COMMONWEALTH OF PENNSYLVANIA

GAMING CONTROL BOARD

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PUBLIC HEARING

BEFORE: MARY DIGIACOMO COLINS, CHAIRMAN

Raymond S. Angeli (Via Telephone),

Jeffrey W. Coy, James B. Ginty,

Kenneth T. McCabe, Sanford Rivers,

and Gary A. Sojka, Members

Keith Welks, Ex-officio Designee

HEARING: Wednesday, January 21, 2009

11:45 a.m.

LOCATION: North Office Building

Commonwealth and North Street

Hearing Room One

400 North Street, West

Harrisburg, PA 17105

WITNESSES: Nelson Smiles, Cyrus Pitre, Nan Davenport,

Dr. Anthony Ceddia, Joseph D'Amato

Reporter: Cynthia Piro-Simpson

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PROCEEDINGS

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CHAIRMAN COLINS:

The next matter is the Mount Airy matter.

All right. This is the Petition regarding Mount Airy to amend its Revolving Credit and Term Loan Agreement.

And all parties who are going to testify, other than Counsel, I ask you to please take an oath.

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10 WITNESSES SWORN EN MASSE:

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CHAIRMAN COLINS:

Thank you. All right. Who are we going 14 to start with?

ATTORNEY SHIFFER:

Good morning, Chair. My name is Don 16 17 Shiffer, I'm the General Counsel for Mount Airy Casino Resort. To my left is Mount Airy's Trustee, Dr. 18 Anthony Ceddia, and Trustee Counsel, Attorney Brian 19 20 Bisignani. To my right is Mount Airy's CEO, Joseph 21 D'Amato, and Mount Airy's Restructuring Counsel, Mr. 22 Peter Laughlin from the Law Firm of Graham Curtin. 23 Mount Airy's before the Board this 24 morning seeking the approval of a second amendment to

its original credit facility with JPMorgan Chase Bank,

JPMorgan Securities, Inc. and PNC Bank. These lenders have provided Mount Airy financing for the development and the operation of its facility during both its construction phase and after.

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In June of 2008, Mount Airy sought and the Board approved the restructuring of its original credit facility. However, in light of certain economic, financial and market conditions facing Mount Airy and the gaming industry as a whole, Mount Airy is before the Board at this time seeking permission to amend its credit facility once again. Mount Airy 12 feels that this will better enable it to meet its operational and financial needs.

At this time, I'm going to turn over the presentation to Mount Airy's Restructuring Counsel, Peter Laughlin, to go into some of the particularity of the Petition's content with regard to financials.

ATTORNEY LAUGHLIN:

Thank you. Judge Colins, members of the 21 Board, Mount Airy has worked with its lenders in the last two months to negotiate some further amendments 23 to its credit facility. By way of past history, the Board will recall that we came before you in June for approval of the first omnibus amendment and closed

that following your approval.

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One of the provisions of that first amendment was principal reductions, made at the time of the closing, plus a further principal reduction or the posting of further collateral that was scheduled to occur in October. Over the course of the summer, however, business did not meet projections, and as of September 30, by virtue of not meeting the projections and tripping a covenant, we found ourselves again in discussions with the lender. Those discussions led to the proposed omnibus second amendment that's before the Board today.

One of the keys to the second amendment would be a further reduction of the term loan in the amount of \$20 million. That is the same \$20 million that was contemplated on the first amendment, at that time, the deal with the lenders was that it would either be \$20 million or additional collateral, this time it will be \$20 million, and that reduction will occur as soon as we close this facility, following approval of the Board.

That \$20 million will come from a \$15 23 million payment from Mr. DeNaples, and a \$5 million 24 payment from Mount Airy. So that is the same \$20 25 million that was contemplated last spring.

The other aspects of the amendment that's 1 before the Board further relax the financial and other 2 3 covenants that Mount Airy had in the amended credit facility in order to give Mount Airy financial flexibility to be able to meet the challenges of the current environment. By highlight, those include relaxing, and in some instances eliminating financial covenants, eliminating the requirement that Mount Airy make quarterly principal payments, suspending a 10 requirement that Mount Airy maintain ratings with rating agencies for the benefit of the lender and 11 pushing back the deadline for completion of the 12 13 project, which had been set at December 30, there's 14 remaining roadwork, very minor, but remaining roadwork 15 that needs to be completed in the spring, and the 16 lenders are agreeable to that.

The second thing that the amendment before you does is puts in place procedures that follow up on the protocol that was approved by the Board on December 18 for Mount Airy to be able to make some further capital improvements based on contributions from Mr. DeNaples. And under the amendment, we have in place --- that under that protocol which contemplated getting permission of the lenders, this second amendment constitutes permission

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of the lenders for Mount Airy to be able to move forward and make some of those capital improvement projects.

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The second amendment places some additional requirements on Mount Airy that are customary for a construction lender, matters such as making sure that the funds are in the sole source account in advance of starting any project, making sure that the construction contracts, permits, plans and specs have been submitted to the administrative agent of the lender and so forth.

The procedures also require that before contractors are paid that there be appropriate lien waivers in place, title rundowns, giving the lenders very customary construction type, lending type arrangements. And that dovetails well with the protocol of the Board.

The third area that the amendments do is have Mr. DeNaples assume some of the financial burdens from Mount Airy. Mount Airy is no longer required to 21 make the principal amortization payments on a quarterly basis. Mr. DeNaples will, on a go-forward 23 basis, make quarterly principal payments of \$1 million to further reduce the term loan. And the term guarantee, which under certain circumstances could

1 have been reduced, will remain at a full guarantee of 2 the full amount of the credit facility for the life of 3 the credit facility.

With these amendments, which we're

prepared to close, the lenders will waive all current

defaults and reopen the revolving credit facility,

which is essential to Mount Airy for its financial

stability as the safety net it needs to have in these

winter months. And so we --- you know, we ask the

Board to approve this amendment, which we're prepared

to close, quite promptly upon the approval of the

Board. Thank you.

ATTORNEY SHIFFER:

14 Members, I will now call Mount Airy's

- 15 CEO, Joseph D'Amato to testify.
- 16 ------
- 17 JOSEPH D'AMATO, HAVING BEEN PREVIOUSLY SWORN,
- 18 TESTIFIED AS FOLLOWS:
- 19 -----
- 20 EXAMINATION

- 21 BY ATTORNEY SHIFFER:
- 22 Q. Could you please state your name for the record?
- 23 A. Joseph D'Amato, D, apostrophe A-M-A-T-O.
- 24 Q. Mr. D'Amato, are you familiar with the Petition
- 25 that Mount Airy has filed and the contents therein?

A. Yes, I am.

- 2 Q. Okay. Could you please provide the Board with a
- 3 brief overview on the state of Mount Airy's operations
- 4 over the past six months?
- 5 A. Yes. We have faced significant challenges, not
- 6 only from the economy, but also on the liquidity
- 7 crisis that has affected, I believe, a lot of the
- 8 operations in the gaming industry. During the last
- 9 six months, we have continued to be very aggressive in
- 10 our marketing and our promotions and our advertising
- 11 programs. We have focused on building our database
- 12 for the past seven, eight months, we have focused on
- 13 our cost effectiveness of our operations. We have
- 14 looked at everything from not only personnel and
- 15 labor, but we have looked at our slot leases and the
- 16 way we buy and the contracts that we have, and we have
- 17 affected substantial reductions and operating costs
- 18 that go way beyond, or substantially beyond, payroll.
- And this is something, quite frankly, in today's
- 20 environment is ongoing. Ineffectively, during the
- 21 months of November and December '08 compared to the
- 22 same two months in '07, our revenues are up
- 23 effectively 23 percent. But again, we face challenges
- 24 like most of the other operators, not only in
- 25 Pennsylvania, but I think in the industry as a whole.

- And I believe some of the things that we have done
 have put us on the right track, because we are
 extremely focused now on two items. One is building
 revenues, and the second one is on profitability.
- 5 Q. Thank you. Along those lines, could you summarize for the Board, your view as to the underlying basis 7 for Mount Airy's current amendment?
- 8 A. Yes. I agree with what Mr. Laughlin stated. One
 9 of the outcomes of the negotiations was a reduction,
 10 or in some cases elimination of certain financial
 11 covenants, which were drafted in economic times and
 12 conditions in using forecast that just, quite frankly,
 13 we were unable to achieve.
- Those relaxations, along with what I discussed previously, gives us the opportunity to focus on what I stated, which was we had to focus on continuing to grow our revenues and on an increase in our profitability.
- Q. Thank you. In light of the issues that you just articulated to the Board, in your view, what steps were taken to arrive at the current amendment to Mount Airy's credit facility?
- A. I think the lenders --- based on what I observed, the lenders, the Trustee and the sponsor worked very diligently together in order to affect this

transaction, or the proposed transaction. I think 2 everyone was focused on the fact, let's get this over with, let's get the loan in a position with covenants 3 and with conditions that the property can meet in the current economic and liquidity environment that we deal with. And I think to that end, the parties worked, as I said, very diligently to achieve that, and I think that's what we have here right now. Because I think it's everyone's intent that we prefer 10 not to come back to the Board again to discuss additional restructurings. 11 In light of the foregoing, globally, how is, in 12 Q. your view, Mount Airy poised to meet its new debt 13 14 obligations under this revised credit facility? 15 Again, I believe with the new --- of the covenants that either have been modified or eliminated, and as 16 17 Mr. Laughlin also stated, the elimination of the --any principal payments on scheduled principal 18 reduction payments on our behalf by Mount Airy. 19 20 with the items I discussed previously, everything from our marketing programs to our focus on cost effective 21 22 operations, I believe we are well poised. We have 23 been committed for the last six months to the --- like 24 I said, and I hate to be repetitive, but we are 25 focused on growing revenues and producing additional

1 operating income.

ATTORNEY SHIFFER:

Thank you. I have no more questions for this witness at this time.

CHAIRMAN COLINS:

Dr. Ceddia.

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DR. CEDDIA:

auditors.

Thank you, Madam Chair. As Trustee of
Mount Airy #1, LLC, I've been involved with the review
of the Petition. And the second amendment, as
negotiated by and between the lenders, Mr. DeNaples
and Mount Airy, I've been assisted and advised in that
process by Post & Schell and my legal counsel and by
Gleason & Associates, my accountants and forensic

As you know, Mount Airy faces a difficult economic environment, difficult economic and financial conditions not only have been an impact on the economy in general, but also on casino and casino projects in particular. Mount Airy has not been immune to these conditions. Since the fall of 2008, Mount Airy has experienced reduced liquidity and has put certain capital projects on hold. Mount Airy has also been challenged to meet some of its larger obligations, but in spite of the difficulty, has fully paid those

obligations.

On or about October 20th, 2008, Mount Airy's lenders, JPMorgan Chase and PNC Bank, collectively the lenders, notified Mount Airy of their view that one or more events of default had occurred under the revolving term credit and credit agreement, which was previously approved by this Board and amended in June 2008.

Extensive discussions and negotiations with the lenders have resulted in a proposed limited restructuring of the credit facility, which is reflected in the second amendment approval of which is currently pending before this Board. The second amendment weighs various defaults asserted by the lenders, eliminates or modifies various financial covenants which were problematic for Mount Airy, and obligates Mr. DeNaples to make certain loan principal reductions and also to make quarterly principal payments to the lenders instead of Mount Airy.

I, along with my associates from Post & Schell and from Gleason & Associates, have reviewed and discussed, A. Mount Airy's current financial condition and projected cash flow forecast. B. Mount Airy's relationship with the --- with obligations to the lenders. And C. restructuring documents,

including the Petition, the term sheet and the second 1 amendment. We also have participated in various meetings and conference calls with Mount Airy and its 3 Restructuring Counsel, the lenders and their Counsel, the PGCB staff and Counsel, and Mr. DeNaples and his accountants and Restructuring Counsel.

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I believe that the proposed restructuring of the credit facility is in the best --- is the best that can be achieved under the circumstances, and in these difficult economic times.

Implementation of the restructuring will provide Mount Airy with some financial relief and also allow it to focus energy and attention on its business and its financial performance rather than on default issues with the lenders. I note that Mr. DeNaples remains fully committed to the project, a commitment which the lenders have noted.

I want to emphasize that this proposed restructuring is not a solution to, or cure-all of, Mount Airy's financial problems. Based upon my review of the situation and after consultation with my advisors, I believe that Mount Airy will continue to face financial challenges, at least through 2009. state of the economy, competition from other gaming facilities coming online, and/or adverse weather

conditions may contribute to these challenges.

Much hard work remains to be done, however, the restructuring, as reflected by the term sheet and the second amendment is an important and necessary step in that ongoing process which includes targeted marketing and revenue generation initiatives and cost reduction initiatives comprised of, among other things, reduction in operating expenses.

Based upon the foregoing, I, in my capacity as Trustee for Mount Airy, recommend that the Board approve the Petition and the associated restructuring of the credit facilities with the lenders, all as detailed in the term sheet and in the second amendment. Thank you, Madam Chair.

ATTORNEY DAVENPORT:

Madam Chair, Office of Enforcement Counsel (OEC) has one question for Dr. Ceddia.

DR. CEDDIA:

Yes.

ATTORNEY DAVENPORT:

Dr. Ceddia, is the relief requested in the Petition consistent with the terms of the Board's December 18th, 2008 Order with respect to the approval of the protocol for payments by Mr. DeNaples to creditors, contractors and vendors, as well as prior

Board Orders?

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DR. CEDDIA:

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Yes.

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ATTORNEY DAVENPORT:

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Thank you.

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CHAIRMAN COLINS:

Are there any questions? Any questions

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from the Board at this point?

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COMMISSIONER MCCABE:

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Yes. I have a few questions.

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CHAIRMAN COLINS:

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All right.

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COMMISSIONER MCCABE:

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First, for the Restructuring Attorney,

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we're hearing, okay, \$20 million, \$15 million coming

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from DeNaples, \$5 million from Mount Airy. If Mount

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Airy's in this much financial problems, where are they

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going to get \$5 million to put up to --- for this \$20

million? 19

ATTORNEY LAUGHLIN:

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The \$5 million in funds that Mount Airy

22 will pay to the lenders is really --- are really funds

23 that are available to Mount Airy by virtue of the fact

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that prior to this date, Mr. DeNaples, under the

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protocol of December 18th, was able to make payments

of \$9 million, which were --- which defrayed real estate taxes and gaming taxes on behalf of Mount Airy. So in essence, it's almost a timing issue, so as a 3 result of Mr. DeNaples being able to make those payments, that takes that burden off of Mount Airy, so that creates the \$5 million that Mount Airy would have dedicated to those sources to now go in to pay off the term loan, down that extra fund.

COMMISSIONER MCCABE:

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I have a concern about the source of the funds. The source of the \$15 million. Where is this money coming from, from Mr. DeNaples?

ATTORNEY LAUGHLIN:

I recognize that there is a firewall in place between Mount Airy and Mr. DeNaples by virtue of the Board's prior Order, so neither myself, on behalf of Mount Airy, nor Mount Airy addresses any issues with ---.

COMMISSIONER MCCABE:

Dr. Ceddia?

DR. CEDDIA:

The contribution by Mr. DeNaples is coming from his other businesses, and I believe that 2.4 BIE has been involved in reviewing and certification in getting the supportive Affidavits in place in

terms of where that contribution is coming.

2 I wanted to mention, just to follow-up, 3 Mr. McCabe, to your earlier question that Attorney Laughlin responded to. I think it's important to note that since last February, February '08, Mount Airy has had limited or no access to its revolving credit line. The utilization of the contributions that were just noted by Attorney Laughlin, in terms of paying the real estate taxes and the fair share amount, were necessitated because that revolving credit line was 10 locked up as far as Mount Airy was concerned. We had 11 12 no access. So in essence, what happens is, when this credit facility is approved and signed, the money that 13 14 Mr. DeNaples forwarded and we utilized through the 15 protocols to pay the fair share and the local tax will then be contributed from the credit line to the credit 16 17 --- to creditors to the lenders. Thereby the 15 and 18 the 5. I just wanted to add that note.

COMMISSIONER MCCABE:

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Go back to OEC and maybe BIE, the source of these funds, have we corroborated and found where these monies are coming from?

ATTORNEY DAVENPORT:

Commissioner, I'm going to have Nelson 25 Smiles, who's with the Financial Investigative Unit

21 testify with respect to that. So if you want me to 1 2 have him testify now ---? 3 DR. CEDDIA: Whatever the Board ---. 4 5 COMMISSIONER MCCABE: That's fine. 6 CHAIRMAN COLINS: That's fine. 8 9 ATTORNEY DAVENPORT: 10 Okay. Thank you. 11 NELSON SMILES, HAVING BEEN PREVIOUSLY SWORN, TESTIFIED 12 AS FOLLOWS: 13 14 15 EXAMINATION 16 BY ATTORNEY DAVENPORT: 17 Mr. Smiles, can you please state your full name and spell it for the record? 18 19 My name is Nelson, N-E-L-S-O-N, first name, Α. Yes. 20 last name Smiles, S-M-I-L-E-S. 21 And what is your title, sir? Q. 22 Α. My title is Forensic Accountant, and I'm based in 23 the Northeast Office of the Gaming Control Board in 24 Scranton, Pennsylvania.

As part of your duties and looking back several

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Q.

- 1 months, were you assigned to review Mount Airy's June
- 2 2008 Petition for the Approval of Modifications to the
- 3 Financing Project Development Plan?
- 4 A. Yes, I was.
- $5 \mid Q$. Okay. And with respect to that June 2008
- 6 Petition, there was an Omnibus Waiver and Amendment
- 7 Agreement and proposed modifications that were
- 8 outlined in the Petition and supporting documentation.
- 9 Did you familiarize yourself with the section?
- 10 A. Yes, I did. That's correct.
- 11 Q. So you're familiar with the terms and conditions
- 12 that were contained in that Omnibus Waiver and
- 13 Amendment Agreement?
- 14 A. Yes.
- 15 Q. With respect to the current petition that's before
- 16 the Board today, are you familiar with that Petition?
- 17 A. Yes.
- 18 | Q. As well as the second Omnibus Waiver and Amendment
- 19 Agreement and supporting documentation, have you made
- 20 yourself familiar with respect to those documents?
- 21 A. Yes.
- 22 Q. Did you review Louis DeNaples' confidential
- 23 Affidavits regarding some of the sources of its equity
- 24 contributions?
- 25 A. Yes, I did.

ATTORNEY DAVENPORT:

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2 Okay. And just for the record, the 3 parties entered into a Stipulation Agreement last week between Mount Airy and OEC, which the Board should have before you. If you don't, I have extra copies. Mr. DeNaples' Affidavits are attached as Exhibit B to that Stipulation, Dr. Ceddia's Statement and Recommendation is attached to that Stipulation as Exhibit D, and Mr. Smiles also created an amended lump 10 summary, facility summary, which is attached as Exhibit C, summarizing the transactions. 11 12 Both Exhibits B, C and D to the

Stipulation Agreement contain business and other 14 proprietary information regarding not only Mount Airy but also Louis DeNaples, including financial covenants, interest rates and other financial data, 16 and therefore shall be treated as confidential and remain under seal. I'd like to admit that into the record.

CHAIRMAN COLINS:

Let me ask you a question, Ms. Davenport.

ATTORNEY DAVENPORT:

Yes.

CHAIRMAN COLINS:

In other matters that this Board has

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entertained, where there have been financial
  negotiations, or financial deals, agreements, have
  those matters been maintained as confidential? For
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  example, in suitability hearings, or in the --- I'm
  thinking of the Pittsburgh acquisition of the matter
  that occurred over the summer. Did we consider those
   financial dealings confidential?
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                ATTORNEY PITRE:
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                I can speak to that. Yes, we did.
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                CHAIRMAN COLINS:
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                All right. Under what authority?
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                ATTORNEY PITRE:
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                That would be pursuant to 1206 of the
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  Act, if I'm not mistaken.
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                CHAIRMAN COLINS:
                That being ---.
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                ATTORNEY PITRE:
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                The confidentiality provision.
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                CHAIRMAN COLINS:
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                Is that being categorized as propriety
   information?
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                ATTORNEY PITRE:
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                That's correct.
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                ATTORNEY DAVENPORT:
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                And also, the Regulations, Section
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CHAIRMAN COLINS:

3 Okay. Thank you.

ATTORNEY DAVENPORT:

I can only speak to matters in the Central Region, specifically Mount Airy with respect to that, with things remaining confidential. I know we did the same thing with respect to the June 2008 Petition, and things remained under seal because of proprietary information.

CHAIRMAN COLINS:

Okay. So this would be consistent --your request would be consistent with the applications 14 we've made in the past of that Regulation and then of the Act?

ATTORNEY PITRE:

17 That's correct.

ATTORNEY DAVENPORT:

Yes.

CHAIRMAN COLINS:

Thank you.

22 BY ATTORNEY DAVENPORT:

- Mr. Smiles, after reviewing the documents, you 23
- 24 created an Amended Loan Facility Summary regarding the
- 25 December 2008 Petition; is that correct?

- A. That's correct.
- 2 Q. Is the Financial Investigation Unit's review of
- 3 the sources of Mr. DeNaples' capital contributions
- 4 ongoing?

- 5 A. Yes, it is.
- 6 Q. So we can expect more Affidavits with respect to
- 7 the sources of the capital contributions?
- 8 A. Yes, with regard to the specific Affidavits of the
- 9 funds, I believe that I have personally seen two of
- 10 them. I believe there are two more coming, they may
- 11 be part of the record at this point in time, but in
- 12 addition to that, I have done substantial work to
- 13 determine what bank accounts were involved and where
- 14 the initial source of the funds was coming from.
- 15 Additional sources of funds certainly came from
- 16 the accounts of the sponsor, but at this particular
- 17 --- those particular funds were recently transferred
- 18 into the individual sponsor's account within a week or
- 19 so prior from various companies controlled by the
- 20 sponsor. From our advantage point, at this point in
- 21 time, we are not uncomfortable with the circumstance,
- 22 because this certainly fits the profile of the
- 23 sponsor's business activities that we're aware of.
- 24 That being said, our next step on these particular
- 25 funds, as well as other funds, it's an ongoing

process, where we are going to get in to these companies and basically check out the funds of these particular companies, to make sure that there's commercial reasonableness involved in these funds.

COMMISSIONER GINTY:

Is the name of the sponsor confidential?

Α. No, it's Mr. Louis DeNaples.

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COMMISSIONER GINTY:

Okay.

It's a simple way with regard to loan documents, 10 and we're kind of oriented with that at this point in 11 12 time.

CHAIRMAN COLINS:

All right.

COMMISSIONER SOJKA:

One of the things that concerns me is, and I understand what you need to do, but I believe it's clear that what this Board is deeply concerned with is the source of those funds and to be absolutely as certain as it's possible to be, that those funds are funds of Louis DeNaples solely and no one else. The fact that you will have to get into that work in 23 the future, and we're faced with this decision today, 24 having received all of these materials late yesterday afternoon, is for me, and I think possibly other

members of this Board, something of a concern.

What you're telling me is, you're giving us a preliminary best estimate that these funds are Mr. DeNaples, but you do need to do further and ongoing work to verify that; is that correct?

MR. SMILES:

Well, first of all, with regards to the dollar amount and the existence, we have confirmed that. With regard to going back to the other companies, that is, in fact, future work that has to be performed. In terms of actually performing the work, our time frame was such that the Petition was filed December 23rd, giving the holiday circumstance and the fact that our work had to be completed, you know, about a week or so ago, given that time frame, it was about 10 to 12 business days.

That being the circumstance, we weren't able to proceed any further. Now, to give you some type of general assurance as to what our intention is and what the Financial Investigative Unit plans to do, I'll use the analogy, the word that we kind of coined in terms of researching these funds, and the term is vintage. We've used the term fund vintage, taking from the great production and line making, and basically when we get in these companies, we want to know the

1 location of the funds, the region of the funds, the vineyard of the funds, and in what time frame these funds were generated. So that's the nature of the work that we intend to do when we get into these companies.

CHAIRMAN COLINS:

All right, question. Dr. Ceddia, when's this deal scheduled to close?

DR. CEDDIA:

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Well, Madam Chair, we were scheduled to close today, but for point of information, if I could, 12 the money in question that we're talking about, the capital contribution that's to be made today at the closing, the \$15 million was part of the original \$20 million that was approved by this Board last June, which, in fact, was also certified by Board staff.

CHAIRMAN COLINS:

Right. That's already --- that money has already been tracked. Is that correct, Mr. Smiles, that the money has already been tracked by you?

MR. SMILES:

Excuse me. Would you repeat ---?

CHAIRMAN COLINS:

Dr. Ceddia, repeat that.

DR. CEDDIA:

We're talking about the \$15 million that's going to be due by Mr. DeNaples at this closing today, is actually \$15 million of the \$20 million that was approved and certified by this Board back at the June meeting 1st Amendment to the Credit Agreement. That money had never been transferred to the lender because there was a 90-day extension beyond the signing of that credit amendment, which involved either \$20 million being put in or a piece of land that would have equal value. But the \$20 million was, indeed, reviewed by Board staff and certified at that time; was it not?

CHAIRMAN COLINS:

Did you track that money already?

MR. SMILES:

No, not that \$20 million, because --okay, the \$15 million that we're talking about now,
this is part and parcel, and the question hasn't been
raised, and I don't want to complicate matters, but
there was, going back to the protocol, for payments by
Louis DeNaples, all this happened in the same time
frame. So with regard to payments that were made
under the protocol, okay, which dovetailed into the
payments that we're talking now, we're talking about a
total of \$26 million, okay.

This \$26 million, in terms of tracking, is the \$26

million I'm referring to. And yes, in fact, it exists. Yes, in fact, it is in the sponsor's bank account, but going one step further ---.

CHAIRMAN COLINS:

So you have to still track it?

MR. SMILES:

That's correct.

CHAIRMAN COLINS:

Okay. Now, let me ask you this. Hold on, let me just ask a few questions then. Now, with respect to this tracking, okay, how long does it take you to do this?

MR. SMILES:

At this point in time, I'm not certain, in that we are talking about five privately held companies that have never been vetted in any matter, to the best of my knowledge, never even had Audit Financial Statements. So in terms of doing the work and performing to our satisfaction, at this moment, we really won't know until we get into it.

CHAIRMAN COLINS:

Okay. Now ---.

MR. SMILES:

It would not be unrealistic for us to come back in a short period of time and give you an

estimate of time.

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Okay. So now, with respect to this refinancing, Dr. Ceddia, let me ask you a question. heard testimony earlier that the revenues were up 23 percent for a period of time; is that correct, Mr. D'Amato?

ATTORNEY D'AMATO:

CHAIRMAN COLINS:

Yes, it is, Judge.

CHAIRMAN COLINS:

All right. So the revenues are up, but yet we're in a situation where you're presenting to us a need to refinance. What's the reason for this; is it basically the cost of the deal that was originally made by the Licensee back in December of '06 when the license was awarded?

DR. CEDDIA:

When you look at the original structure of the financial arrangements made at origin of this company, it's clear that you have a property that may well have been over leveraged for its ability to produce to the bottom line. When you examine the original business plan of the facility, it at one time 24 projected out a \$72 and a half million EBITA in its 25 first year of operation. Candidly, that was, to put

it mildly, an overstatement. 1 2 CHAIRMAN COLINS: 3 Okay. But let's go back to the original --- this original deal, where you say there was excessive leveraging. That was --- that deal, is it not true, was quaranteed by the owner, Louis DeNaples; correct? 8 DR. CEDDIA: 9 Yes. 10 CHAIRMAN COLINS: 11 At the time that the Board approved this 12 deal, we had the leveraging ratios before us, as well as a guarantee by DeNaples; correct? 13 14 DR. CEDDIA: 15 Exactly right. Right. And that guarantee is continued. 16 17 CHAIRMAN COLINS: 18 Okay. Now, so let's get into the scenario now where we are approached by the Licensee 19 20 and by you with a refinancing plan that asks for 21

contribution by the Guarantor; correct?

DR. CEDDIA:

23 Yes.

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CHAIRMAN COLINS:

And this was a guarantee scenario that

34 the Board had reviewed in '06; correct? 2 DR. CEDDIA: 3 Yes. CHAIRMAN COLINS: 4 All right. So this is not a new 5 6 guarantee. DR. CEDDIA: No. 8 9 CHAIRMAN COLINS: 10 The financial wherewithal the Board had reviewed back prior to December 20th of '06, the 11 financial wherewithal of the Guarantor, ---12 13 DR. CEDDIA: 14 That's right. And it was again ---. 15 CHAIRMAN COLINS: --- which you referred to as a sponsor. 16 17 DR. CEDDIA: 18 Right. And it was again reviewed in June when we came before this Board for the first amendment 19 20 to the Credit Agreement. 21 CHAIRMAN COLINS: 22 But what it appears from Mr. Smiles' 23 testimony today is that the money is in place because 24 the Guarantor does, in fact, have the financial 25 wherewithal to provide that money, but the tracking of

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those funds has not been completed as of yet; is that
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   correct?
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                MR. SMILES:
                That's correct.
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                CHAIRMAN COLINS:
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                Now, the deal, obviously, cannot be
   completed --- there can't be a settlement until we
  approve it; correct?
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                DR. CEDDIA:
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                That's right.
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                CHAIRMAN COLINS:
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                Okay. Obviously, there's an obstacle of
   the approving of this deal until we have tracked the
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   funds. Maybe not obviously, but that is a potential
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  obstacle. Is that correct, Enforcement Counsel?
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                ATTORNEY PITRE:
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                That's correct.
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                ATTORNEY DAVENPORT:
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                That's correct.
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                CHAIRMAN COLINS:
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                Okay.
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                COMMISSIONER RIVERS:
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                Madam Chair, question. I thought I heard
24 Mr. Smiles say that they can confirm the $26 million;
25 is that correct?
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1 MR. SMILES: That's correct. 2 3 COMMISSIONER RIVERS: And how long has this \$26 million been 4 sitting there for us to review? 6 MR. SMILES: Are we talking about the time frame of the money with the records we have? 9 COMMISSIONER RIVERS: 10 Yes. 11 MR. SMILES: 12 There were transfers from the other companies, so the bulk of it had been transferred 13 14 within a week or so of, you know, the --- you know, my 15 observation on the bank statements. 16 COMMISSIONER MCCABE: 17 A week from when? 18 MR. SMILES: 19 A week ---. 2.0 COMMISSIONER MCCABE: From December ---? 21 22 MR. SMILES: 23 The end of December beginning of January and out of the \$26 million, \$25 million was 24 25 transferred in from other companies a week or so

before any disbursements were made.

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COMMISSIONER RIVERS:

When did you first confirm that there was \$26 million available? 4

Today is Wednesday, it would have been a week ago yesterday.

CHAIRMAN COLINS:

MR. SMILES:

And basically you're telling us that it can be traced and tracked, but it hasn't been done yet? You can follow the tracks?

MR. SMILES:

Ultimately, that's correct. But it is 14 going to be a time consuming process.

CHAIRMAN COLINS:

16 Okay.

COMMISSIONER GINTY:

19 authorized the transfer of --- was it \$20 million back 20 in, was it November?

I'm still a little confused.

DR. CEDDIA:

22 June.

COMMISSIONER GINTY:

24 In June. So we authorized the transfer 25 of \$20 million back in June. Was that transfer made?

DR. CEDDIA:

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No, it was not. There was a 90-day extension on that transfer based on the negotiations with the lender and the sponsor, and part of that was that the sponsor could put in the \$20 million cash or put up of equal value land, the title to the land that he owned, and there was a review of the land, and then there was an additional month's extension on that, and then we wound up in default.

COMMISSIONER GINTY:

I guess the issue here is that we approved a transfer of \$20 million.

DR. CEDDIA:

Yes. And at that time, I believe, it was clear that we presented that as part of the case, yes.

COMMISSIONER GINTY:

And I understand that. But there was no --- because it was at least \$15 million of it was never transferred, we don't have any tracking of that money?

DR. CEDDIA:

We knew where the sources of the --- the 23 sources of funds for the \$20 million were coming, yes, we did, and we passed that on to Board staff, that was part of the refinance back in June.

COMMISSIONER GINTY:

Did Board staff look at that --- the source of that \$20 million? Did the Board staff look at the source of the \$20 million that we approved in June of last year?

MR. SMILES:

Well, the \$20 million, once again, was a piece of land or a payment, and in terms of the land itself, you know, we know what parcel of land it was, but the final answer on that \$20 million, the answer is no.

DR. CEDDIA:

Well, with all due respect, I'm just adding to the record, which is part of what occurred in June. Mr. DeNaples did submit an Affidavit in terms of the origin of those funds at that time. That was part of the --- that was part of the submission of the Trustee team and Mount Airy #1, LLC.

MR. SMILES:

Going back to the June Petition, there was, in fact, a pay down of, I believe the number was \$55 million, which actually did, in fact, happen, of the term loan, and that particular money we were able to identify.

COMMISSIONER MCCABE:

Identify and track the source of that 1 2 money? 3 MR. SMILES: Yes. 4 5 CHAIRMAN COLINS: 6 All right. And you're saying that only applied to \$5 million? 8 MR. SMILES: 9 No, \$55 --- \$55 million. And then the 10 \$20 million was something that would happen in the future, either land or cash and with regard to cash 11 tracking, that did not occur. 12 COMMISSIONER GINTY: 13 14 Mr. DeNaples provided us with an 15 Affidavit saying that the \$20 million we're talking about is coming from his landfill operations one way 16 17 or the other; is that true? 18 DR. CEDDIA: 19 Yes. 20 COMMISSIONER GINTY: 21 And did you look at that Affidavit to 22 determine whether that was correct or not? 23 I'm not sure that there was an Affidavit on the \$20 million, and if there was, you know, I made the 24 25 mistake and missed it, because my prime focus in June was the actual cash, okay, the \$55 million.

CHAIRMAN COLINS:

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Well, we'll ask some more questions, but at this point, I think that every one needs more time, more time before we proceed with this matter to clear up some of these questions and/or to do more review if what you're telling us, Mr. Smiles, is that you haven't completed your review. So I mean, we'll ask more questions now, if there are any, but ---.

ATTORNEY LAUGHLIN:

If I may add, Judge Colins, one of the

--- I think one of the distinctions that the Board
should keep in mind is that this \$15 million payment
that we're talking about that would be made upon our
closing of our second amendment is a payment for Mr.

DeNaples to the lenders. It's not the money that goes
into Mount Airy, and I think one of the premises, and
we need to keep that in mind as they --- you know, Mr.

DeNaples is a Guarantor that was approved at the
outset ---

CHAIRMAN COLINS:

Right.

ATTORNEY LAUGHLIN:

24 --- that guarantee has continued. And I 25 believe Mr. DeNaples has really always had the right to be able to satisfy his obligations under that
guarantee. I think it's perfectly understandable that
the Board would want to --- from its due diligence
point of view in connection with licensing and its
powers to be able to trace the source of those funds.
But in terms of a predicate, what I might suggest is
that we, in fact, could close this transaction.

Mr. DeNaples has provided evidence that
the funds are, in fact, from him from his company.

9 the funds are, in fact, from him from his company.

10 And that evidence is before the Board and of the

11 record. And again, that money is going not to Mount

12 Airy, but is going to satisfy his guarantee

13 obligations to the lender.

Staff will continue their investigation.

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15 If, in fact, you know, the representations that were made by Mr. DeNaples, you know, raised some further 16 17 questions, I think the Board always has the jurisdiction to address that in respect of Mr. 18 19 DeNaples, but what I would like to see candidly is 20 that we not place Mount Airy in further jeopardy at a fairly critical time, to not be able to complete its 21 22 loan amendment and be able to get its credit line open 23 at a very difficult time of the year economically for 24 this property.

ATTORNEY SHIFFER:

In addition, excuse me, I would like to also add to that. When Mount Airy filed its Petition on the 23rd of December, the structure of the deal was very transparent at that time, so there was absolutely --- when we're talking about the physical transfer of funds, the source of funds and the documentation, as it was presented, was presented to the Board in a timely manner pursuant to the regulations.

COMMISSIONER SOJKA:

I understand that. Madam Chair, can I ask another quick question?

CHAIRMAN COLINS:

Yes.

COMMISSIONER SOJKA:

Just in follow-up to your comment. I understand that the money being paid to the lender is not going directly to Mount Airy, but would it be reasonable to say that that payment by Mr. DeNaples to the bank or banks for that purpose does, in fact, increase his equity position in Mount Airy as a result of that payment?

ATTORNEY LAUGHLIN:

Yes, that's correct. It is a booked transaction that it increases ---.

COMMISSIONER SOJKA:

44 Right. So that's still an issue for us. 1 2 COMMISSIONER GINTY: 3 Let me try and see if I can get this squared in my head. We have evidence of the source of the \$26 million in here that consists of Affidavits, sworn Affidavits by Mr. DeNaples that he is the source of that income; is that a true statement? 8 ATTORNEY SHIFFER: 9 Yes. 10 DR. CEDDIA: 11 Yes. 12 COMMISSIONER GINTY: 13 Staff has begun a process of tracing that 14 source, you have at least, as I understand your 15 testimony, determined that he, in fact, has that money ---16 17 MR. SMILES: 18 That's correct. 19 COMMISSIONER GINTY: 20 --- in a bank account? And you should, and we would want you to, is to continue to trace that 21 22 money back to what Mr. DeNaples represents as companies

MR. SMILES:

solely owned by him; am I okay so far?

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Well, some of them aren't solely owned,

but they are controlled by Mr. DeNaples.

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COMMISSIONER GINTY: 3

Okay. But we will --- all right that --all right. In any event, controlled by Mr. DeNaples, and you would have to determine that the money being taken out of that is his money and not ---?

MR. SMILES:

That's correct. Now, to clarify matters with the solely-owned situation, the representation that was made to me verbally by Mr. DeNaples' personal financial advisor was that even though there was some 12 other ownership, and a lot of them were Mr. DeNaples and Mr. DeNaples' brother, that, in fact, the funds that came out of those companies were in repayment of loans on their books to Mr. DeNaples personally.

COMMISSIONER GINTY:

All right. And so you would be able ---

MR. SMILES:

Yes.

COMMISSIONER GINTY:

--- to determine that as we go?

MR. SMILES:

Yes.

COMMISSIONER GINTY:

You know, the one thing that we haven't

discussed here are the very extensive conditions that OEC has dictated here, I guess is a word for ongoing. You know, it might help if you --- Mary, if it's okay, 3 to read those conditions so we'll have sort of the full picture of what we have before us. Is that okay? 6 COMMISSIONER RIVERS: One of the things I'd like to talk about, and that is at the time that we consummated this deal in the very, very beginning, is it true that 10 Mr. DeNaples basically provided documentation to underwrite this project, ---11 12 DR. CEDDIA: 13 Yes. 14 COMMISSIONER RIVERS: 15 --- that's why we awarded him the 16 license; correct or not correct? 17 DR. CEDDIA: That's correct. 18 19 COMMISSIONER RIVERS: 2.0 Has anything changed other than him not 21 being able to participate in the day-to-day 22 operations? Has anything of his --- has any of his finances changed to make his concern about that issue? 23 2.4 COMMISSIONER GINTY: 25 Put it another way. Does anyone doubt

47 that Mr. DeNaples has \$25 million? 2 CHAIRMAN COLINS: 3 No. COMMISSIONER GINTY: 4 5 I mean, has anything changed? 6 CHAIRMAN COLINS: That brings us down to the issue. Okay. The issue that we have to determine. The money is there. You've stated that, Mr. Smiles, ---10 MR. SMILES: 11 Yes. 12 CHAIRMAN COLINS: 13 --- you've confirmed that. We have an 14 Affidavit --- here's the record before us. We have an 15 Affidavit from the Guarantor, Mr. DeNaples saying that that --- identifying that as money that is his, okay. 16 17 ATTORNEY DAVENPORT: That's only for a part of the monies. 18 19 CHAIRMAN COLINS: 20 Okay. 21 ATTORNEY DAVENPORT: 22 There's two Affidavits, but it's not for 23 the entire amount. 2.4 CHAIRMAN COLINS: 25 Okay. And we still have to --- what you

48 still have to do to your satisfaction is to trace the source of these funds, this \$26 million, which as of 3 yet you have not done; is that correct? 4 ATTORNEY DAVENPORT: 5 Correct. 6 MR. SMILES: That's correct. 8 CHAIRMAN COLINS: 9 All right. Now, are there conditions on 10 the Orders that are in effect that provide this Board 11 with guarantees at this point that allowing this deal to go forward would not violate the original Order? 12 13 ATTORNEY DAVENPORT: 14 After extensive work with Mount Airy and 15 Dr. Ceddia and his advisors we came up with a total of seven conditions. So ---. 16 17 CHAIRMAN COLINS: 18 What are those? 19 ATTORNEY DAVENPORT: 20 They are in --- they are attached to our 21 Answer, and I can read those into the record. 22 CHAIRMAN COLINS: 23 Read them, please. 24 ATTORNEY DAVENPORT:

Number one, Mount Airy shall provide the

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1 Financial Investigation Unit with monthly internal financial statements, as available.

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Mount Airy shall provide the Financial Investigation Unit with loan covenant calculations, and reporting between JPMorgan and Mount Airy, including copies of all worksheets and correspondence upon the availability of same.

Number three, Mount Airy shall provide the Financial Investigations Unit with all final loan documents and closing information promptly upon execution of same.

Number four, Louis DeNaples shall promptly provide the Financial Investigation Unit with the following documents. Louis DeNaples' Statement of Assets and Statement of Liabilities of October 30th, 2008, as delivered to the letter identified in the second Omnibus Waiver and Amendment Agreement.

All requested documents, books and records of the five companies referenced in the Mount Airy Amended Loan Facility Summary prepared by the Financial Investigative Unit. And a final narrative statement of funds sources, as described in Section 14(f), page 21 of the second Omnibus Waiver and Amended Agreement.

Number Five, Mount Airy shall insure that

investments made pursuant to the Omnibus Waiver and Amendment Agreement by Louis A. DeNaples are capital investments to Mount Airy and will not encumber Mount Airy to any loan obligation.

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Number six, Mount Airy shall provide the Financial Investigative Unit with detailed schedules of all capital contributions, loan receipts, loan principal payments and capital distributions from the inception of Mount Airy to date.

And finally, number seven, Louis DeNaples shall provide the Financial Investigations Unit with documentation to support the loan transfer to Louis A. DeNaples from the five companies referenced in the Mount Airy Amended Loan Facility Summary prepared by the Financial Investigation Unit.

CHAIRMAN COLINS:

All right. And these conditions are ongoing obligations; correct?

ATTORNEY DAVENPORT:

That is correct.

CHAIRMAN COLINS:

And with those conditions, is OEC satisfied that if these conditions are met, that there 23 will be information sufficient to --- on a continuing 24 25 basis to track this money?

51 ATTORNEY DAVENPORT: 1 2 Yes. 3 CHAIRMAN COLINS: Any other questions? 4 5 COMMISSIONER SOJKA: Again, one additional one. 6 maybe it was buried in there, but I wonder what remedies remain available to us should in tearing out those conditions you discover things that are not to 10 your satisfaction. 11 ATTORNEY PITRE: 12 Everything up to revocation. 13 COMMISSIONER SOJKA: 14 So that would be the immediate response? 15 ATTORNEY PITRE: 16 The immediate response --- well, it would be to get an explanation, but if Mr. DeNaples is not 17 18 willing to cooperate with us, we'd probably file a 19 complaint to revoke his license. 20 COMMISSIONER SOJKA: 21 Right. So that is the one and only ---? 22 ATTORNEY PITRE: 23 Well, that's the worst response. 2.4 COMMISSIONER GINTY: 25 Well, he's executed a sworn Affidavit;

has he not?

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ATTORNEY PITRE:

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Yes, he has. And there's also criminal charges that could probably come from that.

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COMMISSIONER GINTY:

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Okay.

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CHAIRMAN COLINS:

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All right. Okay. Anything further, because we're going to have to do some deliberation?

Well, I think, Commissioner Sojka, two

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COMMISSIONER SOJKA:

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Well, just for the record, I'd like to know what happens if we do not meet --- or essentially grant this request today. What happens?

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DR. CEDDIA:

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16 things leap to mind right away. First, the lenders

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are fully expecting, based on the ongoing process that

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we've had with them, with the sponsor, with the

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Trustee team, with Mount Airy and also with Board staff, that this credit amendment was to be approved

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today. If it is not, it triggers the continuation of

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the defaults we are in with the lenders, which means

23 that at any time they could call the loan.

Secondly, and even more probably

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important, is the fact that the facility continues to

operate without access to a credit line, which it needs particularly at this time of year. I might add to those comments also, that I, as your Trustee, feel somewhat embarrassed today before you, because quite candidly, my team and I felt that we were rigorously adhering to the Board Order which we accepted responsibility for last February in terms of ensuring transparency all the way through the process.

We are under the understanding that, in fact, all of the steps have been taken. We would never put this Board or its staff in a position where they could be challenged later or second guessed. As we did in June, we tried, in the process of this second credit amendment, to provide this Board with timely information as to where we were and where the source of funds were coming from.

I'm somewhat disappointed today that
Board staff was not provided with what they suggest as
certain information. We fully expected that
information to be shared, and I have no reason to
believe that it won't be shared. The only last
concern that I have in this matter is that based on
what's been outlined in terms of the follow-up of
ascertaining the source of these funds, going back to
the fact that the sponsor was reviewed and cleared in

terms of support of this activity when he originally got his license, this process could take a long time, 3 and this puts the facility at risk. That's the concern I have.

COMMISSIONER SOJKA:

And when you say at risk, you mean the jobs and the revenue?

DR. CEDDIA:

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Yes, I mean the jobs and --- you know, this facility has generated nearly \$107 or \$108 11 million in tax revenue for the Commonwealth. We have 12 almost 900-plus jobs. And beyond that, you know, I think it speaks for itself.

COMMISSIONER SOJKA:

Well, Dr. Ceddia, to help allay any embarrassment you might have, you may rest assured that we'll be second guessed regardless of the outcome.

DR. CEDDIA:

I understand that.

CHAIRMAN COLINS:

And Commissioners ---.

COMMISSIONER MCCABE:

I want to bring up a point that I'm 25 fuming about, too. Is whoever led the bank to believe that this was a done deal and that we would approve this today and that you can automatically move as soon as you finish here to do a closing is wrong. And they should have never been led to believe that this is an automatic done deal.

DR. CEDDIA:

I don't think --- if I suggested automatic, I misstated, Commissioner. It was assumed that based on the process, as we had completed the first credit amendment in June, that we were close to getting that done today. But the banks respect, clearly, the Board's rule. I know they do.

CHAIRMAN COLINS:

And Commissioner, just to respond ---.

COMMISSIONER RIVERS:

Can you say that in conversations with our staff, that none of the concerns that we're hearing today were ever made --- have never been brought before you before?

DR. CEDDIA:

Well, I know there were ongoing conversations. To the extent to which the verification of funds had not been completed, that was, I must say, a surprise this morning.

CHAIRMAN COLINS:

Well, Chief Enforcement Counsel, let me 1 2 ask you a question. Isn't that why those conditions 3 are in the Order? Is that not the reason? 4 ATTORNEY DAVENPORT: That is correct. 5 6 CHAIRMAN COLINS: Because it's a detailed matter, and those conditions were specifically negotiated ---8 recommended to us so that you can track the money; 10 correct? 11 ATTORNEY DAVENPORT: 12 That is correct. And then to address 13 the ---. 14 CHAIRMAN COLINS: 15 And we have enforcement power; is that 16 not correct? 17 ATTORNEY DAVENPORT: 18 That is correct. 19 CHAIRMAN COLINS: 20 All right. So go on. 21 ATTORNEY DAVENPORT: And to address Dr. Ceddia's comments. 22 23 When the Petition was filed on December 23rd, the 24 Financial Investigation Unit did not find out the 25 sources, the five sources of those monies until a

little while later. So therefore, you know, it's one thing we need the time in order to fully vet those sources. So it's just a matter of timing.

CHAIRMAN COLINS:

Right. But are you --- is Enforcement Counsel comfortable and confident that those specific conditions give you the tools to track this on an ongoing basis, and such that you can proceed with enforcement if you find there's a problem?

ATTORNEY DAVENPORT:

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CHAIRMAN COLINS:

Or are you convinced of that?

ATTORNEY DAVENPORT:

Yes, we are.

CHAIRMAN COLINS:

Okay. All right. What we're going to do now is we're going to break, we're going to take a recess, we'll come back after we do some deliberation on this and then we got to get into our meeting; all right? Thank you.

22 SHORT BREAK TAKEN

23 WHEREUPON HEARING WAS CONCLUDED

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HEARING CONCLUDED AT 12:37 P.M.