PENNSYLVANIA GAMING CONTROL BOARD

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IN RE: PUBLIC MEETING

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OMNI WILLIAM PENN HOTEL
530 WILLIAM PENN PLACE
PITTSBURGH, PENNSYLVANIA

THURSDAY, JUNE 21, 2007

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BEFORE:

THOMAS DECKER, CHAIRMAN

- via telephone

RAYMOND ANGELI

MARY DIGIACOMO COLINS

JEFFREY W. COY

KENNETH McCABE

SANFORD RIVERS

GARY A. SOJKA

REPORTER: LACEY C. GRAY

REPORTER - NOTARY PUBLIC

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MS. COLINS:

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Good morning everyone. I'm Commissioner

Mary Colins. We're going to begin. Chairman Decker

is going to be calling in by phone. We're having some

technical difficulties, but because he is calling in

by phone, I'm going to be conducting the meeting

today. And I'd like to welcome all of you and welcome

my fellow board members to this public meeting. Ray

Angeli, Commissioner Ray Angeli is on the phone.

Hello, Ray.

MR. ANGELI:

Hi, how you doing?

MS. COLINS:

All right, good. So we have a quorum of the board present, and I'm calling this meeting to order now. In the audience, I'd also like to acknowledge that we have Andrea Mead, who is here representing Revenue Secretary Wolf. Thank you, Andrea, for joining us. And as always, I will ask members of the Board and all of you in the audience to please turn --- I feel like an airline stewardess, to please turn off your electronic devices. Turn off your Blackberries and your cell phones, please.

And the next thing we will do is Pledge of Allegiance. I've noticed we do not ---

Friday, June 29th, is the deadline to apply for the two available Category 3 licenses, and also to submit applications for the Local Law Enforcement grants. So I wanted to reiterate that deadline.

In addition, I want to also make an announcement regarding a matter that is before the Board, and that is the matter of Greenwood Gaming and Entertainment's petition for approval of its licensed facility expansion plan. Greenwood Gaming has submitted a motion to the Board, and in this motion, they have asked for an enlarged amount of time in which to provide to the Board substantive evidence which they believe the Board will need in order to evaluate their petition, which asks for the Board to grant their request to change the plans previously submitted to the Board for their licensed facility, their permanent licensed facility.

So what I have done is I have signed an order, which is a scheduling order, which schedules the proceedings to September 25th, 2007. Now, this order which I have signed is a procedural order only. To those of you who practice law, you're familiar with scheduling orders, which are signed and enforced by courts and boards and administrative bodies, and this is a scheduling order. It provides for a June 27th

prehearing conference date before me in the Conshohocken Gaming Board office. It also provides for a July 9th conference date before me in the Conshohocken office.

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It provides for an August 10th date as the date in which the petitioner, Greenwood Gaming and Entertainment will submit its final permanent casino plans to the Board and to the Pennsylvania Horse Racing Commission, for the Board and the Racing Commission's review. And it also provides for the hearing date on the actual substance of the petition, and that hearing date is September 25th, 2007. The time of the hearing and the exact place of the hearing will be provided to the parties prior to that hearing. So that is an order which I will be signing and will be served upon the petitioner and the interested parties in the matter.

I would like to ask my fellow board members if there are any comments or statements regarding that order?

MR. COY:

Well, Madam Chair, I appreciate the effort that you and the staff have put into moving this matter forward, but I would really urge --- and while I support it, I would really urge Greenwood

Gaming to work with the State Horse Racing Commission and the Department of Agriculture to move forward with the plans for improvements to the back of the facility.

This is a requirement for licensure, and while they're operating with a temporary license at this point, the improvements that need to be made are a requirement of the license. And I would hope that while these dates are important, that they sort of get on with it, and let's see some improvements in the physical space.

MS. COLINS:

So there's no misunderstanding, these dates are merely scheduling dates and the hearing date on the petition which is before the Board. It affects no other obligations or duties of the applicant.

MR. SOJKA:

Madam Chairwoman, I'd like to simply add that along with several members of the PGCB staff, this Tuesday, this last Tuesday I joined a tour organized by the Department of Agriculture, and hosted by Greenwood Gaming. And we looked at the facilities there, and I can assure you that there is, at this very moment, spirited conversation going on among the horsemen, the Department of Agriculture and the

management at that facility.

MR. MCCABE:

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And Madam Chair, I would like to just add, I agree with those statements, and I hope that they at Philadelphia Park understand our commitment to enforcing the law and helping the horseracing industry.

MS. COLINS:

Thank you. One final notice is Okay. 10 that the Board has held an executive session on June 15th and this morning, and at those sessions we discussed personnel matters, no business was conducted at those times. Now, we'll move to the transcripts. 14 Is there a motion that we approve the transcripts?

MR. SOJKA:

Yes, Madam Chairwoman. I move that the Board approve the transcripts and minutes of the May 1st and May 17th, 2007 meetings.

MR. MCCABE:

Second.

MS. COLINS:

Any questions or discussions? All those

23 in favor?

AYES RESPOND 2.4

MS. COLINS:

Opposed?

NO RESPONSE

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MS. COLINS:

The motion carries. Now on to new We'll hear from Executive Director Anne business. Neeb.

MS. NEEB:

Good morning, Commissioner Colins, members of the Board. Last month you heard from our six Category 1 licensees about the status of the racetrack operations, including the plans for the improvements to the backside.

Today we have The Meadows and Presque Isle Downs here to give us an update on their slot operations and their plans. So what I'd like to do is go right to that and introduce here, Michael Graninger, who is the vice president and general manager of The Meadows Racetrack & Casino, and ask him to please come forward so he can give his presentation.

MR. GRANINGER:

Madam Chair and members. Thank you. Mr. 23 Rivers, Mr. McCabe, it's nice to meet under more pleasant circumstances. Where would you like me to start? The last meeting we had, you addressed the

backside improvements that we had planned to do or we had talked about with the MSOA there, and you have a copy of it in your hand. If you'd like me to read them to you or go down the list, I would be glad to do that, but they're --- on the second page.

We've talked with the executive director of the MSOA at Meadows, and we explained that we're going to do the --- spend a million dollars a year on backside improvements. And we also told them that whatever he wanted to do, that's what we're going to do. So his choices are outlined on this sheet that I've given you. The jogging track, which has already been started. We donated the land for them to have a jogging track, so they don't have to race on the track --- practice on the track every day.

They want new dormitories for their backside people, which we will do. The roads, we --- when they spoke about the roads we --- we have improved --- in fact, we had them graded yesterday so the riders can get down without potholes and some other problems that they had. We're going to increase the lighting, which they wanted. Speaker systems in the barns, so they can hear the announcements. We're going to improve that.

We started a new paddock --- a 12 race

paddock with locker rooms, kitchen facilities, and we're going to improve on the fence that goes around the track, the white fence. And they've all agreed -- and as you can see from the letter that was written to us from the executive director --- are you going to make me read that?

MS. COLINS:

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Yes, please.

MR. GRANINGER:

I'll read it. I'll read it. This is from Kim Hankins, executive director MSOA. And it says the working relationship between MSOA and gaming have been excellent. The most recent addendum to the current horseman's agreement is a perfect example.

An issue regarding stall and racing application and protection of the horsemen have helped maintain The Meadows as a viable racing entity for many years, has worked out to the satisfaction of both parties.

MSOA looks forward to working with gaming to provide the best racing opportunities for the 550 members of the MSOA.

The benefits and increased purses in Act
71 of the health and retirement program will help with
the horsemen for generations to come.

Basically, what we did on the agreement we made with the horsemen was, there's been horsemen knocking around there for, you know, 40 years. They don't have the quality of horses right now, and with the purses going up, it's going to be harder for them to get a horse that can compete. So we said we'd give them a certain amount of time so they can upgrade their stock so they can compete at their home track, which was --- which got accolades from us. It was probably unprecedented in the history there, but we were willing to work with them. And we want to have a good relationship with the horsemen, which I think we've --- well, you can see that we have.

MS. COLINS:

Very good. Thank you. Are there any questions?

MR. RIVERS:

Yes. Mike, I think the issue that I'm most concerned with, and I'd like to applaud you for is, when this Act was passed, it was designed to help the horseracing industry. And it seems to me that you and your organization has done exactly what the Act asked that you do, and I think Western Pennsylvania will be the recipient of some exciting things happening at The Meadows. So I'd personally like to

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  say congratulations, and thank you for the four days
   that I had to spend at your location working with you
   and your outstanding staff trying to get all of this
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   --- why are you laughing?
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                MR. DECKER:
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                We feel sorry for them.
                MR. RIVERS:
                 I'm trying to bring this team to
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   fruition. And I think you guys did an outstanding
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   job, and I'm sure Ken will probably have something to
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   say also. Thank you.
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                MR. MCCABE:
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                No, I concur with Commissioner River's
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   statement.
               Thank you.
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                MR. GRANINGER:
                Thank you, Commissioners.
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                MS. COLINS:
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                All right. Any other questions?
                                                    Very
   good. Thank you, sir.
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                MR. RIVERS:
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                Time out. You're not going to talk about
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  your facility and how the opening went and the money
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   that you're making?
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                MR. GRANINGER:
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                Well, okay.
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MR. RIVERS:

This is your time to shine.

MR. GRANINGER:

Well, I would like to have a Jack Daniels right now, but ---. We did about \$66 million in handle, and of that, we have netted about \$5.5 million. We gave our partner, the State of Pennsylvania about \$2,800,000, and we got about \$450 out of our end after we paid everything, but --- no, we didn't.

Our Monday, Friday, Saturday and Sundays were just --we had two players for every machine. Saturday night
realized about 1,000 people at the racetrack. I've
never seen that many people at the racetrack since
I've been there. There were crowds on the first
floor, crowds in the grand stand, crowds down on the
apron, and it was an exciting night.

We filled up just about every parking spot we had, which was all the way down to the racetrack road, and everything ran smooth, no complaints, and everybody had a good time, and we appreciate being in Western Pennsylvania with Gaming.

MS. COLINS:

Great. Thank you. Thank you very much.

MS. NEEB:

Next we have Richard Knight and Ted

Arneault, who will provide us with their update on

Presque Isle Casino --- Presque Isle Downs & Casino.

You want to come up?

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MS. COLINS:

Good morning, gentlemen.

MR. KNIGHT:

Good morning.

MR. ARNEAULT:

Good morning.

MS. COLINS:

Proceed.

MR. KNIGHT:

Members of the Board, Executive Director Neeb, staff members, obviously, I'm Richard Knight, and this is Ted Arneault, who you know. I'll give you a little update on what's going on. It's nice to see you again.

As you know, we opened the last day of February to a very strong opening. We found out quickly that our market was exactly what we thought it would be. It's Northwest Pennsylvania, Northeast Ohio, and a little bit from New York. After that strong opening, about the third or fourth week, our

major competitor, which is Seneca Allegheny in New
York opened up a major expansion. A brand new hotel,
major new restaurants, and expansion to their bus
facilities, their concert facilities. A fairly
sophisticated, impressive facility.

Since that time, they have been gaining market share back from us, and it's come out of our tail, if you will. So I think that's about over. The summertime is in Erie, things are looking good, but it's still something we'll have to deal with on an ongoing basis.

The marketing that we have is really starting to kick in now, and I think that market share loss that --- we'll start to get that back, so I'm fairly confident that's going to happen.

The Meadows' opening, we get lots of question if it affected us or not, if it did, I'm not --- it was close. I'm not sure if it did or not. We kind of flat week to week. Actually, we're up this week compared to last week, but I think that's more of the time of the year. So I think we're probably more affected by weddings, anniversaries and graduations, quite honestly than The Meadows. So fortunately, we're not --- it doesn't seem like we're running up against one another.

I think an important thing to talk about is our employment. 745 people right now, 98 percent from Pennsylvania. That will soon go to a hundred percent, as the people start to, you know, become Pennsylvania residents, those that --- that two percent that exists.

The first part of this week we had a visit from Mozelle Daniels, who you all know. If I can paraphrase, and I don't want to speak for her, but she did make some nice comments, saying that what we've done in our diversity efforts, or the model that shows our commitment and that we --- you know, we've done what we're supposed to do. In fact, we've done more than we're supposed to do. So I thought --- those were comments that we were certainly proud of and things that we're going to keep, you know, on the front burner, and that commitment will stay there.

Something else that's interesting, I think, is what I call, or what people call the halo effect in Erie. The various hotels are all reporting increased business, both mid-week and weekends, and this has been going on since opening. So they're seeing --- and they're talking, and it's anecdotal evidence, but nonetheless, they're talking about the positive aspects we're bringing to their business.

One very important, and I think interesting aspect is that I met with the general manager from the Downs of Erie this week, actually Monday, and he was telling me how his handle has been up since we opened. So we have provided that positive effect to his business, so it will soon become our business. And with that, it's probably a good time for me to turn this over to Ted and let him talk a little bit about what's going forward now.

MR. ARNEAULT:

Well, as we've all recognized, and you all have stated, members of the Commission, that this bill was to help racing in its very initial idea. And we are in the middle of building what's really exciting for all of racing as well as for Pennsylvania in to having the first, what's called Tapeta, or synthetic track in the state. And the horsemen are really excited this, and I think the whole racing community in the Midwest is excited about it.

And as Dick just said, we are in the process of merging the Downs of Erie into our facility. We think that's going to do nothing but help the market, as we get cross play between the horse players and the people who want to enjoy the other entertainment aspects that we offer, including

the slots, the dining and other aspects of it.

But then in September, probably one of
the more exciting events in racing, in the history of
Pennsylvania, one of the first racetracks,
thoroughbred racetracks to be built in years, some 30
years is going to open up with the state of the art
track with state of the art facilities. And it's
going to be very interesting to see how that racing
actually helps all of racing in Pennsylvania, and in
fact, helps Pennsylvania's image as a place to go
racing, as a place to be.

And I think with what the Legislature have done and what you all have regulated, you're going to see a racing industry in Pennsylvania that's going to blossom and really flourish. So we're happy to be part of that and very eagerly anticipating our initial race dates in September.

MS. COLINS:

Thank you. Thank you very much. Are there any questions?

MR. MCCABE:

I have a comment. Ted, I'd like to compliment you, your whole organization. Those comments that Mozelle relayed to you, we've been hearing from our entire staff about how well you have

been cooperating, not only with the local government,
but our staff. And we appreciate that. And we've
heard that many times that you guys are the model, and
I want you to know that we appreciate that. You've
shown yourselves to be a good corporate citizen, not
only in gaming but in racing.

MR. ARNEAULT:

Thank you. That's a tribute to Dick and his staff, and the employees there really.

MR. SOJKA:

I would like to thank you for taking the plunge on the artificial surface on the track. We've heard a lot about this, and it's important, I think, not only for the quality of racing but what it means to the health of the horses. And in the last couple of years, we've gone through some wrenching situations with injuries to horses and whatnot, and I think a lot of people will be watching you and watching that surface and seeing what the record will be.

MR. ARNEAULT:

Let's all keep our fingers crossed, because this is the first one in the United States.

And certainly all the tests indicate that it's the way to go, but we've got pretty tough winters in Erie, so let's see how we get through it.

MS. COLINS:

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I have a question. You mentioned in your statement a few minutes ago that you're in the process of merging the racing side with the slot side now.

Could you explain for us in some detail what your program or plan is to merge these two sides and how you're doing it successfully, because you said your handle is up, and I have to assume that this merger is working for you, the two elements of gaming.

MR. ARNEAULT:

Well, currently the Downs of Erie, which is the off track betting facility that's owned by the Pocono Downs is under contract to be purchased by Presque Isle Downs this summer. We expect by sometime during the third quarter. So that all of the racing employees and all of the aspects of off track betting racing will be brought over to Presque Isle so that we'll have one facility that we can market these products out of Erie.

So we think it's going to help tremendously, the cross marketing efforts between gaming and racing, and it's very encouraging to see that the handle is up while they are separate facilities. And we can only believe that as we merge them into a single facility with single marketing and

then we can have the racing aspects more or less come under the umbrella of the Presque Isle marketing, that it's going to improve tremendously.

This was all part of a transaction that we had to agree to, or we all agreed to back when we got our racing license about four years ago. So it's been an eagerly anticipated transaction. We've made employment available to all of the people who work at the Downs of Erie. We think they're going to bring a tremendous amount of expertise in dealing with customers and dealing with a regulated environment over to Presque Isle, so we think --- as we go along, we've been talking about this for the last six months to make sure that it's an easy transition. We expect that sometime in July or August we're going to be able to complete it.

MR. DECKER:

Mary, I have one question.

MS. COLINS:

Yes.

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MR. DECKER:

22 Mr. Arneault, I echo what everyone else
23 said. It's Tad Decker on the phone, and I'm sorry I'm
24 not there today. I agree with what everyone else
25 said, and I think the numbers we've heard, both at the

casino and the anticipation of what you think is going to happen with the track when it gets up and running, as well as what's happening in The Meadows, and then some of the other places, like Mohegan Suns in Harrah's, there seems to be a little bit of a resurgence in racing.

But we got a couple of tracks that haven't done as well that have lost fairly substantially. I don't know if you've heard about that, Philly Park, and I think most recently we've learned about Penn National. Do you have any comments on that, or would you have any thoughts about, is that a trend or do you think that's sort of temporary, because it's the opposite of what we've seen happen in other places, and it's certainly the opposite of what we anticipated.

MR. ARNEAULT:

I would have to believe that it's temporary. I think, as the marketing program start using both the products to cross market their facilities, you're going to see people coming into these facilities playing both the horses and the machines and enjoying the other entertainment aspects that these facilities have to offer, and I think we've all only been at this for a very short period of time,

and sometimes, especially in big markets like

Philadelphia, it's going to take a while to adjust or

for people to remember that the racetrack is there and

that as they promote --- and Philly Park has always

done a great job promoting its racing.

As they promote their racing in conjunction with their machines and their other facilities, I think that that's only going to improve. And then you have to look at Penn National, they have not had the ability to have the machines up as they develop a whole new facility. So I think once their facility opens up, certainly they've got the experience to market these facilities as full entertainment facilities that you're going to see a resurgence there also. I just think it's an exciting time for racing in all of Pennsylvania.

MR. DECKER:

We do, too, so we're very optimistic and we hope that those particular ones adopt sort of what you and the others have been doing in that joint marketing approach. So thanks very much.

MR. ARNEAULT:

Thank you.

MS. COLINS:

I have another question. Regarding the

New York casino, is it Allegheny Seneca?

MR. ARNEAULT:

Yes.

MS. COLINS:

You said they've developed a rather

sophisticated property now with hotel; is that

MR. ARNEAULT:

Correct.

correct?

MS. COLINS:

And entertainment. How will you compete?

MR. KNIGHT:

Well, we can't go head on head with them. I mean, given their situation and how they operate, we really don't have the ability to deal with them one on one. I think we're just going to have to pay attention to our markets, our closer end markets, market them directly. Hopefully, we'll stop them, which we have been stopping.

Most of the people that try to drive by us, that go to Seneca Allegheny from the Northwest Pennsylvania, Northeast Ohio market. But going head on head against their marketing efforts is something we just can't do, so ---.

MR. ARNEAULT:

I think as you look at what we have, our strengths, that's proximity to the markets versus their strength, a full line of products, we're going to have to learn how to really cut the people off, and we're going to have to use unique marketing ideas, which we've been able to do in the past. And I think, you know, any new facility, such as theirs is, is going to have an immediate impact on a market that's already there. People are going to want to go visit that facility, at least once or twice.

I think as we start developing products that they don't have, such as our racing product, and we integrate it into what we have already in our slot market, you're going to see that we bring the people back and cut off the people, certainly coming from Ohio that want to go there, and that's just going to take some time to adjust your marketing and get some kinds of products that they don't have. And I think we're well on our way to do that. And it's always tweaking the marketing effort, finding ways that you have to bring them in that are unique.

And I think racing is certainly going to be one of those resurgences, but we're sitting in Erie in a unique area, and that it is becoming a tourism destination area on its own, and we have a tremendous

amount of partners that we work with there that have motels that can compete with any motel that they have.

So as we learn and as we further integrate our marketing plans with the hotel plans and other of the tourism venues in Erie, I think we're going to more than adequately compete with these guys.

MR. RIVERS:

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Ted, you have a facility in West
Virginia. As you know, West Virginia recently voted
to allow table games. As you look at your market here
in Pennsylvania, how do you plan to --- what do you
plan to do to make sure that the fact that they have
table games in West Virginia does not erode any of
your market here in Pennsylvania and/or the other
areas that you're serving?

MR. ARNEAULT:

I think Erie will not be affected by that very much. I think Erie has a market unto itself with its racing program with the tourism destination venue. Like I said, that area is becoming that --- Erie is going to have its own kind of market. So I think our job is to protect that market, and I think we'll be doing that, and I think Erie will grow as a result of it even if it's cross marketing, but it will grow as a result of being a destination tourism area unto

itself.

MR. RIVERS:

One of the things I've received, a fair number of calls and/or letters from your constituents in the greater Erie area, and a lot of them are --- and they're really singing the praises of what you guys have done, and hope that you just keep it up.

MR. ARNEAULT:

Oh, we're going to more than keep it up. We think, honestly, racing is going to add so much to Erie that --- that's why we went out on the limb and built a \$6 million Tapeta track, because we think we become one of the racing centers, certainly of the Midwest, and that's going to bring people into --- Erie is ideally situated to be an agrarian area that could even, I would see, explode with a little horse farms and the ability, because of this track to grow the agrarian part of what we offer. And I think that's what also is one of the intents of this bill, remember the agrarian part of this was highly talked about when this bill was going through, and I think Presque Isle will be one of the glowing examples of that.

MR. RIVERS:

Well, have you noticed the snow in Erie?

1 MR. ARNEAULT: I have noticed lots of snow in Erie. 2 3 MR. RIVERS: 4 Thank you. 5 MR. ARNEAULT: 6 Thank you. MS. COLINS: Any other questions? 8 Thank you very 9 much, we certainly appreciate your presentations. 10 MR. ARNEAULT: 11 Thank you. 12 MS. COLINS: 13 Anne, anything further? 14 MS. NEEB: 15 I don't have anything further. this time, we'll go to our chief financial officer's 16 17 report, Eileen McNulty. 18 MS. COLINS: 19 Thank you very much. Great. 20 MS. MCNULTY: 21 Thank you Commissioners, and good 22 morning. The first item I have on the agenda relates 23 to our current policy for cost recovery of gaming lab costs. Our current policy, which is codified in our 24 25 policy and procedure manual indicates that the cost

recovery, which is required in the statute for our gaming lab be distributed among the manufacturers, based on the number of submissions by each manufacturer.

Since February, our gaming lab staff has been maintaining timesheets to reflect hours worked on each submission. At this point, we are prepared to move to a billing method based on hours worked. The executive director has approved a revised procedure for the recovery of gaming lab costs, and at this point you may want to consider a motion to adopt that procedure.

MS. COLINS:

May I have a motion to approve the gaming lab cost recovery procedure?

MR. COY:

Madam Chairman, I move that the procedure established by the executive director from time to time and contained in the Gaming Control Board policy and procedure manual be used in billing for reimbursement of the cost of establishing and operating the gaming lab.

MR. RIVERS:

Second.

MS. COLINS:

31 1 Are there any questions for Eileen or any 2 comments? All those in favor? 3 AYES RESPOND 4 MS. COLINS: 5 Opposed? NO RESPONSE 7 MS. COLINS: Motion carries. 8 9 MS. MCNULTY: 10 Thank you, Madam Chair. The second item I have is a report on revenues and expenditures for 11 12 May of 2007. May spending from the General Fund was 13 \$1,930,459, bringing our year-to-date total spending 14 from the General Fund to \$20,152,467. 15 Personnel expense was \$1,458,568, or 76 percent of our May expenses. Total personnel expenses 16 17 for the year-to-date now amount to \$15,109,126, or 75 18 percent of our year-to-date spending. May operating 19 expenses were \$471,891, bringing the year-to-date 20 total to \$5,043,340. 21 Real estate was our largest operating 22 expense, accounting for \$82,177 in May and \$909,101 23 year-to-date. Year-to-date real estate accounted for

For the month, legal fees were the second

18 percent of our operating expenses.

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largest operating expense. These expenses were
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   $57,400, or 12.2 percent of May's operating expenses.
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  Year-to-date legal services total $188,960, or just
   3.7 percent of our operating expenses.
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                We do anticipate that we will have
  significant legal services bills for the current month
   as well. Consultant services were the third largest
  operating expense category for the month at $49,645.
   This category included charges for the continued
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  development of the slots link system.
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                Finally, travel was the fourth largest
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  monthly operating expense in May. This reflects the
   substantial work during the month at The Meadows
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   facility. May travel expenses were $49,492. Year-to-
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   date travel expenses have been $387,708, or 7.7
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   percent of operating expenses. That concludes my
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  report.
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                MS. COLINS:
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                                             Thank you
                Thank you. Any questions?
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   very much.
                MS. MCNULTY:
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                Thank you.
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                MS. COLINS:
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                Mike Walsh will be next, I believe.
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                MR. WALSH:
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Good morning Madam Chair and members of
the Board. The Bureau of Administration has two
agenda items this morning. The first being a request
to consider three individuals, who have been
recommended for positions with the Pennsylvania Gaming
Control Board.

These individuals have completed a background investigation and drug screening. results of which have been reviewed and approved by 10 the Board. The three candidates are as follows. the office of the executive director Catherine 11 12 Stetler, as a legislative and communications 1.3 assistant. In the Bureau of Administration, Joel 14 Confer as an office support specialist. And in the 15 Bureau of Corporate Compliance and Internal Controls, 16 Michael Matlock as a compliance examiner.

Commissioner Colins, we respectfully request that a motion by the Board be approved to hire these individuals.

MR. RIVERS:

Madam Chair, ---

MS. COLINS:

Yes.

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MR. RIVERS:

--- I'd like to, based on the

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recommendation of the director of administration, I
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2
   would like to go forward with the three applicants
  that he made reference to. However, I also would like
3
   to also add a caveat to that, that they not be offered
   employment until our budget and/or appropriation
   situation has come to fruition. And upon satisfactory
   completion of that, then we go forward with these
   three names.
9
                MS. COLINS:
10
                Any comments?
11
                MR. COY:
12
                Second.
13
                MS. COLINS:
14
                All right. Any questions or comments?
15
  All in favor.
  AYES RESPOND
16
17
                MS. COLINS:
                Opposed
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19
  NO RESPONSE
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                MS. COLINS:
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                Motion carries. Thank you, Mike.
22
                MR. WALSH:
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                             Just one more item.
                Thank you.
                                                   The
24
  Bureau of Administration is pleased to make the
25
   announcement of the appointment of Linda Lloyd as the
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director of the Office of Hearings and Appeals.
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  you know, Linda has served since July of last year as
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   an assistant chief counsel in our office, formally
  served as a Deputy Attorney General, and we are
   pleased to make the announcement of this appointment
   and wish her well in that new position.
                MS. COLINS:
                 Great.
8
9
                 MR. WALSH:
10
                 Thank you.
11
                MS. COLINS:
12
                 Thank you. Frank Donaghue.
13
                MR. RIVERS:
                 Excuse me, Frank. Did Linda work for
14
15
   you?
                 ATTORNEY DONAGHUE:
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17
                 That's correct.
18
                MR. RIVERS:
19
                Another one lost.
20
                 ATTORNEY DONAGHUE:
                 That's correct.
21
22
                MR. MCCABE:
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                 People don't hang with you long; do they?
24
                 ATTORNEY DONAGHUE:
25
                 Good evening, Madam Chair and
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Commissioners. First the Office of Chief Counsel, I would like to introduce the director of our compulsive gaming program to discuss two final formed regulations, specifically Chapters 511a and 513a.

MS. HORNER:

Good afternoon. Promulgation of these regulations is necessary to replace the Board's temporary regulations that will expire, are needed to carry out the policy and purposes of the Act and to enhance the credibility and integrity of gaming in the Commonwealth.

More specifically, it will provide the basis for barring or removing individuals from licensed facilities who are underage, or whose presence would be inimical to the interest of the Commonwealth and gaming.

rulemaking, it will be submitted to the standing committees and IRRC. IRRC will consider it a public meeting, and then it'll be submitted to the Office of Budget for a final fiscal note and the Office of Attorney General for a final review for form and legality. Once the reviews are completed, the regulation will be submitted to the Legislative Reference Bureau for final publication in the

1 Pennsylvania Bulletin. The permanent regulations will take effect on the date of publication in the Pennsylvania Bulletin.

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Most of the changes that were made to the final form regulations from the temporary regulations were for the purpose of clarification and uniformity with other regulations.

Chapter 511a deals with excluded persons. 8 Basically an excluded person is a person whose 10 presence in a licensed facility would pose a threat to 11 the operations or the proper reporting of revenue. This is not self-exclusion. Self-exclusion is a tool 12 13 for a person with a gambling problem to be able to 14 refrain from the temptation of going into a casino. 15 And as an aside, as of this morning, we do have 64 people on the self-exclusion lists. 16

Comments to the proposed permanent regulations included whether the excluded persons list will be on the Board's website, and a concern regarding identity theft if too much personal information is placed on the Board's website.

While we will be posting a list of excluded persons on the Board's website, only the name and alias, physical description, photograph and birth year will be placed on the website and made public.

Comments were also received concerning activities that may cause a person to be on the list, as well as due process considerations. The regulations provide the activities that may be considered in determining whether a person should be placed on the excluded persons list. The Board will make a determination of how much of a threat to the integrity of gaming any individual poses, and due process will be ensured through notification and an opportunity to be heard.

The regulations specify that similar to the self-excluded and underage regulations, if an excluded person is identified while engaging in gaming activities, the person's winnings will be forfeited and will be remitted to the Problem Gambling Education and Outreach Fund under the Pennsylvania Gaming Control Board. Additionally, a definition of the Office of Compulsive and Problem Gambling has been added to this regulation because each facility must address its process and procedure regarding enforcement of the excluded persons list and obtain Board approval through the Office of Compulsive and Problem Gambling prior to conducting gaming operations.

Chapter 513a deals with underage gaming.

And the comments that we received to the proposed permanent regulations address the forfeiture provision of the regulations and facility signage requirements.

On the issue of forfeiture of gambling winnings, individuals who are prohibited from engaging in gaming activities, should not be able to benefit from their prohibited behavior. And the forfeiture provision provides a disincentive for them to engage in prohibitive conduct.

As far as signage for underage gambling, facilities will be allowed some flexibility on the exact wording to be used on their signs, but the proposed language must be submitted to the Board as part of the plans and procedures that they submit for approval prior to conducting operations.

I will address any questions you may have, and I ask for a motion for approval.

MS. COLINS:

Are there any questions or comments

20 for ---?

MR. SOJKA:

Could I --- just for clarification, could I return back to the list that's going to appear back on our website of excluded persons. First, that does not include self-exclusion.

MS. HORNER:

That is correct.

MR. SOJKA:

Secondly, what remedies does an individual have once they're on that list to get their name removed from it?

MS. HORNER:

Well, in being placed on the list, they will receive notification and they will have a hearing prior to being placed on the list. If they would like to be removed from the list once placed on the list, they may petition the Board for removal.

MR. SOJKA:

But there's no automatic time period or

15 anything?

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MS. HORNER:

No.

MR. SOJKA:

You don't serve your time on the list?

MS. HORNER:

No. Basically, you would have to show rehabilitation from whatever it was that caused you to be placed on the list initially.

MR. COY:

To who?

		41
1		MS. HORNER:
2		To the Board.
3		MS. COLINS:
4		I mean, the excluded person list is
5	punitive; cor	rect?
6		MS. HORNER:
7		Yes.
8		MS. COLINS:
9		These are people who the Board has
10	decided are t	the types of people that should not be in
11	casinos	
12		MS. HORNER:
13		That's correct.
14		MS. COLINS:
15		for having committed crimes or things
16	of that natur	re; correct?
17		MS. HORNER:
18		Yes.
19		MR. COY:
20		And the theory of not putting people to
21	self-exclude	is well, I think I know, but you tell
22	me.	
23		MS. HORNER:
24		Why we don't want that
25		MR. COY:

Yeah.

MS. HORNER:

--- list made public? Because an individual is acknowledging that they have a gambling problem, and they are asking for us to assist them in refraining from engaging in gambling.

MR. COY:

So it would be less likely that they would self-exclude if they knew that it would be public?

MS. HORNER:

Absolutely. Yes.

MR. MCCABE:

I have a question about --- I've looked at New Jersey's, Las Vegas' exclusion list. Are we going to take --- because of our close proximity to Atlantic City and that, are we going to take some of the same people that are excluded from the New Jersey casinos and automatically put them on, or will they have the same due process rights where we're going to have a hearing to determine whether or not they should or should not be on our exclusion list?

MS. HORNER:

We will not adopt another jurisdiction's list. Anybody who is placed on our list will receive

1 notification due process and have the hearing.
2 However, we may have some duplication of the list from

3 other jurisdictions if the person has a nexus to the 4 activity in Pennsylvania.

excluded persons list may have been placed on the list because of cheating at cards. That is not an immediate threat to us in Pennsylvania at this time. So the Board will be asked to weigh the threat that a person poses. We do not want a huge list. We don't want to just adopt other jurisdictions lists.

MR. MCCABE:

How does the process start that somebody gets put on this list, do the casinos come to us, or if we observe somebody --- our enforcement people observe --- I'm particularly thinking of organized crime figures because of my background with the FBI.

If we happen to notice somebody that may be associated with organized crime, that's already on, and hopefully our enforcement people have looked at the exclusion lists in Las Vegas and Atlantic City, and they can recognize these people and we start seeing them at our casino, then does the enforcement officer then take an action, start the process? Does the casino have to start the process? How does this

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  process start?
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2
                 MS. HORNER:
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                 It will be officially --- it will
   officially start when the Bureau of Investigation and
 4
  Enforcement files a petition to place someone on the
6
   list.
          That petition may be based on information that
   they have through investigation. By looking at the
   lists in other jurisdictions, information that's been
  provided by the operators. But it will be
10
   investigated by the BIE prior to a petition being sent
11
   to the Board.
12
                 MR. MCCABE:
13
                 Thank you.
14
                 MS. COLINS:
15
                 So that's a chief --- is that a Chief
   Enforcement Counsel function then?
16
17
                MS. HORNER:
18
                 Yes.
19
                MS. COLINS:
20
                 From BIE it goes to Chief Enforcement
21
   Counsel, and then they would litigate that before the
22
  Board?
23
                 MS. HORNER:
24
                 Correct.
25
                 MS. COLINS:
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45 Thank you. All right. Do we have 1 Okay. 2 a motion at this point? 3 MR. MCCABE: Madam Chair, I move that the Board adopt 4 the final form regulations number 125-57, pertaining 6 to Chapters 511a --- and have we discussed 513? MS. HORNER: Yes. 8 9 MS. COLINS: 10 We have. 11 MR. MCCABE: 12 And 513a, and that the Board post this final form regulation on the Board's website. 13 14 MR. RIVERS: 15 Second. 16 MS. COLINS: All those in favor? 17 AYES RESPOND 18 19 MS. COLINS: 20 Any opposed? NO RESPONSE 21 22 MS. COLINS: 23 Motion carries. Thank you Nan, very 24 much. 25 MS. HORNER:

Thank you.

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ATTORNEY DONAGHUE:

Madam Chair, next with regard to some other business, I'd like you to --- turn to some withdrawal petitions, which we will present in three separate motions. The first is the Board has received the following petition to withdraw the waiver renewal application of FMR Corp. at Licensing Docket Number 5676.

With regard to this request, it was reviewed by the Office of Enforcement Counsel, and the Chief Enforcement Counsel has no objection to the withdrawal, as there is no information constituting good cause to deny, condition or prejudice the withdrawal of the application. And all required fees have been paid as of this date. This petition would be granted without prejudice.

The Chief Counsel's office concurs in this review and submits the petition for motion by the Board to grant the petition without prejudice.

MS. COLINS:

So this petition means that FMR

Corporation is not going to renew its request that it

not have to ask for ---

ATTORNEY DONAGHUE:

		47
1		A waiver.
2		MS. COLINS:
3		a waiver?
4		ATTORNEY DONAGHUE:
5		That is correct.
6		MS. COLINS:
7		Or renew its request that it asked for a
8	waiver?	
9		ATTORNEY DONAGHUE:
10		They're withdrawing their waiver renewal
11	application.	
12	<u>:</u>	MS. COLINS:
13		Okay. Is there a motion?
14		MR. SOJKA:
15		Yes, Madam Chairman. I move that the
16	Board grant th	ne petition to withdraw the waiver
17	renewal applio	cation of FMR Corporation without
18	prejudice.	
19	<u>:</u>	MS. COLINS:
20		Second?
21	<u>:</u>	MR. MCCABE:
22		Second.
23		MS. COLINS:
24		All those in favor?
25	AYES RESPOND	

MS. COLINS:

Opposed?

NO RESPONSE

MS. COLINS:

Motion carries. Thank you. Next one?

ATTORNEY DONAGHUE:

And next, the Board has received a petition to withdraw the supplier application of Revenco Gaming, LLC and all applications and waiver requests associated there with.

With regard to these requests, they were reviewed by the Office of Enforcement Counsel, and the Chief Enforcement Counsel has no objection to the withdrawal, as there is no information constituting good cause to deny, condition or prejudice the withdrawal of these applications, and all required fees have been paid to date.

The withdrawals of the following
Licensing Docket Numbers would all be granted without
prejudice. Numbers 2218, 2250, 2257, 2272, 2433,
2434, 3030, 3031, 3032, and 2432.

Chief Counsel's office concurs in this review and submits the petition for a motion by the Board to grant the petition without prejudice.

MS. COLINS:

49 May I have a motion? 1 2 MR. COY: 3 So moved. 4 MS. COLINS: 5 Okay. Very good. 6 MR. ANGELI: 7 I'll second it. MS. COLINS: 8 9 Thank you. Are there any questions or 10 comments? All those in favor? AYES RESPOND 11 12 MS. COLINS: Opposed? 13 14 NO RESPONSE 15 MS. COLINS: Motion carries. Next, please? 16 17 ATTORNEY DONAGHUE: 18 Okay. And finally, with regard to 19 withdrawal petitions, the Board has received the 20 following 13 petitions for withdrawal of gaming employee and permitee applications of non-gaming 21 22 employee applications. 23 With regard to these requests, they were 24 reviewed by the Office of Enforcement Counsel and 25 Chief Enforcement Counsel has no objection to the

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withdrawals, as there is no information constituting
good cause to deny, condition or prejudice the
withdrawal of these applications, and all required
fees have been paid as of this date.
Chief Counsel's office concurs in this
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review and submits the following for a motion by the Board to grant the withdrawal petitions at the following PGCB Licensing Docket Numbers without prejudice. Numbers, 8248, 16143, 16159, 16892, 4383, 5942, 4328, 5920, 15889, 17010, 17064, 17031, and 6467. May I have a motion to that effect?

MR. MCCABE:

Madam Chair, I move that the Board grant the previously entered withdrawal petitions without prejudice for gaming and non-gaming employee permit and registration applications, as described by the Chief Counsel.

MR. COY:

Second.

MS. COLINS:

Any questions? All those in favor?

22 AYES RESPOND

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MS. COLINS:

24 Opposed?

25 NO RESPONSE

MS. COLINS:

Motion carries.

ATTORNEY DONAGHUE:

Okay. And finally, for the Office of Chief Counsel we just had one motion regarding an admission of pro hac vice. Mr. Sherman?

MR. SHERMAN:

Good afternoon, Madam Chair, and members of the board. With respect to the Greenwood Gaming petition for approval of its expansion plan, the Board has received a motion for admission, pro hac vice from Attorney Nicholas Casiello, to participate as co-counsel to Greenwood Gaming in that matter.

Attorney Casiello is licensed to practice law in New Jersey and has been admitted in other instances before this board, especially to represent clients in Gaming Control Board matters here.

Based upon the petition, it would be appropriate to entertain a motion at this time to consider Attorney Casiello's petition for pro hac vice admission for the Greenwood Gaming matter.

MS. COLINS:

Thank you. Is there a motion?

MR. SOJKA:

Yes, Madam Chairman. I move that the

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Board approve the order granting a motion for
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2
   admission pro hac vice of Nicholas Casiello, Jr. as
3
   co-counsel representing Greenwood Gaming.
 4
                MR. COY:
                 Second.
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                MS. COLINS:
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 7
                Any questions?
                                 All those in favor?
   AYES RESPOND
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9
                 MS. COLINS:
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                 Opposed?
11
   NO RESPONSE
12
                 MS. COLINS:
                Motion carries.
13
14
                 ATTORNEY DONAGHUE:
15
                 Thank you, Madam Chair.
16
                MS. COLINS:
17
                 Thank you. Susan Hensel.
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                MS. HENSEL:
19
                 Thank you, Madam Chair and members of the
20
   board.
           I have several items to present to you today.
21
  The first item concerns certified vendor applicants
22
   who are today before the Board for approval.
23
                 Prior to this meeting, the Bureau of
24 Licensing provided you with an order and an attached
25
   list of the following five vendors. Amthor Steel,
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Inc., Rollin Retail Systems, Inc., Decisive Business 1 2 Systems, Inc., Joseph McCormick Construction, Inc., 3 and Keystone Gaming Technologies, Inc. I have consulted with Chief Enforcement 4 Counsel Dale Miller, and BIE has no objection to the certification of these five companies. Should you vote to approve their certifications, the companies would be subject to a 8 series of conditions, and I ask that the Board adopt a 10 motion approving the order. 11 MR. RIVERS: 12 Madam Chair, based on the recommendation of the Director of Licensing, I move that the Board 13 14 adopt the order and the attached list regarding the 15 approval of applications for vendor certification. 16 MS. COLINS: 17

Is there a second?

MR. SOJKA:

Second.

MS. COLINS:

Any questions or comments? All those in

22 favor?

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23 AYES RESPOND

MS. COLINS:

25 Opposed?

Susan,

NO RESPONSE

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MS. COLINS:

Motion carries. Thank you.

4 on.

MS. HENSEL:

The next matter concerns registered vendor applicants. Registered vendors are those doing business with facilities between \$15,000 and \$200,000 in a 12-month period.

Prior to this meeting, the Bureau of
Licensing provided each of you with an order, and an
attached list of 25 vendors. I have consulted with
Chief Enforcement Counsel, Dale Miller, and BIE has no
objection to the registration of the 25 companies.
All vendors approved by the Board will be listed on
the Board's website on an approved vendors list, and I
ask that the Board adopt a motion approving the
registered vendors.

MS. COLINS:

Is there a motion?

MR. SOJKA:

Yes, Madam Chairman. I move that the Board adopt the order and the attached list regarding the approval of applications for vendor registration.

MS. COLINS:

55 Is there a second? 1 2 MR. RIVERS: 3 Second. 4 MS. COLINS: 5 Any questions or comments? All those in 6 favor? AYES RESPOND 8 MS. COLINS: 9 Opposed? 10 NO RESPONSE 11 MS. COLINS: 12 Motion carries. 13 MS. HENSEL: 14 The next set of proposed orders before 15 the Board concern the Category 1 licensees. orders follow the recent issuance of the adjudications 16 17 for the Category 1 licensees and contain a 18 comprehensive list of those individuals and entities 19 associated with the Licensees who are eligible for 20 licensure or who have been approved for licensure 21 under the authority delegated to the Director of 22 Licensing. 23 Prior to today's meeting, each of you 24 were provided with copies of the proposed orders for 25 Chester Downs and Marina, LLC, Downs Racing, LP,

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Greenwood Gaming, Mountainview Thoroughbred Racing
Association, Presque Isle Downs, Inc., and Washington
Trotting Association, Inc.
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The orders list the names of the entities and individuals who are principals or key employees of the approved licensees. Each has submitted an application for licensure, caused application fees to be paid, and no issues have been identified by the Bureau of Investigations and Enforcement or licensing to preclude either their licensure or were requested their waiver from the licensing requirement. I ask that the Board vote on each of these orders separately.

MR. MCCABE:

I move that the Board adopt the order approving licensing for principals and key employees and granting waivers for Chester Downs.

MR. COY:

Second.

MS. COLINS:

Any questions? All those in favor?

22 AYES RESPOND

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MS. COLINS:

24 Opposed?

25 NO RESPONSE

57 1 MS. COLINS: 2 Motion carries. 3 MR. COY: Madam Chair, I move the Board adopt the 4 order approving license for principals and key 5 employees, granting waivers for Downs Racing. 6 MS. COLINS: Is there a second? 8 9 MR. SOJKA: 10 Second. 11 MS. COLINS: 12 Any questions? All in favor? AYES RESPOND 13 14 MS. COLINS: 15 Opposed? 16 NO RESPONSE 17 MS. COLINS: 18 Motion carries. Okay, next? 19 MR. MCCABE: 20 Madam Chair, I move that the Board adopt the order approving licenses for principals and key 21 22 employees and granting waivers for Greenwood Gaming 23 and Entertainment, Inc. 24 MS. COLINS:

Is there a second?

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 1
                 MR. COY:
 2
                 Second.
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                 MS. COLINS:
                 Okay. Thank you. All in favor?
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 5
   AYES RESPOND
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                 MS. COLINS:
 7
                 Opposed?
 8
   NO RESPONSE
 9
                 MS. COLINS:
10
                 Motion carries.
                 MR. RIVERS:
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12
                 Madam Chair, I move that the Board adopt
   the order approving licenses for principals and key
13
   employees and granting waivers for the Mountainview
14
15
   Thoroughbred Racing Association.
16
                 MS. COLINS:
                 Is there a second?
17
18
                 MR. SOJKA:
19
                 Second.
20
                 MS. COLINS:
21
                 All in favor?
   AYES RESPOND
22
23
                 MS. COLINS:
24
                 Opposed?
25
  NO RESPONSE
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                 MS. COLINS:
 2
                 Motion carries. Next?
 3
                 MR. SOJKA:
                 Madam Chairman, I move that the Board
 4
   adopt the order approving licenses for principals and
6
   key employees and granting waivers for Presque Isle
   Downs, Inc.
8
                 MS. COLINS:
9
                 Is there a second?
10
                 MR. RIVERS:
11
                 Second.
12
                 MS. COLINS:
                 All those in favor?
13
14
  AYES RESPOND
15
                 MS. COLINS:
16
                 Opposed?
17
   NO RESPONSE
18
                 MS. COLINS:
19
                 Motion carries.
20
                 MR. COY:
21
                 Madam Chair, I move the Board adopt the
22
   order approving licenses for principals and key
23
   employees and granting waivers for Washington Trotting
24
   Association, Incorporated.
25
                 MS. COLINS:
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		60
1	Is there a second?	
2	MR. MCCABE:	
3	Second.	
4	MS. COLINS:	
5	All in favor?	
6	AYES RESPOND	
7	MS. COLINS:	
8	Opposed?	
9	NO RESPONSE	
10	MS. COLINS:	
11	Motion carries. Susan, thank you very	
12	much.	
13	MS. HENSEL:	
14	Thank you.	
15	MS. COLINS:	
16	Is there anything further? Any further	
17	business at this time?	
18	MR. COY:	
19	Better save some for the next meeting.	
20	MS. COLINS:	
21	All right. We will. We'll save it for	
22	the next meeting. Thank you all. Our next public	
23	meeting will be in Harrisburg on July 16th at 1:00	
24	p.m. in the North Office Building. And may I have a	
25	motion to adjourn?	

61 1 MR. RIVERS: 2 Madam Chair, before we do adjourn, I 3 would like to say thank you for the Board's coming to Western Pennsylvania. We enjoy having you and wish you the best of luck on your return trip back to wherever. MS. COLINS: 8 All right. Thank you. 9 MR. RIVERS: 10 You now have my motion. 11 MR. MCCABE: 12 Second. 13 MS. COLINS: All in favor? 14 15 AYES RESPOND 16 MS. COLINS: 17 Thank you very much. 18 19 20 PUBLIC MEETING CONCLUDED AT 12:23 P.M. 21 22 23 24 25