SugarHouse

Ingredients for Success

- ✓ Experienced Team
 - Development
 - Casino Operations
 - Public-Private Partnerships
- ✓ Integrity & Character
 - Reputation for Doing What's Right
 - Strong Commitment to Community Outreach & Diversity
- ✓ No Competing Facilities in Atlantic City
- ✓ Best Philadelphia Site & Outstanding Design



Falls Management Company

- ✓ Developer/Manager of Niagara Fallsview Casino Resort
- **✓** Manager of Casino Niagara

Neil Bluhm

Chairman of the Board

Greg Carlin

Board Member and Member of

Executive and Compliance Committees



www.fallsmanagement.com



Ingredients for Success

- ✓ Experienced Team
 - Development
 - Casino Operations
 - Public-Private Partnerships
- ✓ Integrity & Character
 - Reputation for Doing What's Right
 - Strong Commitment to Community Outreach & Diversity
- ✓ No Competing Facilities in Atlantic City
- ✓ Best Philadelphia Site & Outstanding Design



Progress Since April Public Hearing

- **✓** Enhanced SugarHouse Team
- ✓ Evolved Design
- Expanded Traffic Analysis
- **✓** Community Outreach
- Revised Projections & Budget
- **✓** Firm Financing Commitment



Enhanced SugarHouse Team

- **✓** BOB SHELDON President, SugarHouse Casino
- **✓** LARRY LEWIN Gaming Operations & Facility Opening
- ✓ DEBBIE MARCHESE Finance, Accounting & IT
- ✓ LISA REILLY Casino Accounting & Cage
- ✓ MELONEASE SHAW Public Relations & Diversity
- **✓** JOANN WEBER Human Resources



Design & Build an Inviting and Fun Place to Visit



Develop A Great Team & A Rewarding Work Environment

- ✓ SugarHouse will hire approximately 1,100 employees in Phase I
- ✓ These are quality jobs with competitive wages and opportunities to advance
- ✓ Progressive approach to benefits, including flexible working arrangements and opt-in 401(k) program
- ✓ Commitment to building and nurturing a diverse and open work environment at all levels of the company



Positioning in the Market



Commitment to Responsible Gaming

- **✓** Mandatory Employee Training
- ✓ Comprehensive Self-Exclusion Program With Reporting to the PGCB
- Strict Enforcement Against Underage Gaming
- Compliant with the AGA Code of Conduct



Community Outreach



SUGARHOUSE VENDOR FORUM October 4, 2006 - Over 60 Attendees







Commitment to Vendor Diversity

- ✓ To Date, SugarHouse has engaged a wide range of M/WBE's in the following industries:
 - Public Relations
 - Web Site Development
 - Promotional Products

- Event Planning
- Garage Design
- Graphic Design
- ✓ Providing Assistance with Licensing & Qualification
- ✓ Providing Assistance with Financing



Giving Back to the Community

- ✓ Funded with 2.5% of pretax income from SugarHouse casino, up to \$3 Million annually
- ✓ Supports improved quality of life in the local community
- ✓ Awards grants to programs that focus on childcare, education, and senior needs, while encouraging fair employment practices





Trade Diversity

Throughout its history,
Keating Building Corporation
has fostered a commitment to
significant M/W/DBE
participation.

THE RESULT:

M/W/DBE
Contracts Valued at
over \$700 Million



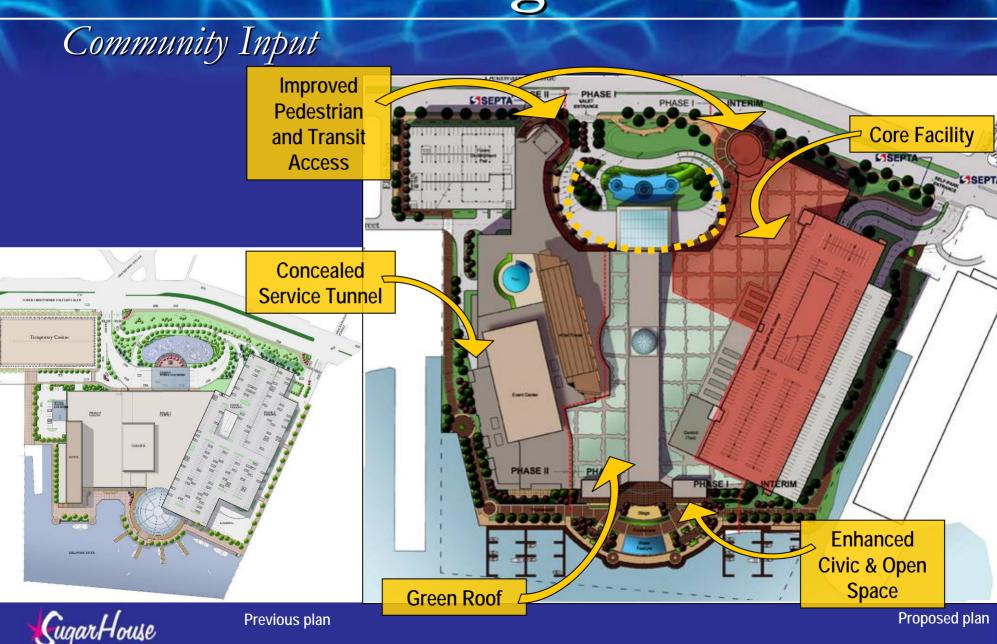


Updated Design





Site Plan Changes



Site Plan Changes



Delaware River

Site Plan Changes

Community Input

Complies with the City's
Commercial Entertainment
District Ordinance

- Coverage
- FAR
- Parking
- Waterfront Access
- Height





Interim Casino

1,500 Slots - A Permanent and Core Facility

Program

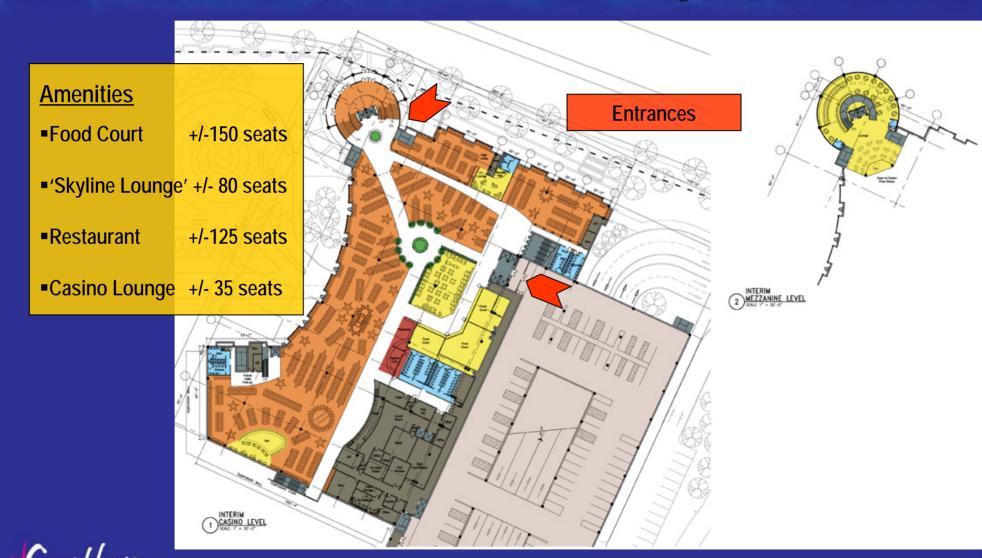
- 2,400 Parking Spaces
- Permanent Gaming Support
 - Cage
 - PGCB Offices
 - Police / PGCB Parking
 - Armored Car Bay
- Permanent Employee Facility
 - Dining Room
 - Lockers & Lounge





Interim Casino

1,500 Slots - A Permanent and Core Facility



Additional 1,500 Slots — 3,000 Total

Program

- Expanded Gaming to 3,000 slots
- Expanded Parking to 3,000 spaces
- Complete Main Casino Entrance and Porte Cochere
- Complete Main Riverfront Entrance
- Complete Truck Tunnel and Main Loading Dock





3,000 Slots

Amenities

■Buffet +/- 400 seats

■Sports Bar +/- 250 seats

■Steak House +/- 150 seats

■Italian Rest. +/- 125 seats

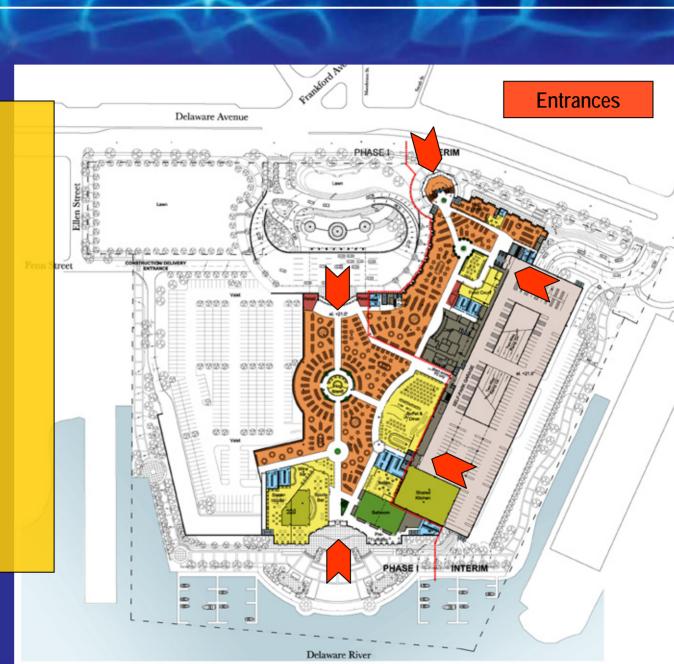
■'Hog Island' Bar+/- 60 seats

■Food Court +/- 125 seats

■Ballroom 6,000 sf

Boutique Retail





Additional 2,000 Slots — 5,000 Total

Program

- Expanded Gaming to 5,000 slots
- Luxury Hotel
- Event Center
- Increased Parking to 4,250 casino spaces + hotel parking

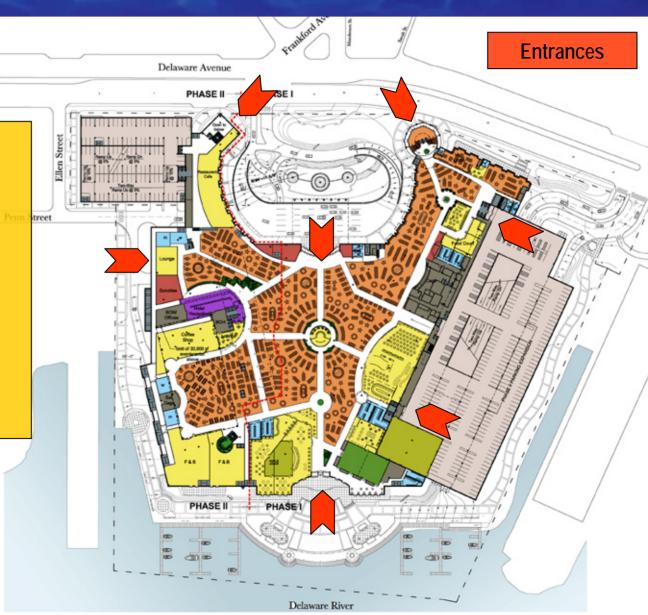




Casino Level - 5,000 Slots

Amenities

- Hotel Lobby
- 2 or 3 Additional Restaurants
- Lounges
- Sundries & Boutique Retail
- Street Level Retail

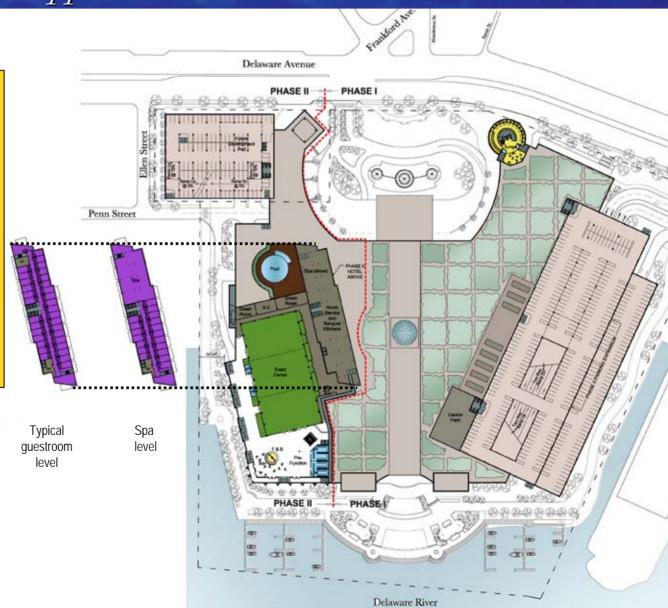




Entertainment and Upper Hotel Levels

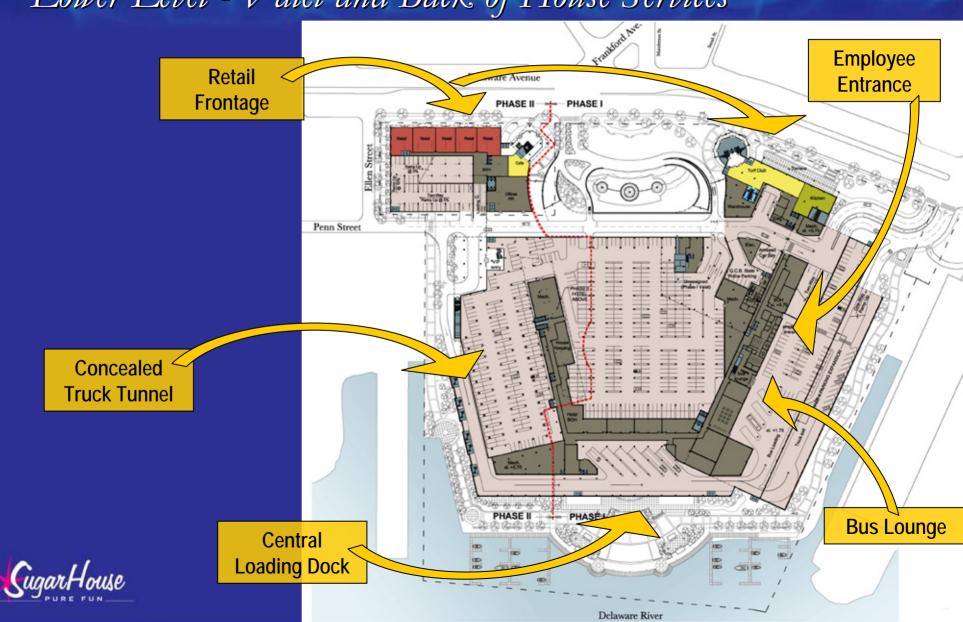
Amenities

- 30,000 sf Multipurpose Event Center
- Large Pre-function area with River Views
- Meeting Rooms
- 500 room Luxury Hotel & Spa





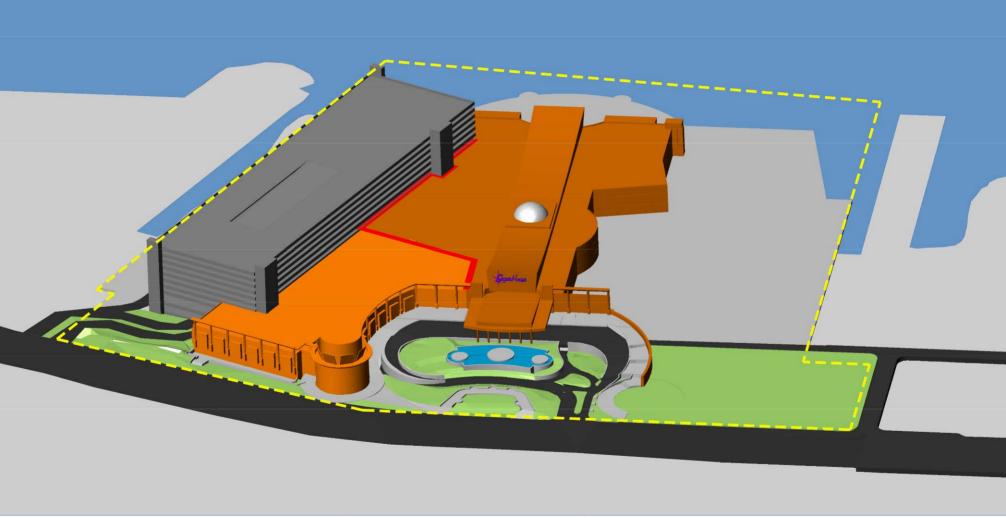
Lower Level - Valet and Back of House Services

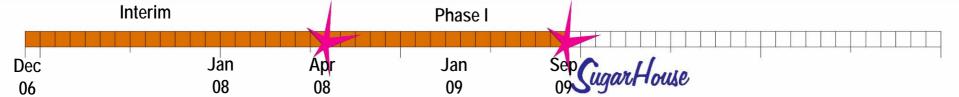


Timeline Interim

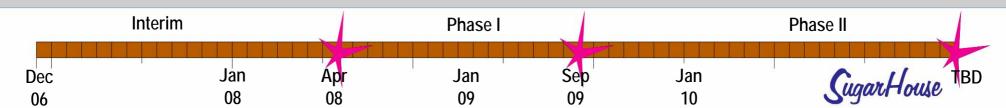


Timeline





Timeline



View of Interim Casino Entrance





View of Porte Cochere





View of Delaware Ave Entrance





Riverfront Access







SugarHouse Casino





SugarHouse Casino





SugarHouse Casino





SugarHouse Casino





The Process

- ✓ Gannett Fleming
- ✓ Urban Systems
- ✓ Coordination with Architect
- ✓ Community Input
- ✓ Consultation with PennDOT
- ✓ Review and Response to Edwards and Kelcey



The Conclusion

The site, roads, streets and intersections serving the facility provide a more than adequate level of service to support the SugarHouse Casino and other local area traffic.

- ✓ Size of the site
- **✓** Separation of traffic
- ▼ Three signalized intersections
- ✓ Capacity on N. Delaware Avenue

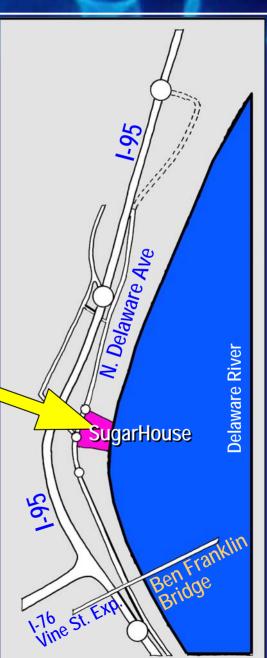
We will continue to work with PennDOT and the community



Keys To A Sound Traffic Plan

Plentiful & Free Parking for Customers & Employees

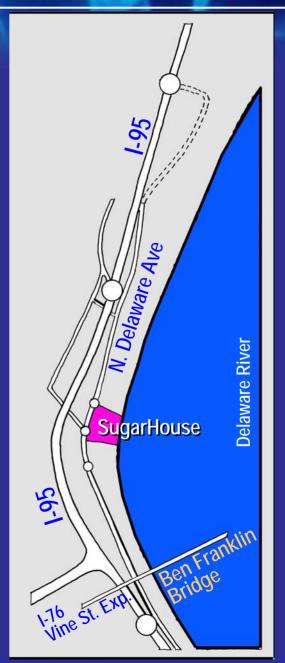
2,400 Spaces on Opening Day
3,000 at Phase I
4,250 at Phase II





Keys To A Sound Traffic Plan

★ Separation of Traffic on Site Valet, Self-Park, Trucks/Buses Plenty of Queuing Space





Keys To A Sound Traffic Plan

Convenient Ingress & Egress

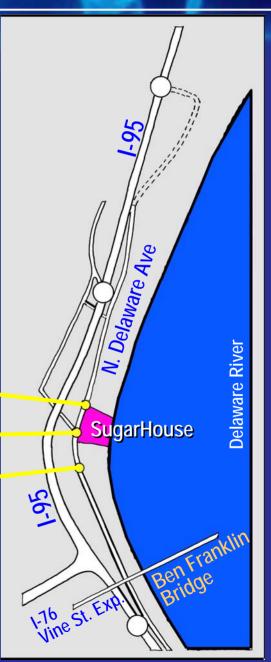
3 SIGNALIZED INTERSECTIONS

2 Expanded & Upgraded with Multiple Lanes

Shackamaxon Street

Frankford Avenue

Penn Street





Keys To A Sound Traffic Plan

Major Arterial Feeder with Excess Capacity: NORTH DELAWARE AVENUE





Keys To A Sound Traffic Plan

GIRARD AVENUE INTERCHANGE

2012:

With New Girard Avenue Interchange: I-95 Linked Directly to Delaware Ave

Best Possible Connection to the Regional Roadway Network for a Casino





SugarHouse Site

Great Site...And it Works!



Philadelphia Area Gaming Market





Projections Methodology

Modified Drive Time Analysis

- **✓** Identify Gaming Market
 - Locals (zones 1-3)
 - Visitors / Overnight Visitors
- **✓** Determine Appropriate Inputs
 - Adult Visitors
 - Propensity to Game
- Frequency
- Win Per Visitor
- ✓ Allocate Estimated Market Across Competitive Venues



Merrill Lynch Gaming Credentials

Has Raised in Excess of \$9.8 Billion Since 2005









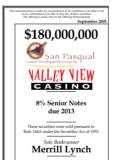












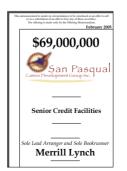
















SugarHouse: A Winning Combination

- ✓ Best Philadelphia Site & First-Rate Design
- Experienced Operating & Development Team
- ✓ Commitment to Diversity & Community Outreach
- ✓ Unquestioned Integrity & Commitment
- **✓** No Competing Casinos in the Region
- **✓** Strong Financial Resources
- ✓ Connection to Philadelphia & the Commonwealth







www.sugarhousecasino.com