### PITG Gaming, LLC

**Presentation to:** 

Pennsylvania
Gaming Control Board

**November 21, 2006** 





Don H. Barden

Chairman of the Board
President and Chief Executive Officer

PITG Gaming, LLC Barden Development, Inc. Majestic Star Casino, LLC Barden Companies, Inc.







#### Site location

- Transportation and access
- Neighborhood buffer
- North Shore entertainment attraction
- Riverfront destination



#### Don H. Barden





#### Site location

- Parking relief for the Pittsburgh Steelers
- Complement existing businesses
- Economic developmen
- Optimize underdevelop property



#### Don H. Barden





#### Site location

- Majority opposition to Hill District casino
- Broad <u>support</u> of PITG Gaming

Source:

Hill District Gaming Task Force



#### Don H. Barden





#### Site location

- Major investment in <u>two</u> Pittsburgh neighborhoods
- Construction schedule
- Temporary vs. permanent facility



#### Don H. Barden





Worldclass design



### Don H. Barden





Community development



### Don H. Barden





 Economic growth and development for the Pittsburgh region



### Don H. Barden



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## **Project Financing**

**Steve Croxton** 

Managing Director - Gaming Group Jefferies & Company

New York City





### **Project Financing**



- History with Don Barden and Barden Gaming
- Knowledge of:
  - Company management
  - Pittsburgh project
- Over \$900 million financed through Jefferies since 1999

#### **Steve Croxton**

Managing Director - Gaming Group Jefferies & Company



## **Project Financing**



# Over \$450 million in committed financing for Majestic Star Casino

#### **Steve Croxton**

Managing Director - Gaming Group Jefferies & Company











## Transportation and Traffic Stuart Anderson

Traffic Analyst **IBI Group Consulting** 

Toronto, Ontario





# Transportation and



**Traffic** 



**Stuart Anderson** 





- Existing conditions
- Transportation and parking assessment
- Proposed improvements
- Issues outside study area
- Conclusions

#### **Stuart Anderson**



# Transportation and



**Traffic** 

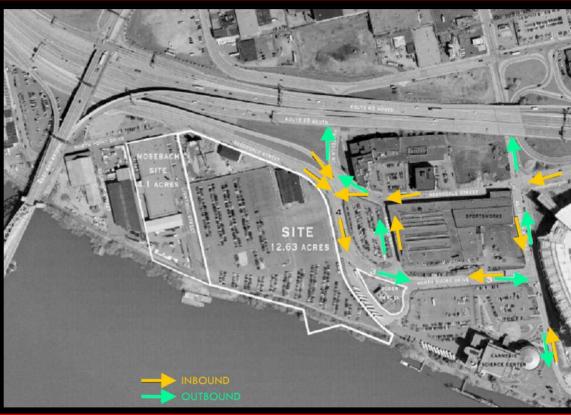


**Stuart Anderson** 





 Existing inbound and outbound access conditions

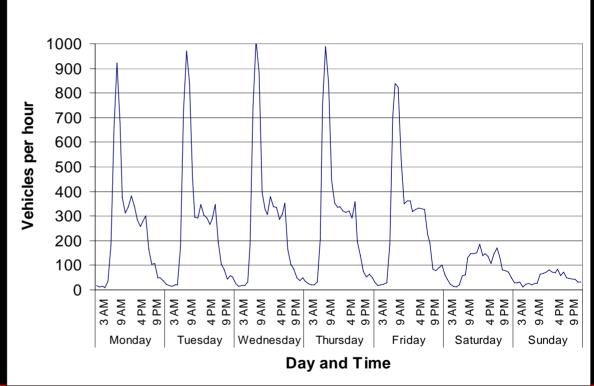


**Stuart Anderson** 





 Review of existing conditions



**Stuart Anderson** 



# Transportation and



**Traffic** 



**Stuart Anderson** 





- Getting there without a car
  - Mass transit
  - Pedestrians/ cyclists
  - River



### **Stuart Anderson**





- Trip generation
- Parking provision
  - Phase I:4100 spaces
  - Phase III:Up to 5100 spaces

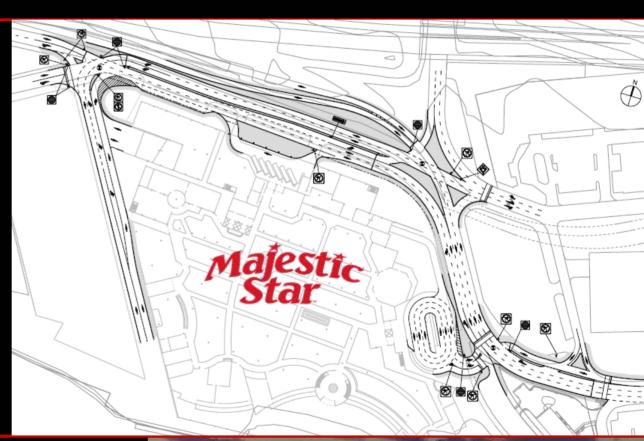


#### **Stuart Anderson**





- Proposed road improvements
- Traffic operation with proposed improvements



**Stuart Anderson** 





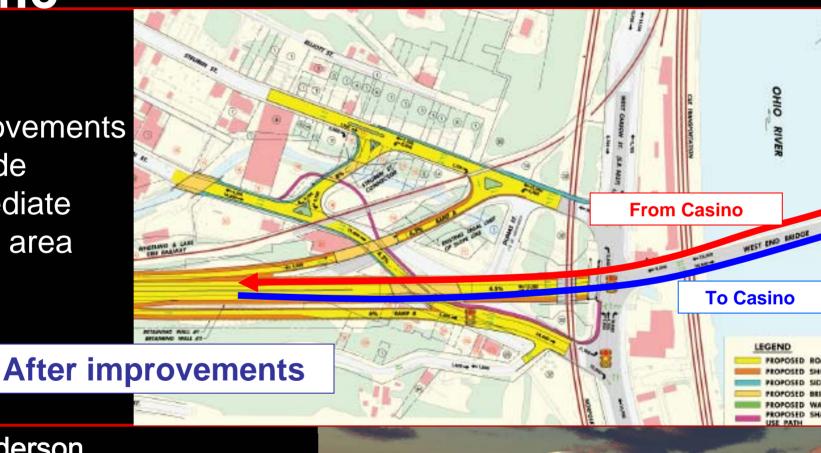
 Improvements outside immediate study area



**Stuart Anderson** 



**Improvements** outside immediate study area



**Stuart Anderson** 



 Majestic Star site summary



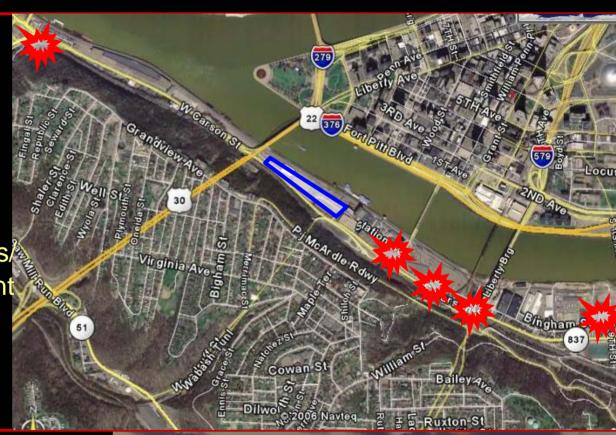
### **Stuart Anderson**





 Comparison of the three Pittsburgh applicants

> Forest City Enterprises/ Harrah's Entertainment

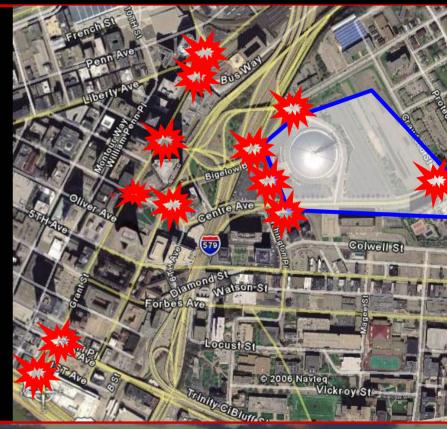


#### **Stuart Anderson**





- Comparison of the three Pittsburgh applicants
  - Isle of Capri



**Stuart Anderson** 



 The Majestic Star traffic advantage



#### **Stuart Anderson**











John A. Martine, AIA

**Principal** 

Strada LLC Pittsburgh, Pennsylvania

Scott U. Walls, AIA

**Executive Vice President** 

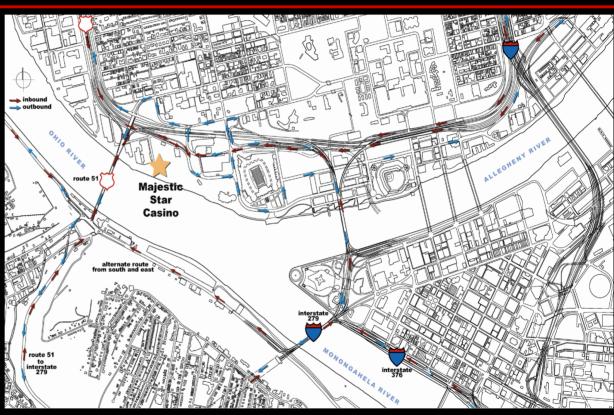
Bergman Walls Architects Las Vegas, Nevada







The urban context



John A. Martine, AIA

Principal Strada LLC





Urban context



John A. Martine, AIA

Principal Strada LLC





- Zoning Compliance
  - Initial site plan review ✓
  - Master development plan review ✓

John A. Martine, AIA

Principal

Strada LLC







Scott U. Walls, AIA









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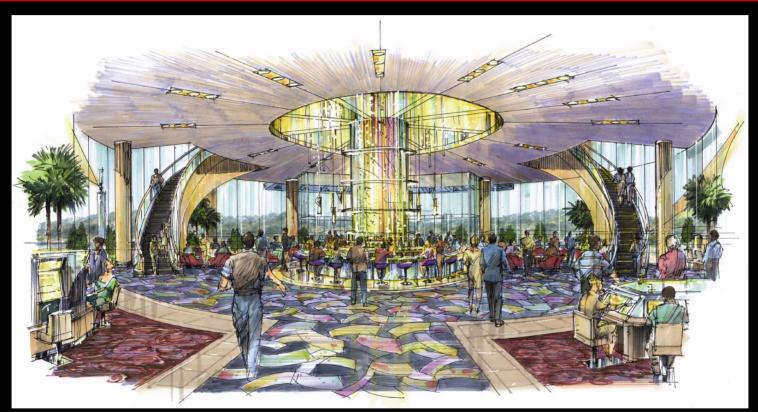




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### Casino Operations

Kirk Saylor

Executive Vice President Chief Operating Officer

The Majestic Star Casino, LLC

Las Vegas, Nevada





#### **Casino Operations**



- Economic impact on the region
- Financial suitability
- Construction schedule
- Diversity plan
- Problem gambling program

#### Kirk Saylor

Chief Operating Officer
The Majestic Star Casino, LLC





### Casino Operations

Kirk Saylor

Executive Vice President Chief Operating Officer

The Majestic Star Casino, LLC

Las Vegas, Nevada













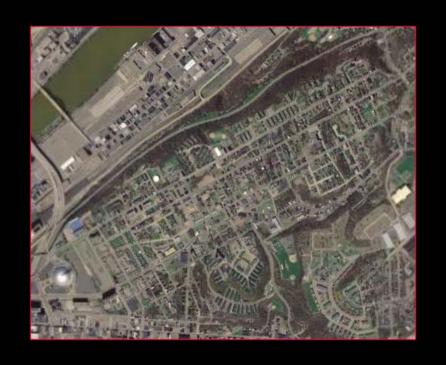




Beverly Hannah-Jones, AIA President

Fred Russell Project Manager

Hannah Murano Architects Detroit, Michigan







Pittsburgh's Hill District: Observations

















1939







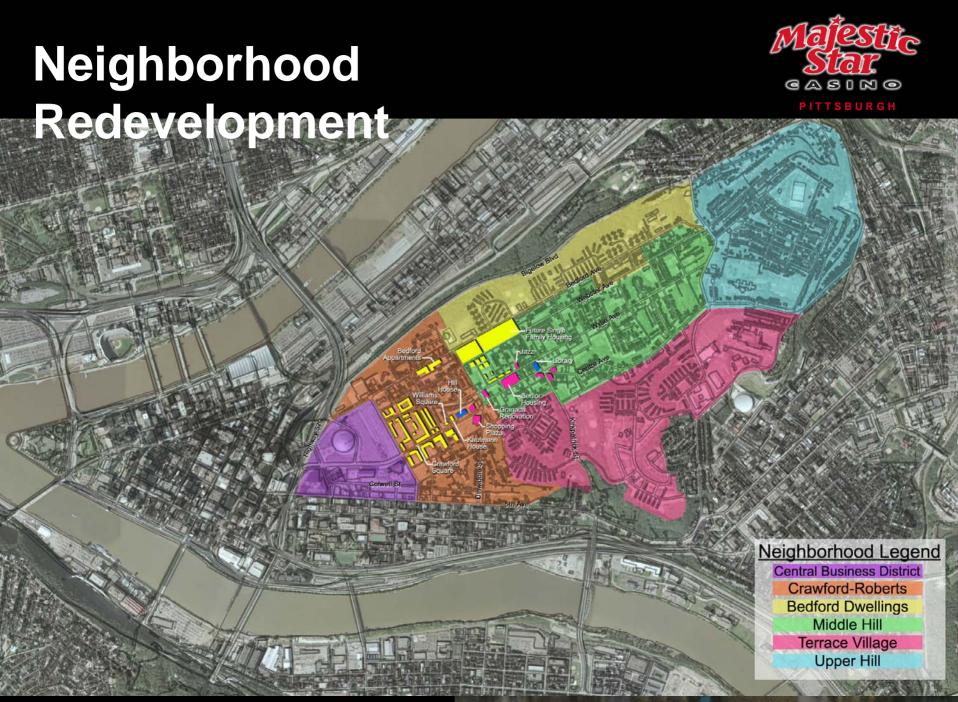






1967

























# **Community Commitment**

**Smokey Robinson** 

Investor
PITG Gaming, LLC
Majestic Star Casino/Pittsburgh

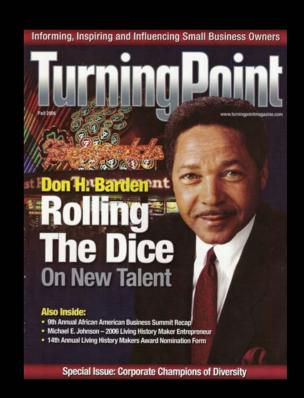




#### **Community Commitment**



- Community development
- Diversity



**Smokey Robinson** 

Investor
Majestic Star Casino - Pittsburgh









#### **Project Summary**



- Best site
- Best access
- Fastest and greatest revenue generation
- Significant investments in North Shore and Hill District
- Worldclass design
- Fully-committed financing
- Best opportunities for minorities

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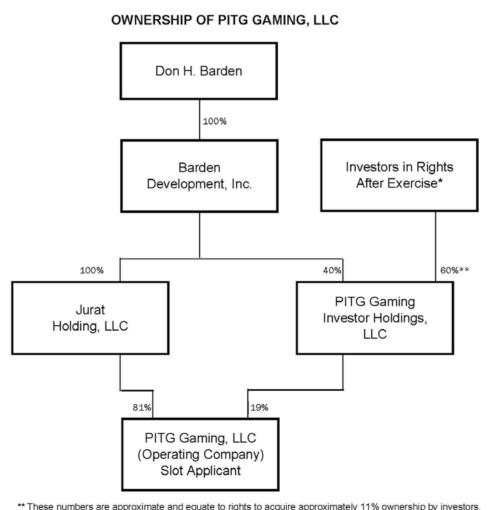






### **PITG Gaming** Ownership





<sup>\*\*</sup> These numbers are approximate and equate to rights to acquire approximately 11% ownership by investors.









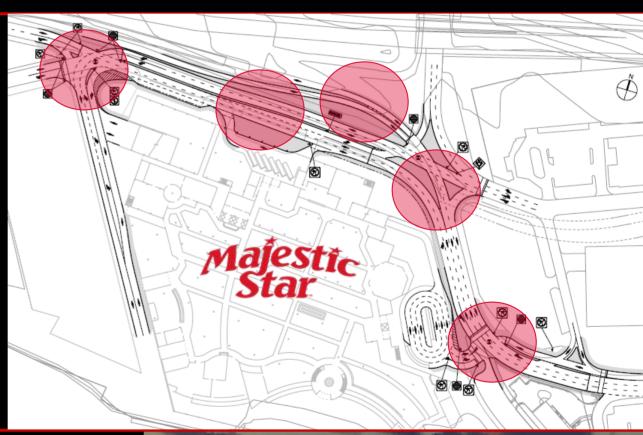
Scott U. Walls, AIA



# Transportation and Traffic



- Proposed road improvements
- Traffic operation with proposed improvements



**Stuart Anderson** 

Traffic Analyst IBI Group











