



NEMACOLIN
WOODLANDS RESORT



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Table Games Public Input Hearing

February 7, 2013



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Chris Plummer

General Manager

Nemacolin Woodlands Resort



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Agenda

Highlights of Woodlands Fayette, LLC Application

Chris Plummer

Construction Update and Financial Suitability

Arnold Block

Management Team, Table Games Overview, Dealer School, Economic Impact, Recruiting

Rich Laudon

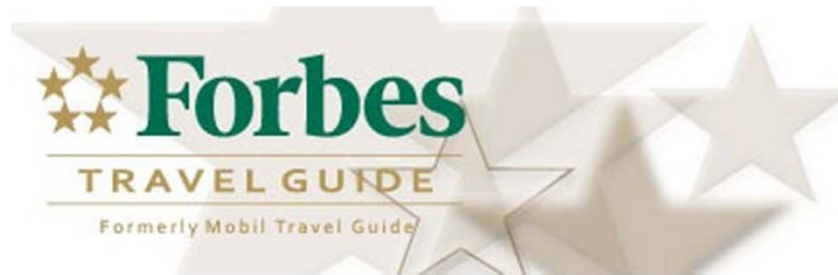


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Resort Facts

- ▶ Hosts 350,000 guests annually
- ▶ Guests from 48 states and 6 countries
- ▶ Nearly 2,000 acres in Southwestern Pennsylvania
- ▶ Employs approx. 900 Pennsylvanians
- ▶ Annual payroll \$23 million



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ONE OF AMERICA'S PREMIER RESORTS



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Arnold Block

Chief Operating Officer
Isle of Capri Casinos, Inc.



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Isle of Capri Casinos, Inc. Facts

- ▶ Owns and operates 15 casinos in 6 states
- ▶ Publicly traded on NASDAQ - ISLE
- ▶ Featuring approx. 14,000 slot machines and over 330 table games
- ▶ Annual payroll \$253 million



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- ▶ Approx. \$60 million investment
- ▶ Anticipated opening Summer 2013
- ▶ 600 slot machines
- ▶ 28 table games
- ▶ 2 restaurants
- ▶ Otis & Henry's
- ▶ Lone Wolf

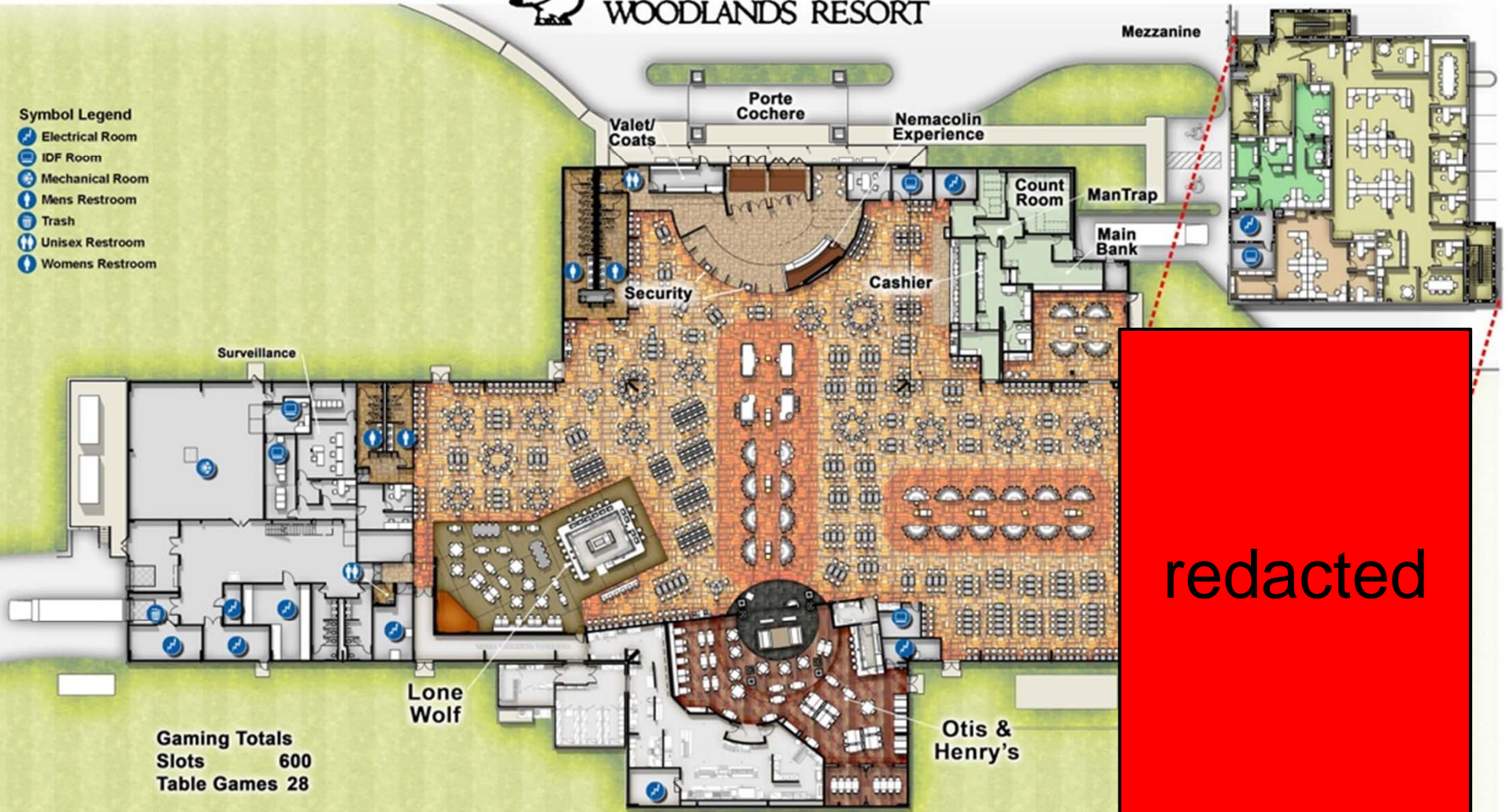


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- Symbol Legend
- Electrical Room
 - IDF Room
 - Mechanical Room
 - Mens Restroom
 - Trash
 - Unisex Restroom
 - Womens Restroom



Gaming Totals
 Slots 600
 Table Games 28

redacted



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Construction Update

- Existing building
- Construction began October 2012, anticipated opening Summer 2013
- Keating Building Company, general contractor



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Financial Suitability

- › No additional financing is needed to accommodate table games
- › IOC-PA will fund \$7.5 million table games authorization fee and all capital expenditures required
- › Utilizing Isle's internally generated funds and/or existing revolving line of credit
- › Borrowing capacity as of Oct. 28, 2012: \$200 million.



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Vice President & General Manager

- › **Rich Laudon**, vice president & general manager
- › Diverse background in multiple gaming jurisdictions
- › Most recently served as vice president & general manager at Argosy Casino, Alton, Illinois
- › Previously held positions at Sky Ute Casino & Lodge, Casino Rama, Carnival Casino Hotels, Harrah's Casino New Orleans, Bobby Womack's Saloon and Gaming Parlor, Harrah's Lake Tahoe, Trump Plaza and Harrah's at Trump Plaza



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Management Team

- › Merryan Rutherford, director, operations
- › Terry Gwinn, director, finance
- › Michael Giunti, director, marketing
- › Danielle Grimley, director, HR
- › Amanda Loveland, compliance officer*
- › Christopher Schroder, surveillance manager
- › Mark Starrett, security manager*
- › James Haston, IT manager
- › Michael Prokop, casino manager



Table Games Offered

Craps with Fire Bet	2
Let It Ride	2
Mississippi Stud	2
Roulette	2
Three Card Poker	2
Blackjack	10
Blackjack with House	4
Four Card Poker	2
Ultimate Texas Hold'em	2
Total	28



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Economic Impact: Table Games

- ▶ Table games tax estimate: approximately \$1.4 million
- ▶ 14 % for 1st 2 years, 12% thereafter
- ▶ Local share - 2%



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Employment Impact

- ▶ Table games positions: approx. 130
- ▶ Total casino workforce: approx. 400
- ▶ Temporary construction jobs for entire facility: approx. 275



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Dealer School



- ▶ Free dealer school will be operated by IOC-PA
- ▶ Located in the former Gun Museum building next to the casino
- ▶ School to open February 11, 2013
- ▶ As students complete school, auditions will be held to determine which students will be hired





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Recruiting



- › Lady Luck Casino Nemascolin is committed to meeting the residency requirements of the Commonwealth and to create a diverse workforce
- › Tools to be utilized:
 - › Local Newspapers
 - › Isle of Capri website
 - › Casino Careers website and other online resources
 - › Local placement services and skill centers



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Workforce Development



- › Best employees run the best businesses
- › Focus on employee retention
- › Pay-for-Skills incentive pay & bonusing
- › Competitive wages & benefits package
- › Industry-leading service & training programs





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Responsible Gaming



- › Lady Luck Casino Nemacolin encourages its employees to always act responsibly, treat people with respect and look out for others, including coworkers as well as guests.
- › Every employee is trained regarding responsible gaming
- › We make certain that guests have easy access to responsible gaming information
- › We are a member of the Council on Compulsive Gambling of Pennsylvania



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