to counsel's table.

- 1 We have our Chief Counsel Doug Sherman at
- 2 counsel table as well.
- 3 Mr. Sherman, before we start, do you have
- 4 anything you want to address?
- 5 MR. SHERMAN: Yes, Chairman Colins, although
- 6 the presentation today is not a formal hearing, the
- 7 presentation may be relevant to the Board's future
- 8 consideration of the Petition, which has recently been
- 9 filed.
- 10 Therefore, I would suggest that all persons who
- 11 will be present on HSP be placed under oath so that the
- 12 transcript of today's proceeding can be incorporated
- 13 into the record at a future time.
- 14 By doing so, we ensure the integrity of the
- 15 record and that it can be preserved and efficiencies
- 16 promoted at future hearings.
- 17 CHAIRMAN DiGIACOMO COLINS: Very good. Thank
- 18 you. All right. Let's administer an oath to those from
- 19 HSP who are going to be testifying today.
- Those in the audience who are going to be
- 21 speaking later, we've collected your names, I think.
- 22 You can have a seat. We'll administer the oath to you
- 23 before you speak. Thank you very much.
- 24 (Witnesses sworn en masse.)
- 25 CHAIRMAN DIGIACOMO COLINS: Very good. Thank

- 1 you.
- 2 Mr. Donnelly, good morning. Good afternoon.
- 3 MR. DONNELLY: Good morning. Good afternoon,
- 4 Madame Chairman and members of the Commission. Thank
- 5 you for inviting us here today.
- 6 We have with us today from Sugar House and
- 7 representing Sugar House Neil Blume, who will be
- 8 testifying, Ian Kope, who is Kope Architects, will be
- 9 testify and Terry McKenna from the Keating Organization,
- 10 who will also be speaking.
- 11 Also with us --
- 12 CHAIRMAN DIGIACOMO COLINS: Could those of you
- in the audience, could you be seated. You can hold your
- 14 signs but if could you be seated so the people behind
- 15 you can see what is going on, there are a lot of other
- 16 people in the audience.
- 17 If you would do that, I would be grateful,
- 18 please, if you wouldn't mind. Then we can make sure
- 19 that everyone in the audience can see and participate.
- 20 If you would do that please, I would appreciate it.
- 21 Thank you very much. I appreciate that. Thank you.
- 22 All right. Mr. Donnelly, proceed please.
- MR. DONNELLY: Thank you, Madame Chair. Also
- 24 with me are some of the principles of the Sugar House,
- 25 as well as Bob Sheldon and President and COO, who will

- 1 not be testifying unless there is question and answer,
- 2 and Lee Whitiker, Director of Communications.
- 3 Let me start off, why are we here today? We
- 4 are here for a couple of reasons. Number one, the
- 5 Chair, Madame Chair asked us last month to appear today
- 6 and advise the Board in a formal process as to what our
- 7 progress has been in the City of Philadelphia for
- 8 developing a casino facility and for having 1,500 slot
- 9 machines up and operating three years from the time that
- 10 we are licensed.
- 11 This is completely appropriate, I think. As
- 12 the Board knows, we are in almost daily contact with the
- 13 staff with regard to this matter and I know that the
- 14 staff on a periodic basis briefs the Board.
- 15 However, the public does not have the
- 16 opportunity to have these public presentations as
- 17 frequently as we talk with the staff.
- 18 So I applaud you for having us and we welcome
- 19 the opportunity to do this. As you know, there was a
- 20 Petition -- you spoke today, there was a Petition filed
- 21 Monday amending our earlier Petition. That will be
- 22 heard on May 6th.
- 23 In that Petition we asked for the Board to
- 24 consider two items. Item No. 1 is an extension of time
- 25 to make 1,500 slots available for play, which is a --

- 1 that power and that possibility is built in to the
- 2 Statute. Of course, that is in your judgment at that
- 3 time.
- 4 Secondly, we have asked the Board to consider a
- 5 modification from our -- the plan that was previously
- 6 approved. That modification is what we are going to
- 7 address today as well as addressing in part why it is
- 8 that we seek the extension.
- 9 The modification is minimal. The project that
- 10 we are seeking a modification for is substantially
- 11 similar to that project that was approved by this Board
- 12 in -- or late 2006 and early 2007.
- In preparing for this, I went back to
- 14 Adjudication and to the Statement of Conditions. I
- 15 think you will see today, when Mr. Kope presents, the
- 16 Adjudication addressed a number of issues.
- 17 Principally, they were location, which is the
- 18 same, traffic concerns, which will be the same, the
- 19 mitigation of that, the size is 22 acres, it is 22 acres
- 20 now.
- 21 The parking, we still have more than adequate
- 22 parking for the facility, although some of it is on
- 23 grade until a garage is built at this time.
- 24 The quality of the finishes in the products are
- 25 substantially the same. The amount of jobs that will be

- 1 generated, both construction and permanent jobs, are
- 2 almost identically the same.
- 3 The revenues interestingly are higher. That
- 4 means not only higher revenues but that means higher
- 5 taxes. For many of the citizens that are here, that
- 6 means tax relief for wage tax and property tax relief in
- 7 the City of Philadelphia. It means funding for the
- 8 convention center and it means jobs in the City as well.
- 9 We are -- principally, the revenue is higher
- 10 because we are proposing adding another 200 slot
- 11 machines for 1,700 in the interim facility.
- 12 Revenue -- the diversity plan is the same. We
- 13 remain committed to it, the same history of commitment
- 14 to tourism that this Board found before, the same
- 15 community commitment, although I am happy to say since
- 16 we were licensed, we have actually entered into a
- 17 Community Agreement with the community, and the
- 18 employment in wages will be the same.
- 19 What we will be presenting through three people
- 20 today will be Mr. Blume talking about the progress and
- 21 plans and the jobs and economic status and some of the
- 22 addressing the financing and the timing.
- 23 Mr. Kope will address the design and timing.
- 24 Mr. McKenna will address the approvals that are required
- 25 to reach the goals.

- 1 This task has been made quite a bit lighter
- 2 than it was a few weeks ago and that is because since we
- 3 received Chair Colins' letter, there has been an
- 4 agreement reached with the City.
- 5 When I say the City, I mean both the
- 6 administration of the City of Philadelphia and parts of
- 7 the City Council, particularly the City Councilperson
- 8 from our district.
- 9 It is no secret that there was some significant
- 10 philosophical differences between members of the City
- 11 Administration and some citizens in the City of the plan
- 12 that was approved by this Board.
- 13 For the last year and a half or so, we have
- 14 been having the discussions. The modifications that we
- 15 are going to present to you today incorporate many of
- 16 those comments that were made by City Officials, made by
- 17 the City Advisors, and made by citizens and made by
- 18 professionals who looked at this -- at this project.
- 19 I want to emphasize that the -- although the
- 20 project addresses now with modifications many of those
- 21 concerns, it is completely in sync with what this Board
- 22 approved.
- I would like to read into the record two
- 24 letters that were, or one letter and one statement made
- 25 to the press that we received just this Monday. The

- 1 first is from Mayor Nutter. I won't read that whole
- 2 letter, but it will be in the record.
- I just want to emphasize the next to the last
- 4 sentence or maybe the third from the last sentence,
- 5 which reads as follows, and this is Mayor Nutter's
- 6 letter of April 6th.
- 7 I will ensure that all City Departments in my
- 8 Administration will fully cooperate and will continue
- 9 working diligently with Sugar House to obtain all
- 10 permits and approvals within the City's control in a
- 11 timely matter to ensure the opening of the Sugar House
- 12 interim gaming facility by the second quarter of 2010.
- 13 There is also a -- I have a copy of a press
- 14 statement that Councilman Frank DiCicco made on that
- 15 same date, one sentence of which states, quote,
- 16 unequivocally, I am supporting this project and it is
- 17 the modified project and look forward to working with
- 18 HSP Gaming to create a successful facility.
- 19 Now, we all recognize that there are some
- 20 elements to the community that are still unhappy with
- 21 this. We will always have that.
- We are very happy to say we have what we
- 23 believe to be a very clear path to what the Legislature,
- 24 what the City Administration now would -- our councilman
- 25 in our district and the vast majority of the people of

- 1 the Commonwealth and what this Board asked us to do and
- 2 what we promised to do about a year ago.
- 3 And with that, I will introduce Neil Blume.
- 4 Thank you.
- 5 MR. BLUME: Thank you, John. Thank you
- 6 Chairman Colins and members of the Board.
- 7 CHAIRMAN DIGIACOMO COLINS: Mr. Blume, hold on.
- 8 Pull the microphone.
- 9 MR. BLUME: I'm sorry. Thank you, Chairman
- 10 Colins and members of the Board. I appreciate this
- 11 opportunity to address you and -- to address both you
- 12 and to address the public about the status of our Sugar
- 13 House project.
- 14 We received our License about a year and a
- 15 quarter ago. During that last year and a quarter or so,
- 16 as you know, we have encountered many legal and other
- 17 obstacles beyond our control, which we have overcome
- 18 each time in a number of legal proceedings before the
- 19 Supreme Court of this Commonwealth of Pennsylvania.
- 20 Recently, a Master Chancery was appointed by --
- 21 I believe that is the legal title, but I could be wrong
- 22 -- a Master was appointed by the Pennsylvania Supreme
- 23 Court to oversee the legal proceedings and to ensure
- 24 that this project gets moved along and opened in the
- 25 interest of the citizens of the Commonwealth and the

- 1 state.
- 2 CHAIRMAN DIGIACOMO COLINS: Go on.
- 3 MR. BLUME: But all of this is really the past,
- 4 and we are really here to talk about moving forward. We
- 5 want to look forward, not back. We clearly are
- 6 optimistic and see light at the end of the tunnel.
- 7 After talking to the City over the last several
- 8 weeks, several meetings subsequent to the appointment of
- 9 the Master, we have come up with a modified plan of
- 10 development, which we are presenting to the Gaming Board
- 11 for your approval in order to accomplish objectives and
- 12 goals.
- 13 Our first objective, which we believe is shared
- 14 by both the City and the Commonwealth as well as the
- 15 Board is to get an interim casino open as soon as
- 16 possible with at least 1,500 slot machines.
- 17 We want -- the second goal is that that interim
- 18 casino be part of our first phase, which is 3,000 slots
- 19 so that it will be attractive, the same kind of
- 20 finishes, and be able to successfully compete in a
- 21 competitive environment.
- The modified plan that we are presenting is
- 23 substantially similar to the plan that you approved in
- 24 2006.
- 25 A third objective is we want to be good

- 1 citizens.
- 2 CHAIRMAN DiGIACOMO COLINS: Excuse me. Please,
- 3 some order. Thank you.
- 4 MR. BLUME: We have come up with a better
- 5 version for the waterfront, having both listened to the
- 6 City and various other community groups.
- 7 Most importantly, we have come to an agreement
- 8 with the City. We're burying the hatchet and we are
- 9 moving forward with City and we are working
- 10 cooperatively with the City to move forward.
- 11 After our meetings with the City and after they
- 12 reviewed our plans, they are now supporting our modified
- 13 plan, and you have just heard a bit of a letter to the
- 14 Gaming Board from Mayor Nutter supporting our modified
- 15 plan and the Mayor's attorney, the City's attorney has
- 16 represented to the Master that they are supporting our
- 17 plan.
- 18 In addition, Councilman Frank DiCicco, who is
- 19 the councilman for the district where our project will
- 20 be built, is in support of our plan and has agreed to
- 21 introduce legislation to get our plan approved.
- In the meantime, we have been doing a lot of
- 23 work. We have key members of our executive team that
- 24 are in place. Our internal controls are being drafted.
- 25 Our community outreach continues.

- We're in detailed planning for a slot machine
- 2 and other equipment purchasing. We are engaged in
- 3 substantial development activity.
- 4 We have purchased the property. We have worked
- 5 on our design. We have done considerable site work. We
- 6 have removed the old sugar refinery obstructions and we
- 7 have completed test piles.
- 8 We have received a number of permits, which
- 9 Terry will discuss in more detail. We have obtained our
- 10 Riparian Rights License. We have entered into a
- 11 community benefit agreement and our diversity program
- 12 remains in effect.
- 13 Now, let me discuss for a few minutes with you
- 14 the job creation and revenue situation. As far as jobs
- 15 are concerned, when we start construction on the
- 16 interim, we will create 500 construction jobs.
- When the interim opens, when we will have 500
- 18 permanent casino jobs working on the interim. When we
- 19 complete Phase I, which is the full 3,000 slots, we will
- 20 have 600 construction jobs and an additional ultimate,
- 21 which will be -- ultimately be 1,100 construction jobs
- 22 and we will have 600 more permanent jobs for a total of
- 23 1,100 permanent jobs working at the casino.
- Now, when we look at the revenue that we are
- 25 going to produce that we are projecting, the following

- 1 are projections: As far as the interim is concerned, in
- 2 2006, we projected that we would generate about \$182
- 3 million worth of revenue.
- 4 Our current projection is that we will produce
- 5 \$240 million worth of revenue while we operate the
- 6 interim.
- 7 Part of that increase is due, but not all, to
- 8 the fact that we are processing 1,700 slots when you
- 9 open the interim instead of 1,500.
- 10 When we open Phase I of the casino with 3,000
- 11 slots, we originally projected in our approved plan in
- 12 2006, \$372 million of revenue and we now project about
- 13 \$400 million of revenue when we open the 3,000 slots.
- 14 Those, by the way, are conservative projections slightly
- 15 less than our studies indicate.
- 16 Our tax revenues per year that we would
- 17 generate for the Commonwealth and the City and for the
- 18 residents is significant.
- 19 In the interim casino, the City of Philadelphia
- 20 will receive about \$16 million a year. In addition, the
- 21 Commonwealth will receive tax relief for the citizens of
- 22 \$82 million a year and there will be economic
- 23 development of approximately \$12 million a year in tax
- 24 relief including the convention center.
- 25 When Phase I opens with 3,000 slots, there will

- 1 be an annual tax revenue to the City of \$25 million a
- 2 year, tax relief to the citizens of Pennsylvania of \$136
- 3 million a year, and an additional \$20 million of tax
- 4 benefits for the convention center, etc.
- Now, let's look at what the cost of building
- 6 both the originally approved plan and our proposed
- 7 modified plan.
- 8 The approved plan had a projected cost of \$460
- 9 million. That included the License and the land and the
- 10 hard cost of building the project.
- 11 The proposed modified plan is slightly more,
- 12 \$474 million including a License in the land, which are
- 13 essentially the same. It should be noted that these
- 14 cost numbers are before the cost of financing and any
- 15 cash flow.
- 16 The next subject I would like to discuss is
- 17 financing, which is a topic that I think I have some
- 18 experience in.
- 19 CHAIRMAN DIGIACOMO COLINS: Please could we
- 20 have some order so we could -- please, order.
- 21 Please go on, Mr. Blume.
- 22 MR. BLUME: When we initially started and made
- 23 our presentation to you during the year 2007 and
- 24 throughout the first half of 2008, the financial markets
- 25 were radically different.

- 1 We could have financed our project. We had at
- 2 one point a \$445 million commitment. But because of the
- 3 delays that we encountered, litigation, etc., which I'm
- 4 not going to get into the details, but they are part of
- 5 the record and our Petition, we weren't able to start
- 6 construction during 2007 or early 2008. We have been
- 7 delayed and the markets have changed drastically.
- 8 So, I would like to talk to you for a minute or
- 9 two, what is going on in the financing market and an
- 10 introduction as to what we are proposing.
- 11 The current financial markets are the most
- 12 difficult that I have ever seen and I have been
- 13 financing billions of dollars of projects over the last
- 14 40 years.
- 15 It is common knowledge, you all know, this is
- 16 the worst financial market since the Great Depression.
- 17 It is particularly difficult for casinos because of two
- 18 factors.
- 19 Number one, the Las Vegas casinos are doing
- 20 poorly because of the bad economy, people don't want to
- 21 spend the money to travel long distances. It adds to
- the expense.
- 23 CHAIRMAN DiGIACOMO COLINS: Please, please,
- 24 please be quiet so we can hear the presentation. Just a
- 25 moment. Just a moment.

- 1 Go on, sir.
- 2 MR. BLUME: Local casinos are actually doing
- 3 better because they don't have to spend the money to
- 4 travel to Las Vegas and they are staying home. They
- 5 want some entertainment, so the local casinos are doing
- 6 better.
- 7 Secondly, many of those public companies with
- 8 major operations in Las Vegas and elsewhere are very
- 9 highly leveraged in experiencing extreme financial
- 10 issues. We are not in that position. So let me take
- 11 you through where we are.
- 12 First, we have invested to date \$160 million of
- 13 equity. We don't have a dime of debt. When we
- 14 presented our plan to you -- when we presented our plan
- 15 to you in 2006, we committed that we would ultimately go
- 16 up to \$108 million of equity. We have already gone to
- 17 approximately \$160 million of equity.
- 18 We have structured the modified plan to enable
- 19 us to get financing in today's challenging environment.
- 20 Let me be explicit and take you through what I mean by
- 21 that.
- There are basically two criteria that are
- 23 relevant to getting financing in addition to the
- 24 experience, etc., of the developer. In some ways, it is
- 25 like getting a mortgage on a home.

- One is, what is the amount of equity you're
- 2 putting into the project in relationship to the total
- 3 amount of debt. The second is, what is the ratio of the
- 4 projected cash flow in relationship to the amount of
- 5 debt you are getting on the project.
- 6 So let's take each one separately. Okay. Two,
- 7 three years ago, you could get financing of maybe, you
- 8 know, put up equity of 15 percent, 20 percent and get
- 9 80, 85 percent financing.
- 10 In fact, in the original commitment that we had
- 11 in this project, all right, we had financing for
- 12 approximately \$450 million commitment and 75 million of
- 13 equity. So we were somewhere in that range of 15
- 14 percent.
- Today, the financial markets require that you
- 16 put up more equity. I'm talking about today's market,
- just like in the case of a home mortgage.
- Most people would say that you need 30, 40
- 19 percent equity, certainly, in order to get financing.
- 20 The amount of financing that we anticipate to build the
- 21 interim facility is \$150 million.
- We already have \$160 million of equity in the
- 23 project. So we will have more than 50 percent equity or
- 24 more debt -- more equity than debt in this project.
- 25 Secondly, and the second test which is equally

- 1 or perhaps even more important is how much is the debt
- 2 in relationship to the cash flow.
- 3 The way that the lenders look at this is they
- 4 apply a multiple to the cash flow and relate it to the
- 5 amount of debt.
- 6 Our projections for our interim casino are that
- 7 we will produce between 60 and \$70 million. 70 is our
- 8 projection. We try to be conservative. Call it 60
- 9 million.
- 10 It used to be you could get four and a half
- 11 times. We actually got five times plus in the
- 12 Pittsburgh casino. I'll get to that later.
- In today's market, we think that conservatively
- 14 you can borrow two and a half times. So, if you took
- 15 two and a half times \$60 million, you could borrow \$150
- 16 million, which is what we need. We think our
- 17 projections are 70 so we are well above that number.
- 18 For the \$150 million of financing, \$30 million
- 19 approximately would be equipment financing, which is
- 20 provided by the people that sell you the slot machines.
- 21 That is not difficult to get and we have oral agreements
- 22 to take that.
- In addition , we would have to get about \$120
- 24 million of financing from banks or other institutions to
- 25 complete the financing.

- 1 Now, will we get that financing? That is my
- 2 business. I have been doing this, as I said, for 40
- 3 years. We believe that we will get this financing
- 4 because we meet the tests that are relevant in today's
- 5 market.
- 6 We can't -- there is no guarantees of anything
- 7 in today's world, but we are confident that we will get
- 8 this financing.
- 9 When we appeared before you in August in
- 10 connection with the Pittsburgh casino -- it is my
- 11 daughter and all of my children who have put up this
- money.
- 13 CHAIRMAN DiGIACOMO COLINS: Just a minute
- 14 please. Just a minute. Please stay with your
- 15 presentation, Mr. Blume.
- Just a minute so we can hear please.
- 17 Go on.
- 18 MR. BLUME: In addition, with the Pittsburgh
- 19 casino when we appeared before you August of last year,
- 20 the markets were starting to deteriorate.
- 21 We told you that we could arrange significant
- 22 financing. We told you we couldn't guarantee it, but we
- 23 were confident we got it. We got it. That project is
- 24 under construction. It is on time. It is on budget.
- We arranged \$550 million approximately of

- 1 financing and that project is opening in August. It is
- 2 going to be beautiful and hopefully very successful. We
- 3 feel the same here.
- 4 We of course, can't complete the financing
- 5 until we have our modified plan approved by the Gaming
- 6 Control Board because we are going out to financing
- 7 subject to you approving us with the modified plan that
- 8 you are going to hear more about.
- 9 Now, the timing, let me go through the timing
- 10 for one minute. The interim will take about three to
- 11 four months to get the approvals from the City and the
- 12 City Council and hopefully, your approval at our May 6th
- 13 meeting.
- 14 The construction thereafter once we have
- 15 financing will take nine months. So we could open, we
- 16 think, by the second quarter of 2010 and create all of
- 17 that revenue and all of those jobs with the full
- 18 support, now, of the City and, we expect, the City
- 19 Council.
- The second step is once we open the casino in
- 21 --
- 22 CHAIRMAN DiGIACOMO COLINS: Keep going.
- 23 MR. BLUME: Once we open the casino in the
- 24 second quarter of next year, our plan is to start
- 25 shortly thereafter construction of the garage.

- 1 The garage will be financed out of the cash
- 2 flow that we're generating out of the interim casino.
- 3 So we are not dependent in any way about a change in the
- 4 financial market because we are talking about roughly a
- 5 year from this summer.
- I can't sit here and tell you the markets will
- 7 be better, so we plan to build the garage out of the
- 8 cash flow that we are generating out of the interim
- 9 casino.
- Then after the garage is built, we're now
- 11 talking out a couple of years or so from this summer, we
- 12 would then start construction as soon as practical to
- 13 complete the remaining Phase I, which will contain 3,000
- 14 slot machines.
- 15 CHAIRMAN DIGIACOMO COLINS: Please. Please.
- 16 Please some order so we can get through this.
- MR. BLUME: So we feel we are well on our way,
- 18 subject to your approval. I would like to introduce Ian
- 19 Kope to give you more details about how our interim plan
- 20 and modified plan works.
- 21 Ian?
- MR. KOPE: Thank you, Neil.
- 23 Good morning, Madame Chairman and members of
- 24 the Board. I am pleased to have this opportunity to
- 25 update you on our proposed design modifications for the

- 1 Sugar House and to what we are confident is an improved
- 2 casino design with your approval we can implement very,
- 3 very quickly.
- 4 Before going through the plans, however, I am
- 5 pleased to report consistent with what John and Neil
- 6 have said, that we have had of late a breakthrough with
- 7 the City and a number of very productive and
- 8 constructive meetings with City Officials in many
- 9 different departments.
- 10 From a design perspective and an entitlement
- 11 and approval perspective, these have been very
- 12 constructive meetings, amicable, and we have reason to
- 13 be confident that we are all moving together in the same
- 14 direction.
- 15 As Neil and John have described, we are
- 16 proposing a modified building design, which includes
- 17 what we have referred to as the interim casino.
- 18 As originally envisioned in the 2006 plan, this
- 19 is to be the initial phase of the permanent casino.
- 20 That is to say that although it is in a slightly
- 21 different location on our property, we are still
- 22 proposing to build a permanent structure from the
- 23 get-go. This will be the cornerstone of the subsequent
- 24 development on the site.
- In this first phase in a building of

- 1 approximately 100,000 square feet will accommodate
- 2 approximately 1,700 slot machines and a food and
- 3 beverage complement and the necessary support and
- 4 back-of-house spaces.
- 5 In order to bring this facility to market as
- 6 soon as humanly possible after your approval, we propose
- 7 to support this interim casino with surface parking lots
- 8 surrounding our building and by using other parcels and
- 9 adjacent parcels until such time as the garage is
- 10 completed. The City has bought onto this approach.
- I should point out that in addition to the
- 12 surface parking provisions the interim casino structure
- is now proposed to be essentially a single-story
- 14 structure with a mezzanine, whereas previously we
- 15 proposed what might be characterized as a basement below
- 16 the casino floor. That was intended to house valet
- 17 parking, which we are now locating elsewhere on our site
- 18 and within the garage.
- 19 So from the perception of the public, passersby
- 20 and the customers, there will be no difference between
- 21 the originally proposed and the modified from a visual
- 22 standpoint.
- 23 It is fair to say that all of our proposed
- 24 design modifications to our plan reflect a substantially
- 25 similar building and overall development program.

- 1 What we are proposing are some minor shifts in
- 2 the precise locations of the building elements, some,
- 3 frankly, at the suggestion of the City, within our site
- 4 and then some necessary changes to the chronology of
- 5 what we are bringing online.
- 6 This is an enlarged view. The next slide, if
- 7 you would. This is an enlarged view of the interim
- 8 facility, the floor plan with the 1,700 slots. It will
- 9 incorporate our permanent porte-cochere and drop-off
- 10 area entrance and once completed will also provide
- 11 access for our costumers to and from both Delaware
- 12 Avenue and extending over to the waterfront.
- 13 Now, this is important. It will have a proper
- 14 cage, all of the supports and services necessary to
- 15 support the initial 1,700 slots.
- 16 The image on the right simply shows -- the
- 17 gray, it shows the back-of-house area with surveillance
- 18 areas and the likeness to support the casino function.
- 19 The next phase of the development will involve
- 20 the construction of our main self-park and now valet
- 21 garage. This is just to the right or north of the
- 22 interim facility.
- 23 This garage, which is in the same location and
- 24 configuration as the original plan will as currently
- 25 planned accommodate approximately 3,200 plus spaces.

- 1 Once the garage has been completed and no
- 2 longer are dependent on the full extent of the surface
- 3 parking and we are then able to expand the gaming area
- 4 to approximately 3,000 positions as envisioned in the
- 5 Phase I.
- 6 We do this by extending the gaming and some of
- 7 the food and beverage within or under that garage
- 8 footprint, as I think you can see on that diagram.
- 9 I should point out that the peach-colored areas
- 10 are the gaming areas and sort of vaguely yellow are the
- 11 food and beverage and the gray represents back-of-house
- 12 areas.
- In this fashion, once the garage is completed
- 14 where it is, in this fashion, patrons will arrive
- 15 through the garage. That is a majority of our
- 16 customers, and they can descend by elevator right to the
- 17 center of the gaming floor. This is also similar to
- 18 what was originally envisioned in the plan.
- 19 This next image just shows the extension of
- 20 that mezzanine area from the interim into Phase I
- 21 abutting the parking garage, which you can see on the
- 22 right.
- 23 This is a snapshot view, a concept sketch of
- 24 the front of the Sugar House. This would actually be
- 25 present at the completion of the interim casino. It is

- 1 the permanent casino drop-off area.
- 2 Then you can see beyond what really represents
- 3 the building form of Phase I, which is the garage
- 4 behind, and the casino actually grows underneath that
- 5 garage.
- 6 Very important, you can see the pedestrian
- 7 access or promenade down to the river. So we are
- 8 roughly aligned with where Frankford Avenue is and
- 9 looking down to the river. That would be on the south
- 10 side of our casino.
- 11 This access to the riverfront has always been
- 12 important to us and it is clearly important to the City.
- 13 We provide unfettered access to the waterfront in most
- 14 phases of the project.
- We want to project an exciting and dynamic
- 16 architectural image. By doing this in a permanent
- 17 facility, we are spending money where it should be in
- 18 lieu of a temporary facility where we would have all
- 19 kinds of sunk costs, basically lost and wasted costs and
- 20 would be more disruptive to the site. This way we are
- 21 doing a permanent thing from the outset and creating the
- 22 proper customer service.
- 23 Also, as we envisioned in our 2006 plan, it was
- 24 important to demonstrate to the Board and really to
- 25 others and investors in the property that our plan over

- 1 time could easily accommodate a much larger and broader
- 2 range of uses, including an expansion potentially to
- 3 5,000 games positions, hotels, event center, potentially
- 4 some office space and retail, street-level retail. All
- 5 of these uses are, in fact, consistent with the City's
- 6 waterfront development plan.
- 7 This is a roof plan, if you will, of the full
- 8 build out. I would like to point out three things where
- 9 the City had some concerns and I think we found the
- 10 proper accommodation.
- 11 We have provided access to the waterfront both
- 12 at the northern end at Shackamaxon Street, all the way
- 13 around the front. You can see that in the landscape
- 14 form.
- 15 You can see the red line represents our prior
- 16 footprint. We moved back the high deck or the promenade
- 17 structure like they have at Penns Landing, if you are
- 18 familiar.
- We moved that back in favor of a natural
- 20 river's edge, which is what the City and City's Advisors
- 21 have espoused. That is along the edge. That extends
- 22 back up over to the south side and back up over to Ellen
- 23 Street.
- 24 We have a way through after Phase I to get
- 25 through Frankford Avenue; and when we expand with a

- 1 gaming floor, we have a public access way through
- 2 Frankford Avenue that would actually occur in an upper
- 3 level galleria. We made some accommodations there.
- 4 Last, I would like to point out that the City
- 5 has taken some exception to our vehicular-oriented front
- 6 yard.
- 7 Part of it as we understand it, they would like
- 8 us to build out to the street edge and define that
- 9 street edge.
- 10 We are proposing to do that with future
- 11 development sites, development pads, if you will. We
- 12 call them Block A and Block B right out of Delaware
- 13 Avenue for a more urbanized scheme.
- 14 As this chart suggests, which really compares
- 15 the proposed or approved development plan and a proposed
- 16 modified plan, the key measures, things like the number
- of the slot machines, the gaming area, food and beverage
- 18 outlets, areas devoted to the State Police and Gaming
- 19 Control Board suite are substantially the same.
- We have made some modifications of positions
- 21 and a chronology on the site. It is essentially the
- 22 same program. We think we have a little more parking
- 23 under this scenario than we did previously.
- 24 In closing and subject to your consideration
- 25 and approval, we are confident that we can very quickly

- 1 deliver a wonderful and enduring facility that without
- 2 any compromise to the customer's impression or
- 3 experience, without any compromise to public access to
- 4 the waterfront, and without any compromise to our own
- 5 operational efficiency, the Sugar House team is ready to
- 6 go. With that --
- 7 CHAIRMAN DiGIACOMO COLINS: Please. Just a
- 8 moment.
- 9 MR. KOPE: With that, I would like to turn it
- 10 over to my colleague Terry McKenna.
- 11 MR. DONNELLY: Just to set the stage for your
- 12 comments, I would like to also inform the Board, and
- 13 much of this has been filed to you before, but the
- 14 Master was appointed on the 24th of this month. He has
- 15 been extremely active -- I'm sorry. The 24th of March.
- 16 He has been extremely active. He has had
- 17 essentially two weeks, four hearings to date with the
- 18 City and Sugar House and made it plain that he intends
- 19 to fulfill the mandate that the Supreme Court has given
- 20 to him with regard to the approval process.
- 21 That is to set the stage for Terry who is going
- 22 to address the approval process.
- 23 CHAIRMAN DIGIACOMO COLINS: I have a question
- 24 before you go on, just for clarification sake. On this
- 25 chart that is before us, you have the interim statistics

- 1 information and square footage and Phase I.
- 2 Is Phase I in addition to interim or does that
- 3 subsume the interim. For example, the gaming floor
- 4 square footage --
- 5 MR. KOPE: It is the aggregate.
- 6 COMMISSIONER COY: Of the two?
- 7 MR. KOPE: Yes.
- 8 CHAIRMAN DiGIACOMO COLINS: Go on. Your name,
- 9 sir, again?
- 10 MR. McKENNA: Terry McKenna.
- 11 Good morning, Chairman Colins and
- 12 Commissioners. I have been asked this morning to
- 13 provide you with a very brief update relative to the
- 14 approvals and permits for the Sugar House Casino.
- 15 Since December of 2006, HSP Gaming has been
- 16 diligent in pursing the required approvals and permits
- 17 for the project.
- 18 Throughout 2007, HSP Gaming made significant
- 19 and verifiable progress on its approvals and permits
- 20 based upon the goal of starting construction in the
- 21 first quarter of 2008.
- 22 Unfortunately, starting in January of 2008 and
- 23 continuing through recently, HSP Gaming came upon
- 24 significant circumstances which took the approvals and
- 25 permitting process out of our control.

- 1 This was particularly in regards to the local
- 2 permitting aspect of the project as referenced in my
- 3 affidavit filed for the Special Master request of the
- 4 Pennsylvania Supreme Court.
- 5 Throughout the fourth quarter of 2008 and first
- 6 quarter of 2009, HSP Gaming worked very hard to address
- 7 some of the City's concerns relative to the overall
- 8 design of our project.
- 9 As a result, over the last two weeks, we have
- 10 made significant progress on the local approvals and
- 11 permits' front.
- 12 It is our understanding that we now have the
- 13 City's complete support for our modified plan of
- 14 development, subject to approval.
- 15 We are currently working with the various City
- 16 departments to slightly modify our currently approved
- 17 plan of development to open an interim facility by the
- 18 second quarter of 2010.
- 19 Throughout the month of April, we'll be
- 20 finalizing the plan development for the City Planning
- 21 Commission approval and, ultimately, City Council
- 22 approval in early June of 2009.
- 23 Relevant to state permits, we currently hold
- 24 all necessary state permits to begin construction. The
- 25 last remaining state permit is the Highway Occupancy

- 1 Permit, which we expect to be finalized in the next two
- 2 to three months, but which does not need to be issued in
- 3 order to start construction on our property.
- 4 Finally, relative to the Federal side of the
- 5 permitting for the project, it is extremely important to
- 6 note that a US Army Corps of Engineers Permit for harbor
- 7 obstruction and Clean Water Act compliance is not
- 8 required for the modified plan development that we have
- 9 presented today through the completion of Phase I.
- 10 This is important to emphasize since there
- 11 seems to be a lot of misinformation circulating about
- 12 this permitting topic.
- 13 As such, in order to clear up any
- 14 misinformation that may continue to be circulated, let
- 15 me clearly state, once again, no Corps of Engineers
- 16 permit is required for the Sugar House Casino project
- 17 through the completion of the Phase I for the modified
- 18 plan.
- 19 In summary, HSP Gaming and the town of
- 20 professionals of the City's Planning Department as well
- 21 as the other City's departments are working in unison to
- 22 issue all necessary remaining approvals by early June
- 23 2009 in order for construction of the Sugar House Casino
- 24 to begin in the summer of 2009.
- 25 As a result of these activities, it is HSP

- 1 Gaming's intention to open the first of their
- 2 world-class gaming and entertainment facility by the
- 3 second quarter of 2010.
- 4 Thank you for affording me the opportunity to
- 5 update the Board on the status of the Sugar House
- 6 Casino. I will turn it over to Mr. Blume for
- 7 conclusions of this presentation.
- 8 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 9 Mr. Blume?
- 10 MR. BLUME: In summary, we are very excited and
- 11 optimistic about our proposed plan. It is very, very
- 12 similar to the plan that you approved. Importantly, we
- 13 can build this much faster and get it open much quicker
- 14 --
- 15 CHAIRMAN DIGIACOMO COLINS: Excuse me. Please.
- 16 Order.
- MR. BLUME: We have the support of the Mayor.
- 18 We have a Master. We have the support of the Councilman
- 19 where we are building our project.
- 20 We believe that this project is financeable in
- 21 today's market, and it will meet our commitment to the
- 22 Gaming Board.
- We will continue to work with the staff and
- 24 continue to inform them of our progress and financing,
- 25 as we have been doing up until now.

- 1 CHAIRMAN DIGIACOMO COLINS: Very good. Thank
- 2 you. We appreciate the update and the information you
- 3 have provided.
- 4 Do you have anything further at this time or
- 5 does that conclude your update?
- 6 MR. DONNELLY: That does conclude our remarks.
- 7 Thank you.
- 8 CHAIRMAN DiGIACOMO COLINS: Very good. Thank
- 9 you. We'll take a recess. We're going to take a brief
- 10 recess. Thank you.
- 11 (Break.)
- 12 CHAIRMAN DiGIACOMO COLINS: All right. Let's
- 13 proceed. We're going to proceed. If everyone could
- 14 please be seated, I would like some order and silence.
- 15 Would everyone be seated, please? Those of you who are
- 16 in the aisles please be seated.
- 17 All right. Let's begin. This is -- again, let
- 18 me reiterate. This is an opportunity at our public
- 19 meeting for an update. These are not hearings where we
- 20 are making consideration at this point, at this time.
- 21 This is an update. We will not be asking
- 22 questions now. We will only be asking questions at the
- 23 full hearings on Petitions.
- 24 All right. Let's go on with the update for the
- 25 purposes of information for the Board and the public.

- 1 Sir?
- MR. SHERMAN: Excuse me, Madame Chairman. I
- 3 would reiterate the suggestion to swear witnesses.
- 4 CHAIRMAN DIGIACOMO COLINS: Very good. Go on.
- 5 MR. ZIMMERMAN: Madame Chair and members of the
- 6 Board, my name is Leroy S. Zimmerman of Eckert Seamans.
- 7 If at this point you want to swear all of the witnesses,
- 8 we will be happy to stand.
- 9 (Witnesses sworn in masse.)
- 10 AUDIENCE MEMBER: Madame Chair, before you
- 11 begin --
- 12 CHAIRMAN DiGIACOMO COLINS: Just a moment. You
- 13 are out of order.
- 14 AUDIENCE MEMBER: We want the opportunity to
- 15 speak.
- 16 CHAIRMAN DiGIACOMO COLINS: You are out of
- 17 order. Have a seat. Sir, have a seat. You are not
- 18 going to be able to speak if you don't sit down.
- 19 AUDIENCE MEMBER: I am not -- I am sorry for
- 20 interrupting. Please hold a public hearing as soon as
- 21 possible.
- 22 CHAIRMAN DIGIACOMO COLINS: I said specifically
- 23 we were doing that. Now, have a seat.
- 24 Mr. Zimmerman, you may begin now.
- 25 MR. ZIMMERMAN: Thank you. Good afternoon. We

- 1 take this opportunity, and we appreciate the opportunity
- 2 --
- 3 CHAIRMAN DiGIACOMO COLINS: Please be seated.
- 4 Please.
- 5 MR. ZIMMERMAN: We appreciate this opportunity
- 6 to address you, the Board, at this important meeting.
- 7 At the outset, I would like to take the
- 8 opportunity to thank the Board staff for the courtesies
- 9 that they extended to our team, including my cocounsel
- 10 here at the table from Blank Rome, Steve Shrier and my
- 11 partner at Eckert Seamans, Bob Graci, who are both with
- 12 us today.
- 13 Foxwoods Casino Philadelphia, as I said, is
- 14 pleased to have been invited here to give this report.
- 15 And I would like to begin by indicating that
- 16 Philadelphia Entertainment and Development Partners
- 17 continues, continues to be a strong partnership between
- 18 Foxwoods Development Company and Washington Philadelphia
- 19 Investors. Both partners are committed to moving
- 20 forward to complete this project with this Board's
- 21 approval.
- I would also like to dispel any rumors that
- 23 suggest that we have abandoned our Board-approved site
- 24 on Columbus Boulevard. We fully recognize that the
- 25 location of where our casino can be built is solely at

- 1 the discretion of this Board.
- 2 While we have examined alternative locations at
- 3 the request of Governor Rendell and Philadelphia Mayor
- 4 Nutter and other state and City officials at a meeting
- 5 on August 23rd, 2008, we have made it clear that we were
- 6 doing so as an accommodation to the leaders of the City
- 7 and the Commonwealth but we always reserve all of our
- 8 rights to build on our Columbus Boulevard site, subject,
- 9 of course, to this Board's approval.
- Now, rather than have me belabor any of these
- 11 points in this report session, I will allow the
- 12 witnesses who have been sworn to provide you, the Board
- 13 with details.
- 14 I would like to introduce for the record the
- 15 Principals that we have here today; Brian R. Ford is CEO
- 16 of Washington Philadelphia Investors, LP, the 70 percent
- 17 owner of Foxwoods Casino in Philadelphia.
- 18 Mr. Ford joined Washington Philadelphia
- 19 Investors in July of 2008; and prior to that time,
- 20 Mr. Ford was global director of Ernst & Young's gaming
- 21 industry services for the past 20 years.
- Joseph A. Colbet is Chairman of the Board of
- 23 Foxwoods Development Company and a member of the
- 24 Mashantucket Pequot Tribal Nation.
- 25 Gary D. Armentrout is President of Foxwoods

- 1 Development Company.
- 2 Jeffrey Rosencroft, who has served as Managing
- 3 Director of Foxwoods PEDP, LLC, since 2007 and then
- 4 prior to that time, Mr. Rosencroft worked for the
- 5 Mashantucket Pequot Tribal Nation.
- 6 Debbie Marcazi is Vice President and Chief
- 7 Financial Officer of Foxwoods Casino, Philadelphia,
- 8 Miss Marcazi had joined Foxwoods Casino Philadelphia in
- 9 November of 2007.
- 10 She previously worked in financial accounting
- 11 positions at the Tropicana in Atlantic City for over 26
- 12 years, having worked her way up to the position of
- 13 Comptroller in 1981 and Vice President of Finance from
- 14 2001 to 2007.
- 15 Nicholas F. Moles, Esquire is Vice President
- 16 and General Counsel of Foxwoods Casino, Philadelphia.
- 17 Mr. Moles worked in the gaming industry in Atlantic City
- 18 for over 25 years as Vice President, General Counsel to
- 19 several gaming companies, having started his gaming
- 20 career as an Assistant Counsel to the New Jersey Casino
- 21 Control Commission in 1978.
- In order to update you on the status of this
- 23 project and the progress that Foxwoods Casino
- 24 Philadelphia has made, I would now like to introduce
- 25 Brian Ford, CEO of Washington Philadelphia Investors,

- 1 LP, the 70 percent owner of Foxwoods's Casino in
- 2 Philadelphia.
- 3 Mr. Ford?
- 4 MR. FORD: Madame Chair and members of the
- 5 Board, thank you for inviting us here today. As you
- 6 know, we are here today to discuss the status of our
- 7 Board-issued License to construct and operate Foxwoods
- 8 Casino Philadelphia, which is one of the two Category 2
- 9 Licenses within the City of Philadelphia.
- 10 The history of our project leading to the
- 11 Board's December 2006 decision to approve the issuance
- 12 of the License to Philadelphia Entertainment and
- 13 Development Partners is well known to the Board and to
- 14 its staff.
- 15 We will not go backwards in that history unless
- 16 there is questions that arise from you.
- 17 After the issuance of the Board's adjudication
- 18 in February 2007, with the hope of commencing
- 19 construction on the Board-approved site in March 2007
- 20 one month later, we were required to take a number of
- 21 trips to the Supreme Court.
- 22 As you will recall, first, to defend our
- 23 approved License when challenged by other Applicants
- 24 that were unsuccessful and then to overcome various
- 25 zoning and permitting obstacles in the City of

- 1 Philadelphia.
- 2 As we requested to resolve these further
- 3 obstructions of our Slot License at the facility on
- 4 South Columbus Boulevard, we had to go through that very
- 5 arduous process.
- 6 Let me simply say that since the Board approval
- 7 of our application, this has not been an easy journey.
- 8 It is one that we are now able to see an end game.
- 9 We would like to take our time before you today
- 10 to tell you where we are today, how we arrived here, and
- 11 then what we see as the future, subject, of course, to
- 12 your approval.
- On August -- in August of 2008, Governor
- 14 Rendell asked representatives of Foxwoods Casino
- 15 Philadelphia to attend the meeting.
- 16 With the Governor were Former Senator Fumo,
- 17 Representative Dwight Evans, Representative Keller,
- 18 Mayor Nutter, and other representatives of the
- 19 governments of the Commonwealth, as well as the City,
- 20 for them to discuss with us the possibility of
- 21 relocating our casino.
- 22 At that meeting, we told them that the
- 23 possibility of moving was not one that they controlled,
- 24 rather than one that the Board controlled as the
- 25 arbitrator of where the site would be.

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1 We indicated that the request to move presented
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- 2 a significant challenge including the fact that we had
- 3 spent a great deal of money at the Columbus Boulevard
- 4 site.
- 5 We made it abundantly clear to them that any
- 6 consideration of relocation was subject to this Board's
- 7 approval, and we reserved at all times our right to
- 8 continue to develop at the Board-approved site.
- 9 In September 2008, we, again, met with the
- 10 Governor, the Mayor, and other representatives of the
- 11 Commonwealth to evaluate the possibility of relocating
- 12 to the Gallery Complex with a clear understanding that
- 13 there would be no change in location without presenting
- 14 good cause.
- 15 Our objective has always been to comply with
- 16 all of the laws of the state, as well as of the City;
- 17 and we met with them in an appropriate effort to
- 18 consider their request.
- 19 This was over one month before the Supreme
- 20 Court granted our application to appoint a Master and to
- 21 assist us with zoning and permit use at the original
- 22 site.
- 23 So just to review, we were called to meetings
- 24 before the Supreme Court issuance. The Gallery proposal
- 25 was an attractive alternate site because it tied into

- 1 other redevelopment plans and efforts that the City had
- 2 underway.
- 3 The location has the potential of utilizing
- 4 existing nightlife and entertainment amenities in Center
- 5 City. The building was already constructed enabling the
- 6 opening of the facility much sooner than we would be
- 7 able to open on Columbus Boulevard.
- 8 There are 7,500 parking spaces within a short
- 9 walking distance. The site sits atop the most
- 10 significant transportation center -- it sits atop the
- 11 most significant transportation center on which a casino
- 12 will ever be operating.
- 13 Nowhere else in the country has there been such
- 14 access to public transportation as there would be. The
- 15 City quickly embraced the idea, proposed two ordinances,
- 16 which enlarge the Commercial Entertainment District Zone
- 17 where the casinos can be located to include casino use
- 18 at this portion of the City.
- 19 It is bounded by Sixth Street, Broad Street,
- 20 Chestnut and Arch Streets. The other zoning at the
- 21 Gallery for mapping of this site as casino use.
- 22 This showed great evidence -- these two
- 23 ordinances showed great evidence of the City's
- 24 willingness to work with the casino on the siting of the
- 25 property. This --

- 1 CHAIRMAN DIGIACOMO COLINS: Madame. Madame.
- 2 Just a moment please. Please continue, sir.
- 3 MR. FORD: This site was not without its
- 4 challenges however. It involved numerous issues that
- 5 each had to be resolved, yet were all interests
- 6 dependent one with another.
- 7 It included negotiating a lease with the City's
- 8 Redevelopment Authority, the ultimate owner of the land,
- 9 and the common area within the Gallery. A lease with
- 10 Preat who owns the shops and stores within the mall, as
- 11 well as relocating existing tenants and also various
- 12 City approvals that would be necessary.
- Most importantly and finally, it would be
- 14 subject to the concurrence of the Board on a Relocation
- 15 Petition.
- 16 The first site we discussed was only available
- 17 in the fall of this -- of early last year. The Gallery
- 18 2 site, which is located at the west end of the Gallery
- 19 is currently leased and had major tenants that were
- 20 present therein.
- 21 The City through the Redevelopment Authority
- 22 also had ownership interests in the Gallery that had to
- 23 be discussed and negotiated. This required a set of
- 24 circular negotiations that continued for some time.
- 25 In early 2009, Preat the operator and owner of

- 1 the mall, advised us that a historic building at 801
- 2 Market Street was also available. It is at the eastern
- 3 end of the same Gallery complex.
- 4 This site was the former Strawbridges
- 5 Department Store, which is also -- was prepared for
- 6 major retail tenants that were going to be coming into
- 7 that building.
- 8 The available space is totally owned by Preat
- 9 and not owned in any part by the City. That immediately
- 10 eliminated two of the interdependent parts, no longer
- 11 having to negotiate with the Redevelopment Authority and
- 12 no longer having to negotiate with tenants that would
- 13 have to move.
- 14 Moreover, the space was already demolished
- 15 internally and the external facade of the building is
- 16 historic so we would be intending to make no changes to
- 17 it, were that our location.
- 18 This would also enable us to begin construction
- 19 as soon as the necessary approvals were obtained from
- 20 you.
- 21 Recognizing the obvious advantages --
- 22 recognizing the obvious advantages over the Gallery 2
- 23 site, we engaged in active lease negotiations with Preat
- 24 and have reached an understanding on the principle terms
- 25 of a lease. We are submitting to you today a letter

- 1 from Preat indicating the results of this negotiation.
- We have at the same time actively been seeking
- 3 financing that was responsible to the original
- 4 Charitable Commitment and I would like to review that
- 5 with you.
- In the history of gaming in the United States
- 7 of America, there has never been, never been a more
- 8 significant Charitable Commitment anywhere in the
- 9 country. Over 40 percent --
- 10 CHAIRMAN DIGIACOMO COLINS: Continue.
- 11 MR. FORD: As I mentioned, the most significant
- 12 Charitable Commitment that has ever been made
- 13 representing 40 --
- 14 CHAIRMAN DiGIACOMO COLINS: Keep going. Keep
- 15 going.
- 16 MR. FORD: 40 percent of the distributable
- 17 proceeds were intended to go to charity and will
- 18 continue to go to charity.
- 19 We explored more than a dozen potential funding
- 20 sources, which included casino operators, global banks,
- 21 potential equity investors, recognizing, of course, that
- 22 all of these funding sources would have to ultimately be
- 23 licensed by the Gaming Board.
- 24 As the Board is aware, there are significant
- 25 financial challenges in this economy that we have today,

- 1 historical financing models have been 6 to 8 times cash
- 2 flow and we are finding models closer to 3 to 5, making
- 3 the cost of financing as well as making the challenge of
- 4 finding financing even more arduous.
- 5 What we report to you today is that we have
- 6 made a decision to seek your approval to relocate at the
- 7 801 Market Street site.
- 8 We also -- we also have the financial resources
- 9 committed -- we also have the financial resources
- 10 committed and we plan on petitioning this Board for a
- 11 relocation of this site in the very near future.
- 12 So we have a lease in place. We have the
- 13 financing in place. We will render a Petition to seek
- 14 relocation.
- Most importantly, we now have with the City
- 16 Administration an understanding of the process that will
- 17 go forward, that will expeditiously bring us back to you
- 18 when those processes are finished to bring to you the
- 19 completed Petition, which will include all of those
- 20 elements. This all came together in the last several
- 21 weeks.
- 22 So to reiterate, financing is available from --
- 23 financing is available from the original Washington
- 24 Partners.
- 25 That financing will include a continued

- 1 Charitable Commitment at the same level; and in addition
- 2 to that, you have received letters from the City
- 3 Administration and you will receive exhibits from us of
- 4 other letters that relate thereto where we have a
- 5 commitment to have expeditious zoning, fully
- 6 transparent, fully open to hearings. We expect to have
- 7 that process in place virtually immediately.
- 8 Architects are currently working on plans for
- 9 the Strawbridges site. Traffic engineers have begun
- 10 their process.
- 11 We want to review with you briefly that we plan
- 12 Phase I to be approximately 3,000 slot machines, several
- 13 food and beverage offerings as well as an entertainment
- 14 lounge.
- 15 I'll remind you that some 20 million people go
- 16 through the transportation center annually at this
- 17 location. There are 75 -- there are 7500 parking places
- 18 within walking distance.
- 19 Madame Chair, in conclusion, the several phases
- 20 of this development process will bring together
- 21 entertainment, restaurants. There is already -- already
- 22 the facility is sited for a hotel.
- The original construction of this complex
- 24 enabled a complete design of the Gallery complex; and
- 25 we, as a tenant, will fit into that design rather than

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- 1 having to have the Gallery reconfigured.
- 2 So in conclusion, we recognize that we brought
- 3 you a great deal of information today. We're committed
- 4 to getting to work on --
- 5 CHAIRMAN DiGIACOMO COLINS: Keep going.
- 6 MR. FORD: We are committed to getting that
- 7 work done as expeditiously as possible. We are
- 8 petitioning you for an extension of our License and a
- 9 relocation of our License in the near future.
- 10 Later this week or early next week depending on
- 11 the holidays, we intend to submit the financing plan
- 12 from our financial resources.
- 13 CHAIRMAN DiGIACOMO COLINS: Thank you.
- MR. FORD: Thank you.
- 15 CHAIRMAN DIGIACOMO COLINS: Thank you.
- Mr. Zimmerman.
- 17 MR. ZIMMERMAN: Madame Chair and members of the
- 18 Board, I would now like to call for very brief remarks
- 19 Joe Colbet, Chairman of the Board of the Foxwoods
- 20 Development Company.
- Joe?
- 22 MR. COLBET: Madame Chairman, members of the
- 23 Board, I am pleased to be here today on behalf of
- 24 Foxwoods Development Company.
- 25 I wish to concur with the remarks of Brian

- 1 Ford. As Chairman of the Board of Directors of Foxwoods
- 2 Development Company, I can represent to this Board that
- 3 FDC, Foxwoods Development Company, continue to be
- 4 excited about moving forward with our project here in
- 5 Philadelphia and remain committed to bringing a
- 6 first-class gaming operation to Philadelphia.
- 7 We will continue to keep the Board apprised of
- 8 any significant developments with the project going
- 9 forward. I thank you for your time.
- 10 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 11 MR. ZIMMERMAN: Madame Chair, that concludes
- 12 our formal presentation. As you can see, we have
- 13 endured lengthy delays not of our choosing or doing, but
- 14 more recently in a spirit of cooperation hopefully in
- 15 moving ahead with the City of Philadelphia and the City
- 16 Council, we made significant progress.
- 17 We expect to have a formal Petition before you
- 18 to extend the time for operating slot machines and to
- 19 relocate our slot machine facility.
- 20 We will continue to keep the Board and this
- 21 staff informed of all activities in this process. We
- 22 thank you. That concludes our presentation.
- 23 CHAIRMAN DiGIACOMO COLINS: Just a moment.
- 24 Just a moment.
- 25 Could I ask our security to clear these aisles

- 1 so the representatives can leave. I need these aisles
- 2 cleared. I need these aisles cleared, please. Everyone
- 3 take a seat.
- 4 Gentlemen, you can go out this way. I have a
- 5 list of speakers. I'm sure you all want to be quiet
- 6 while I announce who is going to speak. Have a seat.
- 7 Reverend Washington?
- 8 Reverend Washington?
- 9 Is Reverend Washington available?
- 10 Reverend Washington, if you would like to
- 11 speak, you may come forward.
- 12 AUDIENCE MEMBER: We decline speaking. This is
- 13 not a public hearing. We are not getting a chance to
- 14 have our comments heard by the very people who are
- 15 presenting the status reports. So we respectfully
- 16 decline at this point to do -- to express our thoughts
- 17 and concerns. But we demand and we expect to have a
- 18 public hearing in the near future so we can respond to
- 19 this and demand and expect that representatives,
- 20 high-level representatives from both of these
- 21 organizations be available to hear our testimony on the
- 22 record.
- 23 CHAIRMAN DIGIACOMO COLINS: Li Harchong?
- 24 Excuse me. The next name I have is Li Harchong, who is
- 25 signed up to speak. Does that individual wish to speak?

- 1 Helen Jim?
- Does Helen Jim wish to speak?
- 3 Helen Jim?
- 4 MS. JIM: I am here.
- 5 CHAIRMAN DiGIACOMO COLINS: Would you have a
- 6 seat.
- 7 MS. JIM: Just one second.
- 8 CHAIRMAN DIGIACOMO COLINS: All right. Helen
- 9 Jim, may come up to the microphone.
- 10 Miss Jim?
- 11 MS. HARCHONG: My name is Li Harchong. I'm
- 12 from Asian Americans United. I live in Philadelphia.
- 13 I'm an adult child of gaming -- compulsive gamblers. I
- 14 see what it does to families.
- I lived it. I was a toddler. I went into
- 16 these casinos. I wanted to build a big house for my
- 17 parents. That is all they cared about is money because
- 18 they thought if we had money everything would be okay.
- 19 If we have money into the City that we are going to be
- 20 okay.
- 21 I'm telling you, money -- the money cannot fix
- 22 their families that are broken. There are marriages
- 23 that are divorced. There are kids who are in jails.
- 24 There are some things money cannot solve.
- 25 I ask you to use your conscience and to stop

- 1 these people like Foxwoods and Sugar House from coming
- 2 into our community.
- 3 Please use whatever it is in your power to
- 4 prevent it. They have been lying to us. They haven't
- 5 been telling us the truth.
- 6 All of this thing about being able to exclude
- 7 yourself, my parents spoke Chinese. When they had
- 8 people stay in the casinos, they had interpreters. When
- 9 my mom said, I got to stop. When she would beat us
- 10 unprovoked, when the money would be taken away from my
- 11 piggy bank, when my parents would get into fights and
- 12 domestic violence would happen -- all of these things
- 13 are true. We are not making these words up.
- 14 It is from lived experiences. It is from
- 15 people. I know you have a mom and a dad. You want to
- 16 protect them, too. You have a grandparent. I seen my
- 17 family and my parent get exploited year in and year out.
- 18 I'm tired. We have Atlantic City hour and a
- 19 half away. It already destroyed families. Now, you
- 20 want to put it five minutes away.
- Do you know how much devastation there will be,
- 22 how much hurt and things would happen to our City that
- 23 no amount of money will be able to fix?
- I want you to please use your conscience. From
- 25 the bottom of your heart, stop these people from coming

- 1 into the community.
- We have been marching in the street, 1,000
- 3 strong. We have been doing everything possible from
- 4 stopping this from happening.
- 5 We know as a City this will destroy us. We
- 6 will have the most saturated amount of casinos within
- 7 our community. These are homes and houses. You have
- 8 families, too. I want them to grow and prosper like
- 9 mine.
- 10 All of these years of gambling, they don't have
- 11 anything. Their lifesavings is gone. Their livelihood
- 12 is completely gone. I ask you to please just listen to
- 13 us. We have so many more stories. There are many more
- 14 than me. I am just one.
- 15 There are so many more and I'm so -- I can't --
- 16 I can't talk about this stuff without being emotional
- 17 because it hurts. Thank you.
- 18 CHAIRMAN DiGIACOMO COLINS: Thank you. The
- 19 next is Reverend Washington. Did you want to speak,
- 20 sir?
- 21 MR. WASHINGTON: Yes. Madame Chair, members of
- 22 the Board, I thank you for the opportunity to speak.
- 23 What you are hearing is just a portion of the emotional
- 24 outcry that is in the City of Philadelphia because we
- 25 believe that this industry, first of all, is predatory.

- 1 If it is predatory, it is going to affect the
- 2 people on the fringes. If you have been watching the
- 3 news and listening to the reports, you know how many
- 4 people in Philadelphia are on the fringes.
- 5 You know how many people are murdering one
- 6 another and you know how many people are susceptible to
- 7 any kind of thing that is going to pull them off.
- 8 When we think about those persons who are
- 9 engaged in pathological addiction of gambling, we're
- 10 thinking about those people who are already on the edges
- 11 of life.
- 12 Statistically, persons who are male, persons
- 13 who are young, and persons who are African American,
- 14 which is why the Black Clergy of Philadelphia is very
- 15 much interested in this, too.
- 16 Those persons -- look at Philadelphia. Those
- 17 persons are going to be pulled into this industry. It
- 18 is not going to bring the kind of boom that we are
- 19 seeing on these PowerPoint presentations.
- 20 We can list all of the jobs, but it does not
- 21 talk about the cost in human lives. When you listen to
- 22 this young lady cry about her growing up in a family
- 23 that was addicted to gambling, we do not want to repeat
- 24 this over and over again, especially here in the City of
- 25 Philadelphia that we love.

- 1 We are asking you as you continue to listen to
- 2 these proposals that you reject those proposals to put
- 3 casinos, especially in the heart of the urban area. Do
- 4 not put these casinos in the heart of the urban area
- 5 where they are easily accessible for everyday people who
- 6 can least afford to dispose money in something that is
- 7 going to take them down the tubes. Thank you for the
- 8 opportunity to speak.
- 9 CHAIRMAN DiGIACOMO COLINS: Thank you, sir.
- 10 All right. Miss Jim?
- 11 MS. JIM: Yes. We wanted to share with you a
- 12 few numbers, our own as well, as the casinos have given
- 13 their numbers.
- 14 1,000 persons on street on November 1st, 25,000
- 15 petitions delivered to Mayor Michael Nutter delivered in
- 16 the middle of the month.
- 17 We want to talk about how 80 percent of
- 18 Chinatown business owners oppose a casino in their
- 19 neighborhood because they believe the quality of their
- 20 life and the quality of their economic businesses will
- 21 decline as a result.
- 50 feet, the distance between a proposed
- 23 Foxwoods casino and the nearest houses in Chinatown.
- 30 percent the percentage of Asians targeted by
- 25 Foxwoods and how they boast about it in the papers of

- 1 their ability to recruit and bring Asians into their
- 2 complex.
- 3 100 buses a day run by Foxwoods and Mohegan Sun
- 4 into Boston and New York Chinatown. These are some of
- 5 our numbers.
- 6 41 percent, the percentage of young college
- 7 students who are traveling that Market Street line and
- 8 going to school, where they belong, who are potentially
- 9 vulnerable to gambling.
- 10 And No. 1, the ranking of Philadelphia in terms
- 11 of poverty amongst the largest metropolitan cities
- 12 surrounded by four casinos proposed.
- We're asking you today -- I'm not here -- and
- 14 all of us are not here solely because we have a desire
- 15 to block casinos.
- 16 All of us are here today because we are pro
- 17 neighborhood. We care about our children. We are
- 18 lifelong Philadelphians. We love our City. We love our
- 19 communities. We build them. We work in them. We lay
- 20 down roots. We raise families. We pay taxes.
- 21 More than anything else, we want you to
- 22 understand that this issue is not about fighting
- 23 something off but building for a positive future,
- 24 building for a positive economic future for Philadelphia
- 25 for Pennsylvania.

- 1 We have alternative economic options. We also
- 2 think that frankly we feel ambushed by this meeting. It
- 3 was proposed to us that this was a status hearing.
- 4 People got notices as of yesterday afternoon
- 5 that they would not be able to speak to the Gaming
- 6 Control Board.
- 7 It was not in any way presented in any public
- 8 forum that Foxwoods would be announcing today that they
- 9 intended to plan for a move.
- 10 It was made very clear to Philadelphians if it
- 11 didn't work at the Gallery, it wouldn't work anywhere
- 12 else. Now, they are proposing another move to 801
- 13 Market Street.
- 14 We think that there are some serious
- 15 considerations that you need to consider. Both Sugar
- 16 House and Foxwoods have failed to meet their licensing
- 17 requirements by not being up and running.
- 18 We believe they have no financing, that they
- 19 have no financing that is available. Neil Blume, Sugar
- 20 House's owner, has two Casino Licenses, which is in
- 21 violation of the Gaming Law.
- 22 Since April of 2006, what I'm saying is, things
- 23 have changed since the public last came before you.
- 24 Michael Thomas, the Foxwoods Chair, was granted a
- 25 License despite having a felony drug conviction not

- 1 raised before the Gaming Control Board.
- 2 Foxwoods has been underway for weeks with
- 3 scaffolding in front of 8th and Market without coming to
- 4 the Gaming Control with an honest accounting that they
- 5 were planning to move there. We believe they did that
- 6 for weeks to skirt public review and due process. That
- 7 is absolutely inappropriate for them to announce weeks
- 8 later when they have been putting up scaffolding and
- 9 building, that they have delayed the public process.
- 10 We also think that the conviction of Former
- 11 Senator Vince Fumo should force a review of all
- 12 legislative dealings, including the granting of a
- 13 License to Sugar House owner Richard Sprague, a
- 14 long-time attorney for Senator Fumo.
- 15 We want it to be clear that Foxwoods is coming
- 16 to you for a Site License change because Ron Ruben, a
- 17 major investor in Foxwoods is also Chairman of the Board
- 18 of the Pennsylvania Real Estate Investment Trust
- 19 Company.
- 20 We do not think it is an appropriate use of
- 21 public dollars, time, and any other kinds of issues
- 22 while he is trying to negotiate the maximum amount of
- 23 profit for himself.
- Needless to say, for PGCB Chair Tad Decker is
- 25 currently CEO of the law firm representing Sugar House.

- 1 We ask you, for the Gaming Control Board, that has been
- 2 under scrutiny for public process, due process, an
- 3 allowance of public rights in this transparency that you
- 4 exercise some amount of control, some amount of
- 5 questioning in this process as we move forward.
- I guess the last thing I want to say is I do
- 7 want to recognize the children who are here today. I
- 8 overheard a derisive comment made by somebody in the
- 9 back, a suited person who derided the fact that there
- 10 were young people who are here.
- 11 I think that their voices are essential to this
- 12 because our children, not in a clichéd sense, are the
- 13 most precious parts of us.
- I am a mother of three. I send my children to
- 15 a school that is five minutes away from 801 Market and
- 16 11th and Market.
- 17 It is essential to me. We talk about the
- 18 impact upon children and families, children who cry over
- 19 the money that their families have lost. Children who
- 20 cry because they are hungry. We see these things.
- 21 These are things that we live with every day in our
- 22 school.
- 23 We ask you to look at these youth. We ask you
- 24 to look at what they are grappling with, an addiction
- 25 that they cannot understand at such a young age.

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1 We know that our tears cannot be taxed. We
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- 2 know that childhood lost to despair cannot generate
- 3 revenue for you. We know that our public don't buy
- 4 political influence and public influence.
- 5 That is not the spirit of the Commonwealth. We
- 6 don't believe it is the spirit of the Gaming Control
- 7 Board.
- 8 The fears and compassion you see today are
- 9 about our families, our children, and our future. We
- 10 are asking you to please engage in some due control,
- 11 support, and recognize where our fierceness and
- 12 compassion is coming from. Thank you.
- 13 CHAIRMAN DiGIACOMO COLINS: Thank you.
- John Chin.
- 15 Mr. John Chin?
- 16 AUDIENCE MEMBER: He is coming.
- 17 CHAIRMAN DIGIACOMO COLINS: Okay.
- 18 MR. CHIN: Good afternoon, Chairman and
- 19 Commissioners. I want to thank you for this
- 20 opportunity, but I am disappointed in the way the
- 21 process was handled to allow this community contingent
- 22 from Philadelphia to be a part of this process.
- 23 It is unfortunate that the representatives from
- 24 Sugar House and Foxwoods have left the room, but I will
- 25 direct my comments towards you and the Commissioners.

- 1 My organization, the Philadelphia Chinatown
- 2 Development Corporation has been in existence for a
- 3 little over 40 years.
- 4 The purpose of our organization is to preserve,
- 5 protect, and promote Chinatown. We have been working
- 6 tremendously hard to rebuild the community after it has
- 7 been impacted by project after project after project
- 8 that we never wanted.
- 9 This is in addition to the Foxwoods Casino that
- 10 they just announced today, that they are looking at --
- 11 to request a relocation approval to 801 Market Street.
- 12 This is across the street from the southern border of
- 13 Chinatown and is going to have tremendous negative
- 14 impact to the community.
- 15 You have heard many of the reasons why casinos
- 16 are bad for neighborhoods. We share those same
- 17 concerns.
- 18 In addition to this Chinatown neighborhood,
- 19 there is a prevalence of gambling addiction in this
- 20 neighborhood.
- 21 There are studies that have been done in
- 22 California, New York, and other parts of this county
- 23 that substantiate these claims.
- 24 What I ask you to do as Commissioners is to
- 25 really scrutinize both of these casinos and really think

- 1 about where they belong. They don't belong anywhere.
- 2 They don't belong in neighborhoods, and they don't
- 3 belong in the City of Philadelphia.
- I ask you, the Commissioners to turn this
- 5 around. Your responsibility should not be trying to
- 6 figure out how much revenue these casinos can generate
- 7 for the Commonwealth but what the impact is to the
- 8 people in the neighborhoods of this Commonwealth.
- 9 Looking at the earlier agenda items, I couldn't
- 10 help but laugh when I realized that the scrutiny that
- 11 was done by the staff of the Gaming Control Board on
- 12 fixed seating and the review of that was much more
- detailed and in depth than the review of the financial
- 14 viability and financial resources of the Valley Forge
- 15 Convention Center.
- 16 It was a very poor detailed review by the staff
- 17 of the Valley Forge Convention Center, and I hope that
- 18 is not the way you're going to be operating with the
- 19 financial reviews that you are presenting at the
- 20 hearings upcoming of the Sugar House and Foxwoods
- 21 Casino.
- 22 I think most important should be financial
- 23 sustainability, financial review of these two entities,
- 24 not so much in revenue generation, but the financial and
- 25 economic impacts and on the neighborhoods you are

- 1 proposing to put them in.
- 2 We believe that time and time again that these
- 3 casinos do not bring any economic benefits to the
- 4 neighborhoods.
- 5 Chinatown is made up of over 100 small
- 6 businesses. These are mostly new immigrants who come to
- 7 Philadelphia and start up a business and contribute to
- 8 Philadelphia.
- 9 These casinos will take the lifeline from these
- 10 small businesses and families. These casinos will take
- 11 the lifeline from the them and the families that live in
- 12 the community.
- 13 I'm asking you to not allow these casinos to
- 14 operate in Philadelphia and not allow Foxwoods to
- 15 relocate to Center City and Chinatown.
- 16 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 17 Harry Long?
- 18 AUDIENCE MEMBER: He is coming.
- 19 MR. LONG: Good afternoon.
- 20 CHAIRMAN DiGIACOMO COLINS: Good afternoon.
- 21 MR. LONG: Thank you, again, for giving us an
- 22 opportunity to share a little bit. I just want to share
- 23 a couple of things.
- 24 First thing is who is going to stand in the gap
- on behalf of the people who don't have a voice? We have

- 1 a councilman who has said to us, I can't.
- 2 We have a Mayor who has opened the gates to the
- 3 casinos and has said, whatever it takes. We have a
- 4 Governor who doesn't even recognize our community.
- 5 We have -- there is nobody who is going to step
- 6 up and stand on behalf of the people who are affected by
- 7 the casino.
- 8 We are just one community. We are talking
- 9 about our City. I also am a little bit troubled by
- 10 Foxwoods' presentation. Not much has really changed
- 11 other than the change of site.
- 12 There was no presentation. There was no
- 13 reports, nothing presented other than the promise to
- 14 present that information when the time comes. That is
- 15 the same thing that they did back in September.
- They came to the community and said, we're
- 17 going to do a casino in your community and that is it.
- 18 They got up and left. They just did that today. Same
- 19 thing.
- 20 When will questions be asked of this
- 21 organization? When are they going to show anything?
- 22 They still have yet to do anything in that regard.
- 23 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 24 Debbie King?
- 25 MS. KING: Hello. I'm Debbie King. I'm Vice

- 1 President of the Northern Liberties Association and
- 2 Sugar House falls half in our neighborhood. Northern
- 3 Liberties is one of the faster growing neighborhoods if
- 4 not the fastest growing.
- 5 It has attracted a lot of young people to
- 6 settle in Philadelphia and raise their family. I can't
- 7 begin to tell you the impact of what this casino will
- 8 do.
- 9 It is being proposed three blocks from the
- 10 heart of our community, which is our Liberty Lands
- 11 Community-Owned Park where children play.
- 12 I want to address that the waterfront has been
- 13 a big concern to our community; and in 2000, we lobbied
- 14 for City Council to impose a zoning overlay that would
- 15 prohibit the types of uses that are involved with
- 16 entertainment.
- 17 This legislation was passed. It is called the
- 18 North Delaware Avenue Special Controls District. It
- 19 specifically prohibits entertainment, restaurants,
- 20 Liquor Licenses as on the waterfront. That was never
- 21 addressed in the Sugar House's proposal to this Board.
- 22 We fought very hard for that. So we will never
- 23 welcome a casino in our neighborhood. I can tell you
- 24 that. We will fight, and we are overwhelmingly opposed.
- 25 We object to the undemocratic way in which this

- 1 gambling was legalized and there is no amount of
- 2 mitigation that can take away that negative impact.
- 3 So, if you are looking for revitalization of
- 4 the City of Philadelphia, look at Northern Liberties and
- 5 what we have done, and this would just completely throw
- 6 a wrench in communities like ours that are trying to
- 7 make it a better place.
- 8 CHAIRMAN DiGIACOMO COLINS: Thanks.
- 9 Jethro Hyko.
- 10 Jethro Hyko?
- 11 AUDIENCE MEMBER: He had to leave.
- 12 CHAIRMAN DiGIACOMO COLINS: Robin Hynika?
- 13 MR. HYNIKA: Madame Chair and Commissioners,
- 14 thank you for this time. I am disappointed that we
- 15 weren't afforded the opportunity to provide this kind of
- 16 witness to those who are and came before you today to
- 17 give status hearing.
- I sent a letter to the Board requesting time to
- 19 give public input at this hearing and received an e-mail
- 20 yesterday stating that there would be no time for public
- 21 presentation.
- I was disappointed at that but was willing to
- 23 accept and even come to this hearing, the status
- 24 hearing, in an attempt to get your attention. I believe
- 25 we got your attention. If we have offended you in any

- 1 way, I apologize but the passion and the concerns and
- 2 the issues run so deep and have such a long-standing
- 3 history they harken back to the very values of fairness,
- 4 of family, and of the future of our City.
- 5 This is a religious time, a spiritual time for
- 6 us; and I would be remiss if I didn't in my role as a
- 7 pastor at least bring to the forefront one spiritual
- 8 maxim that runs across almost every faith and/or
- 9 humanistic approach to the way we ought to live and that
- 10 is simply the golden rule. Do unto others as you would
- 11 have them do unto you.
- 12 It seems to me, it is so very basic that an
- industry, an enterprise such as gambling violates that
- 14 so much to the core that we as the people charged with
- 15 caring for one another, whether it is from a church or a
- 16 synagogue or a mosque or from a community, civic, or
- 17 social beneficial organization, that we must operate
- 18 with that first and foremost in our minds.
- We are here today because no one else is
- 20 standing up for us. We spoke out and out of turn and my
- 21 grandmother is probably turning over in her grave. She
- 22 taught me to never speak out of turn; but in this
- 23 instance, at this time and in this place, we will speak.
- 24 We will act.
- We will never retreat, never retreat from

- 1 preserving the values and the principles of our
- 2 families, of our City, of our Commonwealth, of our
- 3 nation.
- 4 If we sell ourselves out to gambling as a
- 5 solution to our economic and our civic responsibility to
- 6 provide services, we have truly violated that basic
- 7 human mandate to treat each other fairly. Thank you.
- 8 CHAIRMAN DiGIACOMO COLINS: Thank you.
- 9 Okay. Mr. Sherman, you have a couple of
- 10 letters from some State Representatives that you want to
- 11 read into the record. Why don't you do those?
- MR. SHERMAN: Yes, Chairman. We have actually
- 13 received two letters from the City of Philadelphia under
- 14 Mayor Nutter's signature. There is largely duplication.
- 15 I'll read one and the different part as to the other
- 16 project.
- 17 The first one from Mayor Nutter, to the
- 18 Honorable Chairman and members of the Pennsylvania
- 19 Gaming Control Board, I would like to thank the Chairman
- 20 and members of the Pennsylvania Gaming Control Board for
- 21 this opportunity to provide information on the City of
- 22 Philadelphia's efforts to facilitate the prompt
- 23 construction and early opening of the two Licensed
- 24 gaming casinos in Philadelphia.
- In conjunction with your invitation to

- 1 representatives of the two Gaming Licensees to your
- 2 meeting of April 8th, 2009 to provide a full and
- 3 complete update on the status of their projects, I am
- 4 hopeful that my submission will assist in delivering a
- 5 more complete update concerning these projects.
- 6 The City has a significant interest and a role
- 7 to play in these developments, which I believe will
- 8 generate numerous construction and permanent jobs and
- 9 important tax revenues, all which will benefit the
- 10 Commonwealth as well as the City.
- 11 Certainly, you are well aware that the road to
- 12 gaming has been challenging in Philadelphia. As is
- 13 often the case with such major development projects in
- 14 urban neighborhoods, particularly we are coupled with
- 15 the introduction of a controversial activity, citizens
- 16 and community groups have voiced concerns about the
- 17 various potential implications ranging from gambling
- 18 addiction to neighborhood traffic to security threats
- 19 and corruption.
- 20 The City recognizes that the Gaming Board has
- 21 been empowered by the Legislature to confront and
- 22 resolve many of these concerns and that progress is
- 23 continuing in this direction.
- On a parallel track, Philadelphia has
- 25 encouraged the Licensees to design their facilities in a

- 1 way that will enhance the City's physical plan and
- 2 produce the optimum economic development impact for our
- 3 taxpayers.
- 4 As we in Philadelphia struggle with the effects
- 5 of the global financial crisis, I have endorsed the
- 6 conclusions that Governor Rendell and leaders of the
- 7 General Assembly that a vibrant gaming industry can be
- 8 an important tool in the creating of jobs and tax
- 9 revenues.
- 10 In the town meetings leading to my recent
- 11 budget presentation, I have received the same message
- 12 from many voters, move ahead with the casino development
- in Philadelphia as quickly as possible.
- 14 In a March 13th press conference, I reiterated
- in unequivocal terms my support for the Foxwoods and
- 16 Sugar House projects and outlined the City's recent work
- 17 to help these ventures move head.
- 18 I acknowledge that projects of this magnitude
- 19 and complexity create myriad business, technical,
- 20 design, and community issues, some of which lie beyond
- 21 the authority of the City.
- 22 At the same time, I pledge to join with the
- 23 representatives of both casinos to overcome obstacles to
- 24 opening these facilities.
- 25 I have emphasized that while the City will

- 1 responsibly exercise its regulatory duties and comply
- 2 with the requirements of the law, I do not expect nor do
- 3 I intend these traditional municipal functions to delay
- 4 development.
- 5 In that same press conference, I also recapped
- 6 important background information regarding each of the
- 7 casinos that is particularly relevant to the Board's
- 8 current inquiry.
- 9 With regard to Sugar House, I have publicly
- 10 expressed my strong support for construction and opening
- 11 of the facility at its current site as quickly as
- 12 possible.
- 13 I initiated a dialogue between City and casino
- 14 representatives about facilitating the commencement of
- 15 construction activities.
- 16 In the last several days, key City operations'
- 17 officials have spoken frequently with the Sugar House
- 18 project management team about current development issues
- 19 and have held several joint meetings to collaborate on
- 20 action items and timelines for completion.
- 21 The parties have now established a working
- 22 group that is meeting regularly to facilitate all
- 23 necessary approvals. Sugar House already has received
- 24 key approvals including its foundation permit.
- 25 Recently, we have begun working intensively and

- 1 cooperatively with Sugar House on its modified plans,
- 2 which we understand are being presented to you by the
- 3 Licensee.
- 4 My Administration supports the concept drawings
- 5 and the proposed Sugar House plan modifications. Sugar
- 6 House has indicated its desire to open an interim gaming
- 7 facility as part of its modified plan by the second
- 8 quarter of 2010, and I support the concept drawings that
- 9 I have reviewed in that plan.
- 10 I will assure that all City departments in my
- 11 Administration will fully cooperate and will continue
- 12 working diligently with Sugar House to obtain all
- 13 permits and approvals within the City's control in a
- 14 timely manner in order to ensure the opening of the
- 15 Sugar House interim gaming facility by the second
- 16 quarter of 2010.
- 17 We hope that this report provides sufficient
- 18 information to allow the Board a complete understanding
- 19 of the City's policy position and perspective in
- 20 connection with Sugar House's development status.
- 21 We stand ready to answer any specific inquiries
- 22 or supply further updates as they may be requested.
- 23 That letter is signed Michael A. Nutter, Mayor.
- 24 Mayor Nutter has submitted a second letter in
- 25 which he states City officials have been working closely

- 1 with Foxwoods since last summer when, at the urging of
- 2 legislative leaders, the Governor convened a meeting and
- 3 Foxwoods announced its interest in relocating to Market
- 4 Street East.
- 5 My Administration, as well as City Council,
- 6 promptly and very publicly expressed our support for the
- 7 new location and launched a collaborative effort with
- 8 the Licensee to provide the Commercial Entertainment
- 9 District Zoning designation necessary to proceed at the
- 10 Market East site.
- 11 Within a month of introduction, the zoning
- 12 legislation was passed and I signed it into law. Since
- 13 that time, City representatives have continued to work
- 14 with Foxwoods to assure the completion of the necessary
- 15 plans related to the casino that would satisfy the needs
- 16 of the operators and address areas of public concern.
- More recently, when Foxwoods advised the City
- 18 that it is exploring the former Strawbridges and
- 19 Clothier Department Store as a casino site, I again
- 20 expressed my support stressing the benefits of locating
- 21 the gaming facility at a critical transportation hub in
- 22 a way that will stimulate overdue redevelopment in the
- 23 significant commercial corridor.
- 24 The City continues to be in direct contact with
- 25 Foxwoods as it pursues the business prerequisites for

- 1 this transaction.
- 2 The City remains ready and willing to support
- 3 and facilitate the permits and approvals for this
- 4 development as quickly as possible. That letter, again,
- 5 is signed Michael A. Nutter, Mayor.
- 6 Now, I also have a letter which had been
- 7 received with public comment by Representative Michael
- 8 O'Brien and Senator Lawrence Farnese, Jr.
- 9 The Representative and the Senator have asked
- 10 that due to the recently filed -- that is on Monday --
- 11 amended Petition of Sugar House, HSP Gaming, that they
- 12 have indicated that they respectfully reserve their
- 13 right to submit a supplemental comment if they deem it
- 14 appropriate after reviewing the Supplemental Petition.
- 15 The cover letter which accompanies the comment
- 16 is addressed -- comes from Senator Farnese. Dear
- 17 Chairwoman Colins, in anticipation of the Gaming Board's
- 18 April 8th hearing on the Philadelphia Casino Licensees,
- 19 enclosed please find a letter on behalf of myself and
- 20 State Representative Mike O'Brien which details a number
- 21 of issues that we believe merit inquiry by the Board at
- 22 the hearing.
- 23 As I have said repeatedly, both as an activist
- 24 and now as an elected official, I do not believe the
- 25 casinos are the best way to create revenue.

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1 While I am concerned and disappointed at the
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- 2 location of these proposed casinos, I do recognize a
- 3 change in sentiment in the City of Philadelphia and
- 4 understand that I may not be able to get the casino
- 5 operators to move their awarded locations.
- 6 To that extent, I want both my constituents and
- 7 casino operators to know that I will continue to fight
- 8 on behalf of the people throughout Philadelphia.
- 9 Madame Chairman, I would ask that the applause
- 10 be held so that the constituents can hear the full
- 11 impact of the letter being read.
- 12 Again, to that extent, I want both my
- 13 constituents and casino operators to know that I will
- 14 continue to fight on behalf of the people throughout
- 15 Philadelphia and specifically in the surrounding
- 16 neighborhoods to ensure that strong agreements are in
- 17 place that address the people's concerns relating to the
- 18 construction of the casino.
- 19 Furthermore, I will work with all of the
- 20 parties to mitigate any issues that may arise due to the
- 21 casino operation and impacts on the surrounding
- 22 communities.
- 23 Finally, I am disappointed that the hearing
- 24 could not be held in a location that would afford
- 25 greater access to the local residents and communities

- 1 which will be directly impacted by these casinos as well
- 2 as incorporate more opportunity for public comment.
- 3 However, I am pleased that the Board is making
- 4 an effort to seek overdue and much needed information
- 5 about these two projects. The letter is signed,
- 6 sincerely Lawrence M. Farnese, Jr., State Senator, first
- 7 Senatorial District.
- Now, the comment is four pages; and I think I
- 9 need a drink before I launch into that.
- 10 The comments are on behalf, again, of
- 11 Representative Michael H. O'Brien and Senator Lawrence
- 12 M. Farnese.
- 13 It starts in December of 2006, the Pennsylvania
- 14 Gaming Control Board, PGCB, awarded HSP Gaming, also
- 15 known as Sugar House, and Philadelphia Entertainment and
- 16 Development Partners, LP, Foxwoods, the right to pursue
- 17 a Category 2 License to operate a Licensed gaming
- 18 facility in the City of Philadelphia.
- 19 These Proposed Licensed Facilities are located
- 20 along the Delaware River in the legislative districts we
- 21 represent.
- In today's day and age of intense media
- 23 coverage and the very complicated land use issues that
- 24 have arisen from these projects, we worry that clarity
- 25 may be missed during the status proceedings scheduled

- 1 for these two Licensees on April 8th, 2009.
- 2 As the Legislators whose constituents will be
- 3 directly affected by these facilities, we wish to offer
- 4 our comments and understanding of the status of these
- 5 projects.
- 6 First, HSP Sugar House. Sugar House was issued
- 7 its License in January of 2008 at which time it was
- 8 required to have 1,500 slots up and running by January
- 9 of 2009.
- 10 Unfortunately, poor planning and a lack of due
- 11 diligence on the proposed facility site has resulted in
- 12 Sugar House's inability to realize the statutory
- 13 requirement.
- 14 As Sugar House chose its proposed location, we
- 15 believe that the blame lies solely with the Licensee and
- 16 not with the administrative body.
- 17 We are aware that Sugar House's request for the
- 18 renewal of its License and a request for a 12-month
- 19 extension to meet the statutory requirement is still
- 20 pending before the Board.
- 21 While we appreciate the opportunity to offer
- 22 these brief comments, we do not waive our previous
- 23 request to intervene in HSP's Application for an
- 24 extension of time or our demand that a full evidentiary
- 25 hearing be held.

- 1 In other words, this submission is made without
- 2 prejudice to the waterfront Legislators' Formal Petition
- 3 to Intervene or the right to submit evidence and further
- 4 arguments in support of their opposition to HSP's
- 5 Application.
- 6 As the Board is aware, the Licensee was awarded
- 7 the ability to pursue the Category 2 in Philadelphia in
- 8 December of 2006. Neither of us were the elected
- 9 officials at that time.
- 10 Since the awarding of the License, it has been
- 11 our position that the Licensee should exercise its
- 12 statutory right to relocate its casino citing 4 Pa.C.S.
- 13 Section 1329.
- 14 The present location is situated as close as
- 15 150 feet from existing residences and poses numerous
- 16 problems for the constituents we represent.
- 17 To date, Sugar House has obtained few permits
- 18 needed to begin construction on their proposed facility.
- 19 These include a Zoning Use Permit, a Department of
- 20 Environmental Protection NPDES Permit conditioned on
- 21 obtaining all other environmental permits, and a
- 22 recently issued Foundation Permit.
- 23 Sugar House also obtained a Submerged Land
- 24 License from the City of Philadelphia for the
- 25 construction on the Commonwealth-owned riparian land,

- 1 although Sugar House did not render any compensation to
- 2 the Commonwealth for construction of its proposed
- 3 facility on public lands.
- 4 It is widely known that with the exception of
- 5 the DEP NPDES Permit, Sugar House has had to obtain all
- 6 other permits through litigation and disputes with the
- 7 City of Philadelphia and members of the General
- 8 Assembly.
- 9 Sugar House's inability to obtain the permits
- 10 without Supreme Court injunction should be noted, as the
- 11 City and members of the General Assembly did not agree
- 12 with the terms on which these permits were forced to be
- 13 issued.
- 14 Sugar House will no doubt blame its inability
- 15 to construct the facility in the timely fashion required
- 16 by the PGCB on the litigation in which it has engaged.
- 17 As the Board found in the Licensing Fee hearing
- 18 and decision, quote, the Board believes that the delays
- 19 to gain all necessary approvals required to begin
- 20 construction should not have been unexpected by Sugar
- 21 House, citing Chairman Colins October 2nd, 2007.
- 22 It is also nearsighted to believe that further
- 23 litigation will not occur in connection with the
- 24 additional approvals which are needed for construction
- 25 to begin in a timely manner.

- 1 Sugar House still requires numerous permits for
- 2 construction including, one, building permits and
- 3 occupancy permits from the City of Philadelphia; two, a
- 4 Department of Transportation Highway Occupancy Permit;
- 5 and three, two Army Corps of Engineer ACOE Permits
- 6 governed by the Rivers and Harbors Act and the Clean
- 7 Water Act.
- 8 A special Master has been recently appointed by
- 9 the Pennsylvania Supreme Court to mediate the issuance
- 10 of the City permits. However, the special Master has no
- 11 authority over the ACOE or its implementation of the
- 12 required process for evaluating the pending permit's
- 13 application under the governing regulations and laws.
- 14 This process is strictly governed by Federal
- 15 Law. The ACOE permitting process has been ongoing for
- 16 over a year and there are many additional hurdles
- 17 remaining before a final determination will be reached.
- 18 These include coordination and review with
- 19 other Federal agencies, agreements to be memorialized
- 20 with State and Federal agencies, evaluation and
- 21 mitigation of environmental assessments, and potential
- 22 public hearings.
- 23 If these permits are issued, it would be
- 24 prudent for the Board to assume that Court challenges
- 25 will arise regarding the issuance of these permits, or

- 1 in the alternative, Court challenges by Sugar House if
- 2 they are not issued. The Federal Courts, the
- 3 Pennsylvania Courts would have jurisdiction over such
- 4 disputes, which could result in much additional legal
- 5 delay.
- The Board should also be aware that the
- 7 Northern Liberties Neighborhood Association and the
- 8 Delaware Riverkeeper Network, paren, a nonprofit
- 9 501(c)(3), end paren, have appealed the issuance of the
- 10 Act 537 Permit under the Pennsylvania Sewage Facilities
- 11 Act.
- 12 This appeal is in the discovery phase and is
- 13 ongoing. However, this appeal is further evidence of
- 14 strong local community opposition to the proposed
- 15 facility.
- To date, PennDOT has not issued the Highway
- 17 Occupancy Permit. This process is still ongoing and
- 18 traffic mitigation has yet to be addressed.
- 19 The traffic impact analysis offered by Sugar
- 20 House was based upon many assumptions, the most
- 21 important of which was the commencement of construction
- 22 for the new Girard Avenue ramp from I-95, the main
- 23 volume access point to the proposed facility.
- In October of 2006, this report relied upon by
- 25 the Board anticipated the commencement of the necessary

- 1 ramp to begin by the beginning of 2009.
- 2 As of this date, no construction or
- 3 preconstruction activities have begun. It is our
- 4 understanding from PennDOT that the proposed
- 5 construction is currently not even out for bid as there
- 6 are outstanding land issues still to be resolved.
- 7 The proposed interim facility was originally to
- 8 be built while ramps were under construction and in
- 9 agreement with the surrounding community and protection
- 10 for the traffic that would affect six residential
- 11 streets was to be in place. None of this has happened.
- 12 It is significant to note that if the facility
- were to be built today the only access to the facility
- 14 from I-95 would be direct traffic from the highway
- 15 through the surrounding neighborhood residential
- 16 streets, as there is no direct access from I-95 to the
- 17 facility's current proposed location.
- 18 If a discussion of a temporary facility or the
- 19 timeline of the interim facility is the focus of this
- 20 status hearing, the PennDOT and traffic mitigation
- 21 issues should be seriously evaluated as the pending
- 22 request for a 12-month extension would not be able to
- 23 rely on the original traffic study.
- 24 Since the original adjudication, the City of
- 25 Philadelphia has commissioned a traffic study that was

- 1 completed in the fall of 2008. It contradicts much of
- 2 the 2006 study prepared by Sugar House and relied upon
- 3 by the Board.
- 4 Since the License was awarded Sugar House has
- 5 not received a report from the long-standing community
- 6 groups; Fishtown Neighborhood Association and Northern
- 7 Liberties Neighborhood Association.
- 8 Both were willing to engage in discussions if
- 9 Sugar House would include the discussions of their
- 10 statutory ability to re-site, but Sugar House refused to
- 11 entertain that issue.
- 12 The comment now moves to the Philadelphia
- 13 Entertainment Development Partners, Foxwoods Licensee,
- 14 and states:
- 15 Foxwoods was issued its License in June of 2008
- 16 at which time they were required to have 3,000 slots up
- 17 and running by June of 2009.
- 18 Foxwoods has not made progress on any of the
- 19 approved plans at the proposed waterfront site on South
- 20 Christopher Columbus Boulevard.
- 21 Interestingly, instead of fight tooth and nail,
- 22 Foxwoods has taken a different approach to difficulties
- 23 with its original site and has entered into a dialogue
- 24 with elected officials, City Officials, and communities
- 25 about utilizing the statutory relief to relocate under 4

- 1 Pa.C.S. Section 1329 and develop a more appropriate
- 2 location.
- 3 The only permit obtained by Foxwoods is a
- 4 Zoning and Use Permit. Foxwoods has not pursued the
- 5 other required permits including rights to use the
- 6 riparian lands owned by the Commonwealth of
- 7 Pennsylvania. A special Master has been appointed to
- 8 oversee the processing of permits by the City of
- 9 Philadelphia for this License.
- 10 The process of relocating this License has
- 11 promises and pitfalls. Foxwoods has started a crucial
- 12 dialogue in Philadelphia about the proper location for
- 13 casinos and the manner in which development might act as
- 14 a catalyst for invigorating the central business
- 15 district.
- 16 Foxwoods is currently at the discussion table
- 17 with the City about a possible relocation to the Market
- 18 East area, although the exact location has been in flux
- 19 and will require significant negotiations with
- 20 landowners. Foxwoods' willingness to commence
- 21 discussions about relocation is a commendable approach.
- 22 Before we can evaluate the promises and
- 23 pitfalls, however, numerous objectives must be met
- 24 including the impact to the direct neighbors, traffic
- 25 studies, mitigation efforts, and how the proposed design

- 1 could fit into the fabric of the surrounding areas.
- 2 If Foxwoods' proposed relocation does not
- 3 warrant what is in the best interest of the City of
- 4 Philadelphia and surrounding communities, we anticipate
- 5 the Licensee would continue the process of finding a
- 6 suitable location with Board support.
- 7 We cannot estimate how long the vetting process
- 8 will take for the evaluation of any proposed new
- 9 location, but we are open to the proposal and planning
- 10 process.
- 11 In addition to the difficulties each Licensee
- 12 has encountered at their chosen location, the question
- 13 has been raised whether the current economic climate has
- 14 affected the ability of the casino operators to complete
- 15 their construction plans.
- Any hearing by the Board should, therefore,
- 17 also include an inquiry into the financial condition of
- 18 the casino developers and operators and whether present
- 19 development plans are viable.
- 20 We submit these comments for the Board to make
- 21 an educated evaluation of the status of these Licensees'
- 22 progress.
- 23 As fiduciaries of the Commonwealth and as
- 24 statutorily mandated, the Board is to evaluate what is
- 25 best for the people of the Commonwealth to realize the

- 1 economic benefits for the citizens of the Commonwealth
- 2 and the citizens of Philadelphia.
- 3 Any unfortunate decisions by a Licensee is
- 4 their burden alone. The Board needs to evaluate whether
- 5 the decisions of a Licensee are detrimental to the
- 6 people of the Commonwealth and the citizens of
- 7 Philadelphia in consideration with the public interest.
- 8 Sugar House has chosen its location, a location
- 9 fraught with problems which seem to have no end in
- 10 sight. They chose not to exercise the amenities
- 11 available to them in 4 Pa.C.S. Section 1329.
- 12 They instead choose to continue in a protracted
- 13 fight with the surrounding communities, our
- 14 constituents.
- Thank you our consideration of these comments
- 16 and please contact us if you require any clarifications
- 17 to our statements. That ends the statement of
- 18 Representative Mike O'Brien and Senator Lawrence
- 19 Farnese.
- 20 CHAIRMAN DiGIACOMO COLINS: All right. Thank
- 21 you very much. That concludes our business. Meeting
- 22 adjourned.
- 23 (The meeting concluded at 1:11 p.m.)

24

1	I hereby certify that the proceedings and
2	evidence are contained fully and accurately in the notes
3	taken by me on the within proceedings and that this is a
4	correct transcript of the same.
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8	Hillary M. Hazlett, Reporter Notary Public
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